

Income Statement

Techlahoma Foundation

For the year ended December 31, 2018

	2018	2017
Income		
Conference corporate sponsorship	17,014.00	26,350.00
Conference recruiter sponsorship	2,000.00	2,000.00
Conference Ticket Sales	33,697.50	26,917.61
Corporate Contribution	5,870.03	1,250.00
Gifts in Kind, Goods	-	6,000.00
Goods Sold	357.43	622.92
Individual Donation	9,632.08	15,952.70
Miscellaneous Revenue	122.33	-
Nonprofit Organization Grant	1,500.00	-
Recruiter contribution	-	500.00
User Group corporate sponsorship	890.00	-
User Group nonprofit sponsorship	500.00	7,000.00
User Group recruiter sponsorship	2,250.00	2,874.80
Total Income	73,833.37	89,468.03
Cost of Goods Sold		
Cost of Goods Sold	724.35	401.50
Total Cost of Goods Sold	724.35	401.50
Gross Profit	73,109.02	89,066.53
Operating Expenses		
Accounting Fees	195.00	1,030.00
Advertising Expense	50.00	-
Bank Charges & Credit Card Discounts	2,212.41	1,397.18
Conference Expense	7,017.47	54,039.54
Conference SWAG	6,691.93	-
Conference travel	4,317.67	-
Conference Venue and Food	4,923.64	-
Dues & Subscriptions	9,435.84	7,355.38
Fundraising expenses	4,736.49	40.00
Insurance, Non-Employee	5,172.86	-
Legal Fees	-	52.00
Professional Fees	-	1,962.50
Program Expense	2,606.21	-
Techlahoma Expenses (Op + Cap)	3,062.51	13,105.14
User Group Food, Drink	10,995.51	16,301.69

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	2018	2017
User Group Venue fees	917.00	-
Total Operating Expenses	62,334.54	95,283.43
Operating Income	10,774.48	(6,216.90)
Net Income	10,774.48	(6,216.90)