

EMPLOYER: BASF – The Chemical Company

JOB ID: 1101778

LOCATION: United States - North Carolina Research Triangle Park

Technology Acquisition Manager

JOB DESCRIPTION:

Throughout the 20th century, BASF has played a leading role in agriculture and nutrition. BASF Plant Science (BPS) was founded in 1998 and is represented at seven sites in four countries. With this international network of expertise, BPS is especially well equipped to be a leader in plant biotechnology. BPS develops sustainable solutions for superior agricultural productivity, better and healthier nutrition and renewable resources. Leadership, creativity, teamwork and passion combined with our unique plant biotechnology expertise are the foundation for our success.

BPS is seeking to appoint a Technology Acquisition Manager for its Research Triangle Park, NC location. Efficient access to innovation being developed in the scientific community is a key success factor for BASF Plant Science. He/she will be a member of a team to ensure that BPS continues to be highly attractive and the preferred research collaborator for current and future scientific collaborators. This includes performing professional and proactive technology scouting, assessment, negotiation and execution of research agreements in the Americas for the benefit of BPS projects and functions. This holds for in-licensing and research collaboration agreements in the Americas.

RESPONSIBILITIES INCLUDE:

- Implement a strategy for efficient and sustainable access to innovation from outside BPS,
- Perform professional, timely and compliant technology scouting in the Americas,
- Negotiate and execute research agreements in the Americas for the benefit of BPS projects and functions,
- Develop a strong external network with important scientific contacts,
- Establish research collaborations and licensing deals that are in alignment with BPS research projects,

QUALIFICATIONS

REQUIRED QUALIFICATIONS

- PhD in Plant Biology or a related field with a minimum of 2 years post-PhD experience in plant biotechnology -OR- MS degree in Plant Biology or a related field with a minimum of 7 years post-degree experience in plant biotechnology

- Excellent scientific network in North America and/or South America in the field of plant biotechnology and plant genomics
- Strong sense for identifying and assessing innovative technologies
- Excellent communication and presentation skills and the ability to develop networks with people
- Willing to travel approximately 20% of the time
- Ability to build work relationships in a global functional matrix

PREFERRED QUALIFICATIONS:

- PhD in Plant Biology or a related field with a minimum of 5 year's experience in plant biotechnology
- Skilled at term and contract negotiations
- A strong background in plant genetics and/or plant signal transduction.
- MBA, Certified Licensing Professional (CLP) or related business education preferred

APPLY:

To apply for this position, use the link below:

<https://basf.taleo.net/careersection/2/jobdetail.ftl?lang=en&job=120508>