

RESUME

Akshay Karbhari More

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CAREER OBJECTIVE

To contribute my knowledge and skills to be part of a progressive organization, which will also offer challenging environment and the opportunity to be in line with current and future trends, with the purpose of contribute with growth of the company.

PROFESSIONAL EXPERIENCE:

Company name: - Messung Systems Pvt. Ltd.

Designation: - Sales Engineer [11th July 2022 To Present]

Responsibilities:-

- Generation of the leads for our Industrial automation products such as PLC, Local I/O Modules and Remote I/O Modules.
- Promoting our products to the System Integrators, OEMs, Panel Builders etc.
- Generation of the leads for our **Energy management system** products. Explaining to the customers about power quality issues and importance of Energy monitoring.
- Promoting our Energy management system products with ESCO Companies, Solar companies, Energy consultants etc.
- Technical support to the end customers for commissioning of Janitza make Energy meters, Power quality Analyzers, PFC Relays.
- Providing technical support to the end customer for **Gridvis software** (Janitza make Power quality monitoring software).

Company name: - InPhase Power Technologies Pvt. Ltd.

Designation: - Technical Sales Engineer [01st July 2021 To 30th June 2022]

Responsibilities:-

- Generation of perspective leads where the power quality issues are troubling the loads and losses can be overcome with our products and services.
- **Power quality audit /Harmonic analysis** with **Krykard ALM 31** PQ analyzer to observe the actual power quality issues such as PF, Harmonics, Unbalance, Voltage disturbances.
- Assistance to prepare PQ report & Technical proposal with internal sales team, offer submission to end client and discussion for technical clarification and freezing the technical offer.
- Commercial discussion with clients for closing the orders.
- After sales support with clients for maintaining long term business relationship, for other referential contact where we can approach by taking their reference.
- Consultant approval for their ongoing & upcoming projects. Promoting our products with ESCO companies, EPC contractors, Panel builders, Energy consultants etc.

Company name: - Treffer Power System Solution Pvt. Ltd.

Designation: - Power quality engineer [15th January 2019 To 28th June 2021]

Responsibilities:

- Responsible for the day-to-day planning, management of multiple on site projects across all Over India.
- Carried out **Power Quality Audit using HIOKI PW-3198 and Fluke 435 PQ Analyser and Provide Solution Regarding Power quality Issues.**
- Did **Harmonic Audit** in various well known Companies such As Vardhman Fabric, Gallant Ispat, Mahindra, Cipla ltd, Emami ltd, kalyani forge, Nexteer Automotive and in many steel plants and textile industries.
- Responsible for **Installation and Commissioning** of Various **HT and LT** Automatic power factor correction panel such as APFC, RTPFC, HTAPFC Panels.
- Installation of **Active Harmonic Filter, Passive Harmonic Filter , Static var generator** in various industries.
- Installation of Outdoor Fixed H.T capacitor Bank.
- Did **Electrical and Fire Safety Audit** of **SBI life Insurance** all over India including Head Office in Mumbai.
- Making power quality and harmonic analysis report and Suggesting our customers appropriate power quality solutions.

EDUCATIONAL QUALIFICATIONS :-

Exam Passed	School/College	University/Board	Percentage/CGPA
S.S.C.	Jaibhavani Highschool Gadhi(Shivajinagar)	Maharashtra State Board Pune	91.82%
H.S.C.	Bhaskaracharya Jr. college, Aurangabad	Maharashtra State Board Pune	84.67%
B.Tech.(Electrical engineering)	Dr.Babasaheb Ambedkar technological university, Lonere Dist- Raigad	Dr.Babasaheb Ambedkar technological university, Lonere	6.79

IT PROFICIENCY

- ❖ Microsoft Office Word, Microsoft Office Excel, Microsoft Office Power Point.
- ❖ MS-OFFICE

Training :-

- ❖ In plant training at Crompton Greaves pvt ltd Waluj MIDC, Aurangabad .
- ❖ In plant training at 33/11 Kv substation, Wadwani , Dist-Beed .

EXTRACURRICULAR:-

- ❖ Won second prize in the event De-tech-tive in Cynosure-2k16.
- ❖ Participated in event Logic hunt in Cynosure-2k15.
- ❖ Participated in paper presentation organized by Electrical engineering department of Dr. BATU, Lonere.

STRENGTHS:-

- ❖ Ability to learn and grasp things in quick manner to implement as it required.
- ❖ Ability to rapidly build relationship and set up trust.
- ❖ Confident and Determined
- ❖ Sincere & Disciplined
- ❖ Can work individually as well as good in team.

PROJECTS:-

Final Year Project:- Arresting of hazardous load electrically in electric overhead travelling (EOT) crane in event of brake failure.

PERSONAL DETAILS

Date of Birth : 06th October 1995
Hobbies : Listening music and Watching Cricket.
Father Name : Mr. Karbhari Kisan More
Father Profession : Farmer
Mother Tongue : Marathi
Languages known : Marathi, Hindi, English.
Nationality : Indian
Gender : Male
Permanent Address : At- Morewadi , Post-Kawadgaon(bk) , Tq- Wadwani
Dist- Beed Pin code- 431122 .

DECLARATION:-

I do hereby declare that the above information is true to the best of my knowledge.

Place: _____

Date:

(Signature)