

India and Singapore - Wealth structuring through real estate

There are several opportunities for HNIs to engage in the real estate market, which is expanding quickly in both India and Singapore. Given that wealth structuring through real estate is a well-liked investment approach.

WHY INVEST IN REAL ESTATE?

Singapore's real estate market is viewed as a viable area for investments, enticing speculators and investors looking to profit from the country's dynamic climate. Singapore, one of the most competitive nations in the world, has a track record of surviving economic downturns around the world. The city-state's economy was one of the few to grow in 2008, despite the global financial crisis. Property investing is largely a matter of supply and demand. Additionally, the demand for housing is unquestionably rising as a result of Singapore's quickly expanding population. The most recent statistics indicate that Singapore's population will increase to 6.9 million by 2030. Compared to the city-state's existing population of 5.6 million, this is a huge growth.

Similarly, the Indian real estate sector has been a major contributor to the country's economic growth. The residential real estate market in India had astounding progress in 2022, setting new sales records of 68% YoY, further demonstrating the industry's prominence as one of India's fastest-growing industries. By 2025, Savills India projects that the need for data centre real estate would rise by 15 to 18 million square feet. As a result of growing urbanisation and rising household income, demand for residential properties has increased. India is one of the top 10 home markets in the world for price appreciation. By 2023, it is anticipated that organised retail real estate stock will rise by 28% to 82 million square feet. ICRA forecasts that Indian businesses would raise more than Rs. 3.5 trillion (US\$ 48 billion) through infrastructure and real estate investment trusts in 2022 as opposed to the US\$ 29 billion raised so far. Private investment is increasing in the sector as a result of increased openness and rewards. In 2020, institutional real estate investments in India reached \$5 billion, a 93% increase over reported deals from the previous year.

Why Work With Us ?

Our team of specialists examined the state of the wealth management sector with a thorough understanding of the market and our clients. Real estate investments offer numerous benefits, including long-term appreciation, passive income, and tax advantages. As a result, investing in real estate can be an excellent way to diversify your investment portfolio and secure your financial future.

Our company has a proven track record of successful real estate investments. We have a team of experienced professionals who are dedicated to identifying profitable opportunities in the market and managing properties to ensure a high return on investment.

Our team of specialists examined the state of the wealth management sector with a thorough understanding of the market and our clients. After thorough research and keeping our client's interest in mind, we concluded with five different real estate investments for an investment portfolio: -

- Rental Properties
- House flipping
- REITs/ETFs
- Fractional ownership of the commercial real estate
- Renting out a portion of existing property

These investment options not only diversify the portfolio but also ensures security for our client's interest. These options allow our clients to invest according to their preferences. We understand that investing in real estate can seem daunting, which is why our investment process is designed to be transparent, straightforward, and hassle-free. We will work closely with you to identify your investment goals, assess your risk tolerance, and provide a clear investment plan with realistic return projections.

Additionally, our investment options are flexible, allowing you to invest in individual properties or in a real estate investment trust (REIT), depending on your preference. We are confident that our expertise, resources, and customer-centric approach will ensure that you have a hassle-free experience. Our team is committed to making the process of working with us effortless, from initial consultations to the completion of your project.