## **Arable Protocol Pitch Deck**

The World's First Synthetic Farming Protocol

Bringing multi-chain yield farms into a single chain



# **Executive Summary**



Arable Protocol brings multichain farms and available assets onto a single chain.



Strong team



Bootstrapped



3,000 testnet users



Raising \$2,000,000

In just under one year, we managed to build a team of 13, develop a MVP product that will go live on **June, the 29th**, onboard over 3,000 users with zero dollars ads spend. The team is now looking to raise 2,000,000 US dollars to fund the operations for the next two years.



# Founding Team





- Gopher Tech Lead
- Blockchain dev since 2017
- Contributed to blockchain core, smart contracts, security audits for DeFi & NFT industry, and distributed network applications.



- Alfiers Lead developer
- Solidity and React focus
- Worked at multiple smart contract projects since 2018.



- Sarmaku CommercialLead
- Crypto since 2013
- Experience from traditional startups - managed €60 mio P&L and >120 headcount.



### The Problem



Yield farmers diversify their farming portfolio by using several assets on different chains to gain high returns, leading to security risks on bridges, asset management difficulties, and gas & slippage fees loss.



## The Solution

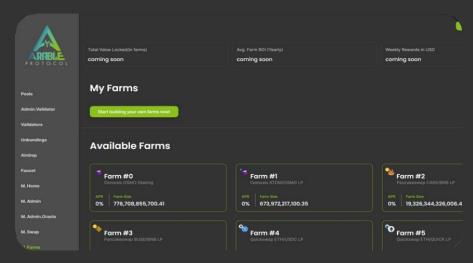


The **Arable Protocol** brings multi-chain farms and available assets onto a single chain.

We make it possible to farm any ecosystem assets, on all (available) chains at the same APY - without the need of using bridges.

### The goal is to offer:

- Single-chain farming
- Smooth & easy asset management
- Zero slippage DEX for synths

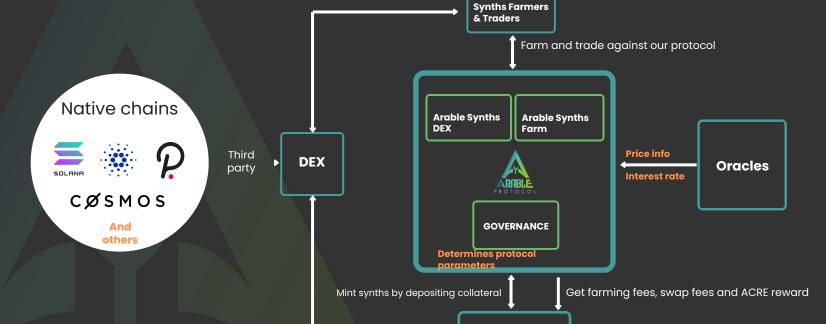


https://mvp.arable.finance



## **Business Model**





Synths Minters arUSD

Farmers buy arUSD to use Arable protocol Farmers sell arUSD to convert into Cash

- 0.1% of fees as revenue for the protocol
- Additional revenue generating products to be introduced



### The Market

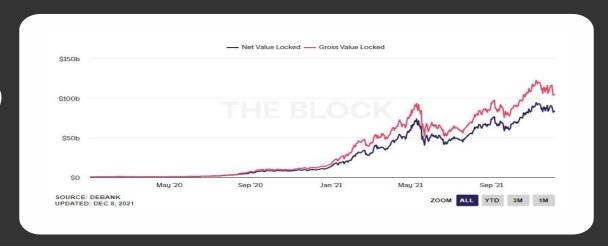


\$100b

Decentralized Finance (DeFi)

\$50b ~~

Yield Farming in Protocol



https://www.theblockcrypto.com/data/decentralized-finance/total-value-locked-tv

TradFi derivatives value - \$12-13 trillion. DeFi derivatives (synthetic assets) are on pace to become larger than the entire crypto market.



# **Customer Acquisition**



#### Launch

**AMAs** 

Blogs & Articles
Micro Influencers
Airdrop Campaign
Educational Content
Protocol Partnerships
Community Programs

These items will continue into the scale phase

#### Scale

- +Scaled Ads
- +SEO Content
- +Social Media
- +News/Media/PR
- +Macro Influencers
- +Chain interoperability



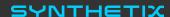
# Competition



Arable Protocol is, in fact, the world's first synthetic farming protocol. The closest competitors - Synthetix & Mirror focus only on traditional assets, whereas we focus on **synthetic crypto farming**.

Our core lies in synthetic crypto yield farms, not stock synthetics, and this differentiates us from the closest competitors.









## The Ask



8,000,000 ACRE

20% discount from market price

6 month lock up period

Currency: USDT			
	2022	2023	2024
REVENUES	\$335,000	\$2,004,000	\$10,920,000
Trading & Liquidity mining fees	\$335,000	\$2,004,000	\$10,920,000
TOTAL PERSONAL COSTS	\$1,284,000	\$1,393,800	\$1,463,490
TOTAL OPS COSTS	\$288,000	\$329,400	\$377,010
Ads/Paid promo	\$276,000	\$317,400	\$365,010
Tech	\$12,000	\$12,000	\$12,000
TOTAL COSTS	\$1,572,000	\$1,723,200	\$1,840,500
PROFIT	-\$1,237,000	\$280,800	\$9,079,500
profit margin %	-%	14%	83%

The proceedings will be used for (i) liquidity, (ii) customer acquisition, and (iii) salaries.

