Aras Price List

Americas   Effective Jan 1, 2009   Prices in USD

Subscription

Deployment Scope	Package Pricing	
	Price / Year	# Named Users
Global	negotiated	>1000
Enterprise	150,000	251 -1000
Corporate	99,600	101 - 250
Small Business	63,600	51 - 100
Department	36,000	16 - 50
Workgroup	18,500	15 or less

Aras Unlimited Subscription Packages

* Customers always get unlimited user access. Subscription packages are optional, and do not affect software license usage.
* Aras Subscription packages are based on estimated named users during the term of the subscription ("Deployment Scope")
* Package pricing is the annual cost per Production Instance.
* Package pricing is based on Net 30 day payment terms.
* Standard subscription term commitment is 2 years.   Subscription packages are invoiced and paid annually in advance.
* At the end of each subscription term the Deployment Scope is reviewed (True-Up) for renewal sizing and pricing
* Subscription renewal pricing is based on the current list price at the date the new support term begins
* Extended multi-year contracts lock in pricing and extend the time between True-Ups.

OnDemand (SaaS)

Deployment Scope	Package Pricing	
	Price / Year	# Named Users
Global	negotiated	>1000
Enterprise	195,000	251 -1000
Corporate	129,600	101 - 250
Small Business	88,600	51 - 100
Department	51,000	16 - 50
Workgroup	23,500	15 or less
OnRamp 90-day Eval	7,500	unlimited

OnDemand Hosted Packages

* Hosting is offered by certified partner LoadSpring. No geographic territory limits, users can be world-wide

Professional Services

	Standard Rates Per Day	Subscription Rates Per Day	Subscription Discount
System Architect	2,650	2,000	-25%
Project Manager	2,400	1,800	-25%
Technical Consultant	2,000	1,500	-25%
Developer	2,000	1,500	-25%

Professional Services

* Rates are quoted on a time & materials basis and governed by a Statement of Work.
* Pricing is based on payment terms of Net 30 days
* Rates do not include travel expenses (transportation, lodging, meals, and other related expenses)
* Customer is invoiced monthly for actual hours worked and expenses based on the Aras Time Reporting System
* Projects of > 30 man-days of consulting require a 10% downpayment due before work starts
* Projects of > 90 man-days of consulting require a 20% downpayment due before work starts

Training & Education

	Standard Rates	Subscription Rates
Aras Scheduled Sessions	500 / Day / Person	No Charge
Onsite Standard Training	2,000 / Day	1,500 / Day
Onsite Custom Training	2,000 / Day	1,500 / Day

Excellerate Program

	Standard Rates	
QuickStart	2,500	1 days on-site
QuickPilot	12,500	4 days on-site, 2 man-days offsite data prep
Discovery Seminar	2,500	1 day each on-site; 3 different Seminars: PM, PE, QP
Discovery Workshop	15,000	2-3 days onsite with 2 consultants, 1-2 man-days off-site