

JAGADEESH KUMAR R

Lead TA (Manager)

+91 - 996 299 9041
jagadeesh.jeff@gmail.com

- Energetic recruitment professional, experienced in full life-cycle recruiting processes, from needs evaluation through fulfillment and workforce maintenance.
- Experienced in writing proposals, solution definition documents and general product documentation.
- Successfully recruited and hired at all personnel levels for several key projects with national clients.
- Established rapport with managers and directors; defined best practices and procedures
- Pro-active, professional and client facing individual with a keen eye for detail and commercial awareness



Skills

Proposals Development	IT
Recruitment	
Staff recruiting and retention	Benefits
and payroll coordination	Equal
opportunities facilitation	



Work History

2021-03 - 2022-08 **(Manager) Lead – Talent Acquisition**
Neutrinos, Bangalore

- Driving the full spectrum of recruiting and selection activities.
- Designing and driving the adoption of consistent recruiting, interviewing and hiring practices that support a strong candidate experience
- Partnering with leaders within the organization to track ongoing hiring needs of their business
- Managing end-to-end recruitment for senior roles
- Identifying and partnering with external providers as required to ensure hiring needs are met
- Defining and driving team to meet and exceed hiring benchmarks relating to time to fill, cost per hire, diversity hiring and hiring manager and candidate satisfaction
- Defining and leading projects focused on continuous improvement
- Managing a team of 4 people.

2021-03 -
2020-08

Freelancer - Admin – Dravidian Professionals Forum - DPF (NGO)

Chennai, Tamil Nadu

- Convene and set agendas for regular meetings of the DPF Forum, the wider DPF work group meetings and any ad hoc meeting, chairing meetings as needed in consultation with the Forum Officers.
- Serve as a focal point for the development and coordination of all forum interagency communications.
- Maintain an up-to-date database of DPFs (including activities and staff details) and support efforts to expand membership.
- Responsible for ensuring smooth administrative systems in the Forum facilities.

2014-02 -
2019-12

Outsourcing & Pre-Sales Consultant

Mannai Trading Company W.L.L, Doha, Qatar

- Analyze job orders to fully understanding client's specific needs and requirements; update job descriptions to meet client's explicit requirements.
- Identify and source top candidates through resume analysis.
- Build and maintain relationships between clients and candidates to ensure successful partnerships.
- Single handedly closed around 48 SSE and SE positions in MOI -Qatar on contract basis
- Made Mannai a profitable Resourcing Partner at Qatar Airways.
- Established good contacts and rapport with QNB PMs and Project owners.
- Worked as a Pre – Sales Consultant for the Key Accounts in Qatar.
- Made pre sales technical presentations/demos to potential customers and partners.
- Experienced in writing proposals, solution definition documents and general product documentation.
- Commercial negotiations with partners & clients.

2012-01 -
2014-02

HR Recruiter

TrueTech Solutions, Chennai, Tamil Nadu

- Handled the complete life cycle of recruitment starting from understanding the need, sourcing the candidates, handling interview process, rolling out offers, ensuring candidates join at the right time.
- Generated specific candidate pool for career opportunities through strategic placement of advertisements, evaluation of applicant credentials, and conducting initial interviews and pre-screening assessments.
- Followed up with notable applicants sourced via industry-specific pipelines, events and job fairs.
- Leveraged social media platforms and online job boards to advertise open positions and engage with potential candidates.
- Daily input of attendance and leave data in ERP, doing monthly correction and providing details to Finance department for salary processing.
- Partnered with many local and foreign companies to ascertain hiring needs and subsequently provide candidate recommendations.
- Lead a team of 5 members for onsite recruitment.



Education

Bachelor of Engineering: Computer Science

Anna University - Chennai



Accomplishments

- Awarded Star Performer twice at TrueTech Solutions
- Single handedly placed 45 SSE and SEs at MOI – Qatar
- Single handedly placed 40 consultants across technologies at Qatar Airways



Positions Handled and Closed

JAVA Technology	Microsoft Technology	Oracle Technology
KONY Consultants	Out System Consultants	BMC ITSM Consultants
IBM Technology	MRO (Airline Domain)	Airline Domain Specialist
Mysis	ERP Consultants	OSM Consultants
Network Consultants	Security Consultants	SDM Managers



Key Clientele

#	CLIENT NAME
1	Kahramaa
2	Ministry of Interior
3	Qatar Airways
4	National Health Insurance Company
5	Amiri Flights
6	Oryx GTL
7	Supreme Education Council
8	Qatar National Bank
9	Supreme Committee for Delivery & Legacy
11	Ministry of Finance
12	Ministry of Education and Higher Education
13	Qatar's Regulatory Authority for Charitable Activities
14	Hamad International Airport
15	Ooredoo
16	Vodafone Qatar



Languages

English, Tamil, Hindi, Malayalam, Telugu and Arabic