

## Software Delivery Manager

**Base salary:** £competitive  
**Remote working:** On-site, Hybrid (up to 2 remote days p/w)

### We Are Aqovia: Building the Future of Tech, Together

Calling all tech innovators! **Join us** at Aqovia, a powerhouse software solutions company in London, where we turn ideas into reality.

Our team is stacked with experts who've spent decades working at industry titans. Together, we're wizards across the entire product development lifecycle, with a special mastery in the high-growth fields you crave **bespoke software development, data science, engineering, AI/ML, and even software-defined specialisation**. Since 2008, Aqovia has been a tech trendsetter, leaving its mark on clients in the telecoms, media, and tech industries. Our reputation for architecture, design, and software development expertise precedes us – we're the folks who take on transformative projects that redefine what's possible. Here's a glimpse of our magic:

- **Architecture:** We design rock-solid, adaptable architectures that can grow and change as your needs do. No more rigid systems here!
- **Design:** We're obsessed with creating user-centric designs that are both beautiful and functional – think interfaces that are as easy to use as they are easy on the eyes.
- **Software Development:** We craft cutting-edge software solutions to tackle your toughest challenges and boost efficiency through agile collaboration (think "fast and flexible").

Aqovia's dedication to innovation, expertise, and excellence means we deliver solutions that are both revolutionary and practical. So, if you're looking to join a company that's disrupting the tech scene and leaving a legacy of excellence, then Aqovia might just be your perfect match. Let's build the future of tech, together!

### JOB DESCRIPTION

Are you an experienced professional with a passion for consultancy and a proven track record of leading successful projects? Aqovia is looking for a talented individual to join our team as a **Software Delivery Manager**. This hybrid position, based in London, is perfect for professionals adept in managing software development life cycles, fostering client relationships, and driving company growth through consultative sales.

**Your Role:** Bridging Technical Expertise and Client Engagement

Aqovia is an equal-opportunity employer, valuing diversity and inclusivity.

### IN THIS ROLE, YOU WILL

- **Guide Technical Teams:** Steer a proficient software development team, ensuring alignment with client expectations in quality, cost, and timeliness. Lead them through Agile-based software development programs.
- **Master Client Relationships:** Foster and maintain strong client relationships, balancing client needs with internal resources. Utilising your Agile expertise to manage these relationships effectively.
- **Strategic Growth and Risk Management:** Expand Aqovia's presence through strategic sales and client engagement. You will play a key role in risk identification and management, aligning with revenue and account objectives.

### KEY ACCOUNTABILITIES:

- **Software Delivery Management:** Oversee multiple account/project deliveries, focusing on efficiency and scalability. Ensure the alignment of software delivery management with product management principles, meaning integration of all aspects of product development from initial concept to final deployment, aligning development efforts with business objectives, managing timelines, and ensuring product quality and functionality.
- **Embrace Agile Practices:** Uphold and continually improve Agile practices across all projects and teams. Foster an environment where change is embraced, and requirements and architecture are emergent, focusing on iteration rather than incrementation.
- **Client Coaching in Agile Product Development:** Provide hands-on coaching to clients, particularly product managers, in Agile product development. Empower them to prioritise features, manage backlogs, and drive iterations effectively, fostering a culture of continuous improvement and responsiveness.
- **Advocate Agile Engineering Practices:** Promote and integrate Agile engineering practices such as Extreme Programming (XP). Implement techniques like pair programming, test-driven development, and continuous integration to enhance software quality and team productivity.
- **Comprehensive Reporting:** Execute transparent and effective communication; detailed customer and internal reporting aligned to DORA metrics, providing insights into project status, risks, areas for improvement, and opportunities.
- **Nurture and Manage Technical Teams:** Grow and manage the performance of technical teams consisting of full-stack developers, DevOps Engineers, Technical analysts, and UX/UI Engineers.
- **Client Experience Management:** Oversee the client experience, delivering high satisfaction and engagement.
- **Profitability Oversight:** Manage the profitability of the accounts under your stewardship, ensuring financial success and growth.

### The ideal client MUST HAVE:

- **Agile Expertise:** Demonstrable and extensive knowledge and experience in managing software development lifecycles within an Agile framework.
- **Leadership Experience:** Proven track record in leading software development teams, line management, and project delivery management.
- **Tool Proficiency:** Expertise in tools like JIRA, Octopus Deploy, TeamCity, and Azure, and strong policy management skills, particularly in DevSecOps.
- **Exceptional Communication Skills:** Ability to distil complex technical issues into simple terms.
- **Resource Management:** Experience in resource allocation and adherence to organisational policies.