

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?



BACKGROUND COLOR IS AWESOME

OVERALL
VIEW IS
EXCELLENT

LOGO IS
PERFECT

QUALITY IS GOOD



**BUSINESS CARD** 

ARAVIND BALAJI KANEES NEEVI

BACKGROUND
COLOR IS
GREATFULL

VERY
QUICK
FINISHING
THIS WORK

FONT
STYLE IS
ADORABLE

NEAT PRESENTATION



## Does

What behavior have we observed? What can we imagine them doing?



What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



