

# Akshay Adsul

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## CAREER SUMMARY

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- Experienced Project Manager with 4+ years of expertise in managing end-to-end project delivery for clients.
- Proficient in planning, monitoring, and controlling project activities to ensure on-time and on-budget delivery of projects.
- Skilled in managing project risks and issues, developing mitigation plans, and ensuring that projects meet stakeholder expectations.
- Experienced in leading cross-functional teams to ensure effective communication, collaboration, and successful project outcomes.
- Strong communication and interpersonal skills, with a proven ability to build and maintain strong relationships with clients, stakeholders, and team members.
- Expertise in Agile and Waterfall project management methodologies, and experience in managing projects in various domains including IT, finance, Market research and healthcare.
- Proven track record of delivering successful projects with high-quality standards and customer satisfaction.
- Strong leadership and communication skills, with experience leading cross-functional teams and collaborating with stakeholders at all levels of the organization.

## WORK EXPERIENCE

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iResearch Services PVT. LTD. (Pune, India)

*Sr. Project Manager (June 2022 - Present)*

- Reviewed client delivery plans and effectively coordinated delivery activities, ensuring timelines with client expectations.
- Evaluated team members' performance, identified training needs, and implemented training programs to enhance skill sets.
- Managed a delivery team to guarantee timely and accurate client deliveries, overseeing daily activities and providing technical guidance as required.
- Maintained a proactive stance by consistently identifying impediments early in the project lifecycle, actively working towards resolutions, and escalating issues to management when necessary.
- Executed resource allocations and workload assignments based on delivery requirements, optimizing team efficiency.
- Cultivated a culture of team-driven decision-making and commitment, fostering a collaborative and empowered work environment.

KANTAR GDC INDIA PVT. LTD. (Pune, India)

*Project Manager (April 2019 - May 2022)*

- Ensured the delivery team consistently performed at a high level, meeting performance standards through competence and operational excellence.
- Actively addressed and resolved delivery issues swiftly, showcasing a proactive approach to problem-solving.
- Adjusted schedules based on client delivery priorities to ensure timely deliveries, demonstrating adaptability and strategic planning.
- Successfully navigated and resolved challenges through client negotiations, showcasing effective problem resolution abilities.
- Promoted team trust through effective communication and organized team-building events to enhance collaboration and camaraderie.

## SKILLS SUMMARY

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- Project Management
- SCRUM
- Business Intelligence
- Statistics
- Microsoft Excel
- MySQL
- Power BI
- Base Professional
- Survey reporter

## ACADEMIC QUALIFICATION

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Master of Business Administration: (Pune University)  
(2019-2021) - 1<sup>st</sup> class with distinction.

Bachelor of Engineering in Computer: (Pune University)  
(2014-2017) - 1<sup>st</sup> class.

## CERTIFICATIONS AND ACHIEVEMENTS

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- Foundations of Project Management (By google), Coursera
- Creating a Positive Customer Experience, LinkedIn
- Communicating with Confidence, LinkedIn
- Introduction to Scrum Master Training, Coursera
- Business Writing Principles, LinkedIn
- Learning Power BI Desktop, LinkedIn
- Data-Driven Decisions with Power BI, Coursera
- Excel: Advanced Formulas and Functions, LinkedIn
- Microsoft SQL server Training, LinkedIn

## PERSONAL INFORMATION

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|-------------------|---|-------------------------|
| o Languages known | : | English, Hindi, Marathi |
| o Address         | : | Pune, India             |

## DECLARATION

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I do hereby declare that the particulars of information and facts stated herein above are true, correct, and complete to the best of my knowledge and belief.

**Akshay Adsul**