

**Adarsh Shah- MBA (Marketing), B.E. (Mechanical)**

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**DOB: 7<sup>th</sup> March 1995**

**Place of Residence:**

**53, Natraj Nagar Society, near Kaladarshan Char rasta, Waghodiya Road, Vadodara, Gujarat, India- 390019 (Willing to relocate worldwide)**

**Seeking assignments in IT sector with an organisation of repute**



**OVERALL SUMMARY**

- **SAP SD (Sales & Distribution) Consultant** with **5+ years** of rich and insightful experience in **IT (SAP SD) and Project Management**.
- Proficient at ensuring successful process operations & experience of developing procedures, service standards for business excellence.
- Possess good interpersonal, organizational & analytical skills with proven abilities in customer servicing with SAP SD module expertise.



**SKILLS & CORE COMPETENCIES**

- Expertise in **SAP SD (Sales & Distribution)** configurations like setting up enterprise structure, Sales document configurations, Delivery document configurations, Billing document configurations, partner determination, copy control, item category configurations, Pricing Configurations, output determination, Credit Management, Stock Transport Order process, Consignment process, Intercompany Billing in SAP.
- Experience of working in **E2E implementation, Roll outs, major CRs, System Integration Projects, Support projects** with client.
- **Co-ordination with implementation partners, vendor management, commercials and Project Management.**
- Experience of handling **US, Europe, and Indian** Clients.
- Excellent **client handling** and **strong communication** skills.
- Experience in working with **multiple SAP support projects**.
- Experience in working with the **3PL Carriers for SAP EM integration using EDI**.
- Experience in EDI- 214
- Experience in working with **SAP SOLMAN** setup and hands on experience of testing in HP ALM tool.
- **Onsite experience of Switzerland** as SAP SD for lead hyper care support phase in a project.
- Experience of working with clients having global presence.

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#### **EMPLOYMENT DETAILS**

- **Organization: Ami Lifesciences Pvt. Ltd., Vadodara, Gujarat**
- **Designation : Manager IT (SAP)**
- **Time period : 1<sup>st</sup> June 2023- Till Date**
  
- **Organization: Accenture – Ahmedabad, Gujarat**
- **Designation : Senior Analyst**
- **Time period : 25<sup>th</sup> Jan 2022- 31<sup>st</sup> May 2023**
  
- **Organization: Infosys Ltd.- Pune SEZ, Maharashtra**
- **Designation : Associate Consultant**
- **Time period : 22<sup>nd</sup> March 2021- 24<sup>th</sup> Jan 2022**
  
- **Organization: TATA Consultancy Services, Gandhinagar, Gujarat**
- **Designation : Functional Analyst- SAP SD**
- **Time period : 5<sup>th</sup> July 2018- 17<sup>th</sup> March 2021**

#### **Worked with Clients-**

**Vinmar International, Johnson & Johnson, Jabil Inc., Apple Inc. & Microsoft Corporation, Ami Lifesciences**

#### **Accountabilities:**

- Managing SAP Production system of client and ensuring smooth business sales & distribution transactions (O2C).
- Understanding customer's system development requirements and empowering their business by delivering high quality business solutions.
- Handling SAP SD related Incidents and new Change requests, pertaining to the client's business transaction system (Production server) and resolving them by applying analytical skills, in adherence to the stipulated resolution service level agreement with client.
- Consulting/suggesting customer on process improvements, SAP best practices and new functionalities which can add value to their system and implementing same after customer approval.
- Contributing in roll outs at various locations to map business under SAP system.

#### **Accomplishments:**

- Leading SAP S4/ HANA implementation as Sales and Distribution Lead consultant.
- Trained in ECC SAP SD (Sales and Distribution) from TATA Consultancy Services.
- Working as Delivery Lead- offshore of a project for Accenture's Client.
- Travelled to Switzerland as SD lead for hyper care support in Jabil project during Go-Live.
- Received customer appreciations for various projects like E-Invoice- India, E-Invoice- Turkey, E-dispatch Turkey, Company code roll outs, TMS Integration, automating the Order to Cash process using SAP Standard etc.
- Working as SD Lead for new plant roll outs and small projects implementations.
- Contributed by maintaining the process documentation of complex business scenarios and shared the same with team members, which improved efficiency of team members considerably.

**Other Accomplishments:**

- ➔ Designed a unique air-borne wind turbine system while pursuing engineering.
- ➔ Participated and won basketball tournaments at school and college as the captain of teams. (GTU and CBSE levels)
- ➔ Active participant and winner in cultural activities like singing and dancing.
- ➔ Participated and won the tournaments in volleyball, cricket, table tennis, football at school level.
- ➔ Was awarded first position in 12<sup>th</sup> Science at community level in Vadodara.
- ➔ Active participant in debates, elocutions at school level.
- ➔ Certified AutoCAD 2-D and Solidworks (Dassault Systems)

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**ACADEMICS**

Year	Qualification	Institution and University	Marks / CGPA & Grade
May 2018	MBA Marketing	Dharmsinh Desai University (DDU)	72.0%
May 2016	B E Mechanical	Government Engineering College, Rajkot, (GTU)	71.4%
April 2012	Higher Secondary School (XII)	Kokilaben Dhirubhai Ambani Vidyamandir, (CBSE)	91.6%
April 2010	Secondary School (X)	Kokilaben Dhirubhai Ambani Vidyamandir, (CBSE)	9.4(CGPA)