

## COMMERCIAL REAL ESTATE DEVELOPMENT & INVESTMENT

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## **Projections & Cost Estimate Summary**

|                          | 2020 Estimate |                | 2021 Estimate |            |    |            |      |            |
|--------------------------|---------------|----------------|---------------|------------|----|------------|------|------------|
| Acquisition Price        | \$            | 467,000.00     |               |            |    |            |      |            |
| Secretary of State       | \$            | 308.10         |               |            |    |            |      |            |
| Title closing fees       | \$            | 1,500.00       |               |            |    |            |      |            |
| Survey                   | \$            | 475.00         |               |            |    |            |      |            |
| Report/s                 | \$            | 2,000.00       |               |            |    |            |      |            |
| Inspections              |               |                |               |            |    |            |      |            |
| Legal Fees               | \$            | 4,000.00       |               |            |    |            |      |            |
| Taxes                    | \$            | 11,585.00      |               |            |    |            |      |            |
| HOA/POA                  |               |                |               |            |    |            |      |            |
| Landscaping              |               |                |               |            |    |            |      |            |
| Appraisal                |               |                |               |            |    |            |      |            |
| Accounting Fees          |               |                | \$            | 1,800.00   |    |            |      |            |
| Marketing                |               |                |               |            |    |            |      |            |
|                          |               |                |               |            |    | TOTAL:     |      |            |
|                          | \$            | 486,868.10     | \$            | 1,800.00   | \$ | 488,668.10 |      |            |
|                          |               |                |               |            |    |            |      |            |
|                          |               |                | Low           | ı          | Me | dium       | High | 1          |
| Gross Revenue/Sale Price |               | Amount:        | \$            | 685,111.68 | \$ | 770,750.64 | \$   | 856,389.60 |
| Closing Cost             |               |                | \$            | 51,383.38  | \$ | 53,952.54  | \$   | 59,947.27  |
| Acquisition and Expenses |               |                | \$            | 488,668.10 | \$ | 488,668.10 | \$   | 488,668.10 |
| Gross Profit             |               |                | \$            | 145,060.20 | \$ | 228,130.00 | \$   | 307,774.23 |
| Management Fee           | 25%           | 6/Gross Profit | \$            | 36,265.05  | \$ | 57,032.50  | \$   | 76,943.56  |
| Net Profit               |               | _              | \$            | 108,795.15 | \$ | 171,097.50 | \$   | 230,830.67 |
| Investor ROI             | Year 1        |                |               | 22%        |    | 35%        |      | 47%        |
|                          | Year 2        |                |               | 11%        |    | 18%        |      | 24%        |
|                          | Year 3        |                |               | 7%         |    | 12%        |      | 16%        |

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| Rental Property        |        |            |     |           |    |            |      |           |
|------------------------|--------|------------|-----|-----------|----|------------|------|-----------|
|                        | 2020 E | stimate    |     |           |    |            |      |           |
| Acquisition Price      | \$     | 467,000.00 |     |           |    |            |      |           |
| Secretary of State     | \$     | 308.00     |     |           |    |            |      |           |
| Title closing fees     | \$     | 1,500.00   |     |           |    |            |      |           |
| Report/s               | \$     | 2,000.00   |     |           |    |            |      |           |
| Inspections            | \$     | -          |     |           |    |            |      |           |
| Taxes                  | \$     | 11,585.00  |     |           |    |            |      |           |
| Legal Fees             | \$     | 4,000.00   |     |           |    |            |      |           |
|                        | \$     | -          |     |           |    | TOTAL:     |      |           |
|                        | \$     | 486,393.00 | \$  | -         | \$ | 486,393.00 |      |           |
|                        |        |            |     |           |    |            |      |           |
|                        |        |            | Low |           | Me | dium       | High |           |
| Gross Annual Revenue   |        | Amount:    | \$  | 60,000.00 | \$ | 72,000.00  | \$   | 84,000.00 |
| Management Fee         |        |            | \$  | 12,000.00 | \$ | 14,400.00  | \$   | 16,800.00 |
| Net Annual Revenue     |        |            | \$  | 48,000.00 | \$ | 57,600.00  | \$   | 67,200.00 |
| Project Annual Return  |        |            |     | 12.34%    |    | 14.80%     |      | 17.27%    |
| Investor Annual Return |        |            |     | 9.87%     |    | 11.84%     |      | 13.82%    |



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