



Abhishek Kulkarni

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A versatile leader with a successful track record, targeting **senior roles across Business Analysis / Consulting/ Project Management** with an organization of repute; preferably in **India (Bangalore/Hyderabad) / Overseas**

Core Competencies

Strategic Planning & Integration

Business Analysis / Gap Analysis

Automation

Change Management

Banking Operations /
Investment Banking

SDLC Processes

Agile / Waterfall Methodologies

BRD / FRD / SRS

Stakeholder Management

Requirement Elicitation

User Stories

Project Management

Stakeholder Management

Risk Management

Documentation / Sprint Planning

Product Backlog Management

Financial Analysis / Data
Analysis & Reporting

Technical Skills

- Tableau
- JIRA
- ISO 20022
- Confluence
- SQL
- UML Diagrams
- Wireframing
- Mockup Design
- SWIFT Messaging

Profile Summary

- Accomplished **Certified Business Analyst** with **nearly 9 years** of hands-on experience in **Capital Markets, BFSI, and Risk Management domains**, adept at driving successful **migrations and managing complex projects**.
- Proven expertise in Business Analysis methodologies, including **Gap Analysis, Automation, and Change Management**, coupled with a comprehensive understanding of **SDLC processes and Agile/Waterfall methodologies**.
- Skilled in **Stakeholder Management, Risk Analysis, and Wireframes & Mockups**, with a track record of delivering high-quality **BRD, FRD, and FSD documents** while ensuring alignment with business objectives.
- Proficient in Requirement Elicitation, Defining Scope, and Sprint Planning, with a keen eye for detail in **User Story creation, UML diagrams, and SQL query writing, utilizing tools like MS Visio, Confluence, and JIRA**.
- Demonstrated leadership in **managing diverse projects, including LCR reporting development, asset finance enhancement, and trade confirmations automation**, collaborating effectively with **cross-functional teams and stakeholders**.
- Strong analytical skills combined with a strategic mindset, enabling the identification of process improvements, efficiency opportunities, and regulatory compliance enhancements in **dynamic banking environments & ISO 20022 Migrations**.
- Recognized for exceptional communication skills**, both verbal and written, facilitating seamless interaction with clients, product managers, and team members, fostering a culture of transparency and collaboration.
- Creative, out-of-box-thinker, leadership skills, flexible & approachable** with strong cross- cultural, interpersonal, productive, communication, analytical and problem-solving skills.

Certifications

- Certified Professional in Collateral Management - Watson & Miller Solutions LLP - WMS034
- Jira Fundamentals Badge - Atlassian Apps - 269085246
- Confluence Fundamentals Badge – Atlassian 269095664
- DIGITAL SKILLS: USER EXPERIENCE - Accenture
- Enterprise Design Thinking Practitioner IBM: Verify: <https://www.credly.com/go/a4QKJo7h>
- Agile for Beginners – Great Learning
- Basics of Scrum – Great Learning
- UI / UX for Beginners – Great Learning
- Jira Project Management – Great Learning
- Business Analysis Certified Professional - TrainSmart Academy
Certificate Code: BACB202315
- Certified Scrum Product Owner® (CSPO®) - Scrum Alliance, Inc.
- Project management by Career Ninja
- AI & Agility by ScrumAlliance

Career Timeline



- ③ Collateral Management Systems
- ③ Murex
- ③ Bloomberg
- ③ Crest
- ③ DTCC
- ③ FED
- ③ IBM Verify

Major Projects Led

- ③ Goldman Sachs-
Enhancement of Error Tickets posting
- ③ First Abu Dhabi Bank-
Automation of Confirmations of Trades
- ③ Commonwealth Bank-
Enhancing of in-house application for Asset Finance

Education

- ③ **B.Com.**
Karnataka University
2014

Soft Skills

Negotiation & Conflict Management

Visionary & Decision Making

Good Listener & Communicator

Team Building & Interpersonal Skills

Leadership & Delegation

Personal Details

Date of Birth: 1st Sep 1993

Languages Known: English, Hindi & Kannada

Address: 07, Bikhendra Nivas
,5th Cross Shivanga Layout,
Mahadevapura Bangalore -
560048

Work Experience

Since Dec'23 | Senior Business Analyst | **Iris Software**

Projects managed – LCR reporting Development (Project on hold)

Key Result Areas:

- ③ Currently overseeing the ongoing development of LCR reporting, ensuring alignment with regulatory requirements and business objectives.
- ③ Collaborating with cross-functional teams to address project challenges and implement strategic solutions for LCR reporting enhancement.
- ③ Conducting regular meetings and status updates to keep stakeholders informed of project progress and address any emerging issues promptly.
- ③ Continuously analyzing industry trends and best practices to identify opportunities for optimizing LCR reporting processes and procedures.
- ③ Providing guidance and mentorship to junior team members, fostering their professional development and contributing to overall project success.

Jul'22-Dec'23 | Business Analyst | **Commonwealth Bank of Australia, Bengaluru**

Designation: Senior Associate Derivatives/Fixed Income

Projects managed – Enhancing of in-house application for Asset Finance

Major Accomplishments:

- ③ Orchestrated and chaired Requirement Gathering (Elicitation) meetings utilizing diverse techniques such as Interviews, Questionnaires, and Brainstorming Sessions.
- ③ Spearheaded the gathering of requirements for Asset Finance loan development, crafting FRD/BRD, devising solutions, and managing stakeholders throughout the process. Conducted UAT testing and provided post-implementation support, including the creation of training documents.
- ③ Advised the Asset Financing and Loans team on application requirements, overseeing the creation of new fee lines aligned with various product offerings. Proficient in crafting User stories in Confluence and JIRA.
- ③ Collaborated with the pricing team to align application requirements with Capital market regulations, facilitating the creation of RFPs.
- ③ Validated requirements to ensure alignment with business objectives, conducting Reviews and workshops with clients. Aided in optimizing financial product offerings based on fees and regulations, bolstering the Asset Finance loans application. Supported middle-office and back-office teams in Fee schedule creation and distribution.
- ③ Led the creation of essential documents including Business Requirement Documents (BRD), Functional Specification Documents (FSD), and System Requirement Specifications (SRS), ensuring clarity and precision throughout.

Mar'21-Jul'22 | Business Analyst | **First Abu Dhabi Bank, Bengaluru**

Designation: Specialist Derivatives

Projects Managed – Automation of Confirmations of Trades

Major Accomplishments:

- ③ Generated comprehensive functional specifications and data mapping documents, ensuring seamless traceability throughout the project lifecycle.
- ③ Cultivated a profound understanding of pertinent business processes, strategies, and objectives, facilitating precise reporting and dashboard development.
- ③ Crafted impactful reports and data visualizations for diverse user levels, actively contributing to testing tasks' planning and execution.
- ③ Investigated data reporting irregularities, collaborating across teams to identify and rectify anomalies promptly. Efficiently managed multiple tasks and projects, maintaining transparent communication with business stakeholders throughout.

Previous Experience

Aug'19-Mar'21 | Associate | **Goldman Sachs (Private Wealth Management), Bengaluru**

Projects Managed - Enhancement of Error Tickets posting, Client Fee's & Middle office

Aug'18-Aug'19 | Senior Associate | **State Street Corporations, Bengaluru**

Mar'18-Aug'18 | Senior Derivative Analyst | **Northern Trust, Pune**

Dec'15-Mar'18 | Derivatives Analyst | **Northern Trust Operating Services, Bengaluru**

Apr'15-Aug'15 | Financial Analyst | **Collabera, Bengaluru**