

AKSHAY LHASE

SupplyChain Management
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SUMMARY

Experienced Procurement professional with 4.8 years of proven expertise in the supply chain industry, specializing in strategic sourcing, vendor management, Purchase and cost optimization. Skilled in optimizing procurement operations, driving cost efficiency, and enhancing supplier relationships. Seeking to leverage experience and skills to contribute to a dynamic procurement team in a challenging environment.

EXPERIENCE

GENPACT - HYDERABAD, India *AUGUST 2021 – MAY 2024*

Process Developer

- Worked for a US-based company as a Process Developer.
- Managed supplier selection, RFI/RFP/RFQ processes, negotiation, contracting, and supplier performance for products and services, ensuring accurate tracking of scope, delivery dates, technical requirements, and shipping terms for each requirement.
- New vendor onboarding and development process, supplier negotiations on price, quality, lead time, payment terms.
- Contract & Outline Agreement updates by supporting category managers & budget holders, ensuring seamless purchase requests and orders.
- Fostered supplier relationships through proactive collaboration and monitoring KPI's like performance, delivery timeliness and accuracy.
- Skilled in analysing market trends, negotiating contracts, and deploying efficient procurement strategies to achieve cost savings and operational efficiency.
- Demonstrated ability to collaborate cross-functionally, streamline procurement processes, and mitigate supply chain risks.
- Performed quality checks on procurement processes and updated contracts, pricing, info records, and source lists.
- Compiled daily and weekly reports on open PRs, blocked invoices, IDOC errors, TAT, Outline Agreement & Contract amendments, new supplier onboarding and GR/IR reconciliation.
- Held daily meetings with stakeholders and suppliers to resolve blocked invoices and pending orders, collaborating with the AP team to address and resolve complex issues.
- Achieved a 60% reduction in Intercompany purchase order generation workload by optimizing procedures with R&D team in RPA automation team.
- Assisted in contract management, enhancing visibility and responsiveness.
- Facilitated efficient supply chain management, cutting logistic costs by 10%.
- Proficient in leveraging data analytics and procurement tools to make informed decisions and achieve organizational goals.

RSB TECHNO Services - Pune, India (August 2019 - August 2021)

Procurement Engineer

- Managed the end-to-end source-to-pay activity, including sourcing, onboarding suppliers, processing purchase orders, goods receipt and invoice verification.
- Identified and managed vendors, conducted market surveys, and maintained master data.
- Developed and implemented procurement strategies to optimize cost, quality, and delivery performance.
- Utilized batch management for operational efficiency and handled special procurement processes like subcontracting, consignment, and stock transport orders.
- Negotiated contracts, pricing, and terms with suppliers to secure favourable terms.
- Monitored supplier performance and conducted regular evaluations to ensure compliance with quality and delivery standards.
- Managed supplier relationships, resolving issues related to delivery, quality, or pricing.
- Led efforts to streamline and improve procurement processes, reducing lead times and operational costs.
- Led a cross-functional team on a business process improvement project, reducing procurement lead time by 20%.
- Ensured compliance with company policies, procedures, and regulatory requirements.
- Prepared and presented reports on procurement activities, cost savings, and supplier performance to senior management.
- Implemented and managed e-procurement systems and tools to enhance efficiency and transparency in the procurement process.

EDUCATION

SGBIT COLLEGE OF ENGINEERING BELGAUM 2015-2019 – Karnataka

Bachelor of Engineering | Civil Engineering

JYOTI PU COLLEGE OF SCIENCE 2013-2015 – Karnataka

MMEM HIGH SCHOOL BELGAUM 2013 - Karnataka.

KEY SKILLS

- Procurement Management Software: Ariba, SAP, SALESFORCE, Purchase Control, Electronic Auctions, Bid Process Management, Bidding Coordination, Product Tracking, supply chain Forecasting, Contract Negotiation.
- Data Analytics: Microsoft Excel (Advanced), Power BI, Tableau.
- Supply Chain Frameworks: Spend Analysis ABC Analysis, Should Cost Model, EOQ
- Design Software: AutoCAD, AUTOCAD 3D,
- Communication Languages: English, Marathi, Hindi, Kannada