**Aqeish Parvez**

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## SUMMARY OF QUALIFICATIONS

- Two-year advanced diploma in software engineering technology in progress
- Experience in Java, C#, MS Azure, Software Systems Design, Software Testing and Quality Assurance, Mobile Application Development and Web Application Development
- Experience in creating C# and Java applications using object-oriented programming concepts including data abstraction, inheritance, and polymorphism
- Experience in developing advanced SQL queries, PLSQL, data and table manipulation commands and performing NoSQL document management, CRUD operations, data queries, indexing and aggregation techniques in RDBMS and NoSQL driven systems
- Experience in developing component-based applications and establishing database connectivity using Java
- Created advanced graphical user interfaces, handled events, accessed remote services, stored and retrieved data on device, displayed maps and used other Android APIs to develop and deploy mobile applications on Android platform using Android Studio
- Analyzed efficiency of algorithms using mathematical techniques, evaluated algorithm design and performed operations on data structures for implementation of software systems
- 9 years of client services experience within financial services and insurance industry in fast paced and dynamic environments
- Bachelor of Public Administration majoring in marketing and diploma in computer sciences
- Problem solving skills, organization skills, time management skills, teamwork skills, multi-tasking skills and experience in installing, configuring, upgrading of business applications or systems in co-ordination with stakeholders
- Quick learner, flexible, organized, committed, collaborative with positive attitude, verbal and written communication skills and ability to inspire others to drive readiness, quality, confidence, innovation, teamwork and service to business
- Multilingual: Fluent in English, Urdu, Hindi and Punjabi

## SOFTWARE PROJECTS

**Hospital Database Mobile Application**
Created a mobile application in Android Studio using Room Persistence Library, MVVM pattern, entity, DAO, view model, repository, database, intents, and shared preferences that allowed nurses to login, add or edit patient and add record or view tests performed

**Online Stock Management Application**
Created a software design specification document for an online stock management application using iterative Agile methodology with UML diagramming and modeling tool. Developed a Requirements Specifications document with functional, security, integration, performance, quality, infrastructure and operations requirements. Applied design principles to software architecture, software interfaces, software components, database and user interfaces.

**Express Portfolio Website**
Created a personal portfolio website using Express framework in Node JS by performing frontend and backend development, connecting to MongoDB to query and manipulate data, develop scripts, display results on browser and deploying the website on cloud using Azure

## PROFESSIONAL EXPERIENCE

**Insurance Advisor** 01/2021 – Present
TD Insurance, Toronto, Ontario (www.tdinsurance.com)
- Increased sales and deepened client relationships by 20% per quarter by achieving quota for opening new accounts, business development and meeting pipeline development goals
- Increased team sales by 5% by sharing reports using MS office (Word, Excel, PowerPoint) and other computer systems with team members and senior level audience

**Easyline Specialist** 04/2020 – 01/2022
TD Canada Trust, Toronto, Ontario (www.td.com)
- Increased sales and deepened client relationships by 20% per quarter by meeting or exceeding standards and service levels

**Senior Specialist** 06/2015 – 11/2018
S&P Global, Islamabad, Pakistan (www.spglobal.com)
- Increased renewal and new sale rate by 15% per year by building relationships with clients, and facilitating commercial negotiation for client relationship management and sales team
- Expedited revenue growth by 30% by smart process improvement, proactive incident management, billing, invoicing and payments tracking through CRM databases
- Decreased delays in renewals and operational risk by 50% by improving production environment stability, problem determination, data gathering and analysis, and engaging partners and stakeholders to provide quality service and solutions as per client requirements
- Lowered time needed to create bulk cases in Salesforce by 80% using mail merge, vlookup, index match, pivot tables, formulas and macros in Excel to optimize productivity
- Improved operational efficiency by performing system support and application issue resolution tasks, including identify, assess, recommend, escalate, resolve, report, document and communicate

**Analyst** 11/2012 – 06/2015
S&P Global, Islamabad, Pakistan (www.spglobal.com)

## EDUCATION AND TRAINING

**Advanced Diploma in Software Engineering Technology** (In Progress)
Centennial College, Toronto, ON

**Master's of Public Administration** 2012
Quaid i Azam University, Islamabad, Pakistan
(Equivalent to four-year bachelor's degree from an Ontario university as determined by World Education Services in Toronto, ON)

**Bachelor of Science** 2009
University of the Punjab, Lahore, Pakistan
(Equivalent to two-year diploma as determined by World Education Services in Toronto, ON)