- 1. The distribution of transaction values shows a significant number of low-value transactions, with some high-value outliers indicating premium products or bulk purchases.
- 2. Product category analysis reveals that certain categories like Electronics and Books contribute mostly to total sales, highlighting popular segments.
- 3. Regional sales analysis indicates that South America leads in total sales, followed by Europe and then almost equal sales in North America and Asia.
- 4. Price analysis of products shows a wide range, from budget-friendly items to premium products.
- 5. Through customer loyalty analysis (frequent customers) we can identify top customers contributing significantly to revenue and help in targeted loyalty programs.