	Α		В		С		D		E		F		G		Н		ī		J		K		L		М		N
1 2	SBI Bank	il	ng (																				Deta				estimates calculations
3	PLANNED EXPENSES				_																						
4	Employee costs		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		YEAR
5	Wages	₹ 8	85,000.00	₹	85,000.00	₹	85,000.00	₹	87,500.00	₹	87,500.00	₹ 8	87,500.00	₹	87,500.00	₹ (	92,400.00	₹	92,400.00	₹ 9	2,400.00	₹	92,400.00	₹ 9	2,400.00	₹ 1,0	067,000.00
6	Benefits	₹	22,950.00	₹	22,950.00	₹	22,950.00	₹	23,625.00	₹	23,625.00	₹	23,625.00	₹	23,625.00	₹ :	24,948.00	₹	24,948.00	₹ 2	24,948.00	₹	24,948.00	₹ 2	24,948.00	₹	288,090.00
7	Subtotal	₹1	07,950.00	₹1	07,950.00	₹⊺	107,950.00	₹	111,125.00	₹	111,125.00	₹	111,125.00	₹	111,125.00	₹⊺	117,348.00	₹ :	117,348.00	₹ 1	17,348.00	₹	117,348.00	₹ 11	17,348.00	₹ 1,	355,090.00
9	Office costs		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		YEAR
10	Office lease	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	9,800.00	₹	117,600.00
11	Gas	₹	300.00	₹	400.00	₹	400.00	₹	100.00	₹	100.00	₹	100.00	₹	100.00	₹	100.00	₹	100.00	₹	100.00	₹	400.00	₹	400.00	₹	2,600.00
12	Electric	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	300.00	₹	3,600.00
13	Water	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	40.00	₹	480.00
14	Telephone	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	250.00	₹	3,000.00
15	Internet access	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	180.00	₹	2,160.00
16	Office supplies	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	2,400.00
17	Security	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	600.00	₹	7,200.00
18 19	Subtotal	₹	11,670.00	₹	11,770.00	₹	11,770.00	₹	11,470.00	₹	11,470.00	₹	11,470.00	₹	11,470.00	₹	11,470.00	₹	11,470.00	₹	11,470.00	₹	11,770.00	₹	11,770.00	₹	139,040.00
20	Marketing costs		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		YEAR
21	Web site hosting	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	500.00	₹	6,000.00
22	Web site updates	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	1,000.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	1,000.00	₹	4,000.00
23	Collateral preparation	₹	5,000.00	₹	-	₹	-	₹	5,000.00	₹	-	₹	-	₹	5,000.00	₹	-	₹	-	₹	5,000.00	₹	-	₹	-	₹	20,000.00
24	Collateral printing	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	2,400.00
25	Marketing events	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	5,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	5,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	5,000.00	₹	33,000.00
26	Miscellaneous expenses	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	200.00	₹	2,400.00
27 28	Subtotal	₹	8,100.00	₹	3,100.00	₹	3,100.00	₹	11,100.00	₹	3,100.00	₹	3,900.00	₹	8,100.00	₹	6,100.00	₹	3,100.00	₹	8,100.00	₹	3,100.00	₹	6,900.00	₹	67,800.00
28	Training/travel		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		YEAR
30	Training classes	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	24,000.00
31	Training-related travel costs	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	2,000.00	₹	24,000.00
	Subtotal	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	4,000.00	₹	48,000.00
32 33 34	Totals		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep		Oct		Nov		Dec		Year
35	Monthly planned expenses	₹	131,720.00	₹	126,820.00	₹	126,820.00	₹	137,695.00	₹	129,695.00	₹1	130,495.00	₹	134,695.00	₹	138,918.00	₹	135,918.00	₹1	40,918.00	₹	136,218.00	₹1/	40,018.00	₹1,	609,930.00
36	TOTAL planned expenses	₹	131,720.00	₹2	258,540.00	₹∶	385,360.00	₹!	523,055.00	₹	652,750.00	₹ 7	783,245.00	₹	917,940.00	₹1,	,056,858.00	₹1	,192,776.00	₹1,3	333,694.00	₹1	469,912.00	₹ 1,6	09,930.00		

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2	SBI BA	11									·		Detai	led expense	e estimates are calculations
5	ACTUAL EXPENSES														7.77 1.70
6	Employee costs		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
7	Wages		85,000.00 ₹	85,000.00 ₹		88,000.00		88,000.00							₹ 519,000.00
8	Benefits	₹	22,950.00 ₹	22,950.00 ₹	22,950.00 ₹	23,760.00	₹ 23,760.00 ₹	23,760.00 ₹	-	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 140,130.00
9		₹	107,950.00 ₹	107,950.00 ₹	107,950.00 ₹	111,760.00	₹ 111,760.00 ₹	111,760.00 ₹	-	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 659,130.00
11	Office costs		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
12	Office lease	₹	9,800.00 ₹	9,800.00 ₹	9,800.00 ₹	9,800.00	₹ 9,800.00 ₹	9,800.00							₹ 58,800.00
13	Gas	₹	4.00 ₹	430.00 ₹	385.00 ₹	230.00	₹ 87.00 ₹	88.00							₹ 1,224.00
14	Electric	₹	288.00 ₹	278.00 ₹	268.00 ₹	299.00	₹ 306.00 ₹	290.00							₹ 1,729.00
15	Water	₹	35.00 ₹	33.00 ₹	34.00 ₹	36.00	₹ 34.00 ₹	36.00							₹ 208.00
16	Telephone	₹	224.00 ₹	235.00 ₹	265.00 ₹	245.00	₹ 245.00 ₹	220.00							₹ 1,434.00
17_	Internet access	₹	180.00 ₹	180.00 ₹	180.00 ₹	180.00	₹ 180.00 ₹	180.00							₹ 1,080.00
18_	Office supplies	₹	256.00 ₹	142.00 ₹	160.00 ₹	221.00	₹ 256.00 ₹	240.00							₹ 1,275.00
19	Security	₹	600.00 ₹	600.00 ₹	600.00 ₹	600.00	₹ 600.00 ₹	600.00							₹ 3,600.00
20	Subtotal	₹	11,387.00 ₹	11,698.00 ₹	11,692.00 ₹	11,611.00	₹ 11,508.00 ₹	11,454.00 ₹	-	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 69,350.00
21	Marketing costs		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
23	W. L. dr. L. at.														
1 1	Web site hosting	₹	500.00 ₹	500.00 ₹	500.00 ₹	500.00	₹ 500.00 ₹	500.00							₹ 3,000.00
24	Web site updates	₹	500.00 ₹ 200.00 ₹	500.00 ₹ 200.00 ₹		500.00 = 200.00 =		500.00 1,500.00							₹ 3,000.00
24	-				200.00 ₹		₹ 200.00 ₹								
	Web site updates	₹	200.00 ₹	200.00 ₹	200.00 ₹	200.00	₹ 200.00 ₹								₹ 2,500.00
25	Web site updates  Collateral preparation  Collateral printing	₹	200.00 ₹ 4,800.00 ₹	200.00 ₹	200.00 ₹ - ₹ 100.00 ₹	200.00 = 5,500.00 =	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹	1,500.00 - 180.00							₹ 2,500.00
25 26	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses	₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹	200.00 ₹ - ₹ 500.00 ₹	200.00 ₹ - ₹ 100.00 ₹	200.00 = 5,500.00 = 100.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹	1,500.00 - 180.00 2,300.00 245.00							₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00 ₹ 1,079.00
25 26 27 28	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal	₹ ₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹	200.00 ₹ - ₹ 500.00 ₹ 2,200.00 ₹	200.00 ₹ - ₹ 100.00 ₹ 2,200.00 ₹	200.00 = 5,500.00 = 100.00 = 4,700.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹	1,500.00 - 180.00 2,300.00	-	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00
25 26 27 28 29 30	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal	₹ ₹ ₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 145.00 ₹	200.00 ₹ - ₹ 500.00 ₹ 2,200.00 ₹	200.00 ₹ - ₹ 100.00 ₹ 2,200.00 ₹ 123.00 ₹	200.00 = 5,500.00 = 100.00 = 4,700.00 = 223.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹	1,500.00 - 180.00 2,300.00 245.00	- Jul	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 2,500,00 ₹ 10,300,00 ₹ 1,580,00 ₹ 14,700,00 ₹ 1,079,00
25 26 27 28 29 30 31	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal	₹ ₹ ₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 145.00 ₹ 7,545.00 ₹	200.00 ₹ - ₹ 500.00 ₹ 2,200.00 ₹ 156.00 ₹	200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹	200.00 = 5,500.00 = 100.00 = 4,700.00 = 223.00 = 11,223.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹ ₹ 187.00 ₹ ₹ 2,987.00 ₹	1,500.00 - 180.00 2,300.00 245.00 4,725.00 ₹	- Jul	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00 ₹ 1,079.00 ₹ 33,159.00
25 26 27 28 29 30 31	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal  Training/travel	₹ ₹ ₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 145.00 ₹ 7,545.00 ₹	200.00 ₹ - ₹ 500.00 ₹ 2,200.00 ₹ 156.00 ₹ 3,556.00 ₹	200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹  Mar  1,400.00 ₹	200.00 = 5,500.00 = 100.00 = 4,700.00 = 11,223.00 = 11,223.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹ ₹ 187.00 ₹ ₹ 2,987.00 ₹  May ₹ 1,200.00 ₹	1,500.00  - 180.00 2,300.00 245.00 4,725.00 ₹  Jun 2,800.00	- Jul	₹ -	₹ -	₹ -	₹ -	₹ -	₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00 ₹ 1,079.00 ₹ 33,159.00
25 26 27 28 29 30 31 32 33	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal  Training/travel  Training classes  Training-related travel costs	₹ ₹ ₹ ₹	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 7,545.00 ₹	200.00 ₹  - ₹  500.00 ₹  2,200.00 ₹  156.00 ₹  3,556.00 ₹  Feb  2,400.00 ₹	200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹  Mar  1,400.00 ₹	200.00 = 5,500.00 = 100.00 = 11,223.00 = 1,600.00 = 1	₹ 200.00 ₹  ₹ - ₹  ₹ 600.00 ₹  ₹ 1,500.00 ₹  ₹ 187.00 ₹ <b>May</b> ₹ 1,200.00 ₹  ₹ 800.00 ₹	1,500.00  - 180.00  2,300.00  245.00  4,725.00  ₹  Jun  2,800.00  3,500.00	- Jul	₹ - Aug	₹ - Sep	₹ - Oct		₹ - Dec	₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00 ₹ 1,079.00 ₹ 33,159.00 <b>YEAR</b> ₹ 11,000.00
25 26 27 28 29 30 31 32	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal  Training/travel  Training classes  Training-related travel costs	7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 7,545.00 ₹	200.00 ₹  - ₹  500.00 ₹  2,200.00 ₹  156.00 ₹  3,556.00 ₹  Feb  2,400.00 ₹	200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹  Mar  1,400.00 ₹	200.00 = 5,500.00 = 100.00 = 4,700.00 = 11,223.00 = 1,200.00 = 1,2	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹ ₹ 187.00 ₹ ₹ 2,987.00 ₹  May ₹ 1,200.00 ₹ ₹ 800.00 ₹	1,500.00  - 180.00  2,300.00  245.00  4,725.00  ₹  Jun  2,800.00  3,500.00	Jul -	₹ - Aug	₹ - Sep				₹ 2,500.00 ₹ 10,300.00 ₹ 1,580.00 ₹ 14,700.00 ₹ 1,079.00 <b>YEAR</b> ₹ 11,000.00 ₹ 10,300.00
25 26 27 28 29 30 31 32 33 34 35	Web site updates  Collateral preparation  Collateral printing  Marketing events  Miscellaneous expenses  Subtotal  Training/travel  Training classes  Training-related travel costs  Subtotal	₹       ₹ <t< th=""><th>200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 145.00 ₹ 7,545.00 ₹</th><th>200.00 ₹  - ₹  500.00 ₹  2,200.00 ₹  156.00 ₹  3,556.00 ₹  2,400.00 ₹  4,600.00 ₹</th><th>200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹  Mar  1,400.00 ₹  1,400.00 ₹  2,800.00 ₹</th><th>200.00 = 5,500.00 = 100.00 = 11,223.00 = 11,600.00 = 1,200.00 = 2,800.00 = 1</th><th>₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹ ₹ 1,87.00 ₹ ₹ 2,987.00 ₹  May ₹ 1,200.00 ₹ ₹ 800.00 ₹ ₹ 2,000.00 ₹</th><th>1,500.00  - 180.00  2,300.00  245.00  4,725.00 ₹  Jun  2,800.00  3,500.00  6,300.00 ₹</th><th>- Jul</th><th>₹ -</th><th>₹ -</th><th>₹ -</th><th>र - Nov</th><th>₹ -</th><th>₹ 2,500.00  ₹ 10,300.00  ₹ 1,580.00  ₹ 14,700.00  ₹ 1,079.00  <b>YEAR</b>  ₹ 11,000.00  ₹ 10,300.00  ₹ 21,300.00</th></t<>	200.00 ₹ 4,800.00 ₹ 100.00 ₹ 1,800.00 ₹ 145.00 ₹ 7,545.00 ₹	200.00 ₹  - ₹  500.00 ₹  2,200.00 ₹  156.00 ₹  3,556.00 ₹  2,400.00 ₹  4,600.00 ₹	200.00 ₹  - ₹  100.00 ₹  2,200.00 ₹  123.00 ₹  3,123.00 ₹  Mar  1,400.00 ₹  1,400.00 ₹  2,800.00 ₹	200.00 = 5,500.00 = 100.00 = 11,223.00 = 11,600.00 = 1,200.00 = 2,800.00 = 1	₹ 200.00 ₹ ₹ - ₹ ₹ 600.00 ₹ ₹ 1,500.00 ₹ ₹ 1,87.00 ₹ ₹ 2,987.00 ₹  May ₹ 1,200.00 ₹ ₹ 800.00 ₹ ₹ 2,000.00 ₹	1,500.00  - 180.00  2,300.00  245.00  4,725.00 ₹  Jun  2,800.00  3,500.00  6,300.00 ₹	- Jul	₹ -	₹ -	₹ -	र - Nov	₹ -	₹ 2,500.00  ₹ 10,300.00  ₹ 1,580.00  ₹ 14,700.00  ₹ 1,079.00 <b>YEAR</b> ₹ 11,000.00  ₹ 10,300.00  ₹ 21,300.00



## **EXPENSE VARIANCES**

Employee costs	Jan	Feb	Mar	Apr	May	Jun	Jul	ρυA	Sep	Oct	Nov	Dec	YEAR
. ,	_			•	•	_	_	_	-				
Wages	\$0.00	\$0.00	\$0.00	(\$500.00)	(\$500.00)	(\$500.00)	\$87,500.00	\$92,400.00	\$92,400.00	\$92,400.00	\$92,400.00	\$92,400.00	\$548,000.00
Benefits		\$0.00	\$0.00	(\$135.00)	(\$135.00)	(\$135.00)	\$23,625.00	\$24,948.00	\$24,948.00	\$24,948.00	\$24,948.00	\$24,948.00	\$147,960.00
Subtotal	\$0.00	\$0.00	\$0.00	(\$635.00)	(\$635.00)	(\$635.00)	\$111,125.00	\$117,348.00	\$117,348.00	\$117,348.00	\$117,348.00	\$117,348.00	\$695,960.00
Office costs	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
Office lease	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,800.00	\$9,800.00	\$9,800.00	\$9,800.00	\$9,800.00	\$9,800.00	\$58,800.00
Gas	\$296.00	(\$30.00)	\$15.00	(\$130.00)	\$13.00	\$12.00	\$100.00	\$100.00	\$100.00	\$100.00	\$400.00	\$400.00	\$1,376.00
Electric	\$12.00	\$22.00	\$32.00	\$1.00	(\$6.00)	\$10.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$1,871.00
Water	\$5.00	\$7.00	\$6.00	\$4.00	\$6.00	\$4.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00	\$272.00
Telephone	\$26.00	\$15.00	(\$15.00)	\$5.00	\$5.00	\$30.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00	\$1,566.00
Internet access	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$1,080.00
Office supplies	(\$56.00)	\$58.00	\$40.00	(\$21.00)	(\$56.00)	(\$40.00)	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$1,125.00
Security	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$600.00	\$3,600.00
Subtotal	\$283.00	\$72.00	\$78.00	(\$141.00)	(\$38.00)	\$16.00	\$11,470.00	\$11,470.00	\$11,470.00	\$11,470.00	\$11,770.00	\$11,770.00	\$69,690.00
Marketing costs	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
Web site hosting	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$3,000.00
Web site updates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$500.00)	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$1,000.00	\$1,500.00
Collateral preparation	\$200.00	\$0.00	\$0.00	(\$500.00)	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$5,000.00	\$0.00	\$0.00	\$9,700.00
Collateral printing	\$100.00	(\$300.00)	\$100.00	\$100.00	(\$400.00)	\$20.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$820.00
Marketing events	\$200.00	(\$200.00)	(\$200.00)	\$300.00	\$500.00	(\$300.00)	\$2,000.00	\$5,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$5,000.00	\$18,300.00
Miscellaneous expenses	\$55.00	\$44.00	\$77.00	(\$23.00)	\$13.00	(\$45.00)	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$1,321.00
Subtotal	\$555.00	(\$456.00)	(\$23.00)	(\$123.00)	\$113.00	(\$825.00)	\$8,100.00	\$6,100.00	\$3,100.00	\$8,100.00	\$3,100.00	\$6,900.00	\$34,641.00
Training/travel	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YEAR
Training classes	\$400.00	(\$400.00)	\$600.00	\$400.00	\$800.00	(\$800.00)	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$13,000.00
Training classes  Training-related travel costs	\$400.00 \$800.00	(\$400.00)	\$600.00 \$600.00	\$400.00 \$800.00	\$800.00 \$1,200.00	(\$800.00)	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$2,000.00	\$13,000.00 \$13,700.00

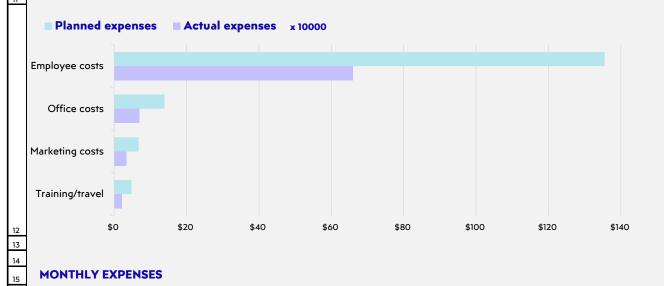
Totals	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
Monthly variances	\$2,038.00	(\$984.00)	\$1,255.00	\$301.00	\$301.00 \$1,440.00		\$134,695.00	\$138,918.00	\$135,918.00	\$140,918.00	\$136,218.00	\$140,018.00	\$826,991.00
TOTAL variances	\$2,038.00	\$1,054.00	\$2,309.00	\$2,610.00	\$4,050.00	\$306.00	\$135,001.00	\$273,919.00	\$409,837.00	\$550,755.00	\$686,973.00	\$826,991.00	



**Detailed expense estimates** 

## **EXPENSES ANALYSIS**

5	Expense category	Planned	l expenses		Actual expenses		Expense variances	Variance percentage
6	Employee costs	₹	1,355,090.00	₹	659,130.00	₹	695,960.00	51%
	Office costs	₹	139,040.00	₹	69,350.00	₹	69,690.00	50%
8	Marketing costs ₹	ŧ	67,800.00	₹	33,159.00	₹	34,641.00	51%
9	Training/travel	₹	48,000.00	₹	21,300.00	₹	26,700.00	56%
10	Totals ₹	₹	1,609,930.00	₹	782,939.00	₹	826,991.00	51%



## **MONTHLY EXPENSES**

