Atliq Hardware



Filter

P&L By Fiscal Year

All values are in USD Αll customer region Αll

Note: 21 vs 20 is not the part of pivot table division Αll

Fisca	ΙY	ea	rs
ıısta		Ca	13

	Fiscal Years			
Row Labels	2019	2020	2021	21 vs 20
Australia				_
Net Sales	3.9M	10.7M	21.0M	96.22%
COGS	2.2M	5.8M	14.1M	143.20%
Gross Marg	1.7M	4.9M	6.9M	40.80%
GM %	42.57%	45.88%	32.92%	-28.24%
Austria			•	
Net Sales		0.1M	2.8M	2301.31%
COGS		0.1M	2.0M	2172.38%
Gross Marg	in	0.0M	0.9M	2665.44%
GM %		26.15%	30.11%	15.16%
Bangladesh			•	
Net Sales	0.5M	2.3M	7.0M	207.70%
COGS	0.3M	1.4M	4.5M	233.50%
Gross Marg	0.1M	0.9M	2.4M	168.36%
GM %	28.73%	39.61%	34.54%	-12.79%
Canada			•	
Net Sales	4.8M	12.2M	35.1M	188.06%
COGS	2.8M	7.1M	21.7M	206.43%
Gross Marg	2.0M	5.1M	13.4M	162.59%
GM %	41.67%	41.91%	38.21%	-8.84%
China				
Net Sales	1.4M	5.4M	22.9M	321.98%
COGS	0.8M	3.3M	13.5M	305.51%
Gross Marg	0.6M	2.1M	9.4M	348.09%
GM %	44.94%	38.68%	41.07%	6.19%
France				
Net Sales	4.0M	7.5M	25.9M	247.23%
COGS	2.3M	4.3M	14.7M	246.45%
Gross Marg	1.8M	3.2M	11.2M	248.26%
GM %	44.09%	43.11%	43.24%	0.30%
Germany				
Net Sales	2.6M	4.7M	12.0M	156.22%
COGS	1.6M	3.0M	8.9M	193.82%
Gross Marg	0.9M	1.7M	3.1M	88.28%
GM %	36.97%	35.63%	26.18%	-26.52%
India				
Net Sales	30.8M	49.8M	161.3M	224.02%
COGS	17.8M	33.7M	109.7M	224.99%
Gross Marg	13.1M	16.0M	51.6M	221.96%
GM %	42.35%	32.21%	32.00%	-0.63%
Indonesia				

Atliq Hardware



COGS 1.5M 3.5M 11.3M 220.09% Gross Marg 1.1M 2.7M 7.1M 165.56% GM % 42.03% 42.91% 38.41% -10.49% Italy Net Sales 2.9M 4.5M 11.7M 162.53% COGS 1.6M 3.1M 8.2M 164.61% Gross Marg 1.3M 1.4M 3.5M 157.83% GM % 45.63% 30.68% 30.13% -1.79% Japan Net Sales 1.9M 7.9M 321.11% COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% Met Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Margin 0.1M 1.6M 3.4M 109.23% Rows 2.0M 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 5.5M 5.7M 303.76% <th></th> <th></th> <th></th> <th></th> <th>_</th>					_
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Italy					
Net Sales	•				I
Net Sales 2.9M 4.5M 11.7M 162.53% COGS 1.6M 3.1M 8.2M 164.61% Gross Marg 1.3M 1.4M 3.5M 157.83% GM % 45.63% 30.68% 30.13% -1.79% Japan Net Sales 1.9M 7.9M 321.11% COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% GM % 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% 12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 2.5M 3.7M 451.83% COGS 1.5M		42.03%	42.91%	38.41%	-10.49%
COGS 1.6M 3.1M 8.2M 164.61% Gross Marg 1.3M 1.4M 3.5M 157.83% GM % 45.63% 30.68% 30.13% -1.79% Japan Net Sales 1.9M 7.9M 321.11% COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% GM % 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Margin 0.1M 1.8M 4.6M 104.16% Gross Margin 0.1M 1.8M 4.6M 104.16% Gross Margin 0.5M 5.5M 303.76% 120.0% Mc Sales 2.0M 11.4M 474.29% 20.0% COGS 1.5M 5.9M 303.76% 82.96% Norway 2.5M 13.7M 451.83% 2.06% Norway <td>Italy</td> <td></td> <td></td> <td></td> <td></td>	Italy				
Gross Marg 1.3M 1.4M 3.5M 157.83% GM % 45.63% 30.68% 30.13% -1.79% Japan	Net Sales	2.9M	4.5M	11.7M	162.53%
GM % 45.63% 30.68% 30.13% -1.79% Japan Net Sales 1.9M 7.9M 321.11% COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% M% 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04%	COGS	1.6M	3.1M	8.2M	164.61%
Net Sales	Gross Marg	1.3M	1.4M	3.5M	157.83%
Net Sales 1.9M 7.9M 321.11% COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% GM % 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% GM % 37.74% 29.48% -21.89% Paiststan <td< td=""><td>GM %</td><td>45.63%</td><td>30.68%</td><td>30.13%</td><td>-1.79%</td></td<>	GM %	45.63%	30.68%	30.13%	-1.79%
COGS 1.2M 4.2M 257.28% Gross Margin 0.7M 3.7M 429.96% GM % 36.96% 46.52% 25.85% Netherlands 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% COGS 0.4M	Japan				•
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GM % 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% GM % 37.74% 29.48% -21.89% Pakistan Net Sales 0.6M 4.7M 5.7M 20.51% COGS 0.4M 2.7M 3.6M 34.33% Gross Marg 0.2M 2.0M 2.0M	COGS		1.2M	4.2M	257.28%
GM % 36.96% 46.52% 25.85% Netherlands Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% GM % 37.74% 29.48% -21.89% Pakistan Net Sales 0.6M 4.7M 5.7M 20.51% COGS 0.4M 2.7M 3.6M 34.33% Gross Marg 0.2M 2.0M 2.0M <td< td=""><td>Gross Margi</td><td>in</td><td>0.7M</td><td>3.7M</td><td>429.96%</td></td<>	Gross Margi	in	0.7M	3.7M	429.96%
Net Sales 0.2M 3.4M 8.0M 137.91% COGS 0.1M 1.8M 4.6M 164.16% Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand Net Sales 2.0M 11.4M 474.29% COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway Net Sales 2.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% GM % 37.74% 29.48% -21.89% Pakistan Net Sales 0.6M 4.7M 5.7M 20.51% COGS 0.4M 2.7M 3.6M 34.33% Gross Marg 0.2M 2.0M 2.0M 2.0% GM % 39.65% 42.75% 36.18%	_		36.96%	46.52%	25.85%
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Gross Marg 0.1M 1.6M 3.4M 109.23% GM % 36.36% 47.79% 42.03% -12.06% Newzealand					<u>L</u>
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COGS 1.5M 5.9M 303.76% Gross Margin 0.5M 5.5M 950.71% GM % 26.36% 48.23% 82.96% Norway 82.5M 13.7M 451.83% COGS 1.5M 9.6M 525.04% Gross Margin 0.9M 4.0M 331.04% GM % 37.74% 29.48% -21.89% Pakistan 0.6M 4.7M 5.7M 20.51% COGS 0.4M 2.7M 3.6M 34.33% Gross Marg 0.2M 2.0M 2.0M 2.00% GM % 39.65% 42.75% 36.18% -15.36% Philiphines 5.7M 13.4M 31.9M 138.36% COGS 3.4M 7.3M 19.4M 164.59% Gross Marg 2.3M 6.0M 12.5M 106.47% GM % 39.90% 45.13% 39.09% -13.38% Poland 2.3M 6.0M 12.5M 106.47% GM % 37.43% 40.20% 42.56% 5.88% Portugal <td></td> <td></td> <td>2 OM</td> <td>11 /M</td> <td>17/1 29%</td>			2 OM	11 /M	17/1 29%
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Net Sales 0.6M 4.7M 5.7M 20.51% COGS 0.4M 2.7M 3.6M 34.33% Gross Marg 0.2M 2.0M 2.0M 2.00% GM % 39.65% 42.75% 36.18% -15.36% Philiphines 5.7M 13.4M 31.9M 138.36% COGS 3.4M 7.3M 19.4M 164.59% Gross Marg 2.3M 6.0M 12.5M 106.47% GM % 39.90% 45.13% 39.09% -13.38% Poland Net Sales 0.4M 2.8M 5.2M 85.81% COGS 0.3M 1.7M 3.0M 78.47% Gross Marg 0.2M 1.1M 2.2M 96.73% GM % 37.43% 40.20% 42.56% 5.88% Portugal Net Sales 0.7M 3.6M 11.8M 229.81% COGS 0.5M 2.3M 6.8M 198.86% Gross Marg 0.3M 1.3M <td< td=""><td></td><td></td><td>37.74%</td><td>29.40%</td><td>-21.09%</td></td<>			37.74%	29.40%	-21.09%
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COGS 0.3M 1.7M 3.0M 78.47% Gross Marg 0.2M 1.1M 2.2M 96.73% GM % 37.43% 40.20% 42.56% 5.88% Portugal Net Sales 0.7M 3.6M 11.8M 229.81% COGS 0.5M 2.3M 6.8M 198.86% Gross Marg 0.3M 1.3M 5.0M 284.53% GM % 39.29% 36.13% 42.13% 16.59%					
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GM % 37.43% 40.20% 42.56% 5.88% Portugal	COGS	0.3M	1.7M	3.0M	78.47%
Portugal Net Sales 0.7M 3.6M 11.8M 229.81% COGS 0.5M 2.3M 6.8M 198.86% Gross Marg 0.3M 1.3M 5.0M 284.53% GM % 39.29% 36.13% 42.13% 16.59%	Gross Marg	0.2M	1.1M	2.2M	96.73%
Net Sales 0.7M 3.6M 11.8M 229.81% COGS 0.5M 2.3M 6.8M 198.86% Gross Marg 0.3M 1.3M 5.0M 284.53% GM % 39.29% 36.13% 42.13% 16.59%	GM %	37.43%	40.20%	42.56%	5.88%
COGS 0.5M 2.3M 6.8M 198.86% Gross Marg 0.3M 1.3M 5.0M 284.53% GM % 39.29% 36.13% 42.13% 16.59%	Portugal				
Gross Marg 0.3M 1.3M 5.0M 284.53% GM % 39.29% 36.13% 42.13% 16.59%	Net Sales	0.7M	3.6M	11.8M	229.81%
GM % 39.29% 36.13% 42.13% 16.59%	COGS	0.5M	2.3M	6.8M	198.86%
GM % 39.29% 36.13% 42.13% 16.59%	Gross Marg	0.3M	1.3M	5.0M	284.53%
· · · · · · · · · · · · · · · · · · ·	-	39.29%	36.13%	42.13%	16.59%
	South Korea				-

Atliq Hardware



Net Sales	12.8M	17.3M	49.0M	183.31%
COGS	6.7M	12.1M	31.4M	158.65%
Gross Marg	6.1M	5.2M	17.6M	241.34%
GM %	47.54%	29.82%	35.92%	20.48%
Spain			•	
Net Sales		1.8M	12.6M	611.42%
COGS		1.1M	8.4M	663.24%
Gross Marg	in	0.7M	4.2M	525.68%
GM %		37.67%	33.13%	-12.05%
Sweden			•	
Net Sales	0.1M	0.2M	1.8M	681.92%
COGS	0.0M	0.1M	1.1M	735.60%
Gross Marg	0.0M	0.1M	0.7M	613.77%
GM %	38.28%	44.06%	40.22%	-8.72%
United Kingdo	om		•	
Net Sales	2.0M	8.1M	34.2M	322.73%
COGS	1.3M	5.3M	18.7M	252.12%
Gross Marg	0.7M	2.8M	15.4M	459.04%
GM %	36.19%	34.13%	45.13%	32.24%
USA				
Net Sales	11.5M	31.9M	87.8M	174.99%
COGS	7.7M	19.5M	55.3M	183.94%
Gross Marg	3.8M	12.4M	32.5M	160.98%
GM %	32.79%	38.97%	36.99%	-5.10%