

## B. PROFESSIONAL PROFILE (COMPLETE)

### B1. Full career timeline (chronological)

- 2017 — Completed Class XII (Science with Computer Science) from Bhavans G.K. Vidyamandir, Kolkata. Score: 86% in XII; CBSE X CGPA 10/10.
- 2017–2021 — B.Tech (Instrumentation & Control Engineering), Manipal Institute of Technology, Manipal. Minor: Data Science. Graduated 2021. CGPA reported in resume: 8.04/10 (mirror from Archit\_Dasgupta\_1.pdf). Roles: General Secretary & Event Head, Astronomy Club. Ranked 2/30 in MIT Astrophysics & Astronomy Olympiad.
- Sep 2021 – Jun 2024 (approx) — Bosch Global Software Technologies — Senior Engineer (Commercial Vehicles / Electronic Systems). 34 months across development, automation, and process optimization roles. (Joined via campus placement post-2021.)
- Apr 2025 – May 2025 — Summer Internship: Financial Analyst, B2K Analytics (2 months).
- 2024–2026 — MBA, BITSoM (BITS School of Management, Mumbai). Class of 2026. GPA: 3.46/4.0 (top ~15%). Current room: H1-005 at BITSoM.

### B2. Bosch — detailed contributions and metrics (fully enumerated)

#### Team & role context

- Department: Electronic Systems / Commercial Vehicles
- Primary domain: ECU (Engine Control Unit) software development for global OEMs; customer-facing clarifications and compliance.
- Additional responsibilities: Process automation, virtual testing pilot, debugging & FMEA support, mentoring.

#### Quantified outcomes & metrics (as provided)

- Reduced project costs by **42% (~₹40 lakh)** using advanced simulation and virtual test setups.
- Achieved **25% TAT improvement (equiv. ~1024 hours)** in project delivery by automating 9 vehicle tests.
- Saved approximately **204 hours/year** by automating software delivery tasks.
- Led **15 design implementations** for 6+ OEMs (head of engine torque module for 2 years, 2022–24).

- Coordinated with **4 international customer teams** (Germany + others) for functional clarifications.
- Mentored **3 junior associates** via a structured training program.
- Functioned as software reviewer for **16 updates**, ensuring adherence to automotive quality standards.
- Validated **21 vehicle system designs** per Bosch guidelines pre-delivery.
- Expedited debug time by **16%** as subject matter expert across 17 development tools.
- Resolved 3 critical defects via root cause analysis; mitigated risks across 5+ potential failure points via FMEA.

#### **Awards at Bosch (explicit)**

- Best Young Associate (1/50) — recognition for high potential & performance.
- Tech Wizard Award (6/200) — for spearheading 28 vehicle feature deliveries across 30 OEMs.
- 4 Appreciation Awards from management for consistent contributions.

#### **Project highlights**

- Led pilot to virtualize ECU testing during COVID: reduced need to ship expensive ECU hardware (~€70k per ECU) and accelerated validation workflows; pilot scaled across multiple teams worldwide.

### **B3. MBA & B2K Analytics internship — detailed contributions**

#### **MBA (BITSoM)**

- Programs & responsibilities: Senior Member, Consulting Club; organized Guesstimates session for 75+ students; orchestrated inaugural case competition (500+ registrations).
- Sponsorships: Secured ₹1lakh+ sponsorships for events (example: Fortis Healthcare).
- Live project: Ratna Nidhi Charitable Trust — GTM strategy to install mini libraries (Oct 2024–Feb 2025): generated 20 business leads, installed 2 mini libraries, initiated Central Bank of India branch tie-up.

#### **B2K Analytics (Financial Analyst)**

- Built pricing models for Market-Linked Debentures (MLDs), enabling valuation across an estimated ₹120 Bn structured debt market.

- Backtested 4 debenture tranches worth ₹1.9 Bn to validate pricing consistency.
- Improved model turnaround time (TAT) by 86% through automation.
- Designed interactive Excel & Python dashboards for reporting.
- Drafted SEBI-compliant valuation methodology to support audit clearance & AMFI empanelment.
- Identified 4 service opportunities for the firm via benchmark analysis on lending fintechs.

#### **B4. Education — full details (as provided)**

- MBA, BITSOM — Class of 2026; GPA 3.46/4; roles in consulting club and event sponsorship.
- B.Tech (Instrumentation & Control Eng.), Manipal Institute of Technology — Pass out 2021; CGPA: 8.04/10 per resume. Minor in Data Science. Astronomy Club General Secretary and Event Head.
- XII CBSE, Bhavans G.K. Vidyamandir — 86% (2017).
- X CBSE — CGPA 10/10.

#### **B5. Skills, tools and certifications (explicit)**

##### **Technical skills**

- Excel (advanced), Python, R, SQL, Tableau, C, C++, AUTOSAR, Embedded C, HTML5/CSS3, PHP, JavaScript, Git, Jira.

##### **Certifications**

- Lean Six Sigma — Green Belt
- Data Science & R Programming
- Python & Web Design

##### **Other**

- Model-building: Monte Carlo simulation, Hull-White interest-rate modelling experience (user context from Model Set Context). [Note: included because prior convo shows work in that area; if not to be used, remove.]

#### **B6. Achievements (complete listing including dates & metrics where present)**

##### **Professional**

- Best Young Associate, Bosch (1/50) — date referenced in CV (2022/2023 timeframe).

- Tech Wizard Award (6/200) — led 28 feature deliveries across 30 OEMs.
- 4 Appreciation Awards (management).
- Reduced costs by ₹40 lakh via simulations / 42% PL.
- Improved automation outputs & saved person-hours as previously noted.

### **Academic**

- MIT Astrophysics & Astronomy Olympiad — rank 2/30.
- CBSE Class X — perfect CGPA 10/10 (top 7% of 1.3M students).
- Multiple leadership roles at MIT and BITSoM.

### **Sports / Extracurricular**

- Runner-up (2/64) in Bosch Badminton tournament.
- Completed TCS 5k run (virtual) in Bangalore (June 2023).
- Vice President, Bosch Public Speaking Club — led 22 sessions.
- MIT Astronomy Club general secretary — led 32 members and presented workshops for 200+ participants.

## **B7. STAR stories & canned interview answers (ready-to-use)**

(I include full long-form answers and short/concise variants; use long-form for behavioral interviews, short form for quick intros.)

### **Tell me about yourself — Full (2–3 min) — DEFAULT PROFESSIONAL INTRO**

My name is Archit Dasgupta. I grew up in Kolkata and completed my B.Tech in Instrumentation & Control Engineering with a minor in Data Science from Manipal Institute of Technology in 2021. I joined Bosch through campus placement, where I worked for over two and a half years in the Electronic Systems group focusing on ECU software for global OEMs. There I led process-automation initiatives and piloted a virtual testing setup that reduced project costs and cut delivery time by about 25%. To broaden my understanding of business and finance, I am pursuing an MBA in Finance and Leadership at BITSoM (Class of 2026). Last summer I interned at B2K Analytics as a financial analyst, building valuation models for market-linked debentures and improving model turnaround time by 86%. I bring technical depth, analytical rigor, and cross-functional collaboration experience, and I'm focused on roles that combine technical problem solving with financial and strategic decision making. Outside work I enjoy badminton, chess, stargazing, and following football.

### **Tell me about yourself — Short (30–45 sec)**

I'm Archit Dasgupta, an engineer-turned-MBA. I spent 2.5 years at Bosch building ECU

software and leading automation projects, then moved into finance via an internship at B2K Analytics where I worked on MLD valuation models. I'm currently at BITSOM (Class of 2026), focused on consulting, product management, and finance roles, and I enjoy sports and astronomy outside work.

### **Why Finance? — Concise**

Three reasons: (1) At Bosch I learned engineering decisions are driven by financial targets — I wanted to understand the 'why' behind those numbers; (2) I want to manage and invest my own money better and help others improve financial literacy; (3) Finance offers intellectually rigorous, high-impact problem solving that shapes business outcomes.

### **Biggest achievement — STAR full**

Situation: During COVID, our ECU testing relied on physical hardware labs and shipping high-cost ECU units from Germany; access was severely disrupted.

Task: Pilot a virtual testing infrastructure to simulate ECU behaviour and allow remote validation. I led development from the India side and integrated our set-up with the Germany team's framework.

Action: Customized the virtual lab for Indian projects, automated repetitive tests, trained engineers, and demonstrated cross-team benefits.

Result: Virtualized full testing workflow, removed need to ship €70k ECUs, reduced delivery time by 25%, and scaled the solution to multiple teams. I received Best Young Associate for this work.

### **Weakness (interview-ready)**

I've historically been over-competitive and driven to be the best in my cohort. I've actively worked on this by focusing on team outcomes, mentoring juniors and practising perspective — now I channel that competitiveness into measurable process improvements rather than comparison.

### **Strengths (short elevator)**

Prioritise professional evidence: automation & cost-savings at Bosch; stakeholder management with international teams; rigorous quantitative modelling during internship; rapid learning and execution.

(Several other canned answers — projects, leadership examples, conflict resolution, mentorship — are available on request and can be appended as prewritten STARs.)

### **B8. Strength ordering & agent instruction (explicit)**

When asked a generic question such as "Tell me about Archit" or "What are his strengths?", the system must:

1. Default to professional content (A1 intro).

2. When asked for strengths: present **professional strengths first**, then personal strengths (explicit ordering below).
3. When asked for achievements: present **work achievements first** (Bosch outcomes, awards, then internship & academic).
4. When asked for personal info: return Personal section.

#### **Ordered strengths to deliver (top → bottom)**

1. Execution & process automation (quantified)
  2. Quantitative modelling & analytics (valuations / simulation)
  3. Stakeholder & client management (global teams)
  4. Rapid skill acquisition & technical depth
  5. Leadership & mentoring
  6. Communication & public speaking
  7. Personal discipline & integrity
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### **C. PERSONAL PROFILE (COMPLETE)**

#### **C1. Identity & vitals (exact)**

- Full name: **Archit Dasgupta**
- Nickname(s): **Sandy** (primary), also “Archit” used normally.
- Date of Birth: **22 September 1999**
- Time of Birth: **4:20 PM**
- Place of Birth: **Cuttack, Odisha**
- Grew up in: **Kolkata** (attended Bhavans Gangabux Kanoria Vidya Mandir from Prep 1 through Class 12)
- Zodiac sign: **Virgo**
- MBTI: **INTJ (Architect)**
- Dominant hand: **Left-handed**
- Height: **~180 cm (±1 cm)**
- Weight: **~81 kg (±2 kg)**
- Usually wears spectacles

- Handwriting: “not the best” (self-described)

## **C2. Family (full tree & details)**

### **Immediate family**

- Father: **Debashish Dasgupta** — DOB: **5 Jan**; Occupation: Works at Computer Exchange Pvt Ltd.
- Mother: **Srabasti Dasgupta** — DOB: **7 July**; Profession: Trained Odissi dancer.
- Parents' Anniversary: **19 January**
- Sister: **Anusha Dasgupta** — DOB: **12 Feb 2004** (4.5 years younger than Archit); Education: BA Economics (St Xavier's University Kolkata), MA in International Trade (Gokhale Institute); Set to join CRISIL in 2026. Nicknames: Baby, Juju, Shonmu.

### **Maternal extended family (Sen)**

- Maternal grandmother: **Juthika Sen**
- Maternal uncle: **Siladitya Sen** — spouse **Charlotte Sen** — child **Arush Sen** (Archit's cousin)
- Mother's maiden name: **Sen**

### **Paternal extended family (Dasgupta / Gupta)**

- Paternal grandmother: **Shukla Dasgupta**
- Paternal aunt: **Aparna Dasgupta** — spouse **Debabrata Gupta** — children **Ishita Gupta, Ayushi Gupta** (cousins)

## **C3. Residence history & room info**

- **Current city & society**: Kolkata — Green Vista society.
- **Current academic housing**: BITSoM — Room **H1-005**.
- **Prior city residence**: Bangalore — Koramangala (lived with roommates while at Bosch).
- Additional: spent childhood and schooling in Kolkata.

## **C4. Friends & social circle (detailed)**

### **Roommates (Bangalore)**

- **Ansh Tiwari** — from Jabalpur; Data Engineer at Accenture; MIT classmate; primary roommate at Bangalore.

- **Abhijith Menon** — from Kerala; still at Bosch; lives in Mumbai; Chelsea FC supporter; later joined the flat.

### Neighbours & close friends (Bangalore)

- **Ritvik Kaul** — works at Siemens; from Delhi-NCR; Barcelona fan.
- **Clyson D'Souza** — works at Athena Health; from Dubai (UAE); MIT CSE; Chelsea fan.
- **Yashas Chakole** — instrumentation dept at MIT (different section); marathon runner & fitness freak; Data Scientist at Vivance.
- **Praneet Kasula** — MIT dept topper, later MS at Purdue (ECE), worked with Archit at Bosch until 2022; now in the US.

### Context / dynamics

- These friends formed Archit's closest circle during his Bangalore years and are frequently referenced in his personal stories. Activities shared include football matches, F1 viewing, late-night project work, badminton, and local Koramangala outings.

### C5. Relationship & partner profile

- Partner: **Shomoshree Chakraborty** (nickname: Mem).
- DOB: **11 July 1999**.
- Profession: Consultant — PwC Logistics Team.
- Education: Bachelors in Economics — Amity University Kolkata; Masters in Economics — St Xavier's College (Park Street).
- Residence: Howrah.
- Character note: described as smart, fun, supportive.

### C6. Health and medical history (detailed)

- Suffered from **supraventricular tachycardia (SVT)** (2016–2019). Underwent successful surgery to treat condition; has since recovered.
- Allergic to **mushrooms** (explicit allergy).
- Avoids many milk-based dishes; dislikes yogurt / raita; occasional fried fish is acceptable but generally avoids fish.
- Non-vegetarian diet but does not eat **beef, rabbit**, or unconventional meats/seafoods.



## C7. Food & dietary preferences (complete)

- Favourite foods: **Pizza, Biryani** (particularly Mani's Biryani in Bangalore).
- Dislikes: **Yogurt, Raita**, many milk-heavy dishes.
- Allergic to: **Mushrooms**.
- Diet: Non-vegetarian — but excludes beef, rabbit, and odd/unconventional meats. Generally avoids fish but occasionally eats battered/fried fish.

## C8. Hobbies, sports & ratings (exhaustive)

### Football

- Favourite club: **Arsenal FC**.
- Favourite footballer overall: **Cristiano Ronaldo**.
- Favourite Arsenal players historically: **Alexis Sánchez**, and currently **Declan Rice** (note: Declan Rice is a midfielder signed by Arsenal — included because you said now Declan Rice).
- Indian club supported: **East Bengal FC**.
- Watches football avidly; does not play well.

### Cricket

- Plays as: **Left-arm bowler, Right-hand batsman**.
- Supports Team India and **Kolkata Knight Riders (KKR)** in IPL.
- Favourite cricketers: **Virat Kohli, Rahul Dravid, Mitchell Starc**.

### Badminton

- Plays very well. Unique style: **serves with right hand, plays rest with left hand** (reason: grew up playing cricket). Runner-up in office tournament at Bosch (2/64).

### Chess

- Lichess rating: **~1400**
- Chess.com rating: **~1305**
- Preferred white opening: **Jobava London**
- Preferred black defenses: **Caro-Kann, Semi-Slav**

### Formula 1

- Supports **McLaren** team; favourite drivers: **Lando Norris** and **Max Verstappen**.

### Music & Performance

- Plays guitar decently.
- Hidden talent: **Beatboxing** (very well).
- Singing: “okayish” — rarely performs in public.

### C9. Entertainment preferences & travel

- Favourite TV show: **The Office (US)** — favourite character **Dwight Schrute**.
- Favourite movie: **The Big Short** — influenced Archit’s interest in finance.
- Travel: widely within India; dreams of visiting **Europe** and **America** at least once.
- Prefers **beach** over mountains but enjoys both. Prefers **cooler climates** and **winter clothing**.

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## D. BEHAVIORAL RULES FOR THE AGENT / RAG MODEL (CONCISE ACTIONABLES)

1. **Default priority** for generic queries (e.g., “Tell me about Archit”, “Introduce Archit”): return content from **Professional Profile — Section B (A1)**. Do not return personal partner, family or medical facts unless the user explicitly requests personal details.
2. **If user asks personal-specific question** (e.g., “Who is Archit dating?”, “Does Archit have allergies?”): return the relevant item from the **Personal Profile — Section C**.
3. **Strengths & achievements**: Always lead with **professional evidence** (Bosch & internship metrics). If asked for more personal strengths, append items from Personal section.
4. **Interview responses**: Use the canned STAR stories and the provided “Tell me about yourself” default. For shorter formats, use concise variants.
5. **Privacy note for RAG implementers**: Although this document contains personal details, retrieval policy should serve content based on intent. For the simplest approach: if query contains any of [“partner”, “relationship”, “girlfriend”, “dating”, “family”, “DOB”, “born”, “allergy”, “medical”, “address”, “residence”] then allow Personal section retrieval; otherwise prefer the Professional section.
6. **When summarising**: do not invent timelines or metrics not present here. Use only numbers and facts included.

7. **For persona & tone:** Provide professional, precise, and succinct answers; when asked to be conversational, adopt a warm, friendly tone but remain factual.