

assessment_analysis2

December 15, 2025

1 Meeting Log Sheet Analysis

```
[160]: import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
import numpy as np
```

```
[161]: data=pd.read_excel("Sample Month End Report for Assesment.xlsx",sheet_name=None)
```

```
[162]: xls=pd.ExcelFile("Sample Month End Report for Assesment.xlsx")
```

```
[163]: xls.sheet_names
```

```
[163]: ['Time spent Analysis', 'Key Accounts', 'Meeting Log', 'Inquiry Tracker']
```

```
[164]: data=pd.read_excel("Sample Month End Report for Assesment.
↳xlsx",sheet_name="Meeting Log")
data.head()
```

```
[164]:      Date of Activity Activity Type      Company \
0  2025-02-03 00:00:00      NaN  SN Estates & innotech
1  2025-02-03 00:00:00      NaN      VSR Constructions
2  2025-02-04 00:00:00      NaN      Somerset pharma
3  2025-02-04 00:00:00      NaN      Bhoruka
4  2025-02-05 00:00:00      NaN      Novotel
```

```
      Project Hours spent      Accomplishment / Summary \
0      SNN Serenity      1.75      NaN
1  KC General hospital      1.25  Project is in Initial Stage
2      Somerset pharma      1      NaN
3  Bhoruka Tech park      0.75      NaN
4      Novotel Hotels      1  Project is in Initial Stage
```

```
      Remarks  Unnamed: 7  Unnamed: 8  Unnamed: 9  Unnamed: 10  Unnamed: 11 \
0      Site      NaN      NaN      NaN      NaN      NaN
1      Office      NaN      NaN      NaN      NaN      NaN
2  Office & site      NaN      NaN      NaN      NaN      NaN
3      Office      NaN      NaN      NaN      NaN      NaN
```

4	Site	NaN	NaN	NaN	NaN	NaN
---	------	-----	-----	-----	-----	-----

Unnamed: 12

0	NaN
1	NaN
2	NaN
3	NaN
4	NaN

```
[165]: data.columns.tolist()
```

```
[165]: ['Date of Activity',
        'Activity Type',
        'Company',
        'Project',
        'Hours spent',
        'Accomplishment / Summary',
        'Remarks',
        'Unnamed: 7',
        'Unnamed: 8',
        'Unnamed: 9',
        'Unnamed: 10',
        'Unnamed: 11',
        'Unnamed: 12']
```

```
[166]: data.drop(["Unnamed: 7", "Unnamed: 8", "Unnamed: 9", "Unnamed: 10", "Unnamed: 11", "Unnamed: 12"], axis=1, inplace=True)
```

```
[167]: data
```

```
[167]:
```

	Date of Activity	Activity Type	Company \
0	2025-02-03 00:00:00	NaN	SN Estates & innotech
1	2025-02-03 00:00:00	NaN	VSR Constructions
2	2025-02-04 00:00:00	NaN	Somerset pharma
3	2025-02-04 00:00:00	NaN	Bhoruka
4	2025-02-05 00:00:00	NaN	Novotel
..
463	2025-11-10 00:00:00	Internal team meeting	Pidilite
464	2025-11-11 00:00:00	Internal team meeting	Pidilite
465	2025-11-14 00:00:00	Internal team meeting	MRM
466	2025-11-26 00:00:00	Techno commercial	Pidilite
467	2025-11-27 00:00:00	Internal team meeting	Genotek

	Project	Hours spent \
0	SNN Serenity	1.75
1	KC General hospital	1.25
2	Somerset pharma	1

3	Bhoruka Tech park	0.75
4	Novotel Hotels	1
..
463	Pidilite	3.25
464	Pidilite	3.25
465	MRM	1
466	Pidilite	0.5
467	Genotek	0.5

	Accomplishment / Summary	Remarks
0	NaN	Site
1	Project is in Initial Stage	Office
2	NaN	Office & site
3	NaN	Office
4	Project is in Initial Stage	Site
..
463	Discussion with sales team	NaN
464	Discussion with PPS team	NaN
465	Review meeting with bijoy sir	NaN
466	Discussion with manu and mondelez team	NaN
467	Discuusion with gerry for JSVK project require...	NaN

[468 rows x 7 columns]

```
[168]: data.dtypes
```

```
[168]: Date of Activity      object
Activity Type             object
Company                   object
Project                   object
Hours spent               object
Accomplishment / Summary object
Remarks                  object
dtype: object
```

```
[169]: data['Company'] = data['Company'].str.lower().str.strip()
```

```
[170]: data['Hours spent'] = pd.to_numeric(data['Hours spent'], errors='coerce')
```

```
[171]: data['Hours spent']
```

```
[171]: 0      1.75
1      1.25
2      1.00
3      0.75
4      1.00
...
```

```

463    3.25
464    3.25
465    1.00
466    0.50
467    0.50
Name: Hours spent, Length: 468, dtype: float64

```

```
[172]: Company_hours=data.groupby('Company')['Hours spent'].sum()
```

```
[173]: sorted_hrs=Company_hours.sort_values(ascending=False)
sorted_hrs.head(50)
```

```
[173]: Company
chennai                32.00
pidilite               22.75
design tree            21.25
bagmane developers    18.25
kalpataru projects international limited  17.75
asg win               17.75
hyderabad travel      16.00
crn architects         14.00
birla groups          12.00
colliers              11.90
sumadhura developers  11.50
innotech              10.75
sattva projects        9.75
embassy developers     9.75
a n prakash consultants  9.50
mrm                   8.75
prestige developers    8.50
redeconn event         8.25
pidilite - pps - delhi  8.00
concorde developers    8.00
kochi travel           8.00
pondicherry visit      8.00
mumbai travel          8.00
kollar city            8.00
crn architect          7.50
kalpataru projects     7.50
space must architects   7.25
assetz home            7.25
sriram properties      7.00
simha associates       7.00
symmetric architects    6.50
murthy & manyam architects  6.50
sundaram architects    6.25
rmz developers         6.00

```

somerset pharma	5.75
sattva groups	5.50
genotek	5.50
abb india pvt ltd	5.25
prestige groups	5.25
concorde projects	5.00
brigade developers	5.00
inform architects	4.75
nadig consultant	4.50
shapoorji & pallonji constructions	4.50
bps	4.25
mrn and hubspot update	4.00
magcor pvt ltd	4.00
meet	4.00
hubspot discussion with jayanth	4.00
optimus structural	4.00

Name: Hours spent, dtype: float64

```
[174]: data['Company'].value_counts()
```

```
[174]: Company
design tree                15
asg win                   13
kalpataru projects international limited  12
crn architects            11
bagmane developers        11
..
sterling engineers        1
bandari constructions     1
venkatramana associates   1
vasvani developers        1
pidilite - pps - delhi    1
Name: count, Length: 216, dtype: int64
```

```
[175]: data.isnull().sum()
```

```
[175]: Date of Activity      1
Activity Type            309
Company                  2
Project                  18
Hours spent              26
Accomplishment / Summary  64
Remarks                 167
dtype: int64
```

```
[176]: columns=data.columns.str.lower().str.strip()
data.columns=columns.str.replace(' ','_')
```

```
data.columns
```

```
[176]: Index(['date_of_activity', 'activity_type', 'company', 'project',  
          'hours_spent', 'accomplishment_/_summary', 'remarks'],  
          dtype='object')
```

```
[177]: data['date_of_activity']=pd.  
       ↳to_datetime(data['date_of_activity'],errors='coerce')
```

```
[178]: data
```

```
[178]:
```

	date_of_activity	activity_type	company \
0	2025-02-03	NaN	sn estates & innotech
1	2025-02-03	NaN	vsr constructions
2	2025-02-04	NaN	somerset pharma
3	2025-02-04	NaN	bhoruka
4	2025-02-05	NaN	novotel
..
463	2025-11-10	Internal team meeting	pidilite
464	2025-11-11	Internal team meeting	pidilite
465	2025-11-14	Internal team meeting	mrn
466	2025-11-26	Techno commercial	pidilite
467	2025-11-27	Internal team meeting	genotek

	project	hours_spent \
0	SNN Serenity	1.75
1	KC General hospital	1.25
2	Somerset pharma	1.00
3	Bhoruka Tech park	0.75
4	Novotel Hotels	1.00
..
463	Pidilite	3.25
464	Pidilite	3.25
465	MRM	1.00
466	Pidilite	0.50
467	Genotek	0.50

	accomplishment_/_summary	remarks
0	NaN	Site
1	Project is in Initial Stage	Office
2	NaN	Office & site
3	NaN	Office
4	Project is in Initial Stage	Site
..
463	Discussion with sales team	NaN
464	Discussion with PPS team	NaN
465	Review meeting with bijoy sir	NaN

```

466          Discussion with manu and mondelez team          NaN
467 Discuusion with gerry for JSVK project require...      NaN

```

```
[468 rows x 7 columns]
```

```
[179]: data.isnull().sum()
```

```

[179]: date_of_activity          2
      activity_type          309
      company                2
      project               18
      hours_spent           26
      accomplishment_/_summary 64
      remarks              167
      dtype: int64

```

```
[180]: data.iloc[324:328]
```

```

[180]:   date_of_activity          activity_type  company \
324          NaT          NaN      NaN
325          NaT      Activity Type  company
326  2025-09-22      Applicator Meeting  asg win
327  2025-10-07  Applicator Techno Commercial  asg win

      project  hours_spent \
324          NaN      NaN
325      Project      NaN
326  Multiple projects      2.0
327  Multiple Projects      1.5

      accomplishment_/_summary  remarks
324          NaN      NaN
325      Accomplishment / Summary  Remarks
326  Discussion of product approval for bagmane pro...      Site
327      Discussion for multiple projects      Office

```

```
[181]: data=data.dropna(subset=['date_of_activity'])
```

```
[182]: data.dtypes
```

```

[182]: date_of_activity          datetime64[ns]
      activity_type          object
      company          object
      project          object
      hours_spent          float64
      accomplishment_/_summary  object
      remarks          object

```

dtype: object

```
[183]: data['hours_spent'].isnull().sum()
```

```
[183]: np.int64(24)
```

```
[184]: data['hours_spent']=data['hours_spent'].fillna(0)
```

C:\Users\LENOVO\AppData\Local\Temp\ipykernel_10560\1227422218.py:1:

SettingWithCopyWarning:

A value is trying to be set on a copy of a slice from a DataFrame.

Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy

```
data['hours_spent']=data['hours_spent'].fillna(0)
```

```
[185]: data['hours_spent'].isnull().sum()
```

```
[185]: np.int64(0)
```

```
[186]: data.isnull().sum()
```

```
[186]: date_of_activity      0
      activity_type      308
      company              1
      project             17
      hours_spent          0
      accomplishment_/_summary  63
      remarks             166
      dtype: int64
```

```
[187]: data.isnull().sum()
```

```
[187]: date_of_activity      0
      activity_type      308
      company              1
      project             17
      hours_spent          0
      accomplishment_/_summary  63
      remarks             166
      dtype: int64
```

```
[188]: data.loc[458:461, 'company'] = (
      data.loc[458:461, 'company'].replace('-', np.nan)
      )
```

C:\Users\LENOVO\AppData\Local\Temp\ipykernel_10560\2599336696.py:2:

FutureWarning: Downcasting behavior in `replace` is deprecated and will be


```
removed in a future version. To retain the old behavior, explicitly call
`result.infer_objects(copy=False)`. To opt-in to the future behavior, set
`pd.set_option('future.no_silent_downcasting', True)`
data.loc[458:461, 'company'].replace('-', np.nan)
```

```
[189]: data['company'] = data['company'].replace(r'^\s*$', np.nan, regex=True)
```

```
C:\Users\LENOVO\AppData\Local\Temp\ipykernel_10560\3254796833.py:1:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user\_guide/indexing.html#returning-a-view-versus-a-copy
data['company'] = data['company'].replace(r'^\s*$', np.nan, regex=True)
```

```
[190]: data['company'].loc[449:450]
```

```
[190]: 449    -
      450    -
      Name: company, dtype: object
```

```
[191]: data=data.drop(450)
```

```
[192]: data.shape
```

```
[192]: (465, 7)
```

```
[193]: data.isnull().sum()
```

```
[193]: date_of_activity      0
      activity_type      308
      company            5
      project            17
      hours_spent         0
      accomplishment_/_summary  62
      remarks           166
      dtype: int64
```

```
[194]: data=data.dropna(subset=['company'])
```

```
[195]: data.shape
```

```
[195]: (460, 7)
```

```
[196]: data = data.rename(columns={'accomplishment_/_summary': 'accomplishment/
      ↳summary'})
```

```
[197]: data.columns
```

```
[197]: Index(['date_of_activity', 'activity_type', 'company', 'project',
           'hours_spent', 'accomplishment/summary', 'remarks'],
          dtype='object')
```

```
[198]: data.isnull().sum()
```

```
[198]: date_of_activity      0
       activity_type      307
       company            0
       project           17
       hours_spent        0
       accomplishment/summary  58
       remarks          161
       dtype: int64
```

```
[199]: categorical_col=['activity_type','project','accomplishment/summary','remarks']
       for col in categorical_col:
           data[col]=data[col].fillna('Unknown')
```

```
[200]: data.isnull().sum()
```

```
[200]: date_of_activity      0
       activity_type      0
       company            0
       project           0
       hours_spent        0
       accomplishment/summary  0
       remarks           0
       dtype: int64
```

```
[201]: data['accomplishment/summary']=data['accomplishment/summary'].str.
       ↪replace('Unknown','Not Mentioned')
```

```
[202]: data['accomplishment/summary']
```

```
[202]: 0                Not Mentioned
       1      Project is in Initial Stage
       2                Not Mentioned
       3                Not Mentioned
       4      Project is in Initial Stage
       ...
       463      Discussion with sales team
       464      Discussion with PPS team
       465      Review meeting with bijoy sir
       466      Discussion with manu and mondelez team
       467  Discuusion with gerry for JSVK project require...
       Name: accomplishment/summary, Length: 460, dtype: object
```

```
[203]: data['remarks']=data['remarks'].str.replace('Unknown','No remarks')
```

```
[204]: data['remarks']
```

```
[204]: 0          Site
      1          Office
      2  Office & site
      3          Office
      4          Site
      ...
     463  No remarks
     464  No remarks
     465  No remarks
     466  No remarks
     467  No remarks
      Name: remarks, Length: 460, dtype: object
```

```
[205]: text_cols = [
        'activity_type',
        'company',
        'project',
        'remarks',
        'accomplishment/summary'
      ]

      for col in text_cols:
        data[col] = data[col].str.strip().str.lower()
```

```
[206]: data
```

```
[206]:   date_of_activity  activity_type  company \
0      2025-02-03      unknown  sn estates & innotech
1      2025-02-03      unknown      vsr constructions
2      2025-02-04      unknown      somerset pharma
3      2025-02-04      unknown      bhoruka
4      2025-02-05      unknown      novotel
..      ...
463    2025-11-10  internal team meeting      pidilite
464    2025-11-11  internal team meeting      pidilite
465    2025-11-14  internal team meeting          mrm
466    2025-11-26      techno commercial      pidilite
467    2025-11-27  internal team meeting      genotek

      project  hours_spent \
0      snn serenity      1.75
1  kc general hospital      1.25
2      somerset pharma      1.00
```

3	bhoruka tech park	0.75
4	novotel hotels	1.00
..
463	pidilite	3.25
464	pidilite	3.25
465	mrm	1.00
466	pidilite	0.50
467	genotek	0.50

	accomplishment/summary	remarks
0	not mentioned	site
1	project is in initial stage	office
2	not mentioned	office & site
3	not mentioned	office
4	project is in initial stage	site
..
463	discussion with sales team	no remarks
464	discussion with pps team	no remarks
465	review meeting with bijoy sir	no remarks
466	discussion with manu and mondelez team	no remarks
467	discuusion with gerry for jsvk project require...	no remarks

[460 rows x 7 columns]

```
[207]: data = data.drop_duplicates()
```

```
[208]: data['activity_type'].unique()
```

```
[208]: array(['unknown', 'techno - commercial', 'introduction pitch',
        'internal team meeting', 'group presntation', 'applicator meeting',
        'applicator techno commercial', 'techno commercial', 'site visit',
        'leave', 'internal meeting', 'technical presentation', 'admin'],
        dtype=object)
```

```
[209]: data['activity_type']=data['activity_type'].str.replace('techno -_
↪commercial','techno commercial')
```

```
[210]: data['activity_type'] = data['activity_type'].replace(
        'internal meeting',
        'internal team meeting'
    )
```

```
[211]: data['activity_type'].value_counts()
```

```
[211]: activity_type
unknown          307
techno commercial  62
```

```

introduction pitch          50
site visit                  24
internal team meeting       11
applicator meeting          1
group presentation          1
applicator techno commercial 1
leave                       1
technical presentation       1
admin                       1
Name: count, dtype: int64

```

```
[212]: data['activity_type'].unique()
```

```
[212]: array(['unknown', 'techno commercial', 'introduction pitch',
            'internal team meeting', 'group presentation', 'applicator meeting',
            'applicator techno commercial', 'site visit', 'leave',
            'technical presentation', 'admin'], dtype=object)
```

```
[213]: data['accomplishment/summary'].value_counts()
```

```
[213]: accomplishment/summary
product presentation          80
not mentioned                 58
multiple project discussion   32
project discussion            28
site visit                    26
..
meet - niranjan for updating key accounts and projections.  1
meet with bijoy sir                                           1
discussion with pps team                                       1
discussion with manu and mondelez team                        1
discuusion with gerry for jsvk project requiremnts           1
Name: count, Length: 156, dtype: int64
```

```
[214]: # Create a boolean mask
presentation_rows = data['accomplishment/summary'].str.contains('discussion',
↪case=False, na=False)

# Retrieve only the values from that column
presentation_values = data.loc[presentation_rows, 'accomplishment/summary']

# View the results
print(presentation_values)
```

```

8          discussion of multiple projects
10         discussion of multiple projects
12         discussion for upcoming project
13         discussion for ejc in bms college

```

```

15             discussion of multiple projects
...
451 multiple project discussion and po status for ...
454     discussion with pps team for upcoming projects
463         discussion with sales team
464         discussion with pps team
466     discussion with manu and mondelez team
Name: accomplishment/summary, Length: 175, dtype: object

```

```
[215]: data['accomplishment/summary']
```

```

[215]: 0             not mentioned
1         project is in initial stage
2             not mentioned
3             not mentioned
4         project is in initial stage
...
463     discussion with sales team
464     discussion with pps team
465     review meeting with bijoy sir
466     discussion with manu and mondelez team
467     discussion with gerry for jsvk project require...
Name: accomplishment/summary, Length: 460, dtype: object

```

```

[216]: def summary_category(text):
        if pd.isna(text):
            return 'Not Mentioned'

        text = text.lower()

        if 'presentation' in text or 'training' in text or 'exhibition' in text:
            return 'Product Presentation'

        elif 'site visit' in text or 'inspection' in text or 'site survey' in text:
            return 'Site Visit'

        elif 'technical' in text or 'qc' in text:
            return 'Technical Discussion'

        elif 'approval' in text or 'negotiation' in text or 'loi' in text:
            return 'Approval / Negotiation'

        elif 'sample' in text or 'mock up' in text:
            return 'Sample / Mock-up'

        elif 'pricing' in text or 'po' in text or 'boq' in text or 'order' in text:
            return 'Commercial / Order'

```

```

elif 'meet' in text or 'meeting' in text:
    return 'Meeting'

elif 'event' in text:
    return 'Event / Training'

elif 'discussion' in text:
    return 'Project Discussion'
elif 'initial' in text:
    return 'Project is in initial stage'
else:
    return 'Not Mentioned'

```

```

[217]: data['summary_category'] = data['accomplishment/summary'].
      ↪ apply(summary_category)

```

```

[218]: data

```

```

[218]:      date_of_activity      activity_type      company \
0      2025-02-03      unknown      sn estates & innotech
1      2025-02-03      unknown      vsr constructions
2      2025-02-04      unknown      somersett pharma
3      2025-02-04      unknown      bhoruka
4      2025-02-05      unknown      novotel
..      ...      ...      ...
463     2025-11-10  internal team meeting      pidilite
464     2025-11-11  internal team meeting      pidilite
465     2025-11-14  internal team meeting      mrm
466     2025-11-26      techno commercial      pidilite
467     2025-11-27  internal team meeting      genotek

      project      hours_spent \
0      snn serenity      1.75
1      kc general hospital      1.25
2      somerset pharma      1.00
3      bhoruka tech park      0.75
4      novotel hotels      1.00
..      ...      ...
463      pidilite      3.25
464      pidilite      3.25
465      mrm      1.00
466      pidilite      0.50
467      genotek      0.50

      accomplishment/summary      remarks \
0      not mentioned      site
1      project is in initial stage      office

```

```

2                not mentioned  office & site
3                not mentioned      office
4      project is in initial stage      site
..
463      discussion with sales team  no remarks
464      discussion with pps team    no remarks
465      review meeting with bijoy sir  no remarks
466      discussion with manu and mondelez team  no remarks
467  discuusion with gerry for jsvk project require...  no remarks

```

```

summary_category
0      Not Mentioned
1  Project is in initial stage
2      Not Mentioned
3      Not Mentioned
4  Project is in initial stage
..
463      Project Discussion
464      Project Discussion
465      Meeting
466      Project Discussion
467      Not Mentioned

```

[460 rows x 8 columns]

```
[219]: data['summary_category'].value_counts()
```

```

[219]: summary_category
Product Presentation      130
Project Discussion        120
Not Mentioned             72
Site Visit                51
Technical Discussion       29
Approval / Negotiation    17
Meeting                   15
Commercial / Order         9
Sample / Mock-up          9
Project is in initial stage 6
Event / Training           2
Name: count, dtype: int64

```

```
[220]: data.groupby('summary_category')['accomplishment/summary'].count()
```

```

[220]: summary_category
Approval / Negotiation    17
Commercial / Order        9
Event / Training          2

```



```

Meeting          15
Not Mentioned    72
Product Presentation 130
Project Discussion 120
Project is in initial stage 6
Sample / Mock-up 9
Site Visit       51
Technical Discussion 29
Name: accomplishment/summary, dtype: int64

```

2 Analysis

```
[221]: data.describe()
```

```

[221]:
count          date_of_activity  hours_spent
mean    2025-06-29 15:39:07.826086912    1.505217
min      2025-02-03 00:00:00          0.000000
25%      2025-04-15 18:00:00          1.000000
50%      2025-06-26 12:00:00          1.250000
75%      2025-09-12 06:00:00          1.750000
max      2025-11-27 00:00:00          8.000000
std                                   NaN          1.311170

```

```
[222]: data['hours_spent'].skew()
```

```
[222]: np.float64(3.1127385074659153)
```

```

[223]: # Right skew → few activities consume more time
        # Median < Mean → some long meetings exist

```

```
[224]: data.groupby('date_of_activity').size()
```

```

[224]: date_of_activity
2025-02-03    2
2025-02-04    2
2025-02-05    2
2025-02-06    3
2025-02-07    2
..
2025-11-21    2
2025-11-24    2
2025-11-25    3
2025-11-26    4
2025-11-27    4
Length: 205, dtype: int64

```

```
[225]: data.groupby('date_of_activity')['hours_spent'].sum().describe()
# each day hours spent and their description
```

```
[225]: count      205.000000
mean         3.377561
std          2.105707
min          0.000000
25%          2.500000
50%          3.250000
75%          4.000000
max          13.500000
Name: hours_spent, dtype: float64
```

```
[226]: #75% of days → 4 hours
#Only 25% of days → more than 4 hours
#Daily work hours are right-skewed
#Most days fall between 2.5 - 4 hours
#A few days have very high workload, pulling the average up
```

```
[227]: daily_hours = data.groupby('date_of_activity')['hours_spent'].sum()
daily_hours
```

```
[227]: date_of_activity
2025-02-03    3.00
2025-02-04    1.75
2025-02-05    1.75
2025-02-06    2.75
2025-02-07    2.75
...
2025-11-21    3.50
2025-11-24    4.00
2025-11-25    4.00
2025-11-26    3.00
2025-11-27    3.75
Name: hours_spent, Length: 205, dtype: float64
```

```
[228]: high_load_days = daily_hours[daily_hours >= 13]
```

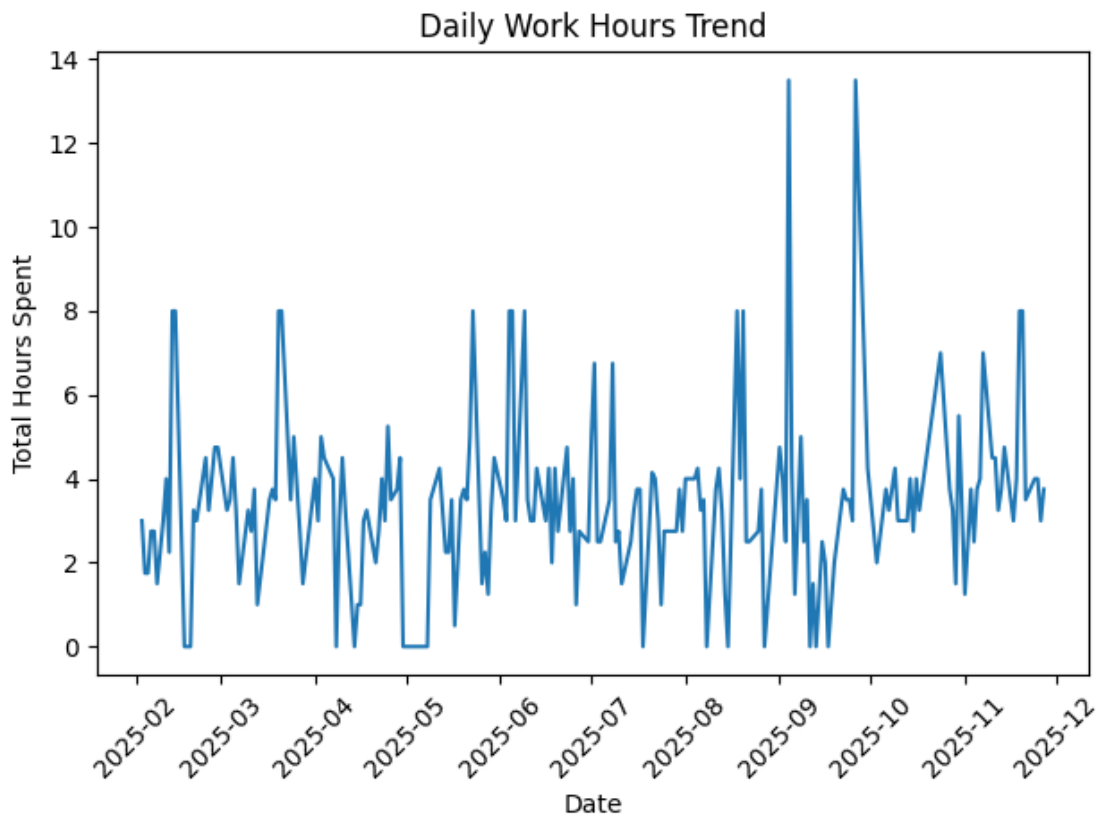
```
[229]: high_load_days
```

```
[229]: date_of_activity
2025-09-04    13.5
2025-09-26    13.5
Name: hours_spent, dtype: float64
```

```
[230]: daily_hours = data.groupby('date_of_activity')['hours_spent'].sum()

plt.figure()
```

```
plt.plot(daily_hours.index, daily_hours.values)
plt.xlabel("Date")
plt.ylabel("Total Hours Spent")
plt.title("Daily Work Hours Trend")
plt.xticks(rotation=45)
plt.tight_layout()
plt.show()
```



```
[231]: data['month'] = data['date_of_activity'].dt.to_period('M')
monthly_hours = data.groupby('month')['hours_spent'].sum().
    ↪sort_values(ascending=False)
monthly_hours
```

```
[231]: month
2025-11    84.25
2025-09    82.00
2025-06    81.25
2025-07    71.15
2025-04    68.25
2025-03    66.25
```

```

2025-08    63.00
2025-02    62.25
2025-10    58.00
2025-05    56.00
Freq: M, Name: hours_spent, dtype: float64

```

```

[232]: activity_count=data.groupby('month')['activity_type'].count().
        ↪sort_values(ascending=False)
activity_count

```

```

[232]: month
2025-07    56
2025-11    53
2025-05    49
2025-03    47
2025-02    46
2025-04    46
2025-06    46
2025-09    44
2025-10    40
2025-08    33
Freq: M, Name: activity_type, dtype: int64

```

```

[233]: data

```

```

[233]:   date_of_activity  activity_type  company \
0      2025-02-03      unknown  sn estates & innotech
1      2025-02-03      unknown  vsr constructions
2      2025-02-04      unknown  somersett pharma
3      2025-02-04      unknown  bhoruka
4      2025-02-05      unknown  novotel
..      ...
463    2025-11-10  internal team meeting  pidilite
464    2025-11-11  internal team meeting  pidilite
465    2025-11-14  internal team meeting      mrm
466    2025-11-26      techno commercial  pidilite
467    2025-11-27  internal team meeting  genotek

      project  hours_spent \
0      snn serenity      1.75
1    kc general hospital      1.25
2      somerset pharma      1.00
3    bhoruka tech park      0.75
4      novotel hotels      1.00
..      ...
463      pidilite      3.25
464      pidilite      3.25

```

465	mrm	1.00
466	pidilite	0.50
467	genotek	0.50

	accomplishment/summary	remarks \
0	not mentioned	site
1	project is in initial stage	office
2	not mentioned	office & site
3	not mentioned	office
4	project is in initial stage	site
..
463	discussion with sales team	no remarks
464	discussion with pps team	no remarks
465	review meeting with bijoy sir	no remarks
466	discussion with manu and mondelez team	no remarks
467	discuusion with gerry for jsvk project require...	no remarks

	summary_category	month
0	Not Mentioned	2025-02
1	Project is in initial stage	2025-02
2	Not Mentioned	2025-02
3	Not Mentioned	2025-02
4	Project is in initial stage	2025-02
..
463	Project Discussion	2025-11
464	Project Discussion	2025-11
465	Meeting	2025-11
466	Project Discussion	2025-11
467	Not Mentioned	2025-11

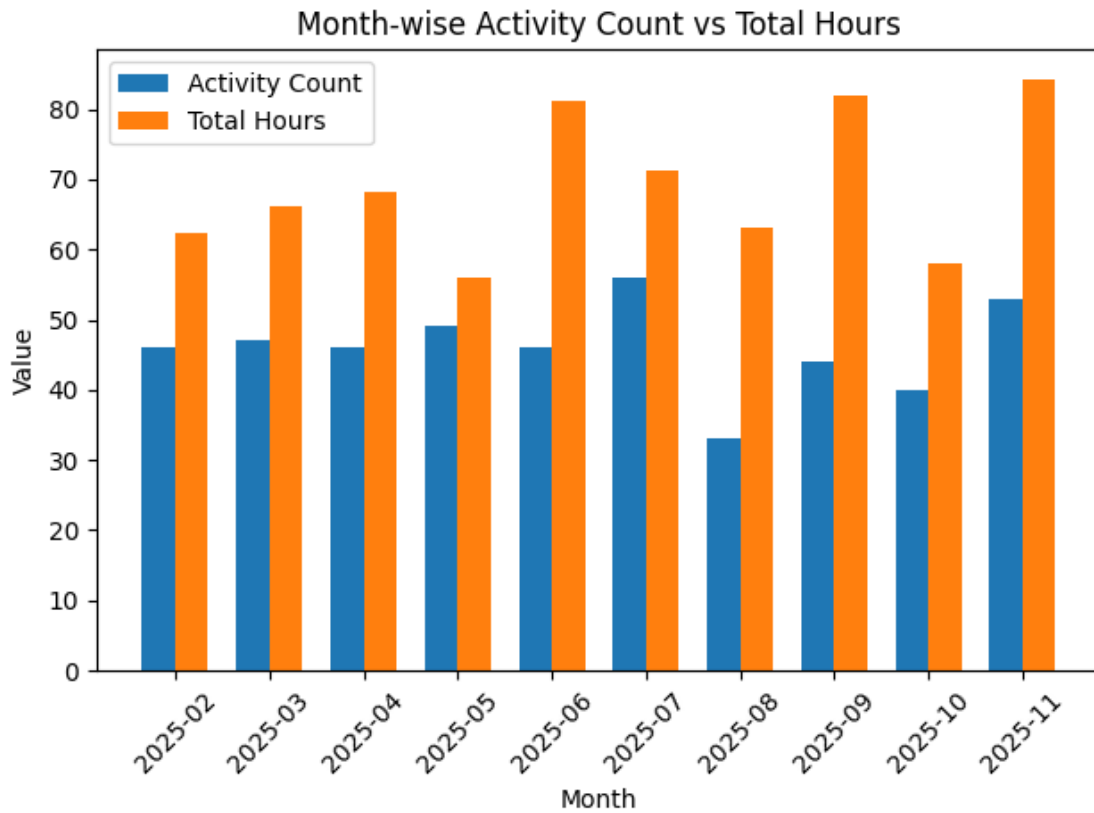
[460 rows x 9 columns]

```
[234]: monthly_comparison = pd.DataFrame({
        'monthly_activity_count': activity_count,
        'monthly_hours': monthly_hours
    }).sort_index()
x = np.arange(len(monthly_comparison))
width = 0.35

# Plot
plt.figure()
plt.bar(x - width/2, monthly_comparison['monthly_activity_count'], width,
        label='Activity Count')
plt.bar(x + width/2, monthly_comparison['monthly_hours'], width, label='Total
        Hours')

plt.xlabel("Month")
```

```
plt.ylabel("Value")
plt.title("Month-wise Activity Count vs Total Hours")
plt.xticks(x, monthly_comparison.index, rotation=45)
plt.legend()
plt.tight_layout()
plt.show()
```



```
[235]: data['remarks'].unique()
```

```
[235]: array(['site', 'office', 'office & site', 'no remarks', 'site & office',
        'site visit', 'hyderabad visit', 'online', 'mysore visit',
        'delhi visit', 'bannerghatta road site', 'office and site'],
        dtype=object)
```

```
[240]: data['remarks']=data['remarks'].str.replace('office & site','office and site')
```

```
[237]: data['remarks']=data['remarks'].str.replace('site visit','site')
```

```
[241]: data['remarks'].unique()
```

```
[241]: array(['site', 'office', 'office and site', 'no remarks',
            'hyderabad visit', 'online', 'mysore visit', 'delhi visit',
            'bannerghatta road site'], dtype=object)
```

```
[239]: data
```

```
[239]:      date_of_activity      activity_type      company \
0      2025-02-03      unknown  sn estates & innotech
1      2025-02-03      unknown      vsr constructions
2      2025-02-04      unknown      somerset pharma
3      2025-02-04      unknown      bhoruka
4      2025-02-05      unknown      novotel
..      ...
463     2025-11-10  internal team meeting      pidilite
464     2025-11-11  internal team meeting      pidilite
465     2025-11-14  internal team meeting          mrm
466     2025-11-26      techno commercial      pidilite
467     2025-11-27  internal team meeting      genotek

      project  hours_spent \
0      snn serenity      1.75
1      kc general hospital      1.25
2      somerset pharma      1.00
3      bhoruka tech park      0.75
4      novotel hotels      1.00
..      ...
463      pidilite      3.25
464      pidilite      3.25
465          mrm      1.00
466      pidilite      0.50
467      genotek      0.50

      accomplishment/summary      remarks \
0      not mentioned      site
1      project is in initial stage      office
2      not mentioned  office & site
3      not mentioned      office
4      project is in initial stage      site
..      ...
463      discussion with sales team      no remarks
464      discussion with pps team      no remarks
465      review meeting with bijoy sir      no remarks
466      discussion with manu and mondelez team      no remarks
467  discuusion with gerry for jsvk project require...      no remarks

      summary_category      month
0      Not Mentioned  2025-02
```

```

1    Project is in initial stage  2025-02
2                                Not Mentioned  2025-02
3                                Not Mentioned  2025-02
4    Project is in initial stage  2025-02
..
463    Project Discussion  2025-11
464    Project Discussion  2025-11
465    Meeting  2025-11
466    Project Discussion  2025-11
467    Not Mentioned  2025-11

```

[460 rows x 9 columns]

```
[242]: summary_cat_wise_hours = data.groupby('summary_category')['hours_spent'].sum().
      ↪sort_values(ascending=False)
```

```
[243]: summary_cat_wise_hours
```

```
[243]: summary_category
Product Presentation      191.75
Project Discussion        189.40
Not Mentioned             91.00
Site Visit                74.25
Technical Discussion       40.50
Meeting                   31.50
Approval / Negotiation    25.50
Commercial / Order        16.25
Event / Training          16.00
Sample / Mock-up          10.25
Project is in initial stage  6.00
Name: hours_spent, dtype: float64
```

3 Most of the presentation and discussion have done

```
[247]: location = data.groupby('remarks')['hours_spent'].sum().
      ↪sort_values(ascending=False)
location
```

```
[247]: remarks
office      260.75
no remarks  259.15
site        126.75
office and site  16.50
hyderabad visit  16.00
online         10.25
bannerghatta road site  1.25
```



```
delhi visit          1.00
mysore visit         0.75
Name: hours_spent, dtype: float64
```

4 The most activities done at office and second most not mentioned then at site.

```
[251]: monthly_project_count=data.groupby('month')['project'].count().
      ↪sort_values(ascending=False)
      monthly_project_count
```

```
[251]: month
      2025-07    56
      2025-11    53
      2025-05    49
      2025-03    47
      2025-02    46
      2025-04    46
      2025-06    46
      2025-09    44
      2025-10    40
      2025-08    33
      Freq: M, Name: project, dtype: int64
```

5 July 2025 had the highest number of project activities (56),

6 followed by November 2025 (53),

7 indicating these months had the highest project engagement.

```
[ ]:
```