Introduction

This case study aims to give you an idea of applying EDA in a real business scenario. In this case study, apart from applying the techniques that you have learnt in the EDA module, you will also develop a basic understanding of risk analytics in banking and financial services and understand how data is used to minimise the risk of losing money while lending to customers.

Business Understanding

The loan providing companies find it hard to give loans to the people due to their insufficient or non-existent credit history. Because of that, some consumers use it as their advantage by becoming a defaulter. Suppose you work for a consumer finance company which specialises in lending various types of loans to urban customers. You have to use EDA to analyse the patterns present in the data. This will ensure that the applicants capable of repaying the loan are not rejected.

When the company receives a loan application, the company has to decide for loan approval based on the applicant's profile. Two types of risks are associated with the bank's decision:

- If the applicant is likely to repay the loan, then not approving the loan results in a loss of business to the company
- If the applicant is not likely to repay the loan, i.e. he/she is likely to default, then approving the loan may lead to a financial loss for the company.

The data given below contains the information about the loan application at the time of applying for the loan. It contains two types of scenarios:

- The client with payment difficulties: he/she had late payment more than X days on at least one of the first Y instalments of the loan in our sample,
- All other cases: All other cases when the payment is paid on time.

When a client applies for a loan, there are four types of decisions that could be taken by the client/company):

- Approved: The Company has approved loan Application
- **Cancelled:** The client cancelled the application sometime during approval. Either the client changed her/his mind about the loan or in some cases due to a higher risk of the client he received worse pricing which he did not want.
- **Refused:** The company had rejected the loan (because the client does not meet their requirements etc.).
- **Unused offer:** Loan has been cancelled by the client but on different stages of the process.

In this case study, you will use EDA to understand how consumer attributes and loan attributes influence the tendency of default.

Business Objectives

This case study aims to identify patterns which indicate if a client has difficulty paying their installments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc. This will ensure that the consumers capable of repaying the loan are not rejected. Identification of such applicants using EDA is the aim of this case study.

In other words, the company wants to understand the driving factors (or driver variables) behind loan default, i.e. the variables which are strong indicators of default. The company can utilise this knowledge for its portfolio and risk assessment.

To develop your understanding of the domain, you are advised to independently research a little about risk analytics - understanding the types of variables and their significance should be enough).

Data Understanding

This dataset has 3 files as explained below:

- 1. 'application_data.csv' contains all the information of the client at the time of application. The data is about whether a client has payment difficulties.
- 'previous_application.csv' contains information about the client's previous loan data. It contains the data whether the previous application had been Approved, Cancelled, Refused or Unused offer.
- 1. 'columns_description.csv' is data dictionary which describes the meaning of the variables.

Results Expected by Learners

- Present the overall approach of the analysis in a presentation. Mention the problem statement and the analysis approach briefly.
- Identify the missing data and use appropriate method to deal with it. (Remove columns/or replace it with an appropriate value)

Hint: Note that in EDA, since it is not necessary to replace the missing value, but if you have to replace the missing value, what should be the approach. Clearly mention the approach.

- Identify if there are outliers in the dataset. Also, mention why do you think it is an outlier. Again, remember that for this exercise, it is not necessary to remove any data points.
- Identify if there is data imbalance in the data. Find the ratio of data imbalance.

Hint: How will you analyse the data in case of data imbalance? You can plot more than one type of plot to analyse the different aspects due to data imbalance. For example, you can choose your own scale for the graphs, i.e. one can plot in terms of percentage or absolute value. Do this analysis for the 'Target variable' in the dataset (clients with payment difficulties and all other cases). Use a mix of univariate and bivariate analysis etc.

Hint: Since there are a lot of columns, you can run your analysis in loops for the appropriate columns and find the insights.

- Explain the results of univariate, segmented univariate, bivariate analysis, etc.
 in business terms.
- Find the top 10 correlation for the Client with payment difficulties and all other cases (Target variable). Note that you have to find the top correlation by segmenting the data frame w.r.t to the target variable and then find the top correlation for each of the segmented data and find if any insight is there. Say, there are 5+1(target) variables in a dataset: Var1, Var2, Var3, Var4, Var5, Target. And if you have to find top 3 correlation, it can be: Var1 & Var2, Var2 & Var3, Var1 & Var3. Target variable will not feature in this correlation as it is a categorical variable and not a continuous variable which is increasing or decreasing.
- Include visualisations and summarise the most important results in the
 presentation. You are free to choose the graphs which explain the
 numerical/categorical variables. Insights should explain why the variable is
 important for differentiating the clients with payment difficulties with all other
 cases.

You need to submit one/two Ipython notebook which clearly explains the thought process behind your analysis (either in comments of markdown text), code and relevant plots. The presentation file needs to be in PDF format and should contain the points discussed above with the necessary visualisations. Also, all the visualisations and plots must be done in Python(should be present in the Ipython notebook), though they may be recreated in Tableau for better aesthetics in the PPT file.

IMPORTING ALL THE NECCESSARY MODULES

```
In [1]:
         #importing all the important libraries like numpy. pandas, matlplolib, and warnings
         import numpy as np
         import pandas as pd
         import matplotlib.pyplot as plt
         %matplotlib inline
         import seaborn as sns
In [2]:
         # to suppress warnings
         import warnings
         warnings.filterwarnings("ignore")
In [3]:
         #notebook setting to display all the rowns and columns to have better clearity on the
         pd.set option('display.max rows', 500)
         pd.set option('display.max columns', 500)
         pd.set option('display.width', 1000)
         pd.set option('display.expand frame repr', False)
```

Dataset 1"application_data.csv"

reading and understanding the data

Importing the dataset

```
In [ ]: appl_data=pd.read_csv(r"C:\Users\ARCHANA\application_data.csv")
```

Understanding the dataset

```
In [5]:
         #checking the rows and columns of the raw dataset
         appl data.shape
        (307511, 122)
Out[5]:
In [6]:
         #Checking information of all the columns like data types
         appl data.info("all")
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 307511 entries, 0 to 307510
        Data columns (total 122 columns):
             Column
                                           Dtype
        - - -
             _ _ _ _ _ _
                                           ----
             SK ID CURR
         0
                                           int64
         1
             TARGET
                                           int64
         2
             NAME CONTRACT TYPE
                                           object
             CODE GENDER
                                           object
             FLAG_OWN_CAR
                                           object
         5
             FLAG OWN REALTY
                                           object
         6
             CNT CHILDREN
                                           int64
         7
             AMT INCOME TOTAL
                                           float64
         8
             AMT_CREDIT
                                           float64
         9
                                          float64
             AMT ANNUITY
         10 AMT GOODS PRICE
                                          float64
                                         object
         11
             NAME_TYPE_SUITE
         12 NAME INCOME TYPE
                                           object
         13 NAME_EDUCATION_TYPE
                                           object
         14 NAME_FAMILY_STATUS
                                           object
         15 NAME HOUSING TYPE
                                           object
         16 REGION POPULATION RELATIVE
                                           float64
         17 DAYS_BIRTH
                                           int64
         18 DAYS EMPLOYED
                                           int64
         19 DAYS REGISTRATION
                                           float64
         20 DAYS ID PUBLISH
                                           int64
         21 OWN_CAR_AGE
                                           float64
         22 FLAG MOBIL
                                           int64
         23 FLAG EMP PHONE
                                           int64
         24 FLAG_WORK_PHONE
                                           int64
         25 FLAG_CONT_MOBILE
                                           int64
         26 FLAG PHONE
                                           int64
         27 FLAG_EMAIL
                                           int64
         28 OCCUPATION TYPE
                                           object
         29 CNT FAM MEMBERS
                                           float64
         30 REGION_RATING_CLIENT
                                           int64
         31 REGION_RATING_CLIENT_W_CITY
                                           int64
         32 WEEKDAY_APPR_PROCESS_START
                                           object
         33 HOUR APPR PROCESS START
                                           int64
         34 REG REGION NOT LIVE REGION
                                           int64
         35 REG REGION NOT WORK REGION
                                           int64
         36 LIVE REGION NOT WORK REGION
                                           int64
```

37	REG_CITY_NOT_LIVE_CITY	int64
38	REG CITY NOT WORK CITY	int64
39	LIVE_CITY_NOT_WORK_CITY	int64
40	ORGANIZATION TYPE	object
41	EXT_SOURCE_1	float64
42	EXT_SOURCE_2	float64
43	EXT_SOURCE_3	float64
44	APARTMENTS_AVG	float64
45	_	float64
46	YEARS_BEGINEXPLUATATION_AVG	float64
47	<u> </u>	float64
	COMMONAREA_AVG	float64
49	_	float64
	ENTRANCES_AVG	float64
	FL00RSMAX_AVG	float64
	FLOORSMIN_AVG	float64
53		float64
54		float64
55		float64
56	NONLIVINGAPARTMENTS_AVG	float64
57 50		float64
58	APARTMENTS_MODE	float64
59	BASEMENTAREA_MODE	float64
60 61	YEARS_BEGINEXPLUATATION_MODE YEARS_BUILD_MODE	float64
62	COMMONAREA MODE	float64 float64
63	ELEVATORS MODE	float64
64	ENTRANCES MODE	float64
65	FLOORSMAX MODE	float64
66	FLOORSMIN MODE	float64
67	LANDAREA MODE	float64
68	LIVINGAPARTMENTS MODE	float64
69	LIVINGAREA MODE	float64
70	NONLIVINGAPARTMENTS MODE	float64
	NONLIVINGAREA_MODE	float64
	APARTMENTS MEDI	float64
73	BASEMENTAREA MEDI	float64
74	YEARS BEGINEXPLUATATION MEDI	float64
75	YEARS BUILD MEDI	float64
76	COMMONAREA MEDI	float64
77	ELEVATORS_MEDI	float64
78	ENTRANCES_MEDI	float64
79	FLOORSMAX_MEDI	float64
80		float64
81	-	float64
82	LIVINGAPARTMENTS_MEDI	float64
83	LIVINGAREA_MEDI	float64
84	NONLIVINGAPARTMENTS_MEDI	float64
85	NONLIVINGAREA_MEDI	float64
86	FONDKAPREMONT_MODE	object
87	HOUSETYPE_MODE	object
88	TOTALAREA_MODE	float64
89	WALLSMATERIAL_MODE	object
90	EMERGENCYSTATE_MODE	object
91	OBS_30_CNT_SOCIAL_CIRCLE DEF 30 CNT SOCIAL CIRCLE	float64
92 93	OBS_60_CNT_SOCIAL_CIRCLE	float64 float64
93 94	DEF_60_CNT_SOCIAL_CIRCLE	float64
94 95	DAYS LAST PHONE CHANGE	float64
95 96	FLAG DOCUMENT 2	int64
97	FLAG_DOCUMENT_2 FLAG_DOCUMENT_3	int64
98	FLAG_DOCUMENT_5	int64
99	FLAG_DOCUMENT_5	int64
100	FLAG DOCUMENT 6	int64
	- <u> </u>	

```
101 FLAG_DOCUMENT_
                                    int64
 102 FLAG_DOCUMENT_8
                                    int64
 103 FLAG_DOCUMENT_9
                                    int64
 104 FLAG DOCUMENT 10
                                    int64
 105 FLAG DOCUMENT 11
                                    int64
 106 FLAG DOCUMENT 12
                                    int64
 107 FLAG DOCUMENT 13
                                    int64
 108 FLAG DOCUMENT 14
                                    int64
 109 FLAG DOCUMENT 15
                                    int64
 110 FLAG DOCUMENT 16
                                    int64
 111 FLAG DOCUMENT 17
                                    int64
 112 FLAG DOCUMENT 18
                                    int64
 113 FLAG DOCUMENT 19
                                    int64
 114 FLAG_DOCUMENT_20
                                    int64
 115 FLAG DOCUMENT 21
                                    int64
 116 AMT REQ CREDIT BUREAU HOUR
                                    float64
 117 AMT REQ CREDIT BUREAU DAY
                                    float64
 118 AMT REQ CREDIT BUREAU WEEK
                                    float64
 119 AMT REQ CREDIT BUREAU MON
                                    float64
 120 AMT REQ CREDIT BUREAU QRT
                                    float64
 121 AMT REQ CREDIT BUREAU YEAR
                                    float64
dtypes: float64(65), int64(41), object(16)
memory usage: 286.2+ MB
```

There are 122 columns having various data types like object, int, float and 305711 rows.

In [7]: appl_data.head()

Out[7]:		SK_ID_CURR	TARGET	NAME_CONTRACT_TYPE	CODE_GENDER	FLAG_OWN_CAR	FLAG_OWN_F
	0	100002	1	Cash loans	М	N	
	1	100003	0	Cash loans	F	N	
	2	100004	0	Revolving loans	М	Y	
	3	100006	0	Cash loans	F	N	
	4	100007	0	Cash loans	М	N	

In [8]: # Checking the numeric variables of the dataframes
appl_data.describe()

SK_ID_CURR TARGET CNT_CHILDREN AMT_INCOME_TOTAL AMT_CREDIT AMT_ **count** 307511.000000 307511.000000 307511.000000 3.075110e+05 3.075110e+05 30749 mean 278180.518577 0.080729 0.417052 1.687979e+05 5.990260e+05 2710 **std** 102790.175348 0.272419 0.722121 2.371231e+05 4.024908e+05 1449 min 100002.000000 0.000000 0.000000 2.565000e+04 4.500000e+04 161 **25**% 189145.500000 1.125000e+05 2.700000e+05 1652 0.000000 0.000000 **50%** 278202.000000 0.000000 0.000000 1.471500e+05 5.135310e+05 2490 **75%** 367142.500000 2.025000e+05 8.086500e+05 3459 0.000000 1.000000 max 456255.000000 1.000000 19.000000 1.170000e+08 4.050000e+06 25802

there are 122 columns and 307511 rows.

Out[8]:

Data Cleaning

Null Values

TOTALAREA MODE

```
In [9]:
          #checking how many null values are present in each of the columns
          #creating a function to find null values for the dataframe
          def null values(df):
              return round((df.isnull().sum()*100/len(df)).sort values(ascending = False),2)
In [10]:
          null values(appl data)
         COMMONAREA MEDI
                                           69.87
Out[10]:
                                           69.87
         COMMONAREA AVG
         COMMONAREA MODE
                                           69.87
         NONLIVINGAPARTMENTS MODE
                                           69.43
         NONLIVINGAPARTMENTS MEDI
                                           69.43
         NONLIVINGAPARTMENTS AVG
                                           69.43
         FONDKAPREMONT MODE
                                           68.39
         LIVINGAPARTMENTS MEDI
                                           68.35
                                           68.35
         LIVINGAPARTMENTS MODE
         LIVINGAPARTMENTS AVG
                                           68.35
         FLOORSMIN_MEDI
                                           67.85
         FLOORSMIN MODE
                                           67.85
         FLOORSMIN AVG
                                           67.85
         YEARS BUILD MEDI
                                           66.50
         YEARS BUILD AVG
                                           66.50
         YEARS_BUILD MODE
                                           66.50
         OWN CAR AGE
                                           65.99
         LANDAREA MODE
                                           59.38
         LANDAREA AVG
                                           59.38
         LANDAREA MEDI
                                          59.38
         BASEMENTAREA MEDI
                                          58.52
                                           58.52
         BASEMENTAREA AVG
         BASEMENTAREA MODE
                                          58.52
         EXT SOURCE 1
                                           56.38
                                           55.18
         NONLIVINGAREA MEDI
         NONLIVINGAREA AVG
                                          55.18
                                          55.18
         NONLIVINGAREA MODE
         ELEVATORS MODE
                                          53.30
         ELEVATORS AVG
                                          53.30
         ELEVATORS MEDI
                                          53.30
         WALLSMATERIAL MODE
                                           50.84
         APARTMENTS MODE
                                          50.75
         APARTMENTS AVG
                                          50.75
         APARTMENTS MEDI
                                           50.75
         ENTRANCES MEDI
                                           50.35
         ENTRANCES MODE
                                          50.35
         ENTRANCES AVG
                                           50.35
         LIVINGAREA MEDI
                                           50.19
                                          50.19
         LIVINGAREA MODE
         LIVINGAREA AVG
                                           50.19
         HOUSETYPE MODE
                                           50.18
         FLOORSMAX MODE
                                           49.76
         FLOORSMAX MEDI
                                           49.76
         FLOORSMAX AVG
                                           49.76
         YEARS BEGINEXPLUATATION MEDI
                                           48.78
         YEARS BEGINEXPLUATATION AVG
                                           48.78
         YEARS BEGINEXPLUATATION MODE
                                           48.78
```

48.27

EMERGENCYSTATE MODE	47.40
OCCUPATION TYPE	31.35
EXT_SOURCE_3	19.83
AMT_REQ_CREDIT_BUREAU_QRT	13.50
AMT REQ CREDIT BUREAU YEAR	13.50
AMT_REQ_CREDIT_BUREAU_WEEK	13.50
AMT_REQ_CREDIT_BUREAU_MON	
	13.50
AMT_REQ_CREDIT_BUREAU_HOUR	13.50
NAME_TYPE_SUITE OBS_30_CNT_SOCIAL_CIRCLE OBS_60_CNT_SOCIAL_CIRCLE	0.42
OBS_30_CNT_SOCIAL_CIRCLE	0.33
	0.33
DEF_60_CNT_SOCIAL_CIRCLE	0.33
DEF_30_CNT_SOCIAL_CIRCLE	0.33
EXT_SOURCE_2	0.21
AMT_GOODS_PRICE	0.09
AMT_ANNUITY CNT FAM MEMBERS	0.00
DAYS LAST PHONE CHANGE	0.00
AMT CREDIT	0.00 0.00
FLAG OWN CAR	0.00
FLAG_OWN_CAR FLAG EMAIL	0.00
TARGET	0.00
FLAG PHONE	0.00
FLAG_THONE FLAG CONT MOBILE	0.00
FLAG WORK PHONE	0.00
FLAG EMP PHONE	0.00
FLAG MOBIL	0.00
NAME_CONTRACT_TYPE	0.00
CODE_GENDER	0.00
FLAG_OWN_REALTY	0.00
AMT_INCOME_TOTAL	0.00
DAYS_ID_PUBLISH	0.00
DAYS_REGISTRATION	0.00
DAYS_EMPLOYED	0.00
DAYS_BIRTH	0.00
REGION_POPULATION_RELATIVE	0.00
REGION_RATING_CLIENT	0.00
NAME_FAMILY_STATUS	0.00
NAME_EDUCATION_TYPE	0.00
NAME_INCOME_TYPE	0.00
CNT_CHILDREN NAME HOUSING TYPE	0.00 0.00
REG REGION NOT LIVE REGION	0.00
REGION RATING CLIENT W CITY	0.00
WEEKDAY APPR PROCESS START	0.00
FLAG DOCUMENT 2	0.00
FLAG DOCUMENT 3	0.00
FLAG DOCUMENT 4	0.00
FLAG DOCUMENT 5	0.00
FLAG DOCUMENT 6	0.00
FLAG DOCUMENT 7	0.00
FLAG_DOCUMENT_8	0.00
FLAG_DOCUMENT_9	0.00
FLAG_DOCUMENT_10	0.00
FLAG_DOCUMENT_11	0.00
FLAG_DOCUMENT_12	0.00
FLAG_DOCUMENT_13	0.00
FLAG_DOCUMENT_14	0.00
FLAG_DOCUMENT_15	0.00
FLAG_DOCUMENT_16	0.00
FLAG_DOCUMENT_17	0.00 0.00
FLAG_DOCUMENT_18 FLAG DOCUMENT 19	0.00
I EVO_POCOLIEIAI _13	0.00

```
FLAG_DOCUMENT_20
                                 0.00
FLAG DOCUMENT 21
                                 0.00
ORGANIZATION TYPE
                                 0.00
LIVE CITY NOT WORK CITY
                                 0.00
REG CITY NOT WORK CITY
                                 0.00
REG CITY NOT LIVE CITY
                                 0.00
LIVE REGION NOT WORK REGION
                                 0.00
REG REGION NOT WORK REGION
                                 0.00
HOUR APPR PROCESS START
                                 0.00
SK_ID_CURR
                                 0.00
dtype: float64
```

LIVINGAREA MEDI

Dealing with Null values more than 50 %

```
In [11]:
          #creating a variable null col 50 for storing null columns having missing values more
          null col 50 = null values(appl data)[null values(appl data)>50]
In [12]:
          #revieving null col 50
          print(null col 50)
          print()
          print("Num of columns having missing values more than 50% :",len(null_col_50))
         COMMONAREA MEDI
                                      69.87
         COMMONAREA AVG
                                      69.87
         COMMONAREA MODE
                                      69.87
         NONLIVINGAPARTMENTS MODE
                                      69.43
         NONLIVINGAPARTMENTS MEDI
                                      69.43
                                      69.43
         NONLIVINGAPARTMENTS AVG
         FONDKAPREMONT MODE
                                      68.39
         LIVINGAPARTMENTS MEDI
                                      68.35
         LIVINGAPARTMENTS MODE
                                      68.35
         LIVINGAPARTMENTS AVG
                                      68.35
         FLOORSMIN MEDI
                                      67.85
         FLOORSMIN MODE
                                      67.85
         FLOORSMIN AVG
                                      67.85
         YEARS_BUILD_MEDI
                                      66.50
                                      66.50
         YEARS BUILD AVG
         YEARS BUILD MODE
                                      66.50
         OWN CAR AGE
                                      65.99
         LANDAREA MODE
                                      59.38
         LANDAREA AVG
                                      59.38
         LANDAREA MEDI
                                      59.38
         BASEMENTAREA MEDI
                                      58.52
         BASEMENTAREA AVG
                                      58.52
         BASEMENTAREA MODE
                                      58.52
         EXT SOURCE 1
                                      56.38
         NONLIVINGAREA MEDI
                                      55.18
                                      55.18
         NONLIVINGAREA AVG
         NONLIVINGAREA MODE
                                      55.18
                                      53.30
         ELEVATORS MODE
         ELEVATORS AVG
                                      53.30
         ELEVATORS MEDI
                                      53.30
         WALLSMATERIAL MODE
                                      50.84
         APARTMENTS MODE
                                      50.75
         APARTMENTS AVG
                                      50.75
         APARTMENTS MEDI
                                      50.75
         ENTRANCES MEDI
                                      50.35
         ENTRANCES MODE
                                      50.35
         ENTRANCES AVG
                                      50.35
                                      50.19
```

LIVINGAREA_MODE 50.19 LIVINGAREA_AVG 50.19 HOUSETYPE_MODE 50.18 dtype: float64

Num of columns having missing values more than 50% : 41

There are 41 columns having null values more than 50%

```
In [13]: null_col_50.index
```

```
In [14]: # Now lets drop all the columns having missing values more than 50% that is 41 column
appl_data.drop(columns = null_col_50.index, inplace = True)
```

```
In [15]: appl_data.shape # Now there are 81 columns remaining
```

Out[15]: (307511, 81)

After after dropping 41 columns we are left with 81 columns

Dealing with null values more than 15%

```
In [16]: # now we will deal with null values more than 15%
    null_col_15 = null_values(appl_data)[null_values(appl_data)>15]
```

```
In [17]:
          null col 15
                                          49.76
         FLOORSMAX AVG
Out[17]:
         FLOORSMAX MEDI
                                          49.76
         FLOORSMAX MODE
                                          49.76
                                          48.78
         YEARS BEGINEXPLUATATION AVG
         YEARS BEGINEXPLUATATION MEDI
                                          48.78
         YEARS BEGINEXPLUATATION_MODE
                                          48.78
         TOTALAREA MODE
                                          48.27
         EMERGENCYSTATE MODE
                                          47.40
         OCCUPATION TYPE
                                          31.35
         EXT SOURCE 3
                                          19.83
         dtype: float64
```

from the columns dictionary we can conclude that only 'OCCUPATION_TYPE',
 'EXT_SOURCE_3 looks relevant to TARGET column.thus dropping all other
 columns except 'OCCUPATION_TYPE', 'EXT_SOURCE_3

```
null_col_15.drop(["OCCUPATION_TYPE","EXT_SOURCE_3"], inplace = True)
In [19]:
          print(null col 15)
          print()
          print("No of columns having missing values more than 15% and are not reletable:",len
                                          49.76
         FLOORSMAX AVG
         FLOORSMAX MEDI
                                          49.76
         FLOORSMAX MODE
                                          49.76
         YEARS BEGINEXPLUATATION AVG
                                          48.78
         YEARS BEGINEXPLUATATION MEDI
                                          48.78
         YEARS BEGINEXPLUATATION MODE
                                          48.78
         TOTALAREA MODE
                                          48.27
         EMERGENCYSTATE MODE
                                          47.40
         dtype: float64
         No of columns having missing values more than 15% and are not reletable: 8
In [20]:
          #thus removing columns having missing values more than 15% and which are not reletable
          appl data.drop(null col 15.index,axis=1, inplace = True)
In [21]:
          appl data.shape # After dropping null col 15, we have left with 73 columns
         (307511, 73)
Out[21]:

    After after dropping 8 columns we are left with 73 columns
```

There are 2 more Columns with missing values more than 15%

```
In [22]:
          null values(appl data).head(10)
         OCCUPATION TYPE
                                        31.35
Out[22]:
         EXT SOURCE 3
                                        19.83
         AMT REQ CREDIT BUREAU YEAR
                                        13.50
         AMT REQ CREDIT BUREAU MON
                                        13.50
         AMT REQ CREDIT BUREAU WEEK
                                        13.50
                                        13.50
         AMT REQ CREDIT BUREAU DAY
         AMT REQ CREDIT BUREAU HOUR
                                        13.50
         AMT_REQ_CREDIT_BUREAU_QRT
                                        13.50
         NAME TYPE SUITE
                                         0.42
         OBS 30 CNT SOCIAL CIRCLE
                                         0.33
         dtype: float64
 In [ ]:
```

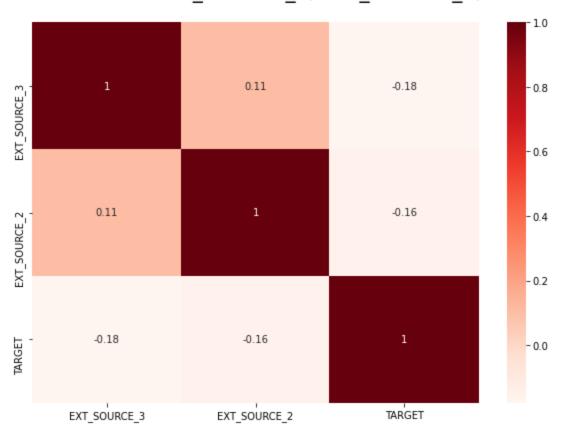
Analyse & Removing Unnecesary Columns

2Starting with EXT SOURCE 3, EXT SOURCE 2. As they have normalised values, now we will understand the relation between these columns with TARGET column using a heatmap

```
In [23]:
          irrev = ["EXT SOURCE 3","EXT SOURCE 2"] # putting irrevlent columns in varibale "irr
In [24]:
          plt.figure(figsize= [10,7])
```

```
sns.heatmap(appl_data[irrev+["TARGET"]].corr(), cmap="Reds",annot=True)
plt.title("Correlation between EXT_SOURCE_3, EXT_SOURCE_2, TARGET", fontdict={"fontsiplt.show()
```

Correlation between EXT_SOURCE_3, EXT_SOURCE_2, TARGET



- There seems to be no linear correlation and also from columns description we decided to remove these columns.
- Also we are aware correation doesn't cause causation

```
In [25]:
          #dropping above columns as decided
          appl data.drop(irrev, axis=1, inplace= True)
In [26]:
          appl data.shape # Now we are left with 71 columns
         (307511, 71)
Out[26]:
In [27]:
          null values(appl data).head(10)
         OCCUPATION TYPE
                                        31.35
Out[27]:
         AMT REQ CREDIT BUREAU YEAR
                                        13.50
         AMT_REQ_CREDIT_BUREAU_MON
                                        13.50
         AMT_REQ_CREDIT_BUREAU_WEEK
                                        13.50
         AMT REQ CREDIT BUREAU DAY
                                        13.50
         AMT REQ CREDIT BUREAU HOUR
                                        13.50
         AMT REQ CREDIT BUREAU QRT
                                        13.50
         NAME TYPE SUITE
                                         0.42
         OBS_30_CNT_SOCIAL_CIRCLE
                                         0.33
         DEF 30 CNT SOCIAL CIRCLE
                                         0.33
         dtype: float64
```

Now we will check columns with FLAGS and their relation with TARGET columns to remove irrelevant ones

```
In [28]:
          # adding all flags coloumns in variable "flag columns"
          flag columns = [col for col in appl data.columns if "FLAG" in col]
          flag columns # Viewing all FLAG columns
          ['FLAG OWN CAR',
Out[28]:
           'FLAG OWN REALTY',
           'FLAG MOBIL',
           'FLAG EMP PHONE'
           'FLAG WORK PHONE'
           'FLAG CONT MOBILE',
           'FLAG PHONE',
           'FLAG EMAIL',
           'FLAG DOCUMENT 2',
           'FLAG DOCUMENT 3'
           'FLAG DOCUMENT_4',
           'FLAG DOCUMENT 5'
           'FLAG DOCUMENT 6'
           'FLAG DOCUMENT 7'
           'FLAG DOCUMENT 8'
           'FLAG DOCUMENT 9'
           'FLAG DOCUMENT 10'
           'FLAG DOCUMENT 11'
           'FLAG DOCUMENT 12'
           'FLAG DOCUMENT 13'
           'FLAG DOCUMENT 14'
           'FLAG DOCUMENT 15'
           'FLAG DOCUMENT 16'
           'FLAG DOCUMENT 17'
           'FLAG DOCUMENT 18'
           'FLAG DOCUMENT 19',
           'FLAG DOCUMENT 20',
           'FLAG DOCUMENT 21']
In [29]:
          # creating flag df dataframe having all FLAG columns and TARGET column
          flag df = appl data[flag columns+["TARGET"]]
In [30]:
          # replacing "0" as repayer and "1" as defaulter for TARGET column
          flag df["TARGET"] = flag df["TARGET"].replace({1:"Defaulter", 0:"Repayer"})
In [31]:
          # as stated in columnn description replacing "1" as Y being TRUE and "0" as N being n
          for i in flag df:
              if i!= "TARGET":
                  flag df[i] = flag df[i].replace({1:"Y", 0:"N"})
In [32]:
          flag df.head()
Out[32]:
            FLAG_OWN_CAR FLAG_OWN_REALTY FLAG_MOBIL FLAG_EMP_PHONE FLAG_WORK_PHONE
```

Υ

Υ

0

Ν

Υ

Ν

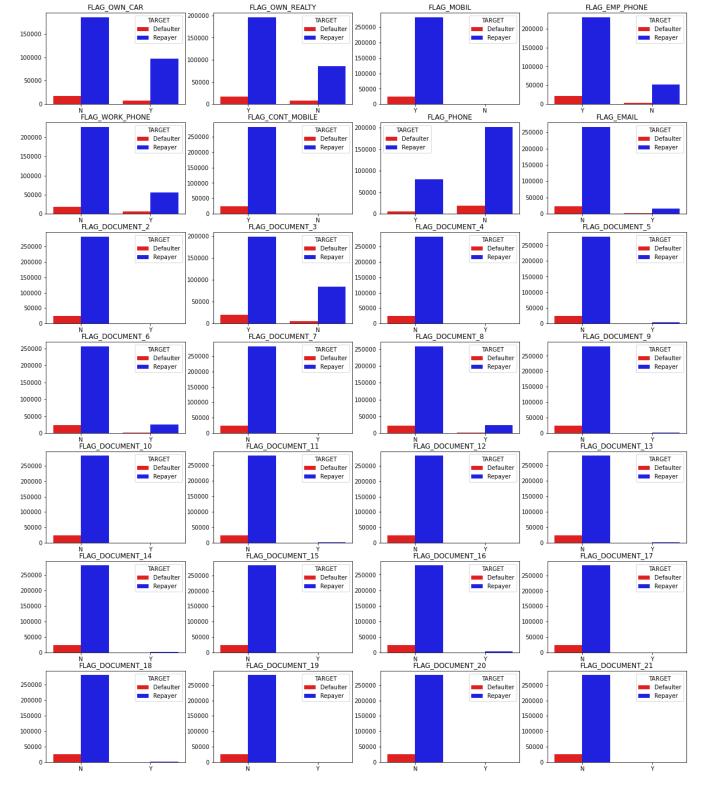
	FLAG_OWN_CAR	FLAG_OWN_REALTY	FLAG_MOBIL	FLAG_EMP_PHONE	FLAG_WORK_PHONE	I
1	N	N	Υ	Υ	N	
2	Υ	Υ	Υ	Υ	Υ	
3	N	Υ	Υ	Υ	N	
4	N	Υ	Υ	Υ	N	

```
import itertools # using itertools for efficient looping plotting subplots

# Plotting all the graph to find the relation and evaluting for dropping such columns

plt.figure(figsize = [20,24])

for i,j in itertools.zip_longest(flag_columns,range(len(flag_columns))):
    plt.subplot(7,4,j+1)
    ax = sns.countplot(flag_df[i], hue = flag_df["TARGET"], palette = ["r","b"])
    #plt.yticks(fontsize=8)
    plt.xlabel("")
    plt.ylabel("")
    plt.ylabel("")
    plt.title(i)
```



Columns (FLAG_OWN_REALTY, FLAG_MOBIL ,FLAG_EMP_PHONE, FLAG_CONT_MOBILE, FLAG_DOCUMENT_3) have more repayers than defaulter and from these keeping FLAG_DOCUMENT_3,FLAG_OWN_REALTY, FLAG_MOBIL more sense thus we can include these columns and remove all other FLAG columns for further analysis.

25

```
appl_data.drop(flag_df.columns, axis=1, inplace= True)
In [37]:
          appl data.shape
                             # Now we are left 46 revelent columns
         (307511, 46)
Out[37]:
        After removing uneccsarry, irrelevent and missing columns. We are left with 46 columns**
         Now that we have removed all the unneccesarry columns, we will proced with
         imputing values for relevent missing columns whereever required
In [38]:
          null values(appl data).head(10)
         OCCUPATION TYPE
                                        31.35
Out[38]:
         AMT REQ CREDIT BUREAU YEAR
                                        13.50
         AMT REQ CREDIT BUREAU QRT
                                        13.50
         AMT REQ CREDIT BUREAU MON
                                        13.50
         AMT_REQ_CREDIT_BUREAU_WEEK
                                        13.50
         AMT REQ CREDIT BUREAU DAY
                                        13.50
         AMT REQ CREDIT BUREAU HOUR
                                        13.50
         NAME_TYPE_SUITE
                                        0.42
         DEF 60 CNT SOCIAL CIRCLE
                                        0.33
         OBS_60_CNT_SOCIAL_CIRCLE
                                        0.33
         dtype: float64
         Now we have only 7 columns which have missing values more than 1%.
In [39]:
          #Percentage of each category present in "OCCUPATION TYPE"
          appl_data["OCCUPATION_TYPE"].value_counts(normalize=True)*100
         Laborers
                                  26.139636
Out[391:
         Sales staff
                                  15.205570
         Core staff
                                  13.058924
         Managers
                                  10.122679
         Drivers
                                   8.811576
         High skill tech staff
                                   5.390299
         Accountants
                                   4.648067
         Medicine staff
                                   4.043672
         Security staff
                                  3.183498
         Cooking staff
                                   2.816408
         Cleaning staff
                                  2.203960
         Private service staff
                                  1.256158
         Low-skill Laborers
                                   0.991379
         Waiters/barmen staff
                                   0.638499
         Secretaries
                                   0.618132
                                   0.355722
         Realty agents
         HR staff
                                   0.266673
         IT staff
                                   0.249147
         Name: OCCUPATION TYPE, dtype: float64
```

dropping the columns of "flag df" dataframe that is removing more 25 columns from

 from above it looks like this column is categorical one and have missing values of 31.35%. to fix this we will impute another category as "Unknown" for the missing values.

Insight:

In [36]:

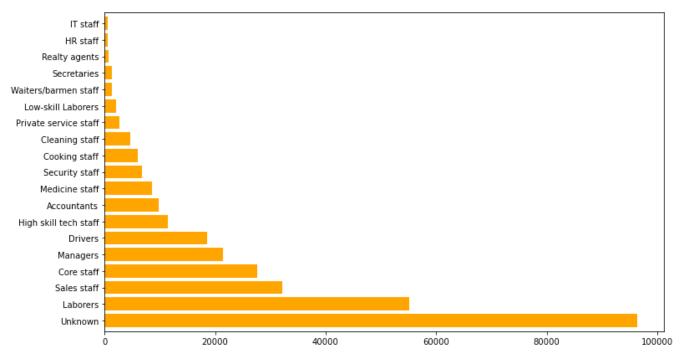
```
In [41]: appl_data["OCCUPATION_TYPE"].isnull().sum() # Now we have zero null values

Out[41]: 
# Plotting a percentage graph having each category of "OCCUPATION_TYPE"

plt.figure(figsize = [12,7])
  (appl_data["OCCUPATION_TYPE"].value_counts()).plot.barh(color= "orange",width = .8)
  plt.title("Percentage of Type of Occupations", fontdict={"fontsize":20}, pad =20)
  plt.show()
```

appl data["OCCUPATION TYPE"] = appl data["OCCUPATION TYPE"].fillna("Unknown")

Percentage of Type of Occupations



 Highest percentage of values belongs to Unknown group and Secons belongs to Laborers

Now let's move to other 6 columns:

```
AMT_REQ_CREDIT_BUREAU_YEAR",
"AMT_REQ_CREDIT_BUREAU_QRT","AMT_REQ_CREDIT_BUREAU_MON",
"AMT_REQ_CREDIT_BUREAU_WEEK","AMT_REQ_CREDIT_BUREAU_DAY",
"AMT_REQ_CREDIT_BUREAU_HOUR"
```

```
appl_data[["AMT_REQ_CREDIT_BUREAU_YEAR","AMT_REQ_CREDIT_BUREAU_QRT","AMT_REQ_CREDIT_E
"AMT_REQ_CREDIT_BUREAU_DAY","AMT_REQ_CREDIT_BUREAU_HOUR"]].describe()
```

Out[43]:		AMT_REQ_CREDIT_BUREAU_YEAR	AMT_REQ_CREDIT_BUREAU_QRT	AMT_REQ_CREDIT_BURE
	count	265992.000000	265992.000000	26599
	mean	1.899974	0.265474	
	std	1.869295	0.794056	

	AMI_REQ_CREDII_BUREAU_TEAR	AMI_REQ_CREDIT_BUREAU_QRI	AMI_REQ_CREDIT_BURE
min	0.000000	0.000000	
25%	0.000000	0.000000	
50%	1.000000	0.000000	
75 %	3.000000	0.000000	
max	25.000000	261.000000	2

These above columns represent number of enquries made for the customer(which should be discrete and not continous). from above describe results we see that all values are numerical and can conclude that for imputing missing we should not use mean as it is in decimal form, hence for imputing purpose we will use median for all these columns.

```
In [44]:
          These above columns represent number of enguries made for the customer
In [45]:
          #filling missing values with median values
          appl data.fillna(appl data[amt credit].median(),inplace = True)
In [46]:
          null values(appl data).head(10)
         NAME TYPE SUITE
                                      0.42
Out[46]:
         DEF 60 CNT SOCIAL CIRCLE
                                      0.33
         OBS 60 CNT SOCIAL CIRCLE
                                      0.33
         DEF 30 CNT SOCIAL CIRCLE
                                      0.33
         OBS 30 CNT SOCIAL CIRCLE
                                      0.33
         AMT GOODS PRICE
                                      0.09
         AMT ANNUITY
                                      0.00
         CNT FAM MEMBERS
                                      0.00
         DAYS LAST PHONE CHANGE
                                      0.00
         DAYS EMPLOYED
                                      0.00
         dtype: float64
```

Still there some missing value coloumns but we will not impute them as the missing value count very less.

4. Standardising values

max 456255.000000

```
In [47]:
          appl data.describe()
                                     TARGET CNT_CHILDREN AMT_INCOME_TOTAL
Out[47]:
                  SK_ID_CURR
                                                                                  AMT_CREDIT AMT_
          count 307511.000000
                               307511.000000
                                               307511.000000
                                                                    3.075110e+05 3.075110e+05
                                                                                               30749
          mean 278180.518577
                                    0.080729
                                                    0.417052
                                                                    1.687979e+05 5.990260e+05
                                                                                                2710
            std 102790.175348
                                    0.272419
                                                    0.722121
                                                                    2.371231e+05 4.024908e+05
                                                                                                1449
           min 100002.000000
                                    0.000000
                                                    0.000000
                                                                    2.565000e+04 4.500000e+04
                                                                                                 161
           25% 189145.500000
                                    0.000000
                                                    0.000000
                                                                    1.125000e+05 2.700000e+05
                                                                                                1652
           50% 278202.000000
                                    0.000000
                                                    0.000000
                                                                    1.471500e+05 5.135310e+05
                                                                                                2490
           75% 367142.500000
                                                                    2.025000e+05 8.086500e+05
                                                                                                3459
                                    0.000000
                                                    1.000000
```

19.000000

1.170000e+08 4.050000e+06 25802

1.000000

columns DAYS_BIRTH, DAYS_EMPLOYED, DAYS_REGISTRATION, DAYS_ID_PUBLISH, DAYS_LAST_PHONE_CHANGE which counts days have negative values. thus will correct those values convert DAYS_BIRTH to AGE in years , DAYS_EMPLOYED to YEARS EMPLOYED

Taking care of columns: AMT_INCOME_TOTAL, AMT_CREDIT, AMT_GOODS_PRICE

```
In [48]:
          # Binning Numerical Columns to create a categorical column
          # Creating bins for income amount in term of Lakhs
          appl data['AMT INCOME TOTAL']=appl data['AMT INCOME TOTAL']/100000
          bins = [0,1,2,3,4,5,6,7,8,9,10,11]
          slot = ['0-1L','1L-2L', '2L-3L','3L-4L','4L-5L','5L-6L','6L-7L','7L-8L','8L-9L','9L-1
          appl data['AMT INCOME RANGE']=pd.cut(appl data['AMT INCOME TOTAL'],bins,labels=slot)
In [49]:
          round((appl data["AMT INCOME RANGE"].value counts(normalize = True)*100),2)
                       50.73
         1L-2L
Out[49]:
         2L-3L
                      21.21
         0-1L
                       20.73
         3L-4L
                       4.78
         4L-5L
                        1.74
                       0.36
         5L-6L
                        0.28
         6L-7L
         8L-9L
                        0.10
         7L-8L
                        0.05
         9L-10L
                        0.01
         10L Above
                        0.01
         Name: AMT INCOME RANGE, dtype: float64
In [50]:
          # Creating bins for Credit amount in term of Lakhs
          appl data['AMT CREDIT']=appl data['AMT CREDIT']/100000
          bins = [0,1,2,3,4,5,6,7,8,9,10,100]
          slots = ['0-1L','1L-2L', '2L-3L','3L-4L','4L-5L','5L-6L','6L-7L','7L-8L','8L-9L','9L-
          appl data['AMT CREDIT RANGE']=pd.cut(appl data['AMT CREDIT'],bins=bins,labels=slots)
In [51]:
          round((appl data["AMT CREDIT RANGE"].value counts(normalize = True)*100),2)
         2L-3L
                       17.82
Out[51]:
         10L Above
                       16.25
         5L-6L
                       11.13
         4L-5L
                       10.42
                       9.80
         1L-2L
         3L-4L
                       8.56
         6L-7L
                       7.82
         8L-9L
                       7.09
         7L-8L
                       6.24
         9L-10L
                        2.90
         0-1L
                        1.95
         Name: AMT CREDIT RANGE, dtype: float64
In [52]:
          # Creating bins for Price of Goods in term of Lakhs
          appl data['AMT GOODS PRICE']=appl data['AMT GOODS PRICE']/100000
```

```
slots = ['0-1L','1L-2L', '2L-3L','3L-4L','4L-5L','5L-6L','6L-7L','7L-8L','8L-9L','9L-
          appl data['AMT GOODS PRICE RANGE']=pd.cut(appl data['AMT GOODS PRICE'],bins=bins,labe
In [53]:
          round((appl data["AMT GOODS PRICE RANGE"].value counts(normalize = True)*100),2)
         2L-3L
                       20.43
Out[53]:
         4L-5L
                       18.54
         6L-7L
                       13.03
                       11.11
         10L Above
         1L-2L
                       10.73
         8L-9L
                        6.99
                        6.91
         3L-4L
         5L-6L
                        4.27
         0-1L
                        2.83
         7L-8L
                        2.64
                        2.53
         9L-10L
         Name: AMT GOODS PRICE RANGE, dtype: float64
```

Dealing with columns:

bins = [0,1,2,3,4,5,6,7,8,9,10,100]

```
In [54]:
# creating "days_col" varibale to store all days columns
days_col = ["DAYS_BIRTH", "DAYS_EMPLOYED", "DAYS_REGISTRATION", "DAYS_ID_PUBLISH", "[
appl_data[days_col].describe()
```

Out[54]:		DAYS_BIRTH	DAYS_EMPLOYED	DAYS_REGISTRATION	DAYS_ID_PUBLISH	DAYS_LAST_PF
	count	307511.000000	307511.000000	307511.000000	307511.000000	
	mean	-16036.995067	63815.045904	-4986.120328	-2994.202373	
	std	4363.988632	141275.766519	3522.886321	1509.450419	
	min	-25229.000000	-17912.000000	-24672.000000	-7197.000000	
	25%	-19682.000000	-2760.000000	-7479.500000	-4299.000000	
	50%	-15750.000000	-1213.000000	-4504.000000	-3254.000000	
	75 %	-12413.000000	-289.000000	-2010.000000	-1720.000000	
	max	-7489.000000	365243.000000	0.000000	0.000000	

 from describe we get that days are in negative that is not usual, so to correct it we use absolute function as below

```
In [55]: #using abs() function to correct the days values
    appl_data[days_col]= abs(appl_data[days_col])

In [56]: # Data is correct now
    appl_data[days_col]= abs(appl_data[days_col])
```

Out[56]:		DAYS_BIRTH	DAYS_EMPLOYED	DAYS_REGISTRATION	DAYS_ID_PUBLISH	DAYS_LAST_PH
	count	307511.000000	307511.000000	307511.000000	307511.000000	
	mean	16036.995067	67724.742149	4986.120328	2994.202373	

	DAYS_BIRTH	DAYS_EMPLOYED	DAYS_REGISTRATION	DAYS_ID_PUBLISH	DAYS_LAST_PF
std	4363.988632	139443.751806	3522.886321	1509.450419	
min	7489.000000	0.000000	0.000000	0.000000	
25%	12413.000000	933.000000	2010.000000	1720.000000	
50%	15750.000000	2219.000000	4504.000000	3254.000000	
75 %	19682.000000	5707.000000	7479.500000	4299.000000	
max	25229.000000	365243.000000	24672.000000	7197.000000	

4.3. now convert DAYS_BIRTH, DAYS_EMPLOYED columns in terms of Years and binning years for better understanding, that is adding two more categorical column

```
appl data["AGE"] = appl data["DAYS BIRTH"]/365
          bins = [0,20,25,30,35,40,45,50,55,60,100]
          slots = ["0-20","20-25","25-30","30-35","35-40","40-45","45-50","50-55","55-60","60 #
          appl data["AGE GROUP"] = pd.cut(appl data["AGE"], bins=bins, labels=slots)
In [58]:
          appl data["AGE GROUP"].value counts(normalize= True)*100
         35-40
                      13.940314
Out[58]:
         40-45
                      13.464884
         30-35
                      12.825557
         60 Above
                      11.569993
         45-50
                      11.425608
         50-55
                      11.362846
         55-60
                      10.770346
         25-30
                      10.686447
         20-25
                       3.954005
         0-20
                       0.000000
         Name: AGE GROUP, dtype: float64
In [59]:
          #creating column "EMPLOYEMENT_YEARS" from "DAYS_EMPLOYED"
          appl data["YEARS EMPLOYED"] = appl data["DAYS EMPLOYED"]/365
          bins = [0,5,10,15,20,25,30,50]
          slots = ["0-5", "5-10", "10-15", "15-20", "20-25", "25-30", "30 Above"]
          appl data["EMPLOYEMENT YEARS"] = pd.cut(appl data["YEARS EMPLOYED"], bins=bins, label
In [60]:
          appl data["EMPLOYEMENT YEARS"].value counts(normalize= True)*100
                      54.061911
         0-5
Out[60]:
         5-10
                      25.729074
         10-15
                      10.926289
         15-20
                       4.302854
         20-25
                       2.476054
         25-30
                       1.311996
         30 Above
                       1.191822
         Name: EMPLOYEMENT YEARS, dtype: float64
```

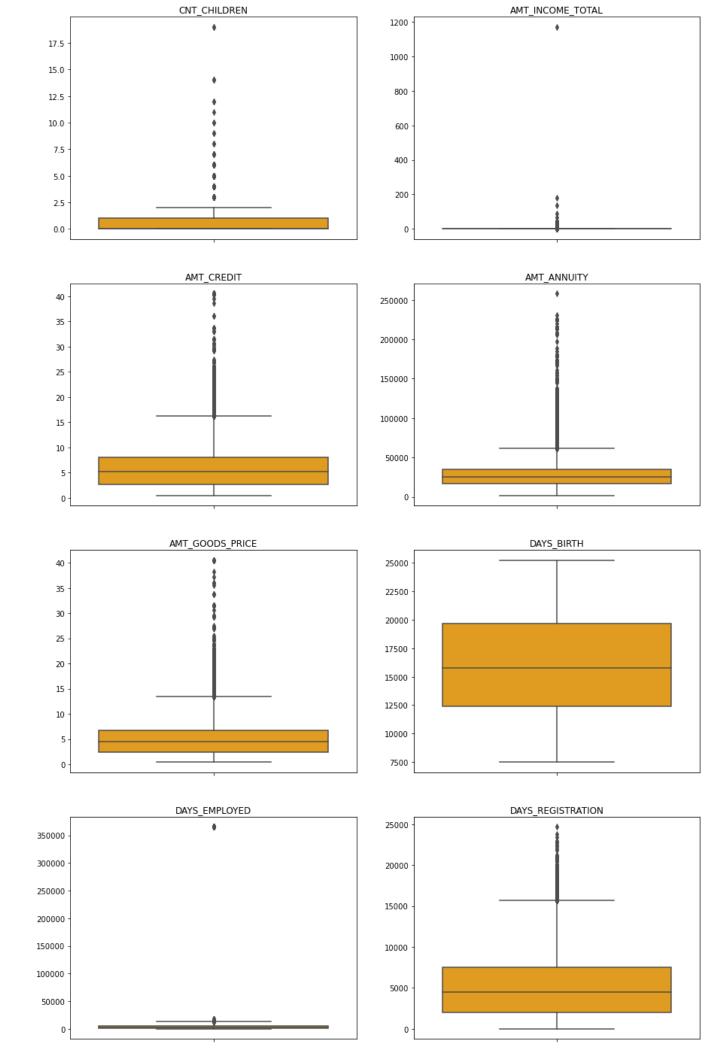
Identifying Outliers

In [57]:

```
Out[61]:
                   SK_ID_CURR
                                      TARGET CNT_CHILDREN AMT_INCOME_TOTAL
                                                                                     AMT_CREDIT AMT
          count 307511.000000 307511.000000
                                                307511.000000
                                                                    307511.000000
                                                                                   307511.000000
                                                                                                  3074
          mean 278180.518577
                                     0.080729
                                                     0.417052
                                                                          1.687979
                                                                                        5.990260
                                                                                                   271
            std 102790.175348
                                     0.272419
                                                     0.722121
                                                                          2.371231
                                                                                        4.024908
                                                                                                   144
            min 100002.000000
                                     0.000000
                                                     0.000000
                                                                          0.256500
                                                                                        0.450000
                                                                                                    16
                                                                                        2.700000
                                                                                                   165
           25% 189145.500000
                                     0.000000
                                                     0.000000
                                                                          1.125000
           50% 278202.000000
                                     0.000000
                                                     0.000000
                                                                          1.471500
                                                                                        5.135310
                                                                                                   249
           75% 367142.500000
                                                                                                   345
                                     0.000000
                                                     1.000000
                                                                          2.025000
                                                                                        8.086500
           max 456255.000000
                                     1.000000
                                                    19.000000
                                                                      1170.000000
                                                                                       40.500000 2580
```

appl_data.describe()

 from describe we could find all the columns those wo have high difference between max and 75 percentile and the ones which makes no sense having max value to be so high are captured below:



Insight:

It can be seen that in current application data

- AMT_ANNUITY, AMT_CREDIT, AMT_GOODS_PRICE, CNT_CHILDREN have some number of outliers.
- AMT_INCOME_TOTAL has huge number of outliers which indicate that few of the loan applicants have high income when compared to the others.
- DAYS BIRTH has no outliers which means the data available is reliable.
- DAYS_EMPLOYED has outlier values around 350000(days) which is around 958
 years which is impossible and hence this has to be incorrect entry.

		years which is impossible	and hence	this has to be incorrect entry	•
Ι	n [64]:	appl_data.nunique().sort_valu	ues()		
Λ	ut[64]:	LIVE_REGION_NOT_WORK_REGION	2		
U	ut[04].	TARGET	2		
		NAME_CONTRACT_TYPE	2		
		REG_REGION_NOT_LIVE_REGION	2		
		FLAG_OWN_REALTY	2		
		LIVE_CITY_NOT_WORK_CITY	2		
		REG_CITY_NOT_WORK_CITY	2		
		REG_CITY_NOT_LIVE_CITY	2		
		FLAG_DOCUMENT_3	2		
		REG_REGION_NOT_WORK_REGION	2		
		FLAG_MOBIL	2		
		REGION_RATING_CLIENT	3		
		CODE_GENDER	3		
		REGION_RATING_CLIENT_W_CITY	3		
		NAME_EDUCATION_TYPE	5		
		AMT_REQ_CREDIT_BUREAU_HOUR	5		
		NAME_FAMILY_STATUS	6		
		NAME_HOUSING_TYPE	6		
		EMPLOYEMENT_YEARS	7		
		WEEKDAY_APPR_PROCESS_START	7 7		
		NAME_TYPE_SUITE			
		NAME_INCOME_TYPE	8		
		AMT_REQ_CREDIT_BUREAU_WEEK	9 9		
		AMT_REQ_CREDIT_BUREAU_DAY DEF_60_CNT_SOCIAL_CIRCLE	9		
		AGE GROUP	9		
		DEF 30 CNT SOCIAL CIRCLE	10		
		AMT REQ CREDIT BUREAU QRT	11		
		AMT_INCOME_RANGE	11		
		AMT CREDIT RANGE	11		
		AMT_GOODS_PRICE_RANGE	11		
		CNT CHILDREN	15		
		CNT_FAM_MEMBERS	17		
		OCCUPATION TYPE	19		
		AMT_REQ_CREDIT_BUREAU_MON	24		
		HOUR APPR PROCESS START	24		
		AMT_REQ_CREDIT_BUREAU_YEAR	25		
		OBS 60 CNT SOCIAL CIRCLE	33		
		OBS_30_CNT_SOCIAL_CIRCLE	33		
		ORGANIZATION_TYPE	58		
		REGION_POPULATION_RELATIVE	81		
		AMT_GOODS_PRICE	1002		
		AMT_INCOME_TOTAL	2548		
		DAYS_LAST_PHONE_CHANGE	3773		
		AMT_CREDIT	5603		
		DAYS_ID_PUBLISH	6168		
		DAYS_EMPLOYED	12574		

```
YEARS_EMPLOYED
                                  12574
AMT ANNUITY
                                 13672
DAYS REGISTRATION
                                 15688
DAYS BIRTH
                                 17460
AGE
                                 17460
SK_ID_CURR
                                307511
dtype: int64
```

In [65]:

46

#Checking the number of unique values each column possess to identify categorical col appl data.info()

307279 non-null category

<class 'pandas.core.frame.DataFrame'> RangeIndex: 307511 entries, 0 to 307510

Data columns (total 53 columns): # Column Non-Null Count Dtype - - ---------------0 SK ID CURR 307511 non-null int64 1 TARGET 307511 non-null int64 2 NAME CONTRACT TYPE 307511 non-null object 3 CODE GENDER 307511 non-null object 307511 non-null object 307511 non-null int64 307511 non-null float64 4 FLAG OWN REALTY 5 CNT CHILDREN 6 AMT INCOME TOTAL 307511 non-null float64
307499 non-null float64
307233 non-null float64
306219 non-null object 7 AMT CREDIT 8 AMT ANNUITY 9 AMT GOODS PRICE 10 NAME_TYPE_SUITE 11 NAME INCOME TYPE 307511 non-null object 307511 non-null object 307511 non-null object 12 NAME EDUCATION TYPE 13 NAME FAMILY STATUS 14 NAME_HOUSING_TYPE 307511 non-null object 15 REGION POPULATION_RELATIVE 307511 non-null float64 16 DAYS BIRTH 307511 non-null float64 17 DAYS EMPLOYED 307511 non-null float64 18 DAYS_REGISTRATION 307511 non-null float64 19 DAYS ID PUBLISH 307511 non-null float64 307511 non-null int64 20 FLAG MOBIL 21 OCCUPATION TYPE 307511 non-null object 22 CNT FAM MEMBERS 307509 non-null float64 23 REGION RATING CLIENT 307511 non-null int64 24 REGION RATING CLIENT W CITY 307511 non-null int64 25 WEEKDAY APPR PROCESS START 307511 non-null object 26 HOUR APPR PROCESS START 307511 non-null int64 27 REG_REGION_NOT_LIVE_REGION 307511 non-null int64 28 REG REGION NOT WORK REGION 307511 non-null int64 29 LIVE REGION NOT WORK REGION 307511 non-null int64 30 REG CITY NOT LIVE CITY 307511 non-null int64 31 REG CITY NOT WORK CITY 307511 non-null int64 32 LIVE CITY_NOT_WORK_CITY 307511 non-null int64 33 ORGANIZATION TYPE 307511 non-null object 34 OBS 30 CNT SOCIAL CIRCLE 306490 non-null float64 35 DEF 30 CNT SOCIAL CIRCLE 306490 non-null float64 36 OBS_60_CNT_SOCIAL_CIRCLE 306490 non-null float64 37 DEF_60_CNT_SOCIAL_CIRCLE 306490 non-null float64 38 DAYS LAST PHONE CHANGE 307510 non-null float64 39 FLAG DOCUMENT 3 307511 non-null int64 40 AMT_REQ_CREDIT_BUREAU_HOUR 307511 non-null float64 41 AMT REQ CREDIT BUREAU DAY 307511 non-null float64 42 AMT REQ CREDIT BUREAU WEEK 307511 non-null float64 43 AMT REQ CREDIT BUREAU MON 307511 non-null float64 44 AMT REQ CREDIT BUREAU QRT 307511 non-null float64 45 AMT REQ CREDIT BUREAU YEAR 307511 non-null float64 AMT INCOME RANGE

```
47 AMT_CREDIT_RANGE 307511 non-null category
48 AMT_GOODS_PRICE_RANGE 307233 non-null category
49 AGE 307511 non-null float64
50 AGE_GROUP 307511 non-null category
51 YEARS_EMPLOYED 307511 non-null float64
52 EMPLOYEMENT_YEARS 252135 non-null category
dtypes: category(5), float64(23), int64(14), object(11)
memory usage: 114.1+ MB
```

Converting Desired columns from Object to categorical column

```
In [66]:
           appl data.columns
          Index(['SK_ID_CURR', 'TARGET', 'NAME_CONTRACT_TYPE', 'CODE_GENDER', 'FLAG_OWN_REALT
Y', 'CNT_CHILDREN', 'AMT_INCOME_TOTAL', 'AMT_CREDIT', 'AMT_ANNUITY', 'AMT_GOODS_PRIC
Out[66]:
             , 'NAME_TYPE_SUITE', 'NAME_INCOME_TYPE', 'NAME_EDUCATION_TYPE', 'NAME_FAMILY_STATU
          S', 'NAME_HOUSING_TYPE', 'REGION_POPULATION_RELATIVE', 'DAYS_BIRTH', 'DAYS_EMPLOYED', 'DAYS_REGISTRATION', 'DAYS_ID_PUBLISH', 'FLAG_MOBIL', 'OCCUPATION_TYPE', 'CNT_FAM_MEM
          BERS', 'REGION_RATING_CLIENT', 'REGION_RATING_CLIENT_W_CITY', 'WEEKDAY_APPR_PROCESS_S TART', 'HOUR_APPR_PROCESS_START', 'REG_REGION_NOT_LIVE_REGION', 'REG_REGION_NOT_WORK_
          REGION', 'LIVE REGION NOT WORK REGION', 'REG CITY NOT LIVE CITY', 'REG CITY NOT WORK
          CITY', 'LIVE_CITY_NOT_WORK_CITY', 'ORGANIZATION_TYPE', 'OBS_30_CNT_SOCIAL_CIRCLE', 'D
          EF_30_CNT_SOCIAL_CIRCLE', 'OBS_60_CNT_SOCIAL_CIRCLE', 'DEF_60_CNT_SOCIAL_CIRCLE', 'DA
          YS_LAST_PHONE_CHANGE', 'FLAG_DOCUMENT_3', 'AMT_REQ_CREDIT_BUREAU_HOUR', 'AMT_REQ_CRED
          IT BUREAU DAY', 'AMT REQ CREDIT BUREAU WEEK',
                   'AMT_REQ_CREDIT_BUREAU_MON', 'AMT_REQ_CREDIT_BUREAU_QRT', 'AMT_REQ_CREDIT_BURE
                     'AMT_INCOME_RANGE', 'AMT_CREDIT_RANGE', 'AMT_GOODS_PRICE_RANGE', 'AGE', 'AG
          E_GROUP', 'YEARS_EMPLOYED', 'EMPLOYEMENT_YEARS'],
                 dtype='object')
In [67]:
           #from the list, we have taken out the desired columns for conversion
           categorical_columns = ['NAME_CONTRACT_TYPE','CODE_GENDER','NAME_TYPE_SUITE','NAME_ING
                                      'NAME FAMILY STATUS', 'NAME HOUSING TYPE', 'OCCUPATION TYPE', 'WE
                                      'ORGANIZATION TYPE', 'FLAG OWN REALTY', 'LIVE CITY NOT WORK CITY
                                      'REG_CITY_NOT_LIVE_CITY','REG_CITY_NOT_WORK_CITY','REG_REGION_
                                      'LIVE_REGION_NOT_WORK_REGION','REGION_RATING_CLIENT','WEEKDAY_
                                      'REGION RATING CLIENT W CITY', 'CNT CHILDREN', 'CNT FAM MEMBERS'
           for col in categorical columns:
                appl data[col] = pd.Categorical(appl data[col])
In [68]:
           len(categorical columns) # Converting total of 21 columns to categorical one
          21
Out[68]:
In [69]:
           appl data.info()
           <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 307511 entries, 0 to 307510
          Data columns (total 53 columns):
                Column
           #
                                                  Non-Null Count
                                                                     Dtype
            0
                SK ID CURR
                                                  307511 non-null int64
            1
                TARGET
                                                 307511 non-null int64
            2
                NAME CONTRACT TYPE
                                                 307511 non-null category
```

307511 non-null category 307511 non-null category

3

CODE GENDER

FLAG OWN REALTY

```
5 CNT_CHILDREN
6 AMT_INCOME_TOTAL
7 AMT_CREDIT
8 AMT_ANNUITY
9 AMT_GOODS_PRICE
10 NAME_TYPE_SUITE
11 NAME_INCOME_TYPE
12 NAME_EDUCATION_TYPE
13 NAME_FAMILY_STATUS
14 NAME_HOUSING_TYPE
307511 non-null category
307511 non-null float64
  15 REGION_POPULATION_RELATIVE 307511 non-null float64
 16 DAYS_BIRTH 307511 non-null float64
17 DAYS_EMPLOYED 307511 non-null float64
18 DAYS_REGISTRATION 307511 non-null float64
19 DAYS_ID_PUBLISH 307511 non-null float64
20 FLAG_MOBIL 307511 non-null int64
21 OCCUPATION_TYPE 307511 non-null category
22 CNT_FAM_MEMBERS 307509 non-null category
23 REGION_RATING_CLIENT 307511 non-null category
24 REGION_RATING_CLIENT 307511 non-null category
  24 REGION RATING CLIENT_W_CITY 307511 non-null category
                                                             307511 non-null category
  25 WEEKDAY_APPR_PROCESS_START
  26 HOUR APPR_PROCESS_START
                                                              307511 non-null int64
  27 REG REGION NOT LIVE REGION
                                                              307511 non-null int64
  28 REG_REGION_NOT_WORK_REGION
                                                              307511 non-null category
  29 LIVE REGION NOT WORK REGION 307511 non-null category
  30 REG CITY NOT LIVE CITY
                                                             307511 non-null category
  31 REG_CITY_NOT_WORK_CITY
                                                             307511 non-null category
                                                             307511 non-null category
  32 LIVE CITY NOT WORK CITY
  33 ORGANIZATION TYPE
                                                             307511 non-null category
 34 OBS_30_CNT_SOCIAL_CIRCLE 306490 non-null float64
35 DEF_30_CNT_SOCIAL_CIRCLE 306490 non-null float64
36 OBS_60_CNT_SOCIAL_CIRCLE 306490 non-null float64
37 DEF_60_CNT_SOCIAL_CIRCLE 306490 non-null float64
38 DAYS_LAST_PHONE_CHANGE 307510 non-null float64
                                                             307510 non-null float64
  38 DAYS_LAST_PHONE_CHANGE
  39 FLAG DOCUMENT 3
                                                             307511 non-null int64
  40 AMT REQ CREDIT BUREAU HOUR
                                                             307511 non-null float64
                                                             307511 non-null float64
  41 AMT_REQ_CREDIT_BUREAU_DAY
  42 AMT REQ CREDIT BUREAU WEEK
                                                             307511 non-null float64
  43 AMT REQ CREDIT BUREAU MON
                                                             307511 non-null float64
 44 AMT_REQ_CREDIT_BUREAU_QRT
45 AMT_REQ_CREDIT_BUREAU_YEAR
                                                             307511 non-null float64
                                                             307511 non-null float64
 46 AMT_INCOME_RANGE 307279 non-null category
47 AMT_CREDIT_RANGE 307511 non-null category
48 AMT_GOODS_PRICE_RANGE 307233 non-null category
49 AGE 307511 non-null float64
 50 AGE_GROUP 307511 non-null category
51 YEARS_EMPLOYED 307511 non-null float64
52 EMPLOYEMENT_YEARS 252135 non-null category
dtypes: category(25), float64(22), int64(6)
memory usage: 73.0 MB
```

Insight

 After imputing we have 53 columns and we will move ahead with Data Analysis on these columns

Dataset 2 - "previous application.csv"

```
In [70]: # importing previous_application.csv

prev_appl = pd.read_csv(r"C:\Users\ARCHANA\previous_application.csv")
```

```
SK_ID_PREV SK_ID_CURR NAME_CONTRACT_TYPE AMT_ANNUITY AMT_APPLICATION AMT_C
Out[71]:
         0
                2030495
                             271877
                                                                                                1
                                             Consumer loans
                                                                1730.430
                                                                                   17145.0
         1
                2802425
                             108129
                                                                                  607500.0
                                                 Cash loans
                                                               25188.615
                                                                                               679
         2
                2523466
                             122040
                                                 Cash loans
                                                               15060.735
                                                                                  112500.0
                                                                                               130
         3
                2819243
                             176158
                                                 Cash loans
                                                               47041.335
                                                                                  450000.0
                                                                                               471
         4
                1784265
                             202054
                                                 Cash loans
                                                               31924.395
                                                                                  337500.0
                                                                                               40،
In [72]:
          #Checking rows and columns of the raw data
          prev_appl.shape
         (1670214, 37)
Out[72]:
In [73]:
          #Checking information of all the columns like data types
          prev appl.info()
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 1670214 entries, 0 to 1670213
         Data columns (total 37 columns):
          #
              Column
                                            Non-Null Count
                                                               Dtype
         - - -
          0
              SK ID PREV
                                            1670214 non-null
                                                              int64
          1
              SK ID CURR
                                            1670214 non-null
                                                               int64
          2
              NAME CONTRACT TYPE
                                            1670214 non-null object
          3
              AMT ANNUITY
                                            1297979 non-null
                                                              float64
          4
              AMT APPLICATION
                                            1670214 non-null float64
          5
              AMT CREDIT
                                            1670213 non-null float64
              AMT DOWN_PAYMENT
          6
                                            774370 non-null
                                                               float64
          7
              AMT GOODS PRICE
                                            1284699 non-null float64
          8
              WEEKDAY APPR PROCESS START
                                            1670214 non-null
                                                              object
          9
              HOUR APPR PROCESS START
                                            1670214 non-null
                                                               int64
          10
              FLAG LAST APPL PER CONTRACT
                                            1670214 non-null object
          11
              NFLAG LAST APPL IN DAY
                                            1670214 non-null
                                                              int64
          12
              RATE DOWN PAYMENT
                                            774370 non-null
                                                               float64
          13
              RATE_INTEREST_PRIMARY
                                            5951 non-null
                                                               float64
          14
              RATE INTEREST PRIVILEGED
                                            5951 non-null
                                                               float64
              NAME_CASH_LOAN_PURPOSE
          15
                                            1670214 non-null object
          16
              NAME CONTRACT STATUS
                                            1670214 non-null object
          17
              DAYS DECISION
                                            1670214 non-null
                                                              int64
              NAME PAYMENT TYPE
          18
                                            1670214 non-null
                                                              object
          19
              CODE REJECT REASON
                                            1670214 non-null
                                                               object
          20
              NAME TYPE SUITE
                                            849809 non-null
                                                               object
          21
              NAME CLIENT TYPE
                                            1670214 non-null object
          22
              NAME GOODS CATEGORY
                                            1670214 non-null
                                                              object
          23
              NAME PORTFOLIO
                                            1670214 non-null object
          24
              NAME PRODUCT TYPE
                                            1670214 non-null
                                                              object
          25
              CHANNEL TYPE
                                            1670214 non-null
                                                              object
              SELLERPLACE_AREA
          26
                                            1670214 non-null
                                                              int64
          27
              NAME SELLER INDUSTRY
                                            1670214 non-null
                                                              object
          28
              CNT PAYMENT
                                            1297984 non-null float64
          29
              NAME YIELD GROUP
                                            1670214 non-null
                                                              object
          30
              PRODUCT COMBINATION
                                            1669868 non-null object
          31
              DAYS FIRST DRAWING
                                            997149 non-null
                                                               float64
          32
              DAYS FIRST DUE
                                            997149 non-null
                                                               float64
```

prev_appl.head()

In [71]:

```
33 DAYS_LAST_DUE_1ST_VERSION 997149 non-null float64
34 DAYS_LAST_DUE 997149 non-null float64
35 DAYS_TERMINATION 997149 non-null float64
36 NFLAG INSURED ON APPROVAL 997149 non-null float64
```

dtypes: float64(15), int64(6), object(16)

memory usage: 471.5+ MB

 There are 37 columns having various data types like object, int, float and 1670214 rows.

:	V						
		SK_ID_PREV	SK_ID_CURR	AMT_ANNUITY	AMT_APPLICATION	AMT_CREDIT	AMT_DOW
	count	1.670214e+06	1.670214e+06	1.297979e+06	1.670214e+06	1.670213e+06	7
	mean	1.923089e+06	2.783572e+05	1.595512e+04	1.752339e+05	1.961140e+05	6
	std	5.325980e+05	1.028148e+05	1.478214e+04	2.927798e+05	3.185746e+05	2
	min	1.000001e+06	1.000010e+05	0.000000e+00	0.000000e+00	0.000000e+00	-(
	25%	1.461857e+06	1.893290e+05	6.321780e+03	1.872000e+04	2.416050e+04	0
	50 %	1.923110e+06	2.787145e+05	1.125000e+04	7.104600e+04	8.054100e+04	1
	75 %	2.384280e+06	3.675140e+05	2.065842e+04	1.803600e+05	2.164185e+05	7
	max	2.845382e+06	4.562550e+05	4.180581e+05	6.905160e+06	6.905160e+06	3

Insight

- there are 37 columns and 1679214 rows.
- there columns having negative, postive values which includes days. fixing is required

```
In [75]:
          #checking how many null values are present in each of the columns in percentage
          null values(prev appl)
         RATE INTEREST PRIVILEGED
                                       99.64
Out[75]:
         RATE INTEREST PRIMARY
                                       99.64
         RATE DOWN PAYMENT
                                      53.64
         AMT DOWN PAYMENT
                                      53.64
         NAME_TYPE_SUITE
                                      49.12
                                      40.30
         DAYS TERMINATION
         NFLAG_INSURED_ON_APPROVAL 40.30
                                       40.30
         DAYS_FIRST_DRAWING
         DAYS FIRST DUE
                                       40.30
         DAYS LAST DUE 1ST VERSION
                                       40.30
         DAYS LAST DUE
                                       40.30
                                       23.08
         AMT GOODS PRICE
         AMT ANNUITY
                                      22.29
         CNT PAYMENT
                                      22.29
                                      0.02
         PRODUCT COMBINATION
         AMT CREDIT
                                       0.00
         SK ID CURR
                                       0.00
         NAME CONTRACT TYPE
                                        0.00
         WEEKDAY APPR PROCESS START
                                      0.00
         HOUR APPR PROCESS START
                                        0.00
         FLAG_LAST_APPL_PER_CONTRACT
                                      0.00
         NFLAG LAST APPL IN DAY
                                        0.00
         AMT APPLICATION
                                        0.00
         NAME PAYMENT TYPE
                                        0.00
         NAME CASH LOAN PURPOSE
                                        0.00
```

```
NAME CLIENT TYPE
                                           0.00
         NAME GOODS CATEGORY
                                           0.00
                                           0.00
         NAME PORTFOLIO
                                           0.00
         NAME PRODUCT TYPE
         CHANNEL TYPE
                                           0.00
                                           0.00
         SELLERPLACE AREA
         NAME SELLER INDUSTRY
                                           0.00
         NAME YIELD GROUP
                                           0.00
         SK ID PREV
                                           0.00
         dtype: float64
In [76]:
          #creating a variable p_null_col_50 for storing null columns having missing values mol
          p null col 50 = null values(prev appl)[null values(prev appl)>50]
In [77]:
          p null col 50 # There only 4 columns with missing valus more than 50%
                                      99.64
         RATE INTEREST PRIVILEGED
Out[771:
         RATE INTEREST PRIMARY
                                      99.64
         RATE DOWN PAYMENT
                                      53.64
         AMT DOWN PAYMENT
                                       53.64
         dtype: float64
In [78]:
           # There only 4 columns with missing valus more than 50%
In [79]:
          #creating a variable p null col 15 for storing null columns having missing values mo
          p null col 15 = null values(prev appl)[null values(prev appl)>15]
In [80]:
          p null col 15
         NAME TYPE SUITE
                                        49.12
Out[80]:
         DAYS FIRST DUE
                                        40.30
                                        40.30
         DAYS TERMINATION
         DAYS_FIRST_DRAWING
                                        40.30
         NFLAG INSURED_ON_APPROVAL
                                        40.30
         DAYS LAST DUE 1ST VERSION
                                        40.30
         DAYS LAST DUE
                                        40.30
         AMT GOODS PRICE
                                        23.08
         AMT ANNUITY
                                        22.29
                                        22.29
         CNT PAYMENT
         dtype: float64
In [81]:
          prev appl[p null col 15.index]
Out[81]:
                   NAME TYPE SUITE DAYS FIRST DUE DAYS TERMINATION DAYS FIRST DRAWING NFI
                0
                                NaN
                                                -42.0
                                                                    -37.0
                                                                                      365243.0
                1
                       Unaccompanied
                                               -134.0
                                                                365243.0
                                                                                      365243.0
                2
                                               -271.0
                                                                 365243.0
                                                                                      365243.0
                       Spouse, partner
                3
                                               -482.0
                                                                   -177.0
                                                                                      365243.0
                                NaN
```

NaN

NaN

NaN

0.00

0.00

NAME_CONTRACT_STATUS

DAYS_DECISION
CODE REJECT REASON

4

NaN

	1670209	NaN	-508.0	-351.0	365243.0				
	1670210	Unaccompanied	-1604.0	-1297.0	365243.0				
	1670211	Spouse, partner	-1457.0	-1181.0	365243.0				
	1670212	Family	-1155.0	-817.0	365243.0				
	1670213	Family	-1163.0	-423.0	365243.0				
	1670214 row	vs × 10 columns							
In [82]:	prev_appl.	columns							
Out[82]:	<pre>Index(['SK_ID_PREV', 'SK_ID_CURR', 'NAME_CONTRACT_TYPE', 'AMT_ANNUITY', 'AMT_APPLICAT ION', 'AMT_CREDIT', 'AMT_GOODS_PRICE', 'WEEKDAY_APPR_PROCESS_START', 'HOUR_APPR_PROCE SS_START', 'FLAG_LAST_APPL_PER_CONTRACT', 'NFLAG_LAST_APPL_IN_DAY', 'NAME_CASH_LOAN_P URPOSE', 'NAME_CONTRACT_STATUS', 'DAYS_DECISION', 'NAME_PAYMENT_TYPE', 'CODE_REJECT_R EASON', 'NAME_TYPE_SUITE', 'NAME_CLIENT_TYPE', 'NAME_GOODS_CATEGORY', 'NAME_PORTFOLI O', 'NAME_PRODUCT_TYPE', 'CHANNEL_TYPE', 'SELLERPLACE_AREA', 'NAME_SELLER_INDUSTRY', 'CNT_PAYMENT', 'NAME_YIELD_GROUP', 'PRODUCT_COMBINATION', 'DAYS_FIRST_DRAWING', 'DAYS _FIRST_DUE', 'DAYS_LAST_DUE_1ST_VERSION', 'DAYS_LAST_DUE', 'DAYS_TERMINATION', 'NFLAG INSURED ON APPROVAL'], dtype='object')</pre>								
In [83]:	Unnecessar	drop(Unnecessary_		Γ','HOUR_APPR_PROCES ce = True)	S_START','FLAG_LAST				
Out[83]:	(1670214, 2	29)							
In [84]:	prev_appl[as this a categori] = prev_appl["NAME	cal column _TYPE_SUITE"].fillna	("Unknown")				
Out[84]:	DAYS_LAST_E DAYS_LAST_E DAYS_FIRST_ DAYS_TERMIN AMT_GOODS_F AMT_ANNUITY CNT_PAYMENT PRODUCT_CON AMT_CREDIT NAME_CONTRA	DUE_1ST_VERSION _DUE _DRAWING NATION PRICE / MBINATION ACT_STATUS _OAN_PURPOSE ACT_TYPE ATION NT_TYPE CON _CATEGORY F_REASON	40.30 40.30 40.30 40.30 40.30 23.08 22.29 22.29 0.02 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.00						

NAME_TYPE_SUITE DAYS_FIRST_DUE DAYS_TERMINATION DAYS_FIRST_DRAWING NFI

NAME_CLIENT_TYPE	0.00
NAME_PORTFOLIO	0.00
NAME_PRODUCT_TYPE	0.00
CHANNEL_TYPE	0.00
SELLERPLACE_AREA	0.00
NAME_SELLER_INDUSTRY	0.00
NAME_YIELD_GROUP	0.00
SK_ID_PREV	0.00
dtype: float64	

There are missing values in columns 'DAYS_FIRST_DUE', 'DAYS_TERMINATION',
 'DAYS_FIRST_DRAWING', 'DAYS_LAST_DUE_1ST_VERSION', 'DAYS_LAST_DUE' and
 these columns count days thus will keeping null values as they are

```
In [85]: #Analying numerical columns using describe
    prev_appl[p_null_col_15.index].describe()
```

Out[85]:		DAYS_FIRST_DUE	DAYS_TERMINATION	DAYS_FIRST_DRAWING	NFLAG_INSURED_ON_APPR
	count	997149.000000	997149.000000	997149.000000	997149.00
	mean	13826.269337	81992.343838	342209.855039	0.33
	std	72444.869708	153303.516729	88916.115834	0.4
	min	-2892.000000	-2874.000000	-2922.000000	0.00
	25%	-1628.000000	-1270.000000	365243.000000	0.00
	50%	-831.000000	-499.000000	365243.000000	0.00
	75 %	-411.000000	-44.000000	365243.000000	1.00
	max	365243.000000	365243.000000	365243.000000	1.00

```
In [86]: # To convert negative days to postive days creating a varaible "p_days_col"

p_days_col = ['DAYS_DECISION','DAYS_FIRST_DRAWING', 'DAYS_FIRST_DUE', 'DAYS_LAST_DUE_

prev_appl[p_days_col].describe() # Analysis before conversion
```

Out[86]:		DAYS_DECISION	DAYS_FIRST_DRAWING	DAYS_FIRST_DUE	DAYS_LAST_DUE_1ST_VERSION
	count	1.670214e+06	997149.000000	997149.000000	997149.000000
	mean	-8.806797e+02	342209.855039	13826.269337	33767.774054
	std	7.790997e+02	88916.115834	72444.869708	106857.034789
	min	-2.922000e+03	-2922.000000	-2892.000000	-2801.000000
	25%	-1.300000e+03	365243.000000	-1628.000000	-1242.000000
	50%	-5.810000e+02	365243.000000	-831.000000	-361.000000
	75 %	-2.800000e+02	365243.000000	-411.000000	129.000000
	max	-1.000000e+00	365243.000000	365243.000000	365243.000000

```
In [87]: # Converting Negative days to positive days
    prev_appl[p_days_col] = abs(prev_appl[p_days_col])
    prev_appl[p_null_col_15.index].describe() # analysing after conversion
```

Out[87]:		DAYS_FIRST_DUE	DAYS_TERMINATION	DAYS_FIRST_DRAWING	NFLAG_INSURED_ON_APPR
	count	997149.000000	997149.000000	997149.000000	997149.00
	mean	15949.224065	83505.775017	342340.056543	0.33
	std	72007.270877	152484.418802	88413.495220	0.4
	min	2.000000	2.000000	2.000000	0.00
	25%	475.000000	447.000000	365243.000000	0.00
	50%	921.000000	1171.000000	365243.000000	0.00
	75 %	1825.000000	2501.000000	365243.000000	1.00
	max	365243.000000	365243.000000	365243.000000	1.00
In [88]:	#days group calculation e.g. 369 will be grouped as with in 2 years				
	bins = [0,1*365,2*365,3*365,4*365,5*365,6*365,7*365,10*365] slots = ["1" "2" "3" "4" "5" "6" "7" "7 above"]				

Insight:

6 4.850037 Name: YEARLY_DECISION, dtype: float64

 Almost 35% loan applicatants have applied for a new loan within 1 year of previous loan decision

```
In [90]:
          prev_appl.nunique()
         SK ID PREV
                                        1670214
Out[90]:
         SK_ID_CURR
                                         338857
         NAME CONTRACT TYPE
         AMT ANNUITY
                                         357959
         AMT APPLICATION
                                          93885
                                          86803
         AMT CREDIT
         AMT_GOODS_PRICE
                                          93885
                                             25
         NAME CASH LOAN PURPOSE
         NAME CONTRACT STATUS
                                              4
         DAYS DECISION
                                           2922
         NAME PAYMENT TYPE
          CODE_REJECT_REASON
                                              9
         NAME TYPE SUITE
                                              8
         NAME CLIENT TYPE
                                              4
         NAME_GOODS_CATEGORY
                                             28
                                              5
         NAME PORTFOLIO
         NAME PRODUCT TYPE
                                              3
          CHANNEL TYPE
                                              8
          SELLERPLACE AREA
                                           2097
         NAME_SELLER_INDUSTRY
                                             11
```

```
DAYS_LAST_DUE_1ST_VERSION
                                           2803
         DAYS LAST DUE
                                           2873
         DAYS_TERMINATION
                                           2830
         NFLAG INSURED ON APPROVAL
                                              2
         YEARLY DECISION
                                              8
         dtype: int64
In [91]:
          prev appl.nunique()
         DAYS TERMINATION
                                        40.30
Out[91]:
         DAYS_LAST_DUE
                                        40.30
         DAYS LAST DUE 1ST VERSION
                                        40.30
         DAYS FIRST DUE
                                        40.30
         DAYS FIRST DRAWING
                                        40.30
         NFLAG_INSURED_ON_APPROVAL
                                        40.30
         AMT GOODS PRICE
                                        23.08
         AMT ANNUITY
                                        22.29
          CNT PAYMENT
                                        22.29
         PRODUCT COMBINATION
                                        0.02
         AMT CREDIT
                                         0.00
         NAME CONTRACT STATUS
                                         0.00
         NAME CASH LOAN PURPOSE
                                         0.00
         YEARLY DECISION
                                         0.00
         AMT APPLICATION
                                         0.00
         NAME CONTRACT TYPE
                                         0.00
         NAME PAYMENT TYPE
                                         0.00
         SK ID CURR
                                         0.00
         DAYS DECISION
                                         0.00
         NAME GOODS CATEGORY
                                         0.00
          CODE REJECT REASON
                                         0.00
         NAME TYPE SUITE
                                         0.00
         NAME CLIENT TYPE
                                         0.00
         NAME PORTFOLIO
                                         0.00
         NAME PRODUCT TYPE
                                         0.00
          CHANNEL TYPE
                                         0.00
```

49

17

2838

2892

5

Now dealing with continuos variables "AMT_ANNUITY", "AMT_GOODS_PRICE"

0.00

0.00

0.00

0.00

To impute null values in continuous variables, we plotted the distribution of the columns and used

· median if the distribution is skewed

CNT PAYMENT

NAME YIELD GROUP

DAYS FIRST DUE

SELLERPLACE AREA

NAME YIELD GROUP

dtype: float64

SK ID PREV

NAME SELLER INDUSTRY

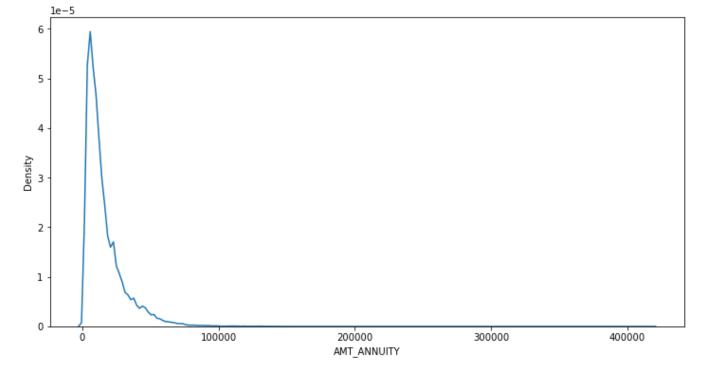
PRODUCT COMBINATION

DAYS FIRST DRAWING

mode if the distribution pattern is preserved.

```
In [92]: #plotting a kdeplot to understand distribution of "AMT_ANNUITY"

plt.figure(figsize=(12,6))
    sns.kdeplot(prev_appl['AMT_ANNUITY'])
    plt.show()
```



Insight:

• There is a single peak at the left side of the distribution and it indicates the presence of outliers and hence imputing with mean would not be the right approach and hence imputing with median.

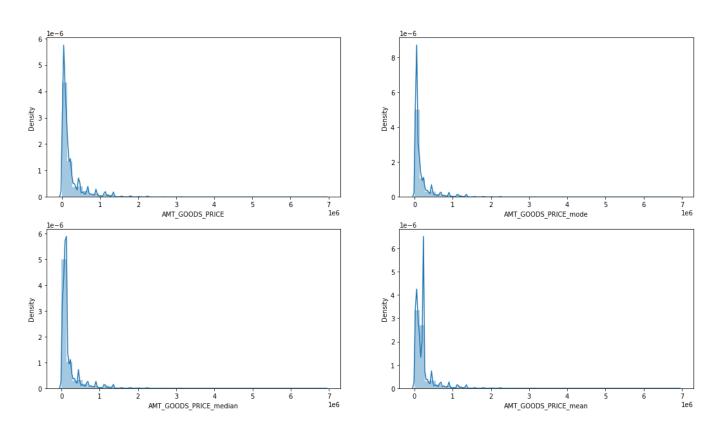
AMT_GOODS_PRICE

1e6

• There are several peaks along the distribution. Let's impute using the mode, mean and median and see if the distribution is still about the same.

```
In [95]: # Creating new dataframe for "AMT_GOODS_PRICE" with columns imputed with mode, median
    statsDF = pd.DataFrame()
    statsDF['AMT_GOODS_PRICE_mode'] = prev_appl['AMT_GOODS_PRICE'].fillna(prev_appl['AMT_statsDF['AMT_GOODS_PRICE_median'] = prev_appl['AMT_GOODS_PRICE'].fillna(prev_appl['AMT_statsDF['AMT_GOODS_PRICE_mean'] = prev_appl['AMT_GOODS_PRICE'].fillna(prev_appl['AMT_cols = ['AMT_GOODS_PRICE_mode', 'AMT_GOODS_PRICE_median', 'AMT_GOODS_PRICE_mean']
    plt.figure(figsize=(18,10))
    plt.supptitle('Distribution of Original data vs imputed data')
    plt.subplot(221)
    sns.distplot(prev_appl['AMT_GOODS_PRICE'][pd.notnull(prev_appl['AMT_GOODS_PRICE'])]);
    for i in enumerate(cols):
        plt.subplot(2,2,i[0]+2)
        sns.distplot(statsDF[i[1]])
```

Distribution of Original data vs imputed data



 The original distribution is closer with the distribution of data imputed with mode in this case, thus will impute mode for missing values

```
In [96]: # Imputing null values with mode
    prev_appl['AMT_GOODS_PRICE'].fillna(prev_appl['AMT_GOODS_PRICE'].mode()[0], inplace=1
```

Imputing CNT_PAYMENT with 0 as the NAME_CONTRACT_STATUS for these indicate that most of these loans were not started:

```
In [97]: #taking out values count for NAME_CONTRACT_STATUS categories where CNT_PAYMENT have
```

```
prev_appl.loc[prev_appl['CNT_PAYMENT'].isnull(),'NAME_CONTRACT_STATUS'].value_counts(
            Canceled
                                 305805
 Out[97]:
             Refused
                                  40897
            Unused offer
                                  25524
            Approved
            Name: NAME CONTRACT STATUS, dtype: int64
In [98]:
              #imputing null values as 0
              prev appl['CNT PAYMENT'].fillna(0,inplace = True)
In [99]:
              prev_appl.columns
            Index(['SK_ID_PREV', 'SK_ID_CURR', 'NAME_CONTRACT_TYPE', 'AMT_ANNUITY', 'AMT_APPLICAT
ION', 'AMT_CREDIT', 'AMT_GOODS_PRICE', 'NAME_CASH_LOAN_PURPOSE', 'NAME_CONTRACT_STATU
Out[99]:
            S', 'DAYS_DECISION', 'NAME_PAYMENT_TYPE', 'CODE_REJECT_REASON', 'NAME_TYPE_SUITE', 'N
AME_CLIENT_TYPE', 'NAME_GOODS_CATEGORY', 'NAME_PORTFOLIO', 'NAME_PRODUCT_TYPE', 'CHAN
            NEL_TYPE', 'SELLERPLACE_AREA', 'NAME_SELLER_INDUSTRY', 'CNT_PAYMENT', 'NAME_YIELD_GRO
            UP', 'PRODUCT_COMBINATION', 'DAYS_FIRST_DRAWING', 'DAYS_FIRST_DUE', 'DAYS_LAST_DUE_1S T_VERSION', 'DAYS_LAST_DUE', 'DAYS_TERMINATION', 'NFLAG_INSURED_ON_APPROVAL', 'YEARLY
            DECISION'], dtype='object')
In [100]:
              #Converting required categoical columns from Object to categorical
              p catgorical col = ['NAME CASH LOAN PURPOSE','NAME CONTRACT STATUS','NAME PAYMENT TYF
                                       'CODE_REJECT_REASON','NAME_CLIENT_TYPE','NAME_GOODS_CATEGORY','NA
                                      'NAME PRODUCT TYPE', 'CHANNEL_TYPE', 'NAME_SELLER_INDUSTRY', 'NAME_Y]
                                       'NAME CONTRACT TYPE']
              for col in p catgorical col:
                  prev appl[col] =pd.Categorical(prev appl[col])
```

Finding outliers

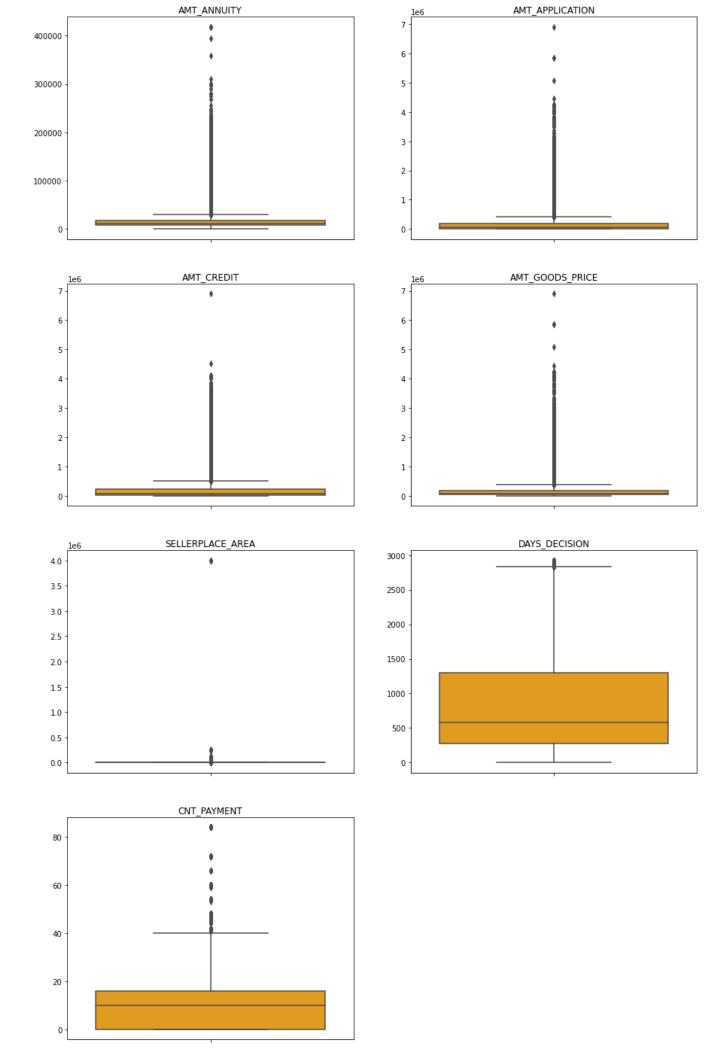
```
In [101]:
           prev appl.describe()
Out[101]:
                   SK_ID_PREV
                                SK_ID_CURR AMT_ANNUITY AMT_APPLICATION
                                                                             AMT_CREDIT AMT_GOO
           count 1.670214e+06 1.670214e+06
                                             1.670214e+06
                                                               1.670214e+06 1.670213e+06
                                                                                               1.67
           mean 1.923089e+06 2.783572e+05
                                             1.490651e+04
                                                               1.752339e+05 1.961140e+05
                                                                                               1.85
             std 5.325980e+05 1.028148e+05
                                             1.317751e+04
                                                               2.927798e+05 3.185746e+05
                                                                                               2.87
            min 1.000001e+06 1.000010e+05
                                             0.000000e+00
                                                               0.000000e+00 0.000000e+00
                                                                                                0.00
            25% 1.461857e+06 1.893290e+05
                                             7.547096e+03
                                                               1.872000e+04 2.416050e+04
                                                                                               4.50
            50% 1.923110e+06 2.787145e+05
                                             1.125000e+04
                                                               7.104600e+04 8.054100e+04
                                                                                               7.10
            75% 2.384280e+06 3.675140e+05
                                             1.682403e+04
                                                               1.803600e+05 2.164185e+05
                                                                                                1.80
            max 2.845382e+06 4.562550e+05
                                             4.180581e+05
                                                               6.905160e+06 6.905160e+06
                                                                                                6.90
```

 from describe we could find all the columns those wo have high difference between max and 75 percentile and the ones which makes no sense having max value to be so high are captured below

```
In [102]: p_outlier_col = ['AMT_ANNUITY', 'AMT_APPLICATION', 'AMT_CREDIT', 'AMT_GOODS_PRICE',
```

```
"SELLERPLACE_AREA", 'DAYS_DECISION', 'CNT_PAYMENT']

plt.figure(figsize=[15,25])
for i,j in itertools.zip_longest(p_outlier_col, range(len(p_outlier_col))):
    plt.subplot(4,2,j+1)
    sns.boxplot(y = prev_appl[i], orient = "h", color = "orange")
    #plt.yticks(fontsize=8)
    plt.xlabel("")
    plt.ylabel("")
    plt.title(i)
```



Insight:

It can be seen that in previous application data

- AMT_ANNUITY, AMT_APPLICATION, AMT_CREDIT, AMT_GOODS_PRICE, SELLERPLACE_AREA have huge number of outliers.
- CNT PAYMENT has few outlier values.
- DAYS_DECISION has little number of outliers indicating that these previous applications decisions were taken long back.

Data Analysis Time

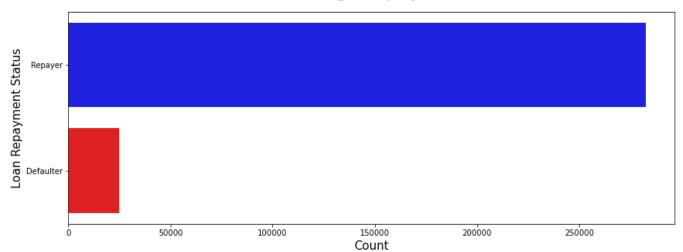
Strategy: The data analysis flow has been planned in following way:

- Imbalance in Data
- Categorical Data Analysis
- Categorical segmented Univariate Analysis
- Categorical Bi/Multivariate analysis
- Numeric Data Analysis
- Bi-furcation of databased based on TARGET data
- Correlation Matrix
- Numerical segmented Univariate Analysis
- Numerical Bi/Multivariate analysis

Imbalance Data

```
In [103]:
    plt.figure(figsize= [14,5])
    sns.barplot(y=["Repayer","Defaulter"], x = appl_data["TARGET"].value_counts(), palett
    plt.ylabel("Loan Repayment Status",fontdict = {"fontsize":15})
    plt.xlabel("Count",fontdict = {"fontsize":15})
    plt.title("Imbalance Plotting (Repayer Vs Defaulter)", fontdict = {"fontsize":25}, pa
    plt.show()
```

Imbalance Plotting (Repayer Vs Defaulter)



```
#Ratio of imbalance percentage with respect to defaulter and repayer is given below repayer = round((appl_data["TARGET"].value_counts()[0]/len(appl_data)* 100),2) print("Repayer Percentage is {}%".format(repayer)) defaulter = round((appl_data["TARGET"].value_counts()[1]/len(appl_data)* 100),2) print("Defaulter Percentage is {}%".format(defaluter)) print("Imbalance Ratio with respect to Repayer and Defaulter is given: {0:.2f}/1 (appl_data)* 100)
```

```
Repayer Percentage is 91.93%
Defaulter Percentage is 8.07%
Imbalance Ratio with respect to Repayer and Defaulter is given: 11.39/1 (approx)
```

Plotting Functions

Important Function for Univariate analysis

Creating a function for plotting Variables to do univariate analysis. This function will create two plots

- 1. Count plot of given column w.r.t TARGET column
- 2. Percentage of defaulters within that column

The function is taking 6 arguments

- 1. dataset : to put the dataset we want to use
- 2. col: column name for which we need to the analysis
- 3. target col: column name for with which we will be comparing
- 4. ylog: to have y-axis in log10 terms, in case the plot is not readable
- 5. x_label_angle : to maintain the orientation of x-axis labels
- 6. h_layout : to give horizontal layout of the subplots

```
In [106]:
           # Creating a function to find if the column is categorical or numerical
           def data type(dataset,col):
               if dataset[col].dtype == np.int64 or dataset[col].dtype == np.float64:
                   return "numerical"
               if dataset[col].dtype == "category":
                   return "categorical"
           # Creating a function "univariate" to perform analysis one single variable with respe
           def univariate(dataset,col,target col,ylog=False,x label angle=False,h layout=True):
               if data type(dataset,col) == "numerical":
                   sns.distplot(dataset[col],hist=False)
               elif data type(dataset,col) == "categorical":
                   val count = dataset[col].value counts()
                   df1 = pd.DataFrame({col: val count.index,'count': val count.values})
                   target 1 percentage = dataset[[col, target col]].groupby([col],as index=False
                   target_1_percentage[target_col] = target_1_percentage[target_col]*100
                   target 1 percentage.sort values(by=target col,inplace = True)
           # If the plot is not readable, use the log scale
                   if(h layout):
                       fig, (ax1, ax2) = plt.subplots(ncols=2, figsize=(15,7))
                       fig, (ax1, ax2) = plt.subplots(nrows=2, figsize=(25,35))
           # 1. Subplot 1: Count plot of the column
                   s = sns.countplot(ax=ax1, x=col, data=dataset, hue=target col)
```

```
ax1.set_title(col, fontsize = 20)
                   ax1.legend(['Repayer','Defaulter'])
                   ax1.set xlabel(col,fontdict={'fontsize' : 15, 'fontweight' : 3})
                   if(x label angle):
                       s.set xticklabels(s.get xticklabels(),rotation=75)
           # 2. Subplot 2: Percentage of defaulters within the column
                   s = sns.barplot(ax=ax2, x = col, y=target_col, data=target_1_percentage)
                   ax2.set title("Defaulters % in "+col, fontsize = 20)
                   ax2.set xlabel(col,fontdict={'fontsize' : 15, 'fontweight' : 3})
                   ax2.set_ylabel(target_col,fontdict={'fontsize' : 15, 'fontweight' : 3})
                   if(x label angle):
                       s.set xticklabels(s.get xticklabels(),rotation=75)
           # If the plot is not readable, use the log scale
                   if ylog:
                       ax1.set yscale('log')
                       ax1.set ylabel("Count (log)",fontdict={'fontsize' : 15, 'fontweight' : 3}
                   else:
                       ax1.set ylabel("Count",fontdict={'fontsize' : 15, 'fontweight' : 3})
                   plt.show()
In [107]:
           # function for plotting repetitive rel plots in bivaritae numerical analysis
           def bivariate n(x,y,df,hue,kind,labels):
               plt.figure(figsize=[15,15])
               sns.relplot(x=x, y=y, data=df, hue=hue,kind=kind,legend = False)
               plt.legend(labels=labels)
               plt.xticks(rotation=45, ha='right')
               plt.show()
In [108]:
           # function for plotting repetitive barplots in bivariate categorical analysis
           def bivariate c(x,y,df,hue,figsize,labels):
               plt.figure(figsize=figsize)
               sns.barplot(x=x,y=y,data=df, hue=hue)
               # Defining aesthetics of Labels and Title of the plot using style dictionaries
               plt.xlabel(x,fontsize = 15)
               plt.ylabel(y, fontsize = 15)
               plt.title(col, fontsize = 20)
               plt.xticks(rotation=45, ha='right')
               plt.legend(labels = labels )
               plt.show()
In [109]:
           #function for plotting repetitive countplots in univariate categorical analysis on the
           def univariate c merged(col,df,hue,palette,ylog,figsize):
               plt.figure(figsize=figsize)
```

ax=sns.countplot(x=col, data=df,hue= hue,palette= palette,order=df[col].value col

```
plt.yscale('log')
                   plt.ylabel("Count (log)",fontsize=15)
                   plt.ylabel("Count", fontsize=15)
               plt.title(col , fontsize=20)
               plt.legend(loc = "upper right")
               plt.xticks(rotation=45, ha='right')
               plt.show()
In [110]:
           # Function to plot point plots
           def pointplot(df,hue,x,y):
               plt.figure(figsize=(12,6))
               sns.pointplot(x=x, y=y, hue=hue, data=df)
               plt.title(x+" VS "+y,fontsize = 15)
In [111]:
           # storing numnercial and categorical columns as list in belows varibles
           cat_col = list(appl_data.select_dtypes(["category"]).columns) # Categorical columns
           num col = list(appl data.select dtypes(["int","float"]).columns) #N Numerical Column
```

Categorical Variables Analysis

if ylog:

Segmented Univariate Analysis

In [112]:

```
univariate(appl_data, "NAME_CONTRACT_TYPE", "TARGET", False, False, True)

NAME_CONTRACT_TYPE

Defaulters % in NAME_CONTRACT_TYPE

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```

#1 Checking the contract type based on loan repayment status

Inferences: Contract type

50000

Revolving loans are just a small fraction (10%) from the total number of loans

Revolving loans

NAME CONTRACT TYPE

1

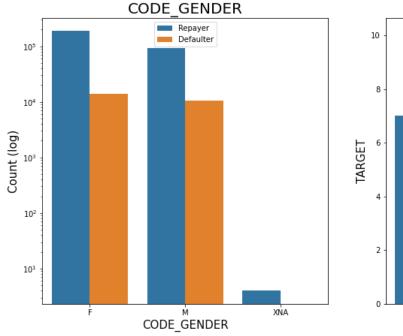
Revolving loans

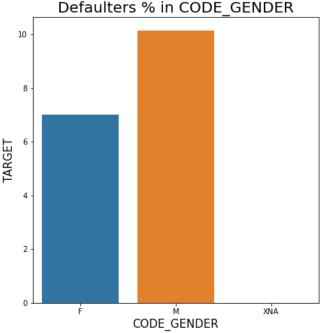
NAME CONTRACT TYPE

 Around 8-9% Cash loan applicants and 5-6% Revolving loan applicant are in defaulters

In [113]:

#2 Checking the type of Gender on loan repayment status
univariate(appl_data, "CODE_GENDER", "TARGET", True, False, True)



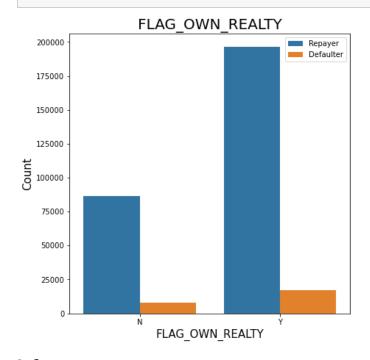


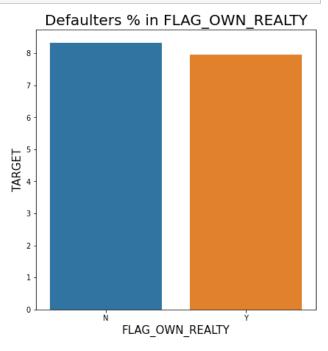
Inferences: Gender Type

- The number of female clients is almost double the number of male clients.
- Based on the percentage of defaulted credits, males have a higher chance of not returning their loans about 10%, comparing with women about 7%

In [114]:

#3 Checking if owning a real estate is related to loan repayment status
univariate(appl_data, "FLAG_OWN_REALTY", "TARGET", False, False, True)



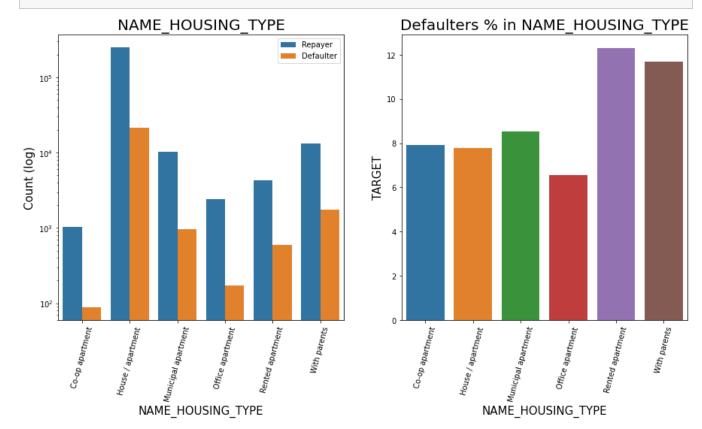


Inferences:

- The clients who own real estate are more than double of the ones that don't own.
- The defaulting rate of both categories are around the same (\sim 8%). Thus we can infer that there is no correlation between owning a reality and defaulting the loan.

In [115]:

#4 Analyzing Housing Type based on loan repayment status
univariate(appl_data, "NAME_HOUSING_TYPE", "TARGET", True, True, True)

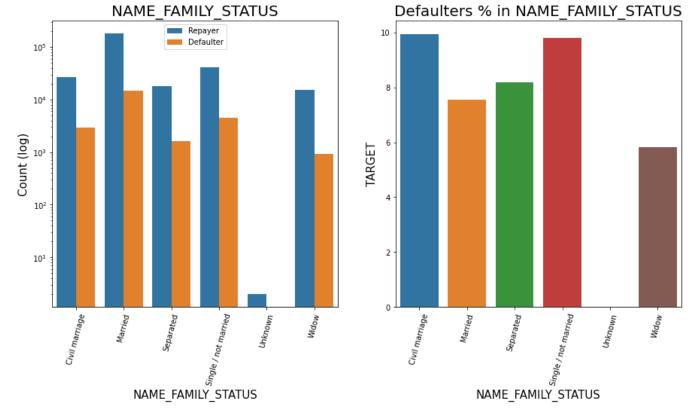


Inferences: Applicant House type

- Majority of people live in House/apartment
- · People living in office apartments have lowest default rate
- People living with parents (\sim 11.5%) and living in rented apartments(>12%) have higher probability of defaulting

In [116]:

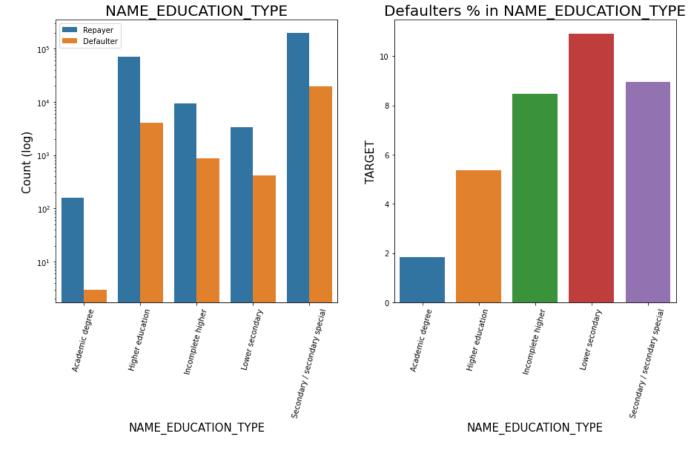
#5 Analyzing Family status based on loan repayment status
univariate(appl_data, "NAME_FAMILY_STATUS", "TARGET", True, True, True)



- Most of the people who have taken loan are married, followed by Single/not married and civil marriage
- In Percentage of defaulters, Civil marriage has the highest percent around (10%) and widow has the lowest around 6% (exception being Unknown).

In [117]:

#6 Analyzing Education Type based on loan repayment status
univariate(appl_data, "NAME_EDUCATION_TYPE", "TARGET", True, True)

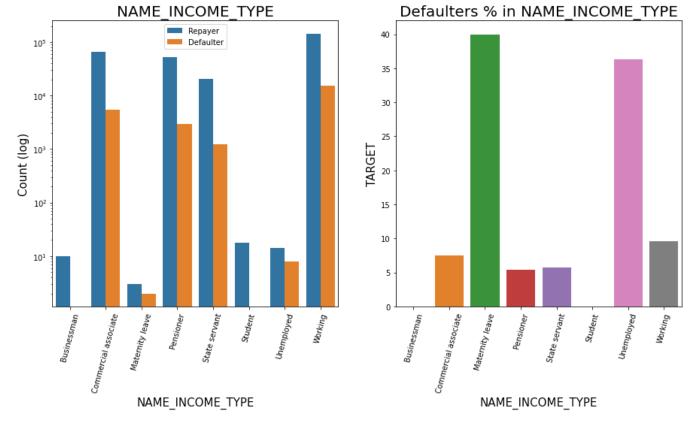


Inferences: Education Type

- Majority of clients have Secondary/secondary special education, followed by clients with Higher education.
- Very few clients have an academic degree
- Lower secondary category have highest rate of defaulting around 11%.
- People with Academic degree are least likely to default.

In [118]:

#7 Analyzing Income Type based on loan repayment status
univariate(appl_data, "NAME_INCOME_TYPE", "TARGET", True, True, True)



- Most of applicants for loans income type is Working, followed by Commercial associate, Pensioner and State servant.
- The applicants who are on Maternity leave have defaulting percentage of 40% which is the highest, followed by Unemployed (37%). The rest under average around 10% defaultees.
- Student and Businessmen though less in numbers, do not have default record.
 Safest two categories for providing loan.

In [119]:

#8 Analyzing Region rating where applicant lives based on loan repayment status univariate(appl_data, "REGION_RATING_CLIENT", "TARGET", True, False, True)

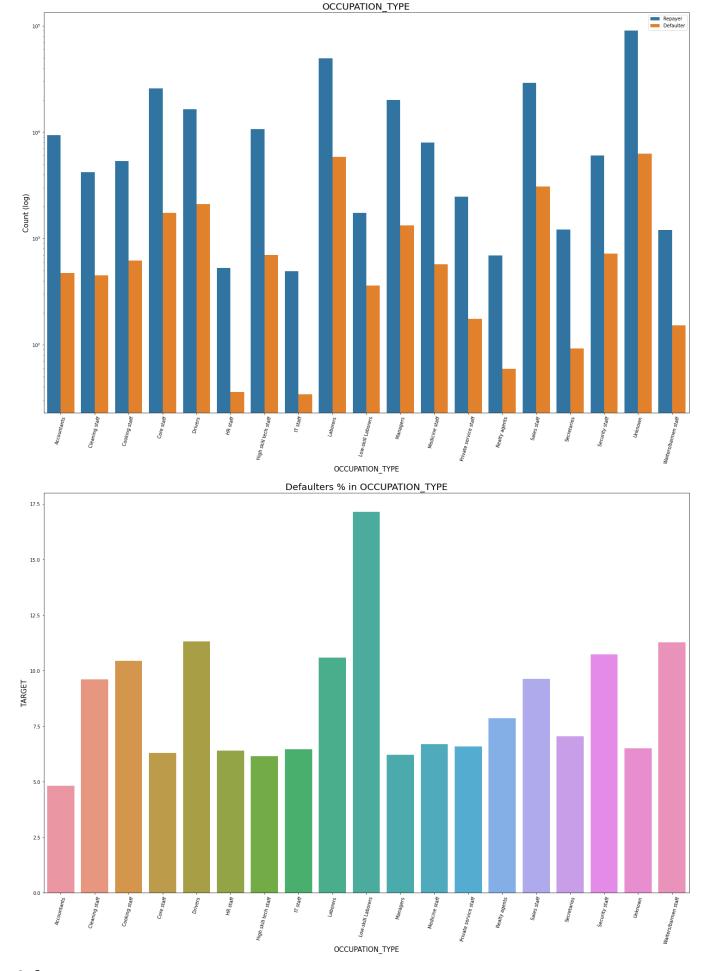


Inferences:Client Region Rating

- Most of the applicants are living in Region with Rating 2 place.
- Region Rating 3 has the highest default rate (11%)
- Applicant living in Region_Rating 1 has the lowest probability of defaulting, thus safer for approving loans

In [120]:

#9 Analyzing Occupation Type where applicant lives based on loan repayment status
univariate(appl_data, "OCCUPATION_TYPE", "TARGET", True, True, False)

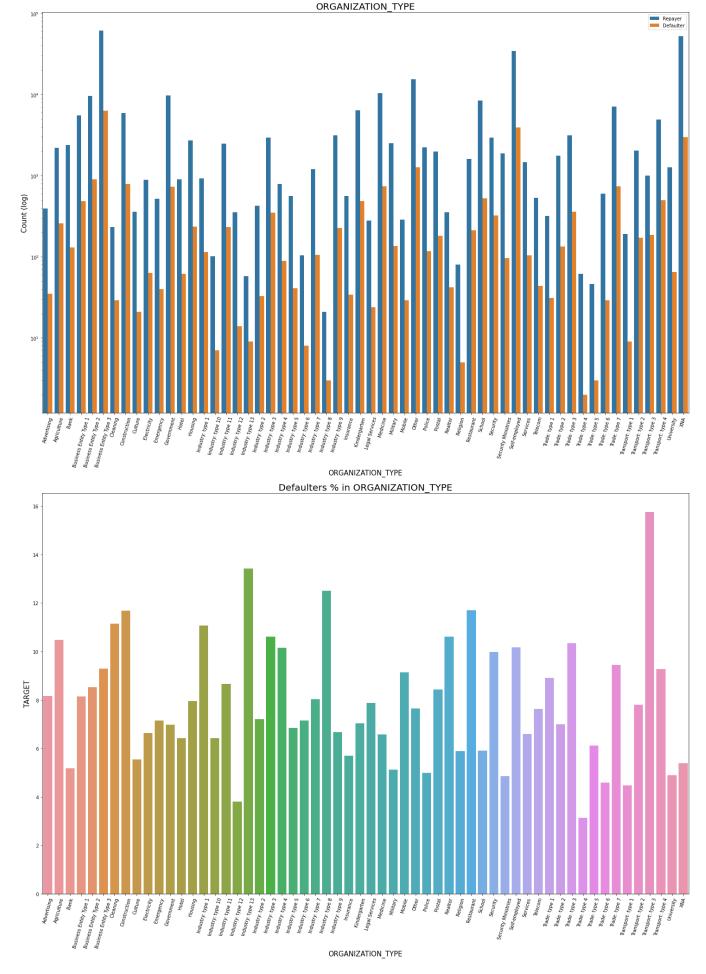


- Most of the loans are taken by Laborers, followed by Sales staff.
- IT staff are less likely to apply for Loan.

 Category with highest percent of defautess are Low-skill Laborers (above 17%), followed by Drivers and Waiters/barmen staff, Security staff, Laborers and Cooking staff

In [121]:

#10 Checking Loan repayment status based on Organization type
univariate(appl_data, "ORGANIZATION_TYPE", "TARGET", True, True, False)



Inferences: Organization Type

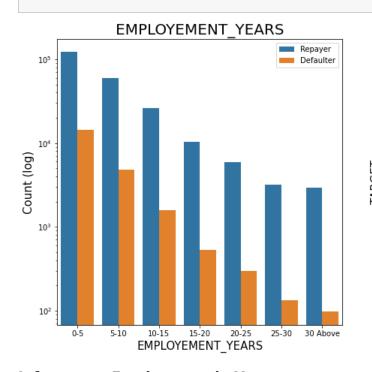
Organizations with highest percent of defaultess are Transport: type 3 (16%),
 Industry: type 13 (13.5%),
 Industry: type 8 (12.5%) and Restaurant (less than

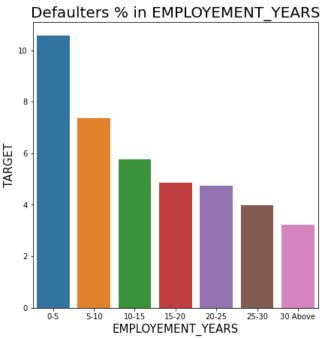
12%).

- Self employed people have relative high defaulting rate, to be safer side loan disbursement should be avoided or provide loan with higher interest rate to mitigate the risk of defaulting.
- Most of the people application for loan are from Business Entity Type 3
- For a very high number of applications, Organization type information is unavailable(XNA)
- It can be seen that following category of organization type has lesser defaulters thus safer for providing loans: Trade Type 4 and 5, Industry type 8

In [122]:

#11 Analyzing Employment_Year based on loan repayment status
univariate(appl_data,"EMPLOYEMENT_YEARS","TARGET",True,False,True)



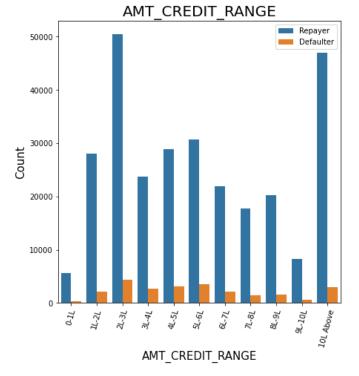


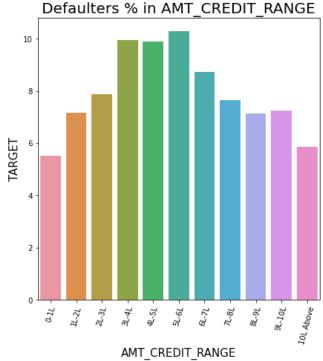
Inferences: Employment in Years

- Majority of the applicants having working experience between 0-5 years are defaultees. The defaulting rating of this group is also the highest which is around 10%
- With increase of employment year, defaulting rate is radually decreasing.
- with people having 40+ year experience have less than 1% default rate

In [123]:

#12 Analyzing Amount_Credit based on loan repayment status
univariate(appl_data, "AMT_CREDIT_RANGE", "TARGET", False, True, True)



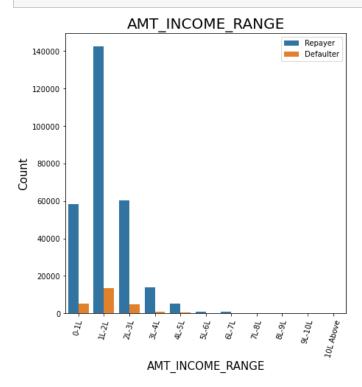


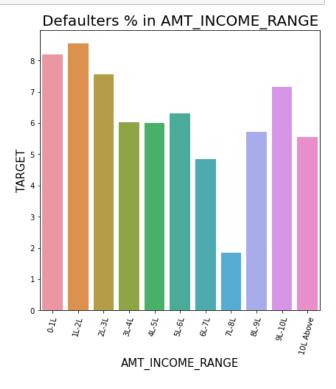
Inferences: Loan Amount

- there are high number of applicants have loan in range of 2-3 Lakhs followed by 10 Lakh above range
- People who get loan for 3-6 Lakhs have most number of defaulters than other loan range.

In [124]:

#13 Analyzing Amount_Income Range based on loan repayment status
univariate(appl_data,"AMT_INCOME_RANGE","TARGET",False,True,True)





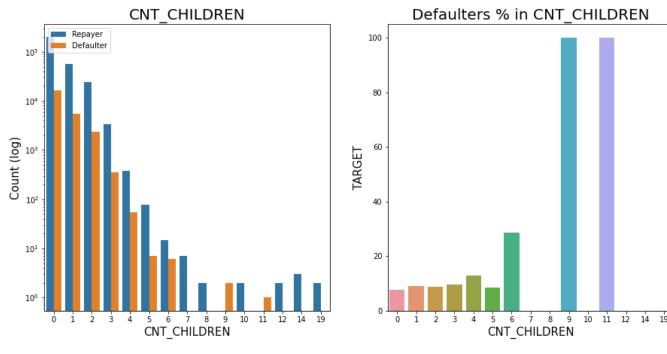
Inferences: Applicant Income

- Majority of the applications have Income total less than 3 Lakhs.
- Application with Income less than 3 Lakhs has high probability of defaulting

Applicant with Income 7-8 Lakhas are less likely to default.

In [125]:

#14 Analyzing Number of children based on loan repayment status
univariate(appl_data, "CNT_CHILDREN", "TARGET", True, False, True)

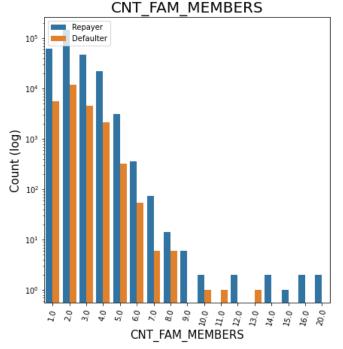


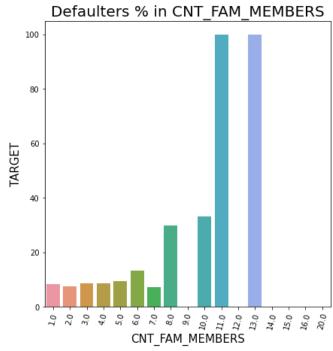
Inferences: Client Children's Count

- Most of the applicants do not have children
- Very few clients have more than 3 children.
- Client who have more than 4 children has a very high default rate with child count 9 and 11 showing 100% default rate

In [126]:

#15 Analyzing Number of family members based on loan repayment status
univariate(appl_data, "CNT_FAM_MEMBERS", "TARGET", True, True, True)





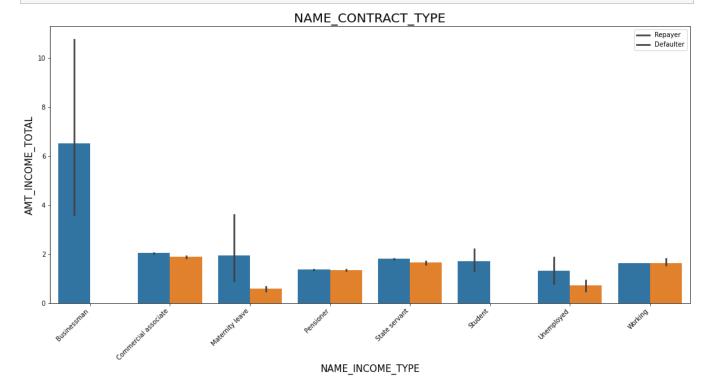
Inferences: Family Memembers Count

 Family member follows the same trend as children where having more family members increases the risk of defaulting

Categorical Bivariate or Multivariate Analysis

In [127]:	appl_data.groupby('NAME_INC	OME_TYPE')['AMT_IN	ICOME_TO	TAL'].	describ	pe()	
Out[127]:		count	mean	std	min	25%	50%	75 %	max
	NAME_INCOME_TYPE								
	Businessman	10.0	6.525000	6.272260	1.8000	2.250	4.9500	8.43750	22.5000
	Commercial associate	71617.0	2.029553	1.479742	0.2655	1.350	1.8000	2.25000	180.0009
	Maternity leave	5.0	1.404000	1.268569	0.4950	0.675	0.9000	1.35000	3.6000
	Pensioner	55362.0	1.364013	0.766503	0.2565	0.900	1.1700	1.66500	22.5000
	State servant	21703.0	1.797380	1.008806	0.2700	1.125	1.5750	2.25000	31.5000
	Student	18.0	1.705000	1.066447	0.8100	1.125	1.5750	1.78875	5.6250
	Unemployed	22.0	1.105364	0.880551	0.2655	0.540	0.7875	1.35000	3.3750
	Working	158774.0	1.631699	3.075777	0.2565	1.125	1.3500	2.02500	1170.0000

In [128]:
Income type vs Income Amount Range on a Seaborn Barplot
bivariate_c("NAME_INCOME_TYPE","AMT_INCOME_TOTAL",appl_data,"TARGET",(18,8),['Repayer



Inferences:

 It can be seen that Businessman income is the highest and the estimated range with default 95% confidence level seem to indicate that the income of a Businessman could be in the range of slightly close to 4 lakhs and slightly above 10 lakhs

Numeric Variables Analysis

Bisecting the app_data dataframe based on Target value 0 and 1 for correlation and other analysis

```
In [129]:
            #Listing all the columnns of dataframe "appl data"
            appl data.columns
           Index(['SK_ID_CURR', 'TARGET', 'NAME_CONTRACT_TYPE', 'CODE_GENDER', 'FLAG_OWN_REALT
Y', 'CNT_CHILDREN', 'AMT_INCOME_TOTAL', 'AMT_CREDIT', 'AMT_ANNUITY', 'AMT_GOODS_PRIC
Out[129]:
           E', 'NAME TYPE SUITE', 'NAME INCOME TYPE', 'NAME EDUCATION TYPE', 'NAME FAMILY STATU
           S', 'NAME_HOUSING_TYPE', 'REGION_POPULATION_RELATIVE', 'DAYS_BIRTH', 'DAYS_EMPLOYED', 'DAYS_REGISTRATION', 'DAYS_ID_PUBLISH', 'FLAG_MOBIL', 'OCCUPATION_TYPE', 'CNT_FAM_MEM
           BERS', 'REGION_RATING_CLIENT', 'REGION_RATING_CLIENT_W CITY', 'WEEKDAY APPR PROCESS S
           TART', 'HOUR_APPR_PROCESS_START', 'REG_REGION_NOT_LIVE_REGION', 'REG_REGION_NOT_WORK_
REGION', 'LIVE_REGION_NOT_WORK_REGION', 'REG_CITY_NOT_LIVE_CITY', 'REG_CITY_NOT_WORK_
           CITY', 'LIVE_CITY_NOT_WORK_CITY', 'ORGANIZATION_TYPE', 'OBS_30_CNT_SOCIAL_CIRCLE', 'D
           EF_30_CNT_SOCIAL_CIRCLE', 'OBS_60_CNT_SOCIAL_CIRCLE', 'DEF 60 CNT SOCIAL CIRCLE', 'DA
           YS_LAST_PHONE_CHANGE', 'FLAG_DOCUMENT_3', 'AMT_REQ_CREDIT_BUREAU_HOUR', 'AMT_REQ_CRED
           IT BUREAU DAY', 'AMT REQ CREDIT BUREAU WEEK',
                    'AMT_REQ_CREDIT_BUREAU_MON', 'AMT_REQ_CREDIT_BUREAU_QRT', 'AMT_REQ_CREDIT_BURE
           AU_YEAR', 'AMT_INCOME_RANGE', 'AMT_CREDIT_RANGE', 'AMT_GOODS_PRICE_RANGE', 'AGE', 'AG
           E GROUP', 'YEARS EMPLOYED', 'EMPLOYEMENT_YEARS'],
                  dtype='object')
In [130]:
            # bisecting the app data dataframe based on Target value 0 and 1 for correlation and
            'NAME TYPE SUITE', 'NAME INCOME TYPE', 'NAME EDUCATION TYPE'
                                        'NAME_HOUSING_TYPE', 'REGION_POPULATION_RELATIVE', 'DAYS_BIRT' DAYS_REGISTRATION', 'DAYS_ID_PUBLISH', 'OCCUPATION_TYPE', '(
                                        'REGION_RATING_CLIENT_W_CITY', 'WEEKDAY_APPR_PROCESS_START',
                                        'REG_REGION_NOT_LIVE_REGION', 'REG_REGION_NOT WORK REGION',
                                        'REG_CITY_NOT_LIVE_CITY', 'REG_CITY_NOT_WORK_CITY', 'LIVE_CIT
                                        'OBS 60 CNT SOCIAL CIRCLE', 'DEF 60 CNT SOCIAL CIRCLE', 'DAYS
                                        'AMT_REQ_CREDIT_BUREAU_HOUR', 'AMT_REQ_CREDIT_BUREAU_DAY', 'A
                                        'AMT REQ CREDIT BUREAU MON', 'AMT REQ CREDIT BUREAU QRT', 'AN
            # Repayers dataframe
            Repayer df = appl data.loc[appl data['TARGET']==0, cols for correlation]
            # Defaulters dataframe
            Defaulter df = appl data.loc[appl data['TARGET']==1, cols for correlation]
In [131]:
            len(cols for correlation)
Out[131]:
```

Correlation between numeric variable

```
In [132]: # Getting top 10 correlation for the Repayers dataframe

corr_repayer = Repayer_df.corr()
corr_df_repayer = corr_repayer.where(np.triu(np.ones(corr_repayer.shape),k=1).astype(
corr_df_repayer.columns =['VAR1','VAR2','Correlation']
corr_df_repayer.dropna(subset = ["Correlation"], inplace = True)
corr_df_repayer["Correlation"]=corr_df_repayer["Correlation"].abs()
corr_df_repayer.sort_values(by='Correlation', ascending=False, inplace=True)
corr_df_repayer.head(10)
```

		VAR1	VAR2	Correlation
	64	AMT_GOODS_PRICE	AMT_CREDIT	0.987250
	65	AMT_GOODS_PRICE	AMT_ANNUITY	0.776686
	43	AMT_ANNUITY	AMT_CREDIT	0.771309
	131	DAYS_EMPLOYED	DAYS_BIRTH	0.626114
	42	AMT_ANNUITY	AMT_INCOME_TOTAL	0.418953
	63	AMT_GOODS_PRICE	AMT_INCOME_TOTAL	0.349462
	21	AMT_CREDIT	AMT_INCOME_TOTAL	0.342799
1	L 52	DAYS_REGISTRATION	DAYS_BIRTH	0.333151
1	L 74	DAYS_ID_PUBLISH	DAYS_EMPLOYED	0.276663
1	L 73	DAYS ID PUBLISH	DAYS BIRTH	0.271314

In [133]:

Out[132]:

```
#plotting heatmap to see linear correlation amoung Repayers

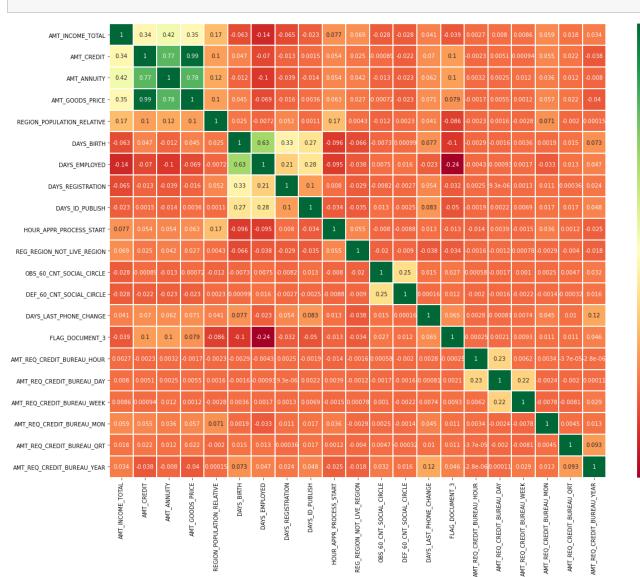
fig = plt.figure(figsize=(20,15))
ax = sns.heatmap(Repayer_df.corr(), cmap="RdYlGn",annot=True,linewidth =1)
```

0.8

- 0.4

- 0.2

0.0



Inferences: Correlating factors amongst repayers

1. Credit amount is highly correlated with:

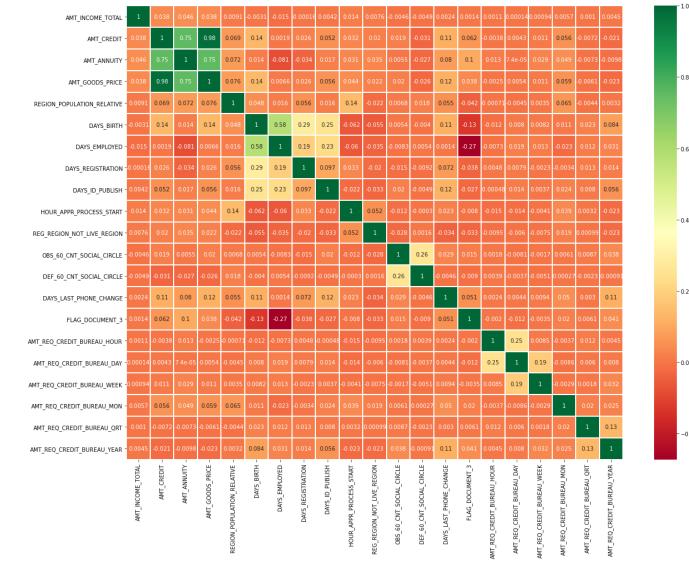
- Goods Price Amount
- Loan Annuity
- Total Income

2. We can also see that repayers have high correlation in number of days employed.

```
In [134]:
# Getting the top 10 correlation for the Defaulter data
corr_Defaulter = Defaulter_df.corr()
corr_Defaulter = corr_Defaulter.where(np.triu(np.ones(corr_Defaulter.shape),k=1).asty
corr_df_Defaulter = corr_Defaulter.unstack().reset_index()
corr_df_Defaulter.columns =['VAR1','VAR2','Correlation']
corr_df_Defaulter.dropna(subset = ["Correlation"], inplace = True)
corr_df_Defaulter["Correlation"]=corr_df_Defaulter["Correlation"].abs()
corr_df_Defaulter.sort_values(by='Correlation', ascending=False, inplace=True)
corr_df_Defaulter.head(10)
```

Out[134]: VAR1 **VAR2** Correlation 64 AMT_GOODS_PRICE AMT_CREDIT 0.983103 AMT GOODS PRICE 0.752699 **65** AMT ANNUITY 43 AMT_ANNUITY AMT_CREDIT 0.752195 131 DAYS EMPLOYED DAYS BIRTH 0.582185 152 DAYS_REGISTRATION DAYS BIRTH 0.289114 300 FLAG DOCUMENT 3 DAYS EMPLOYED 0.272169 263 DEF_60_CNT_SOCIAL_CIRCLE OBS_60_CNT_SOCIAL_CIRCLE 0.264159 173 DAYS ID PUBLISH DAYS BIRTH 0.252863 351 AMT_REQ_CREDIT_BUREAU_DAY AMT_REQ_CREDIT_BUREAU_HOUR 0.247511 174 DAYS ID PUBLISH DAYS EMPLOYED 0.229090

```
fig = plt.figure(figsize=(20,15))
ax = sns.heatmap(Defaulter_df.corr(), cmap="RdYlGn",annot=True,linewidth =1)
```



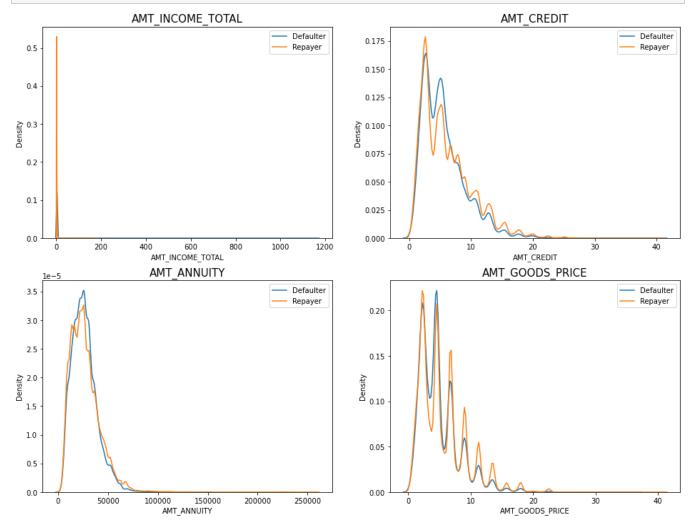
Inferences: Correlating factors amongst repayers

- Credit amount is highly correlated with good price amount which is same as repayers.
- Loan annuity correlation with credit amount has slightly reduced in defaulters(0.75) when compared to repayers(0.77)
- We can also see that repayers have high correlation in number of days employed(0.62) when compared to defaulters(0.58).
- There is a severe drop in the correlation between total income of the client and the credit amount(0.038) amongst defaulters whereas it is 0.342 among repayers.
- Days_birth and number of children correlation has reduced to 0.259 in defaulters when compared to 0.337 in repayers.
- There is a slight increase in defaulted to observed count in social circle among defaulters(0.264) when compared to repayers(0.254)

Numerical Univariate Analysis

```
In [136]: # Plotting the numerical columns related to amount as distribution plot to see density
amount = appl_data[[ 'AMT_INCOME_TOTAL', 'AMT_CREDIT', 'AMT_ANNUITY', 'AMT_GOODS_PRICE'
fig = plt.figure(figsize=(16,12))
for i in enumerate(amount):
```

```
plt.subplot(2,2,i[0]+1)
sns.distplot(Defaulter_df[i[1]], hist=False, label ="Defaulter")
sns.distplot(Repayer_df[i[1]], hist=False, label ="Repayer")
plt.title(i[1], fontdict={'fontsize' : 15, 'fontweight' : 5})
plt.legend()
plt.show()
```

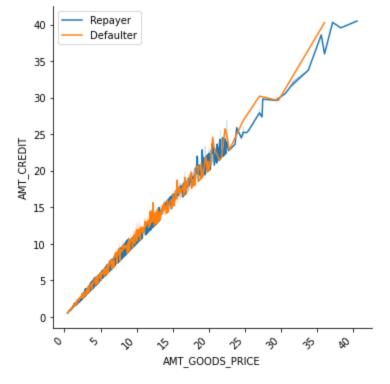


- Most no of loans are given for goods price below 10 lakhs
- Most people pay annuity below 50K for the credit loan
- Credit amount of the loan is mostly less then 10 lakhs
- The repayers and defaulters distribution overlap in all the plots and hence we cannot use any of these variables in isolation to make a decision

Numerical Bivariate Analysis

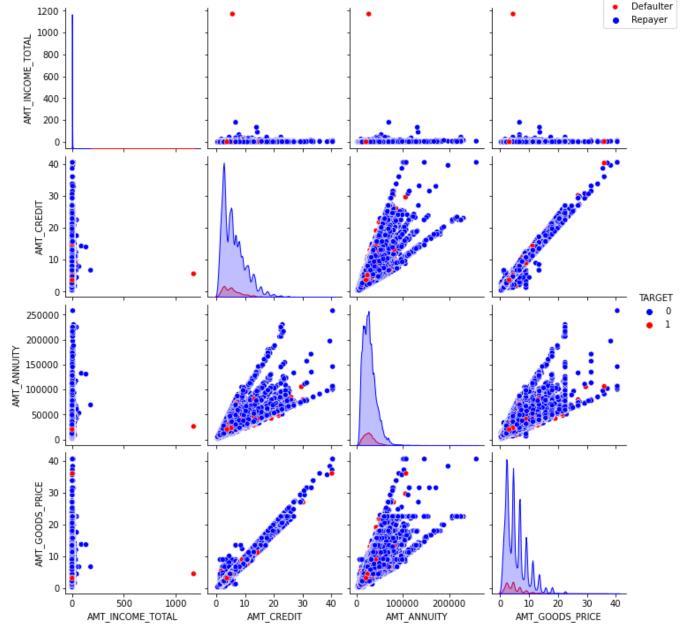
```
# Checking the relationship between Goods price and credit and comparing with loan re
bivariate_n('AMT_GOODS_PRICE','AMT_CREDIT',appl_data,"TARGET", "line",['Repayer','Def
```

<Figure size 1080x1080 with 0 Axes>



 When the credit amount goes beyond 30 Lakhs, there is an increase in defaulters.

```
In [138]: # Plotting pairplot between amount variable to draw reference against loan repayment
    amount = appl_data[[ 'AMT_INCOME_TOTAL','AMT_CREDIT','AMT_ANNUITY', 'AMT_GOODS_PRICE'
    amount = amount[(amount["AMT_GOODS_PRICE"].notnull()) & (amount["AMT_ANNUITY"].notnul
    ax= sns.pairplot(amount,hue="TARGET",palette=["b","r"])
    ax.fig.legend(labels=['Defaulter','Repayer'])
    plt.show()
```



- When Annuity Amount > 15K and Good Price Amount > 20 Lakhs, there is a lesser chance of defaulters
- Loan Amount(AMT_CREDIT) and Goods price(AMT_GOODS_PRICE) are highly correlated as based on the scatterplot where most of the data are consolidated in form of a line
- There are very less defaulters for AMT_CREDIT >20 Lakhs

Merged Dataframes Analysis

```
In [139]:
           # merge both the dataframe on SK ID CURR with Inner Joins
           loan_df = pd.merge(appl_data, prev_appl, how='inner', on='SK_ID_CURR')
           loan df.head()
             SK_ID_CURR TARGET NAME_CONTRACT_TYPE_x CODE_GENDER FLAG_OWN_REALTY
Out[139]:
                  100002
                               1
                                                Cash loans
                                                                     Μ
          1
                  100003
                               0
                                                Cash loans
                                                                      F
                                                                                        Ν
```

	SK_ID_CURR	TARGET	NAME_CONTRACT_TYPE_x	CODE_GENDER	FLAG_OWN_REALTY	CNT_CH
2	100003	0	Cash loans	F	N	
3	100003	0	Cash loans	F	N	
4	100004	0	Revolving loans	М	Υ	

In [140]:

#Checking the details of the merged dataframe loan_df.shape

Out[140]:

(1413701, 82)

In [141]:

checking the columns and column types of the dataframe
loan_df.info()

<class 'pandas.core.frame.DataFrame'>
Int64Index: 1413701 entries, 0 to 1413700

	columns (total 82 columns):	1413700	
#	Column	Non-Null Count	Dtype
0	SK ID CURR	1413701 non-null	int64
1	TARGET	1413701 non-null	int64
2	NAME CONTRACT TYPE x	1413701 non-null	category
3	CODE GENDER	1413701 non-null	category
4	FLAG OWN REALTY	1413701 non-null	category
5	CNT CHILDREN	1413701 non-null	category
6	AMT_INCOME_TOTAL	1413701 non-null	float64
7	AMT_CREDIT_x	1413701 non-null	float64
8	AMT ANNUITY x	1413608 non-null	float64
9	AMT_GOODS_PRICE_x	1412493 non-null	float64
10	NAME_TYPE_SUITE_x	1410175 non-null	category
11	NAME_INCOME_TYPE	1413701 non-null	category
12	NAME_EDUCATION_TYPE	1413701 non-null	category
13	NAME_FAMILY_STATUS	1413701 non-null	category
14	NAME_HOUSING_TYPE	1413701 non-null	category
15	REGION_POPULATION_RELATIVE	1413701 non-null	float64
16	DAYS_BIRTH	1413701 non-null	float64
17	DAYS_EMPLOYED	1413701 non-null	float64
18	DAYS_REGISTRATION	1413701 non-null	float64
19	DAYS_ID_PUBLISH	1413701 non-null	float64
20	FLAG_MOBIL	1413701 non-null	int64
21	OCCUPATION_TYPE	1413701 non-null	category
22	CNT_FAM_MEMBERS	1413701 non-null	category
23	REGION_RATING_CLIENT	1413701 non-null	category
24	REGION_RATING_CLIENT_W_CITY	1413701 non-null	category
25	WEEKDAY_APPR_PROCESS_START	1413701 non-null	category
26	HOUR_APPR_PROCESS_START	1413701 non-null	int64
27	REG_REGION_NOT_LIVE_REGION	1413701 non-null	int64
28	REG_REGION_NOT_WORK_REGION	1413701 non-null	category
29	LIVE_REGION_NOT_WORK_REGION	1413701 non-null	category
30	REG_CITY_NOT_LIVE_CITY	1413701 non-null	category
31	REG_CITY_NOT_WORK_CITY	1413701 non-null	category
32	LIVE_CITY_NOT_WORK_CITY	1413701 non-null	category
33		1413701 non-null	category
34	OBS_30_CNT_SOCIAL_CIRCLE	1410555 non-null	float64
35 36	DEF_30_CNT_SOCIAL_CIRCLE	1410555 non-null	float64
36	OBS_60_CNT_SOCIAL_CIRCLE	1410555 non-null	float64
37	DEF_60_CNT_SOCIAL_CIRCLE	1410555 non-null	float64
38	DAYS_LAST_PHONE_CHANGE	1413701 non-null	float64
39	FLAG_DOCUMENT_3	1413701 non-null	int64

```
42 AMT REQ CREDIT BUREAU WEEK
                                      1413701 non-null float64
         43 AMT REQ CREDIT BUREAU MON
                                      1413701 non-null float64
        44 AMT_REQ_CREDIT_BUREAU_QRT
                                      1413701 non-null float64
         45 AMT REQ CREDIT BUREAU YEAR 1413701 non-null float64
         dtypes: category(39), float64(34), int64(8), object(1)
        memory usage: 527.2+ MB
In [142]:
         # Bisecting the "loan df" dataframe based on Target value 0 and 1 for correlation and
         L0 = loan df[loan df['TARGET']==0] # Repayers
         L1 = loan df[loan df['TARGET']==1] # Defaulters
```

1413701 non-null float64

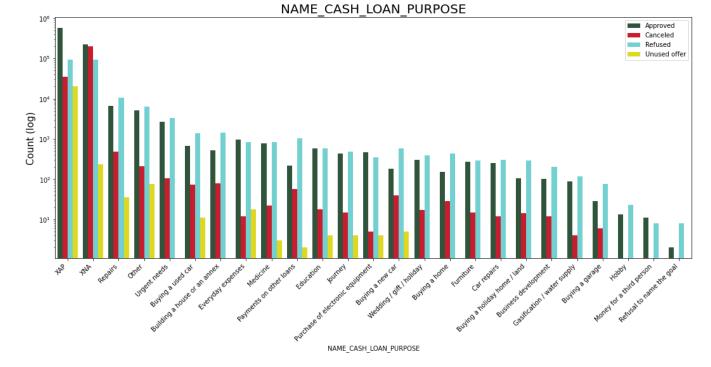
1413701 non-null float64

Plotting Contract Status vs purpose of the loan

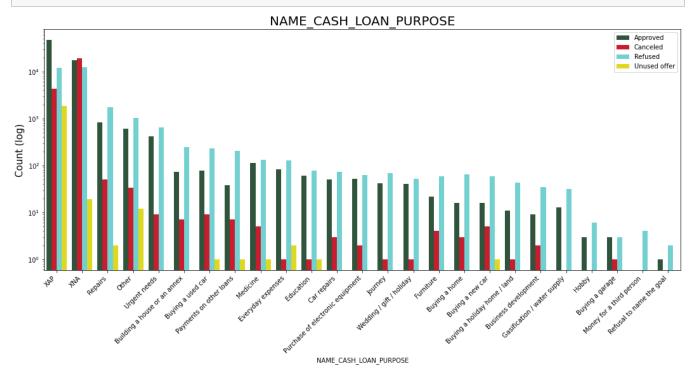
40 AMT REQ CREDIT BUREAU HOUR

41 AMT REQ CREDIT BUREAU DAY

```
In [143]: univariate_c_merged("NAME_CASH_LOAN_PURPOSE",L0,"NAME_CONTRACT_STATUS",["#295939","#6
```



In [144]: univariate_c_merged("NAME_CASH_LOAN_PURPOSE",L1,"NAME_CONTRACT_STATUS",["#295939","#6

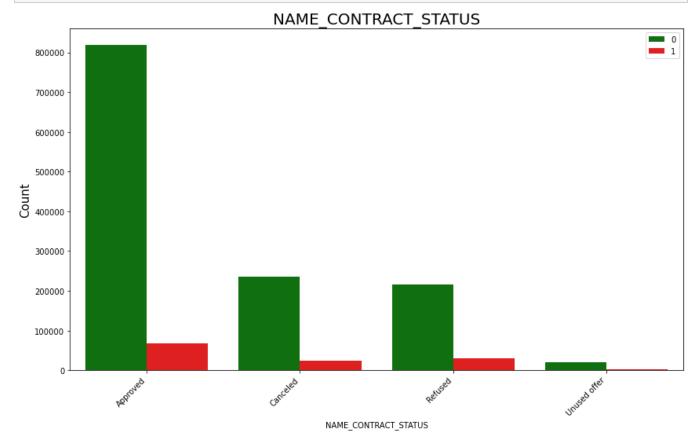


- Loan purpose has high number of unknown values (XAP, XNA)
- Loan taken for the purpose of Repairs looks to have highest default rate
- Huge number application have been rejected by bank or refused by client which are applied for Repair or Other. from this we can infer that repair is considered high risk by bank. Also, either they are rejected or bank offers loan on high interest rate which is not feasible by the clients and they refuse the loan.

In [146]:

Checking Contract Status based on loan repayment status whether there is any busine univariate_c_merged("NAME_CONTRACT_STATUS",loan_df,"TARGET",['g','r'],False,(14,8))

r = loan_df.groupby("NAME_CONTRACT_STATUS")["TARGET"]
df1 = pd.concat([r.value_counts(),round(r.value_counts(normalize=True).mul(100),2)],a
df1['Percentage'] = df1['Percentage'].astype(str) +"%" # adding percentage symbol in
df1



Out[146]:	Counts	Percentage
UUL[140];	Counts	Percentage

ME CONTRACT STATUS

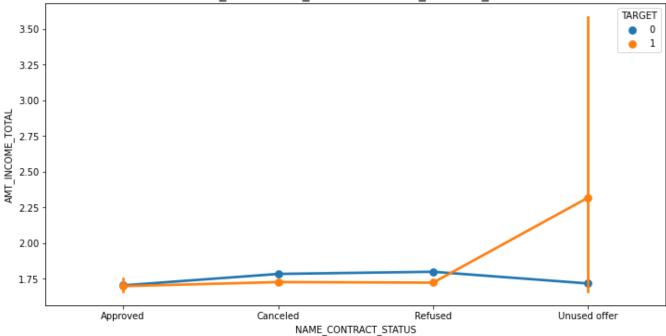
NAME_CONTRACT_STATUS	TARGET		
Approved	0	818856	92.41%
	1	67243	7.59%
Canceled	0	235641	90.83%
	1	23800	9.17%
Refused	0	215952	88.0%
	1	29438	12.0%
Unused offer	0	20892	91.75%
	1	1879	8.25%
Refused	1 0 1 0	23800 215952 29438 20892	9.17% 88.0% 12.0% 91.75%

Inferences:

- 90% of the previously cancelled client have actually repayed the loan. Revising the interest rates would increase business opportunity for these clients
- 88% of the clients who have been previously refused a loan has payed back the loan in current case.
- Refusal reason should be recorded for further analysis as these clients could turn into potential repaying customer.

```
In [147]: # plotting the relationship between income total and contact status
pointplot(loan_df,"TARGET","NAME_CONTRACT_STATUS",'AMT_INCOME_TOTAL')
```

NAME_CONTRACT_STATUS VS AMT_INCOME_TOTAL

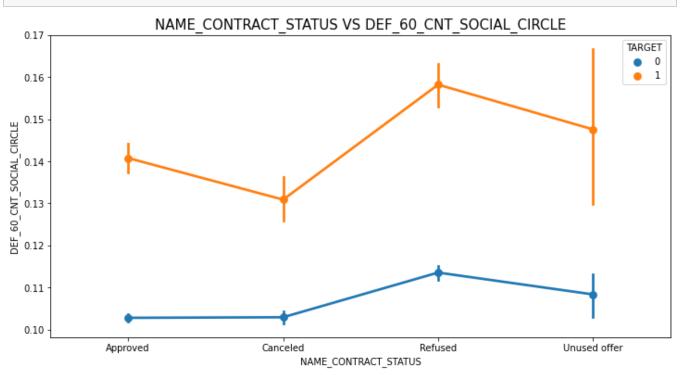


Inferences:

 The point plot show that the people who have not used offer earlier have defaulted even when there average income is higher than others

```
In [148]:
```

```
# plotting the relationship between people who defaulted in last 60 days being in cl:
pointplot(loan_df, "TARGET", "NAME_CONTRACT_STATUS", 'DEF_60_CNT_SOCIAL_CIRCLE')
```



Inferences:

 Clients who have average of 0.13 or higher their DEF_60_CNT_SOCIAL_CIRCLE score tend to default more and thus analysing client's social circle could help in disbursment of the loan.

Conclusions

After analysing the datasets, there are few attributes of a client with which the bank would be able to identify if they will repay the loan or not. The analysis is consisted as below with the contributing factors and categorization:

A. Decisive Factor whether an applicant will be Repayer: 1.NAME_EDUCATION_TYPE: Academic degree has less defaults.

- 1. NAME INCOME TYPE: Student and Businessmen have no defaults.
- 2. REGION RATING CLIENT: RATING 1 is safer.
- 3. ORGANIZATION_TYPE: Clients with Trade Type 4 and 5 and Industry type 8 have defaulted less than 3%
- 4. DAYS BIRTH: People above age of 50 have low probability of defaulting
- 5. DAYS_EMPLOYED: Clients with 40+ year experience having less than 1% default rate
- 6. AMT_INCOME_TOTAL:Applicant with Income more than 700,000 are less likely to default
- 7. NAME_CASH_LOAN_PURPOSE: Loans bought for Hobby, Buying garage are being repayed mostly.
- 8. CNT_CHILDREN: People with zero to two children tend to repay the loans.

B.Decisive Factor whether an applicant will be Defaulter:

- 1. CODE_GENDER: Men are at relatively higher default rate
- 2. NAME_FAMILY_STATUS: People who have civil marriage or who are single default a lot.
- 3. NAME_EDUCATION_TYPE: People with Lower Secondary & Secondary education
- 4. NAME_INCOME_TYPE: Clients who are either at Maternity leave OR Unemployed default a lot.
- 5. REGION RATING CLIENT: People who live in Rating 3 has highest defaults.
- 6. OCCUPATION_TYPE: Avoid Low-skill Laborers, Drivers and Waiters/barmen staff, Security staff, Laborers and Cooking staff as their default rate is huge.
- 7. ORGANIZATION_TYPE: Organizations with highest percent of loans not repaid are Transport: type 3 (16%), Industry: type 13 (13.5%), Industry: type 8 (12.5%) and Restaurant (less than 12%). Self-employed people have relative high defaulting rate, and thus should be avoided to be approved for loan or provide loan with higher interest rate to mitigate the risk of defaulting.
- 8. DAYS_BIRTH: Avoid young people who are in age group of 20-40 as they have higher probability of defaulting
- 9. DAYS_EMPLOYED: People who have less than 5 years of employment have high default rate.
- 10. CNT_CHILDREN & CNT_FAM_MEMBERS: Client who have children equal to or more than 9 default 100% and hence their applications are to be rejected.
- 11. AMT_GOODS_PRICE: When the credit amount goes beyond 3lakhs, there is an increase in defaulters.
- C. Factors that Loan can be given on Condition of High Interest rate to mitigate any default risk leading to business loss:
 - 1. NAME_HOUSING_TYPE: High number of loan applications are from the category of people who live in Rented apartments & living with parents and hence offering the loan would mitigate the loss if any of those default.

- AMT_CREDIT: People who get loan for 3-6 Lakhs tend to default more than others and hence having higher interest specifically for this credit range would be ideal.
- 3. AMT_INCOME: Since 90% of the applications have Income total less than 3Lakhs and they have high probability of defaulting, they could be offered loan with higher interest compared to other income category.
- 4. CNT_CHILDREN & CNT_FAM_MEMBERS: Clients who have 4 to 8 children has a very high default rate and hence higher interest should be imposed on their loans.

D. Suggestions:

 90% of the previously cancelled client have actually repayed the loan. Record the reason for cancellation which might help the bank to determine and negotiate terms with these repaying customers in future for increase business opportunity.

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