



AJMAL FARIS

Financial Analyst (Pricing
Analysis & Reporting)



ajmalfaris178@gmail.com



9567333252



6 Years 6 Months



Key Skills

Financial Analyst

★★★★★

Revenue Management

★★★★★

Order to Cash

★★★★★

Stakeholder Management

★★★★★

Pricing Strategy

★★★★★

Data Analysis

★★★★★



About me

Experienced Finance Analyst skilled in SQL, Pricing strategy, Tableau, Power BI, Data Analysis, Excel, SAP, Reporting, Business Analysis, Pricing, and Stakeholder Management, Billing, Account receivable Order to cash & Revenue Management



Profile Summary

With 6+ years of experience as a Finance Analyst, I have honed my skills in financial analysis, pricing strategy, deal management, contract review, reporting, account receivable, revenue management, invoicing, billing and order to cash. I have been instrumental in performing daily, weekly, and monthly pricing analysis for fuels and related products. I have coordinated and scheduled meetings with internal and external stakeholders, prepared reports, and handled all sales and customer concerns regarding pricing. I have also been involved in new software user testing and enhancement processes. I have experience in managing budgets and handling financial documents. I have worked with clients from the UK, US, and Australia. I am adept at SQL, basic Python, Tableau, Power BI, and MS Excel, and have a strong understanding of SAP, reporting, finance, pricing strategy, deal maintenance/ management and business analysis.



Education

B.Com 2016

Kerala University

12th, 2013

Kerala
70-74.9%



Work Experience

Feb 2022 - Mar 2024

Business Analysis

★★★★★

Billing

★★★★★

Accounts Receivable

★★★★★

Pricing Analysis

★★★★★

Power BI

★★★★★

Financial Reporting

★★★★★

Contract Review

★★★★★

SQL

★★★★★

Invoicing

★★★★★

Data Cleansing

★★★★★

Master Data

★★★★★

Accounts Payable

★★★★★



Technical Skills

Excel

Tally ERP

Excel

SAP FICO

MS Outlook

SAP MM

SAP FICO

SQL Server

SAP FI, CRM, Zendesk, Service

now, Power BI

Tableau, SQL, Python, Microsoft

Dynamics

Pricing Strategy

Financial Analyst (Pricing Analysis & Reporting)

Infosys BPM

Performed daily, weekly, monthly pricing analysis for fuels and related products based on input from external sources and tactical advisor's input. Coordinated and scheduled meetings and conferences with internal and external stakeholders and prepared reports and presentations for weekly, biweekly, and monthly meetings. Handled pricing uploads and corrections for different types of customers and provided reports to the sales team from SQL server, Tableau dashboard based on the requirements. Handled all the sales and customer concerns regarding pricing and set the necessary updates in the pricing system with the help of the IT team. Conducted new software user testing and enhancement process for the betterment of customer experience, also worked closely with internal technical teams to ensure the requirements.

Key Areas : Pricing strategy, Operations, Reporting & dashboards, Data cleansing, Negotiations, Daily Price sheet creations & upload, Interface failure checks, Rate card corrections, Contract review & Queries

Aug 2021 - Feb 2022

Order to Cash - Quality Auditing Analyst

Accenture India

Worked as quality analyst for Order to cash team for FedEx APAC region, handled review for billing, collection, dispute resolution. Worked as POC for the team and provided frequent improvements support in terms of process. Conducted weekly, monthly production validation and submitted reports to managements for higher meetings. Coordinated and scheduled meetings and conferences with internal and external stakeholders in regard to the performance, pending activities, and ETA. Handled daily meetings for the team and prepared MOM for the references.

Key areas : Quality check, Data Privacy, Stake holder management, Disputes, Order management, Reporting & KPI dash boards.

Aug 2018 - Jul 2021

Finance Specialist Revenue Management and Invoicing-Billing

EXL Service

Senior Finance Associate at EXL services

Master Data



Courses & Certifications

- SAP MM Inventory Management
- Financial crime and AML certification
- Microsoft SQL server basics from Udemy



Personal Details

Date of Birth

15-February-1996

Gender

Male

Address

Btm 1st Stage, Bangalore 560068

City

Bengaluru

Country

INDIA

Marital Status

Single / Unmarried

Worked for one of BIG 4 client based in UK

Handled all area of billing, contract review, PO checks, Time sheet validation, disputes, credit notes, credit and rebill, cash allocation, reconciliation, revenue recognition, project provision check , write off account closures and finance queries.

Apr 2017 - Aug 2018

Junior Executive

Ascent Consulting Services

Worked for multiple roles as a junior executive, initially joined as HR Backend payroll executive and then handled internal coordinator role, Finance Analyst role etc.

Key Areas: Finance, Work permit, Internal coordinator, Hr back end duties

