

Areeb Noor

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SKILLS

- **Languages:** C, Python, SQL, HTML, CSS, JavaScript
- **Tools:** VSCode, Google Doc suite, Microsoft Office suite, Discord, OSB Recorder

EXPERIENCE

Best Buy

October 2021 - January 2022

Computer Solutions Advisor

- Increased monthly sales from roughly 30K to roughly 55K by curating custom bundle packages offering protection plans and services.
- Improved protection plan tag on rate from 3% to 6.7% within a month by understanding customers needs and pitching the appropriate services.

Ryerson University

September 2021 - December 2021

Peer tutor

- Peer tutor for Intro to Programming class across 2 professors and 75+ students.
- Hosted 4-5 weekly sessions teaching Python concepts like built in types and functions for 40+ students/session.

Ryerson Propulsion Group (RPG)

September 2021 - December 2021

Web dev team

- 1 of 5 team members for website creation using JavaScript and HTML for the RPG club; RPG is a student run club with the goal of engineering a rocket operating on ethanol & nitrogen.

Lowes Canada

January 2021 - October 2021

Online Associate

- Successfully completed 20+ customer curbside pickup orders per hour by partnering with the Staging team to quickly and efficiently locate customers orders within the store.
- Collaborated with the Customer Service team to successfully process and sort 100+ weekly e-commerce orders for curbside pickup, by processing order slips in first come first serve manner.

Home Depot

February 2020 - December 2020

Sales Associate

- Hired as one of 9 employees in the Garden Center/Seasonal department, which generated 60% of monthly store revenue.
- Mentioned by name 3 times in Q2 2020 in post-purchase customer surveys, contributing to store ranking 2nd region wide for customer service.
- Sold customers project relevant products to boost sales and contribute to the department generating \$1.4 million in revenue weekly, passing the \$600k goal.
- Used the online store system to process online orders and services aiding in accounting for 38% of department sales.
- Received Home Depot Homer award in Q3 2020 for selling \$4K worth of BBQ's over a 3 day period.

PROJECTS

Personal website

- Developed a responsive personal website that can be used across various screen sizes using HTML, CSS & JavaScript; which can be reached at areebnoor.me.

Movie Search API

- Developed Python application and leveraged themoviedb API to let users find rating and review information for their favorite movies

Glo-bus - Online Strategy Simulation

- Participated in global business strategy simulation, acting as business executives for a UAV drone and Action camera business.
- Achieved class high rank of 16 out of 2775 teams globally, as measured by company performance across Net Revenue, Earnings Per Share, ROE, Stock Price, and more.
- Consistently ranked 1st out of 8 teams in class for 10 weeks running by making key decisions.

EDUCATION

Ryerson University

Bachelors of Commerce - Business Technology Management.

2020 - 2025