## AREZOO KHALILI

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♥ Toronto, ON

### **MOTIVATION**

Innovative Ph.D. in Engineering with a focus on experimental project design and analytics, showcasing expertise in extracting valuable insights from complex datasets. My passion for adding tangible value to teams and businesses through creative problem-solving, coupled with a proven ability to solve complex problems and a commitment to continuous learning, drives my motivation to transition to a dynamic role in data science.

### CAREER SUMMARY

## Data Science in Training and Household Manager (Career Break for Maternity Leave)

- Applied Machine Learning skills to enhance the operational understanding of a virtual grocery store, contributing to the establishment of a data-driven business.
- Strengthened problem-solving, resilience, empathy, flexibility, and crisis management skills during a career break for maternity leave.

#### Postdoctoral Visitor

- Led the design of a low-cost portable microfluidic biosensor for SARS-COV-2 virus detection, showcasing engineering expertise.
- Collaborated cross-functionally to provide engineering support, ensuring timely project delivery within budget constraints.
- Delivered comprehensive project progress reports, composed proposals, and secured grants for ongoing research initiatives.

# Researcher in Engineering with a Focus on Experimental Design and Analysis

- Designed, fabricated, and tested integrated, low-cost, highthroughput microfluidic devices for monitoring zebrafish larvae's behavioral responses, contributing to neurodegeneration research.
- Analyzed experimental data using statistical methods, providing valuable insights to enhance device performance.
- Implemented data visualization techniques for clear communication of research findings with stakeholders.
- Mentored MASc and BSc students, contributing to their academic and research growth.

# Lecturer: (Faculty Member- Undergraduate Director of Mechanical Engineering Group)

- Taught undergraduate mechanical engineering courses, providing quality education to aspiring engineers.
- Directed the undergraduate mechanical engineering group, overseeing academic programs, curriculum planning, and implementing data-driven approaches for program assessment.

## **DATA SCIENCE PROJECTS**

- Assessing Campaign Performance in Promoting a Delivery Service Using Chi-Square Test for Independence:
  - \* Utilized the **Chi-Square test** to analyze whether the signup rate of a grocery retailer's customers varies depending on the type of mailer (low-cost or high-cost) received, enabling the client to make data-driven decisions for future campaigns.
- Predicting Customer Loyalty for a Grocery Retailer:
  - \* Built a predictive model to find the relationships between the metrics of a grocery retailer's customers and their loyalty score using Linear Regression, Decision Tree, and Random Forest.
  - \* Achieved the highest predictive accuracy with Random Forest, improving customer communications.
- Enhancing Targeting Accuracy:
  - \* Developed a model predicting the probability of customers signing up for a new delivery service offered by a grocery retailer store.
  - \* Implemented Logistic Regression, Decision Tree, Random Forest, and K Nearest Neighbours (KNN).
  - \* Chose Random Forest for its consistent performance on the test set across classification accuracy, precision, recall, and f1-score, enabling accurate targeting.
- You Are What You Eat" Customer Segmentation:
  - \* Utilized k-means clustering on grocery transaction data for customer segmentation.
  - \* Enhanced targeted content and promotions based on distinct "shopper types."
- Compressing Feature Space for Classification Using PCA:
  - \* Applied **PCA** to compress 100 unlabelled, sparse features into a manageable set for classification.
  - \* Trained a Random Forest Classifier with a classification accuracy of 93%.
- Understanding Alcohol Product Relationships Using Association Rule Learning:
  - \* Applied **Apriori for association rule learning** to analyze the relationships between different products in the alcohol section of a grocery store.
  - \* guided the marketing team to put some products together and run "bundled" promotions.
- Developed and implemented predictive models to identify at-risk students and recommend tailored interventions.
- Collaborated with faculty to create a data-driven approach for optimizing course prerequisites.

## **SKILLS AND TOOLS**

- **Programming:** Python (Base, Pandas, Numpy, Matplotlib, Scikit-Learn, Keras), SQL, Matlab
- Machine Learning: Linear Regression, Logistic Regression, Decision Trees, Random Forest, KNN, k-means, PCA, Association Rule Learning, Causal Impact Analysis
- Other: Statistics, Github, Data Visualisation, Jupyter Notebook, Spyder Notebook, Ansys, SolidWorks, AutoCAD, ImageJ, MS Office

#### **CERTIFICATES**

- Data Science Professional
   Data Science Infinity, England, 2023
- Research and Development Management Mitacs, Canada, 2022
- Data Science
   Lantern Institute, Canada, 2021
- Building Mechanical Installations Supervision (Grade 2)
   Department of Housing and Urban Development, Iran, 2013
- MATLAB
   Amirkabir University of Technology, Iran, 2006

### **ACHIEVEMENTS**

- CSME Gold Medal Award at the PhD level York University, 2023
- Nominated for PhD Best Thesis Award York University, 2022
- Mitacs Accelerate Research Award York University, 2022
- Kostas Tsotsos Graduate Award York University, 2022
- Susan Mann Dissertation Scholarship York University, 2021
- Mechanical Engineering Teaching Excellence Award York University, 2021
- Mechanical Engineering Excellence Award for Graduate Research

York University, 2019, 2020, 2021

- Ontario Graduate Scholarship York University, 2018, 2019, 2020
- Parya Scholarship York University, 2019
- York Graduate Scholarship York University, 2017
- Carswell Scholarship York University, 2017
- Roderick Guthrie Graduate Scholarship York University, 2017
- RA, TA and Fellowship York University, 2017-2021

## **STRENGTHS**

- Excellent Communication Skills
- Strong Leadership Skills
- Self-Motivated
- Adaptive
- Team-Player
- Task-Oriented
- Problem-Solver
- Fast-Learner

#### **EDUCATION**

PhD in Mechanical Engineering

MASc in Mechanical Engineering

### RECENT PUBLICATIONS

- Loss of Panx1 Function in Zebrafish Alters Motor Behavior in a Lab-on-Chip Model of Parkinson's Disease Khalili et al., J. of Neuroscience Research, 2023
- Simple Microfluidic Device for Simultaneous Extraction and Detection of Microplastics in Water using DC Electrical Signal

Zabihihesari, Khalili et al., New J. of Chemistry, 2023

 Simultaneous Screening of Zebrafish Larvae Cardiac and Respiratory Functions: A Microfluidic Multi-phenotypic Approach

Khalili et al., J. of Integrative Biology, 2022

Dopaminergic signaling regulates zebrafish larvae's response to electricity

Khalili et al., Biotechnology J., 2022

 Designing Microfluidic Devices for Behavioral Screening of Multiple Zebrafish Larvae

Khalili et al., Biotechnology J., 2021

- Zebrafish Larva's Response to Electric Signal: Effects of Voltage, Current, and Pulsation for Habituation Studies Khalili et al., J. of Sensors and Actuators: A. Physical, 2021
- Open Access Tool and Microfluidic Devices for Phenotypic Quantification of Heart Function of Intact Fruit Fly and Zebrafish Larvae

Zabihihesari, Khalili et al., J. of Computers in Biology and Medicine, 2021

 Multi-Phenotypic and Bi-Directional Behavioral Screening of Zebrafish Larvae

Khalili et al., J. of Integrative Biology, 2020

 Phenotypic Chemical and Mutant Screening of Zebrafish Larvae using an On-Demand Response to Electric Stimulation

Khalili et al., J. of Integrative Biology, 2020

## **VOLUNTEER ACTIVITIES**

- Executive Member, Graduate Learning, Curriculum, and Students (GLCS) Committee
  - \* Lassonde School of Engineering, York University, Canada (2021-2022)
- Executive member, Adjudicating Committee
  - \* Department of Mechanical Engineering, York University, Canada (2020-2021)
- Executive member, Mechanical Engineering Graduate Students' Association (MEGSA)
  - \* York University, Canada (2020-2021)
- Mentor of undergraduate and high school students
  - \* York University, Canada (2018-2022)
- Executive member, Canadian Society of Mechanical Engineering (CSME) Conference,
  - \* York University, Canada (2018)