

Advice Engine for building a Business in a Chosen Area

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Wise choosing of B2C business place is important

- If you ever thought of building a project, one of the most important pillar you would think of is where the project is going to be built.
- That's why giving an important amount of time and concentration to choose a place, is a wise thing to do.
- To find such a place you should put a lot of factor in consideration (nature of client , nature of product, supplying ...)

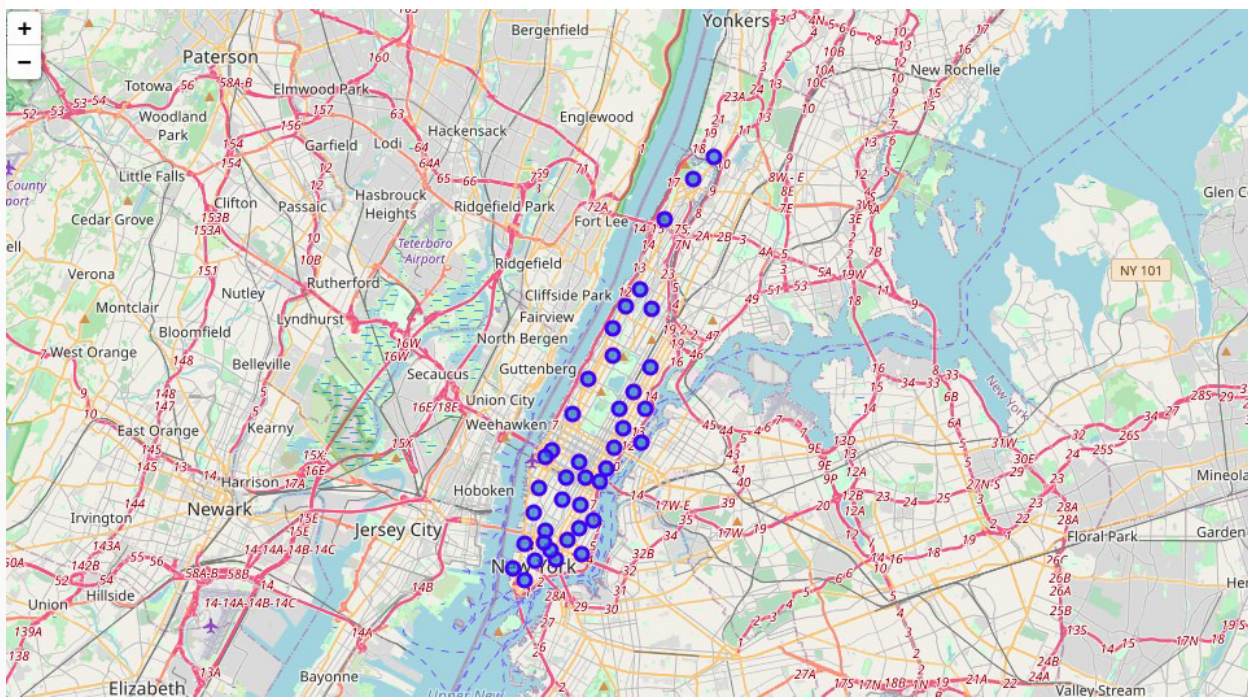
Data acquisition

- After receiving data we do some data cleaning and structuring to obtain a clean data frame

| | Borough | Neighborhood | Latitude | Longitude |
|---|---------|--------------|-----------|------------|
| 0 | Bronx | Wakefield | 40.894705 | -73.847201 |
| 1 | Bronx | Co-op City | 40.874294 | -73.829939 |
| 2 | Bronx | Eastchester | 40.887556 | -73.827806 |
| 3 | Bronx | Fieldston | 40.895437 | -73.905643 |
| 4 | Bronx | Riverdale | 40.890834 | -73.912585 |

| | Borough | Neighborhood | Latitude | Longitude |
|---|-----------|--------------------|-----------|------------|
| 0 | Manhattan | Marble Hill | 40.876551 | -73.910660 |
| 1 | Manhattan | Chinatown | 40.715618 | -73.994279 |
| 2 | Manhattan | Washington Heights | 40.851903 | -73.936900 |
| 3 | Manhattan | Inwood | 40.867684 | -73.921210 |
| 4 | Manhattan | Hamilton Heights | 40.823604 | -73.949688 |

- Choosing the city we'll work on and show it's neighborhoods on the map.



Out[34]:

| | index | Neighborhood | Neighborhood Latitude | Neighborhood Longitude | Venue | Venue Latitude | Venue Longitude | Venue Category |
|----|-------|--------------|-----------------------|------------------------|-----------------------------------|----------------|-----------------|----------------|
| 0 | 9 | Marble Hill | 40.876551 | -73.910660 | Land & Sea Restaurant | 40.877885 | -73.905873 | Restaurant |
| 1 | 24 | Chinatown | 40.715618 | -73.994279 | Spicy Village | 40.717010 | -73.993530 | Restaurant |
| 2 | 27 | Chinatown | 40.715618 | -73.994279 | Kiki's | 40.714476 | -73.992036 | Restaurant |
| 3 | 29 | Chinatown | 40.715618 | -73.994279 | Wah Fung Number 1 Fast Food 華豐快餐店 | 40.717278 | -73.994177 | Restaurant |
| 4 | 32 | Chinatown | 40.715618 | -73.994279 | Da Yu Hot Pot 大渝火锅 | 40.716735 | -73.995752 | Restaurant |
| 5 | 35 | Chinatown | 40.715618 | -73.994279 | Xi'an Famous Foods | 40.715232 | -73.997263 | Restaurant |
| 6 | 39 | Chinatown | 40.715618 | -73.994279 | Forgtmenot | 40.714459 | -73.991546 | Restaurant |
| 7 | 41 | Chinatown | 40.715618 | -73.994279 | Dimes | 40.714830 | -73.991719 | Restaurant |
| 8 | 44 | Chinatown | 40.715618 | -73.994279 | Ling Kee Malaysian Beef Jerky | 40.714713 | -73.991538 | Restaurant |
| 9 | 47 | Chinatown | 40.715618 | -73.994279 | Cervo's | 40.714763 | -73.991455 | Restaurant |
| 10 | 51 | Chinatown | 40.715618 | -73.994279 | Happy Lamb Hot Pot Manhattan | 40.717600 | -73.995107 | Restaurant |

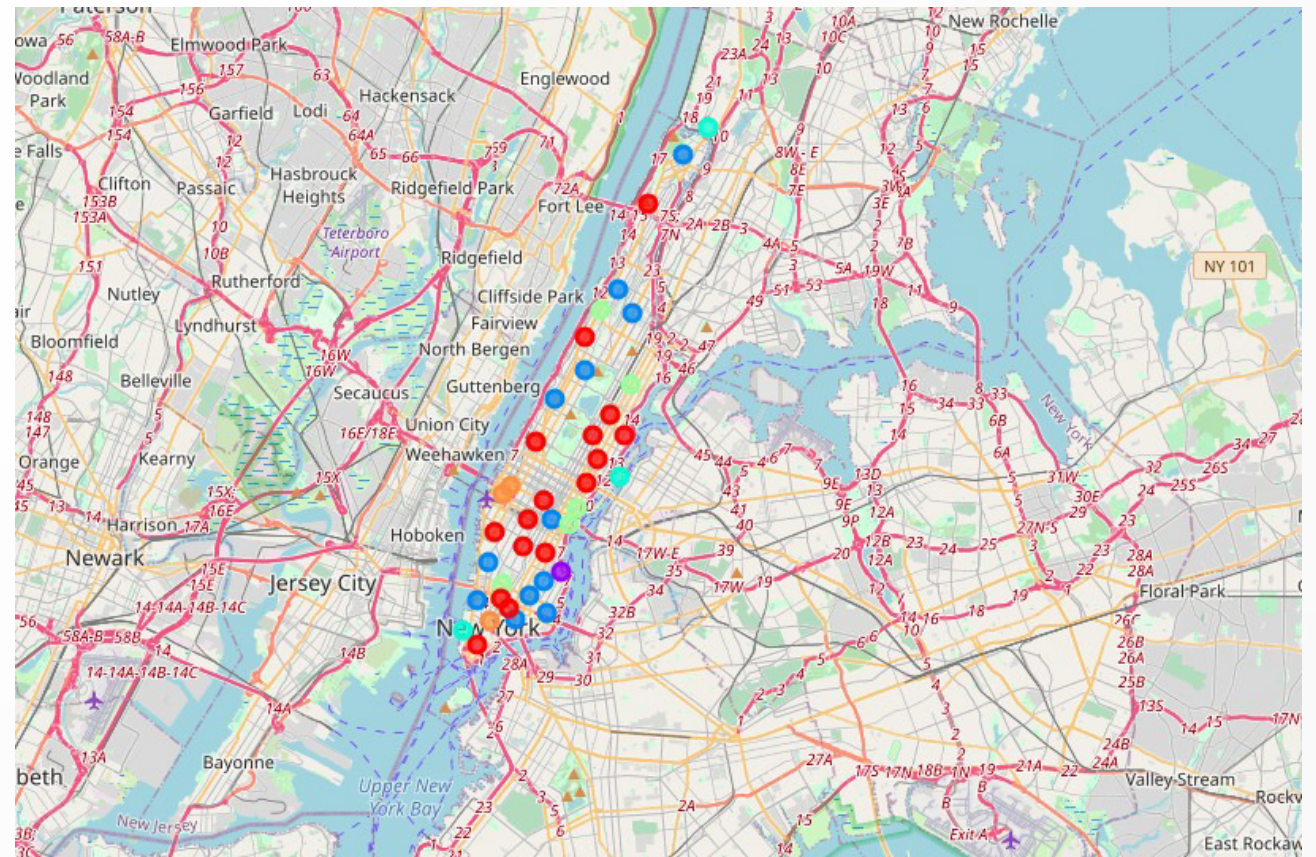
Entrée [78]: `manhattan_reduced['Venue Category'].unique()`

Out[78]: `array(['Restaurant', 'Bar', 'Hotel', 'Café', 'Gym', 'Shop'], dtype=object)`

- Using Foursquare Api, we extract the venues of each neighborhood along with their locations, we then customize their category to be convenient with our list of categories we'll work with.

| | Borough | Neighborhood | Latitude | Longitude | Cluster Labels | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue |
|---|-----------|--------------------|-----------|------------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| 0 | Manhattan | Marble Hill | 40.876551 | -73.910660 | 3 | Shop | Gym | Restaurant | Hotel | Café | Bar |
| 1 | Manhattan | Chinatown | 40.715618 | -73.994279 | 2 | Restaurant | Shop | Bar | Hotel | Gym | Café |
| 2 | Manhattan | Washington Heights | 40.851903 | -73.936900 | 0 | Restaurant | Shop | Café | Gym | Bar | Hotel |
| 3 | Manhattan | Inwood | 40.867684 | -73.921210 | 2 | Restaurant | Shop | Bar | Café | Hotel | Gym |
| 4 | Manhattan | Hamilton Heights | 40.823604 | -73.949688 | 2 | Restaurant | Shop | Bar | Café | Hotel | Gym |

- We organize the data with top visited venues, and here's a simple classification with KNN where we could easily compare it to our data to extract some insight, for example we could relate red dots ($K = 2$) to the places there is more restaurants than the other categories.




```
: #Let's polt the places where the licent want to build a Bar
input = "Bar"

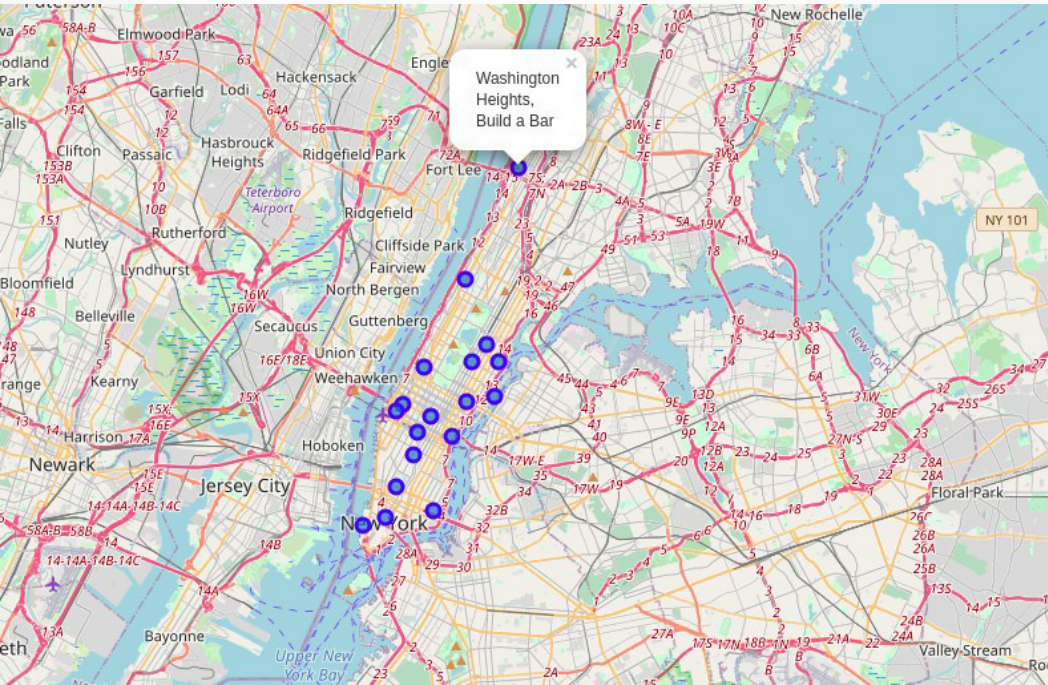
target_df = adviceMe(input)
target_df.head()

:

: target_df.shape

: (19, 6)
```

| | Neighborhood | Latitude | Longitude | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue |
|----|--------------------|-----------|------------|-----------------------|-----------------------|-----------------------|
| 0 | Marble Hill | 40.876551 | -73.910660 | Shop | Gym | Restaurant |
| 2 | Washington Heights | 40.851903 | -73.936900 | Restaurant | Shop | Café |
| 8 | Upper East Side | 40.775639 | -73.960508 | Restaurant | Shop | Hotel |
| 9 | Yorkville | 40.775930 | -73.947118 | Restaurant | Shop | Gym |
| 11 | Roosevelt Island | 40.762160 | -73.949168 | Shop | Restaurant | Gym |



- Here we can see that we choose best places where a client could build a bar, by eliminating all the places that have a bar in their top 3 visited venues.