BUSINESS

2023/2024

TEST AND REVIEW QUESTIONS LESSON 6

- 1. Queenston, Inc. produces USB flash drives. Its fixed costs are \$60,000 and its variable costs are \$20 per USB flash drive. The price of the product is \$100. Calculate:
 - a. Break-even point.
 - b. Break-even point if fixed costs were a half of the initial value.
- 2. The margin of PENQ, ltd. is €5 and if the company sold 500 units of product they would have €500 losses. Calculate the break-even point.
- 3. DB, Inc. gains €400 when it produces and sells 250 units of product. If it produced 900 units, it would have variable costs of €1,800. If DB sells its products at a price that doubles the variable cost per unit, calculate the break-even point.
- 4. Harry is a former real estate agent that aims to start a new career as professional potter. He plans to sell handmade pots with a plant inside. The selling product will be €10 per pot. Harry is appraising his project and he forecasts that his costs will be the following. Which sentence is CORRECT?

Cost of labor/Pot: €3

Materials/Pot: €5

Plant: €1

Kiln necessary to fire the pots: €30

- 1. He will reach the break-even point selling 20 pots.
- 2. Profits coming from selling the first 30 pots will be greater than 10€.
- 3. If he sells 25 pots, he only could pass the break-even point if he renounces to put a plant inside the pot.
- 4. The operating leverage will be 2 regardless of the number of products sold.

SOLUTIONS:

- 1. \$750 and \$375
- 2. 600 units of product
- 3. 50 units of product