Aras Pricing - Americas USD

Americas - USD   **Effective July 15, 2008**

Subscription Pricing Table - Annual Cost Per Production System Instance (Standard Term is 2 Years)

Deployment Scope	Package Pricing	
	Premiere	# Users *
Global	negotiated	>300
Enterprise	$144,000	151 -300
Corporate	$99,600	101 - 150
Small Business	$63,600	51 - 100
Department	$36,000	16 - 50
Workgroup	$21,600	15 or less

* Companies always get unlimited user licenses. We count the number of named users only to provide a means for
estimating the cost of Support based on anticipated support load and complexity.

Deployment Scope	Hosting Package Pricing (In addition to Subscription)	
	Price / year	
	Premiere	# Users
Global	negotiated	>300
Enterprise	$45,000	151 -300
Corporate	$30,000	101 - 150
Small Business	$25,000	51 - 100
Department	$15,000	16 - 50
Workgroup	$5,000	15 or less
OnRamp 90-day Eval	$2,500	unlimited

Aras Unlimited Subscription Packages

* Aras Unlimited packages are based on the package option and estimated deployment scope.
* Standard subscription term commitment is 2 years. Subscription packages are invoiced and paid annually in advance.
* At the end of each subscription term the deployment scope is reviewed (True-up) for renewal sizing and pricing.
* Subscription renewal is based on the current list price the date the new support period begins.
* Extended multi-year contracts lock in pricing and extend the time between True-Ups.
* Access to non-open source software and delivery of services require a signed Aras Unlimited Subscription Agreement.
* Payment terms are Net 30 days for all orders, and payment must be received prior to the start of each subscription year.
* Customer is responsible for other necessary software and hardware such as a servers, databases, and file viewers.

Professional Services

* Rates are quoted on a time & materials basis and governed by a Statement of Work.
* Professional Services Agreement and Statement of Work are required prior to engagement and commencement of work.
* Payment terms are Net 30 days for all orders.
* Rates are for project management, installation, customization, data loading,
  systems integration, and other Aras services as defined in the Statement of Work.
* Rates do not include travel expenses (transportation, lodging, meals, and other related expenses).
* Customer is invoiced monthly for actual hours worked and expenses based on the Aras Time Reporting System.

Consultant Role	Standard Rates		Discounted Rate With Subscription		Subscription Discount
	Per Day	Per Hour	Per Day	Per Hour	
System Architect	$2,650	$331.25	$2,000	$250.00	-25%
Project Manager	$2,400	$300.00	$1,800	$225.00	-25%
Technical Consultant	$2,000	$250.00	$1,500	$187.50	-25%
Developer	$2,000	$250.00	$1,500	$187.50	-25%

Training & Education	Standard Rates	Rate With Subscription
Aras Scheduled Sessions	$500 / Day / Person	Free – Subject to Availability
Onsite Standard Training	$2,000 / Day	$1,500 / Day
Onsite Custom Training	$2,000 / Day	$1,500 / Day