

**Aqeish Parvez**

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**OBJECTIVE**

To obtain a position as a/an

**SUMMARY OF QUALIFICATIONS**

- Two-year advanced diploma in software engineering technology in progress
- Experience in Java, C#, Software Systems Design, Mobile Apps Development, Advanced Database Concepts, and Data Structures and Algorithms
- Experience in creating C# applications using object-oriented programming concepts including data abstraction, inheritance, and polymorphism
- Experience in developing advanced SQL queries, PLSQL, data and table manipulation commands and performing NoSQL document management, CRUD operations, data queries, indexing and aggregation techniques in RDBMS and NoSQL driven systems
- Experience in developing component-based applications and establishing database connectivity using Java
- Experience in creating complex GUI applications, interacting with databases using JDBC and utilizing Java collections framework
- Created software design specification document using iterative Agile methodology, UML diagramming and modeling tools, software engineering design principles, design patterns, software architecture, software interfaces, software components, database and user interfaces in context of web and mobile apps
- Created advanced graphical user interfaces, handled events, accessed remote services, stored and retrieved data on device, displayed maps and used other Android APIs to develop and deploy mobile applications on Android platform using Android Studio
- Analyzed, evaluated and applied data structures and algorithms for implementation of software system
- Analyzed efficiency of algorithms using mathematical techniques, evaluated algorithm design and performed operations on data structures for implementation of software systems
- 8 years of client services experience within financial services and insurance industry
- Bachelor of Public Administration majoring in marketing and diploma in computer sciences
- Problem solving skills, organization skills, time management skills, prioritization skills, multi-tasking skills, critical thinking skills, attention to detail and analytical skills
- Quick learner, flexible, organized, committed and collaborative with passion for customer service, positive attitude, verbal and written communication skills and presentation skills
- Multilingual: Fluent in English, Urdu, Hindi and Punjabi

**SOFTWARE PROJECTS****Implementing a Banking Application**

Created a banking application in C# using classes, structs, interfaces, Enums, exception handling, event handling, inheritance, aggregation, composition, and data abstraction in Visual Studio to create accounts, make transactions and access transaction logs

**Hospital Database Mobile Application**

Created a mobile application in Android Studio using Room Persistence Library, MVVM pattern, entity, DAO, view model, repository, database, intents, and shared preferences that allowed nurses to login, add or edit patient and add record or view tests performed

## PROFESSIONAL EXPERIENCE

### Insurance Advisor

01/2021 – Present

TD Insurance, Toronto, Ontario ([www.tdinsurance.com](http://www.tdinsurance.com))

- Increased sales and deepened client relationships by 20% per quarter by achieving quota for opening new accounts, business development and meeting pipeline development goals
- Increased customer digital tech usage by 40% per quarter by using client service skills, verbal and written communication skills to make digital sales and meet revenue targets
- Increased team sales by 5% by sharing reports using MS office (Word, Excel, PowerPoint) and other computer systems with team members and senior level audience

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### Easyline Specialist

04/2020 – 01/2022

TD Canada Trust, Toronto, Ontario ([www.td.com](http://www.td.com))

- Increased sales and deepened client relationships by 20% per quarter by achieving quota for opening new accounts, business development and meeting pipeline development goals
- Increased customer digital tech usage by 40% per quarter by using client service skills, verbal and written communication skills to make digital sales and meet revenue targets
- Increased team sales by 5% by sharing reports using MS office (Word, Excel, PowerPoint) and other computer systems with team members and senior level audience

### Senior Specialist

06/2015 – 11/2018

S&P Global, Islamabad, Pakistan ([www.spglobal.com](http://www.spglobal.com))

- Increased renewal and new sale rate by 15% per year by building relationships with clients, and facilitating commercial negotiation for client relationship management and sales team
- Expedited revenue growth by 30% by process improvement, proactive order processing, billing, invoicing and payments tracking through CRM databases
- Decreased delays in renewals by 50% by creating reports, dashboards and spreadsheets and engaging internal and external business partners
- Lowered time needed to create bulk cases in Salesforce by 80% using mail merge, vlookup, index match, pivot tables, formulas and macros in Excel to optimize productivity
- Improved operational efficiency by developing tools, creative business strategies, training materials, policies and procedures, for example, saved team 2 head counts per year by creating Excel spreadsheet to automate contract generation

### Analyst

11/2012 – 06/2015

S&P Global, Islamabad, Pakistan ([www.spglobal.com](http://www.spglobal.com))

- Analyzed financial data by collecting, monitoring, researching and updating financial models for approximately 1.5K companies per quarter for decision support
- Introduced new collection methods, product enhancements and ideas for business efficacy
- Decreased turnaround time (TAT) by 15% and improved accuracy by 25% by creating a spreadsheet to document, record, track and research broker specific SOPs for quick access

## EDUCATION AND TRAINING

**Advanced Diploma in Software Engineering Technology**

(In Progress)

Centennial College, Toronto, ON

**Master's of Public Administration**

2012

Quaid i Azam University, Islamabad, Pakistan

(Equivalent to four-year bachelor's degree from an Ontario university as determined by World Education Services in Toronto, ON)

**Bachelor of Science**

2009

University of the Punjab, Lahore, Pakistan

(Equivalent to two-year diploma as determined by World Education Services in Toronto, ON)