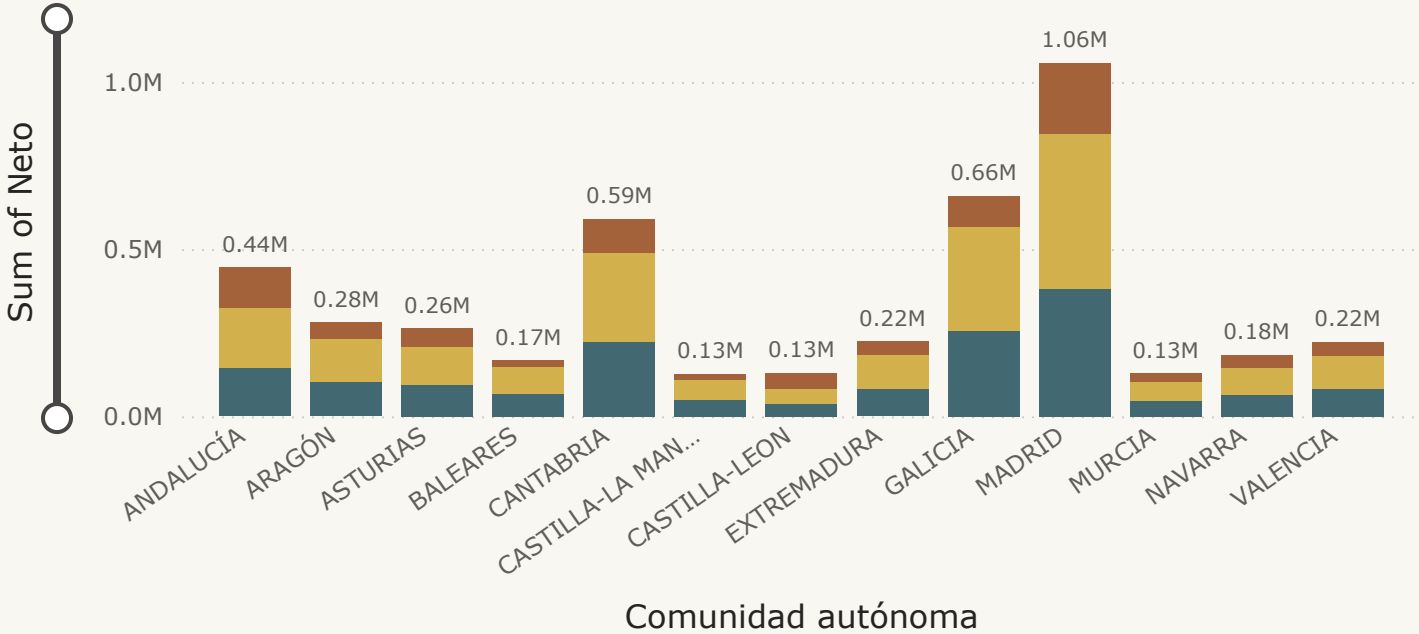


Sum of Neto, SumaUnidades and %GT SumaNeto by Comunidad autónoma and Ejercicio

Ejercicio ● 2013 ● 2014 ● 2015

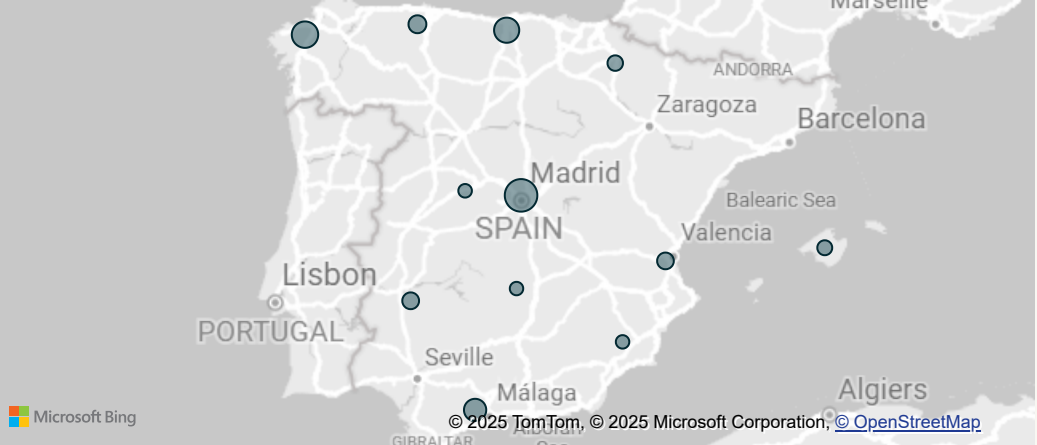


Cliente	Nº factura	Fecha	Sum of Bruto
BICICLETA ASTURIANA, S.L.	12	23/01/2013	19,635.84
BICICLETA ASTURIANA, S.L.	12	23/01/2014	23,968.99
BICICLETA ASTURIANA, S.L.	12	23/01/2015	28,302.14
BICICLETA ASTURIANA, S.L.	27	23/02/2013	18,769.21
BICICLETA ASTURIANA, S.L.	27	23/02/2014	22,817.37
BICICLETA ASTURIANA, S.L.	27	23/02/2015	26,568.88
BICICLETA ASTURIANA, S.L.	64	23/06/2013	15,017.70
BICICLETA ASTURIANA, S.L.	64	23/06/2014	17,902.58
BICICLETA ASTURIANA, S.L.	72	23/07/2013	12,417.81
BICICLETA ASTURIANA, S.L.	72	23/07/2014	15,017.70
BICICLETA ASTURIANA, S.L.	78	23/08/2013	6,933.04
BICICLETA ASTURIANA, S.L.	78	23/08/2014	8,084.66
BICICLETA ASTURIANA, S.L.	116	23/12/2013	21,084.11
BICICLETA ASTURIANA, S.L.	116	23/12/2014	25,702.25
BICIS LA REAL, S.L.	37	27/03/2013	16,157.09
Total			5,169,572.93

Sum of Neto by Zona



SumaNeto by Provincia



Representante

- ☐ Fernando Gómez García
- ☐ Juanjo Pérez Romero
- ☐ Luis Fernandez Pérez
- ☐ Maria López López

Trimestre

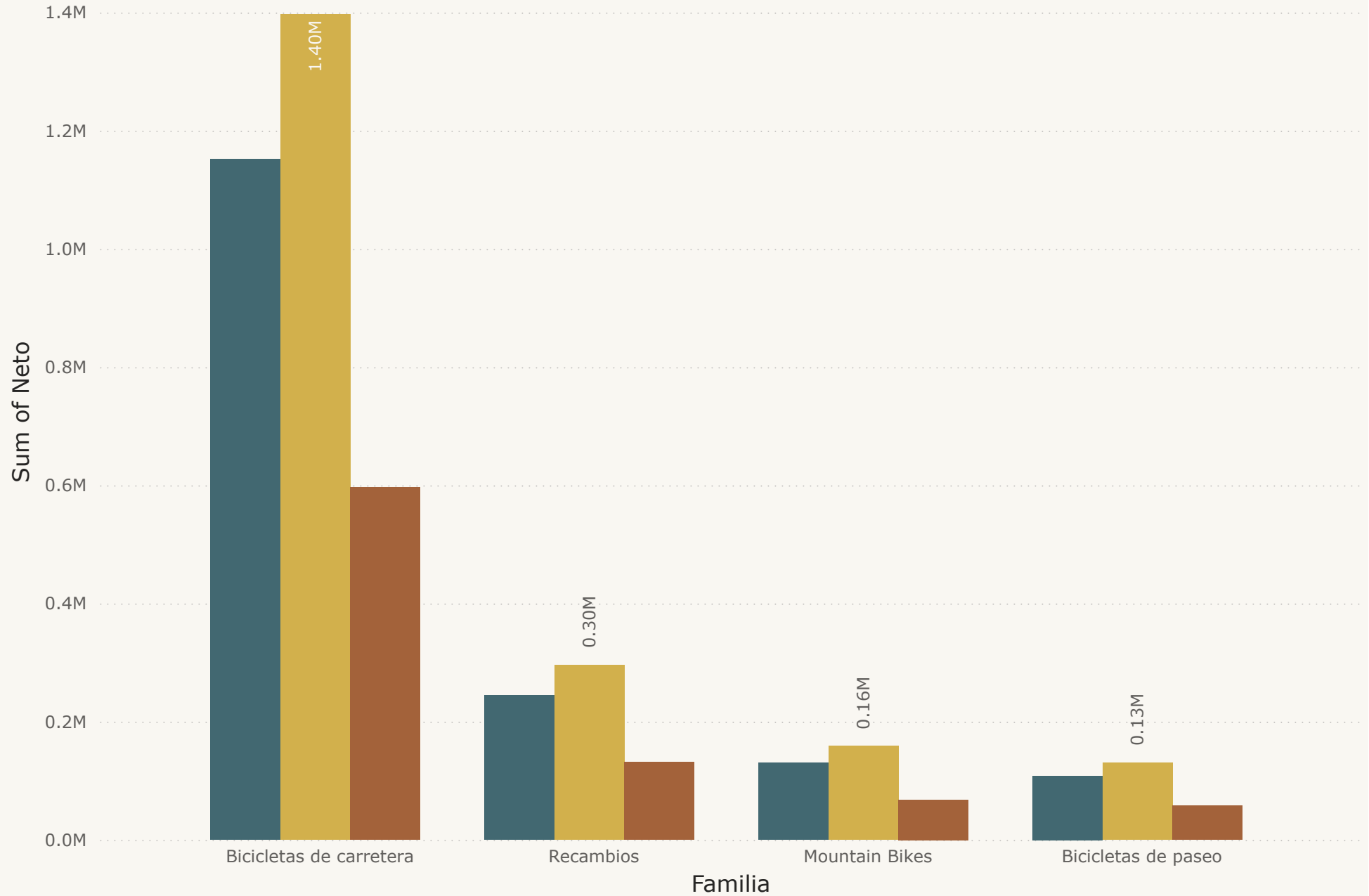
Cliente

Search

- ☐ BICICLETA ASTURIANA, S.L.
- ☐ BICIS LA REAL, S.L.
- ☐ DEPOR-CAMPO, S.L.
- ☐ DEPORTES CANTABRIA
- ☐ DEPORTES DE ARAGÓN, S.L.
- ☐ DEPORTES DE RUEDAS, S.L.
- ☐ DEPORTES LOPEZ, S.L.
- ☐ DEPORTES PALMERA, S.A.
- ☐ DEPORTES REUNIDOS, S.L.
- ☐ EUROFRED
- ☐ MG-DEPORTES

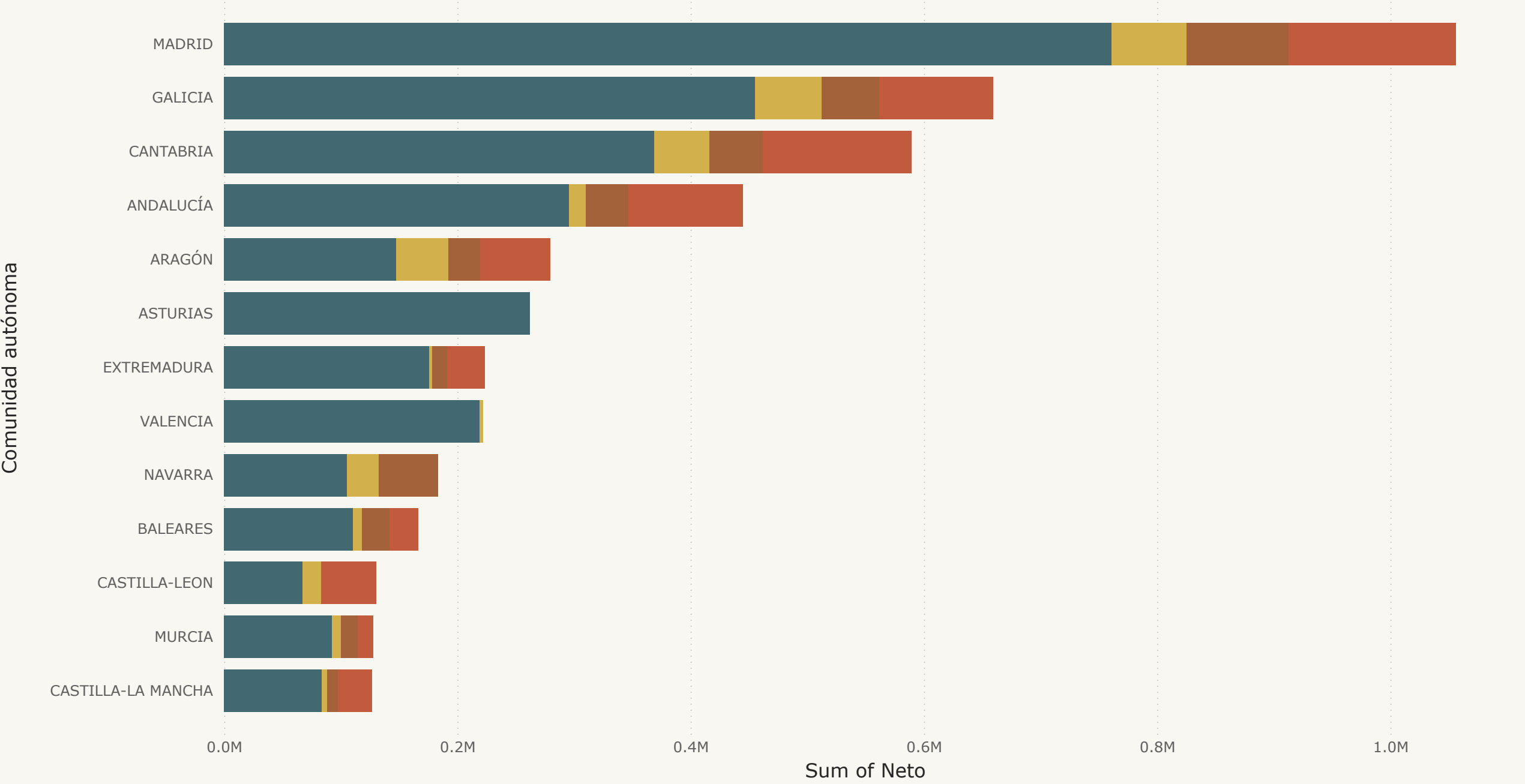
## Sum of Neto and Sum of PrecioCoste by Familia and Ejercicio

Ejercicio 2013 2014 2015



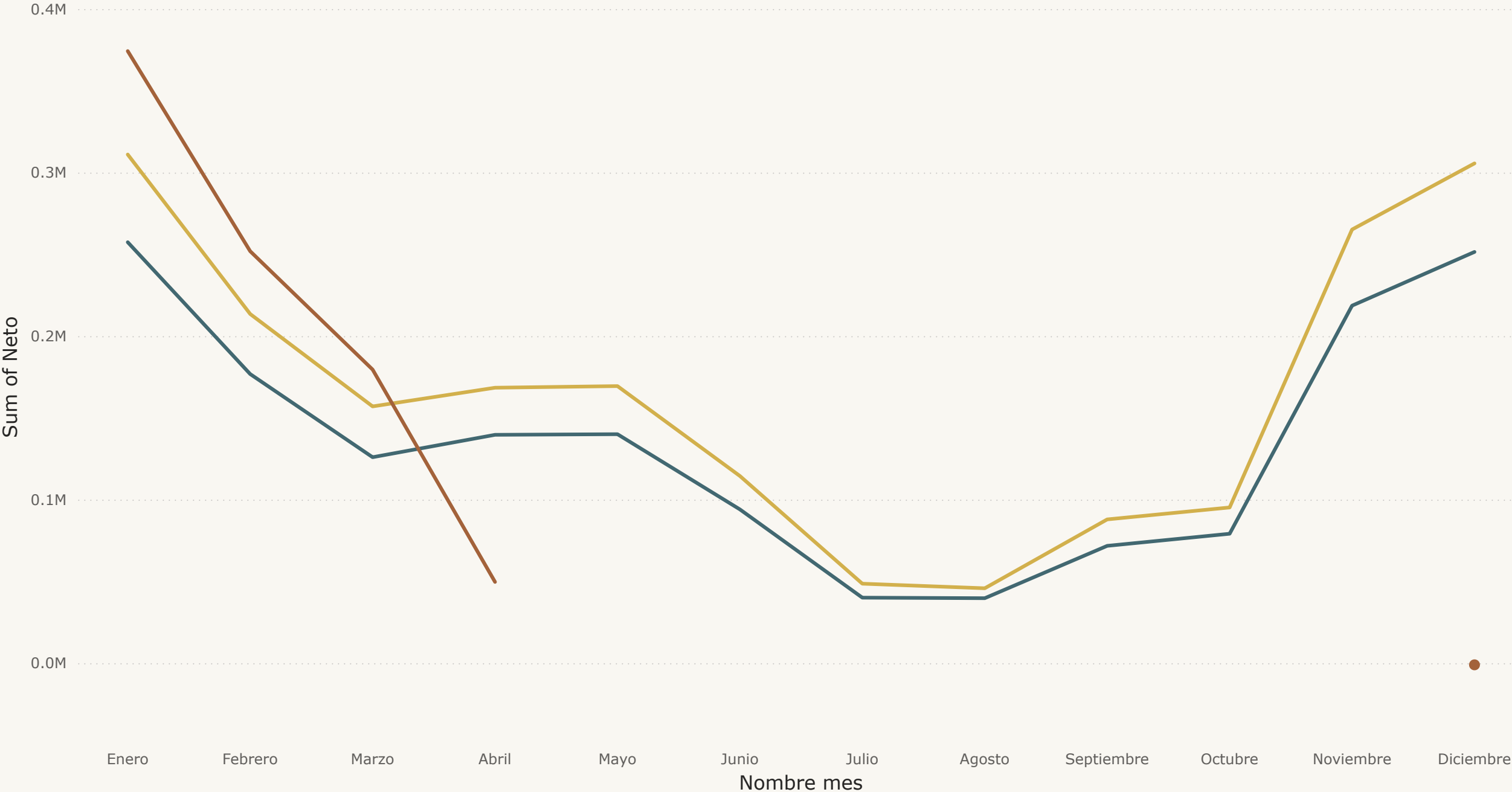
# Sum of Neto by Comunidad autónoma and Familia

**Familia** ● Bicicletas de carretera ● Bicicletas de paseo ● Mountain Bikes ● Recambios

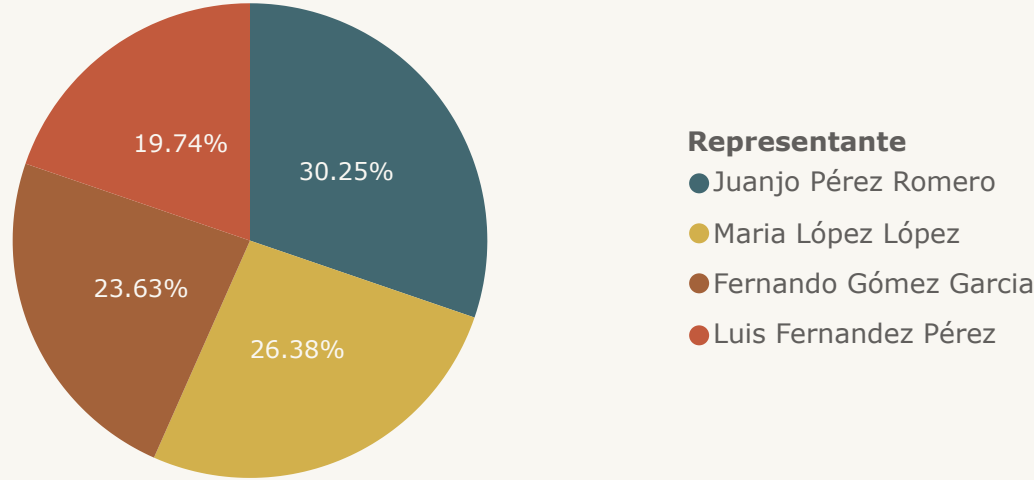


Sum of Neto by Nombre mes and Ejercicio

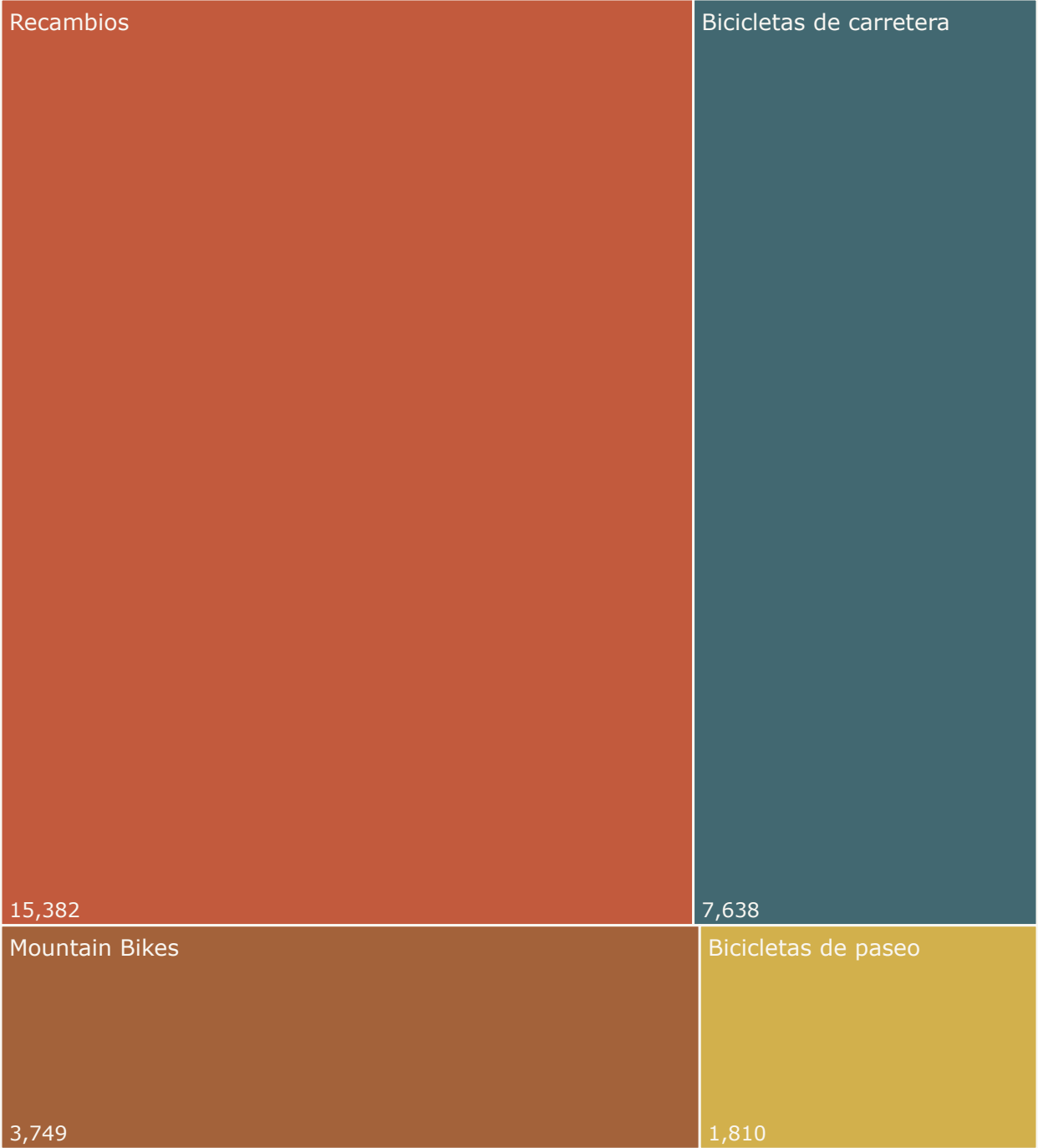
Ejercicio ● 2013 ● 2014 ● 2015



Sum of Neto by Representante

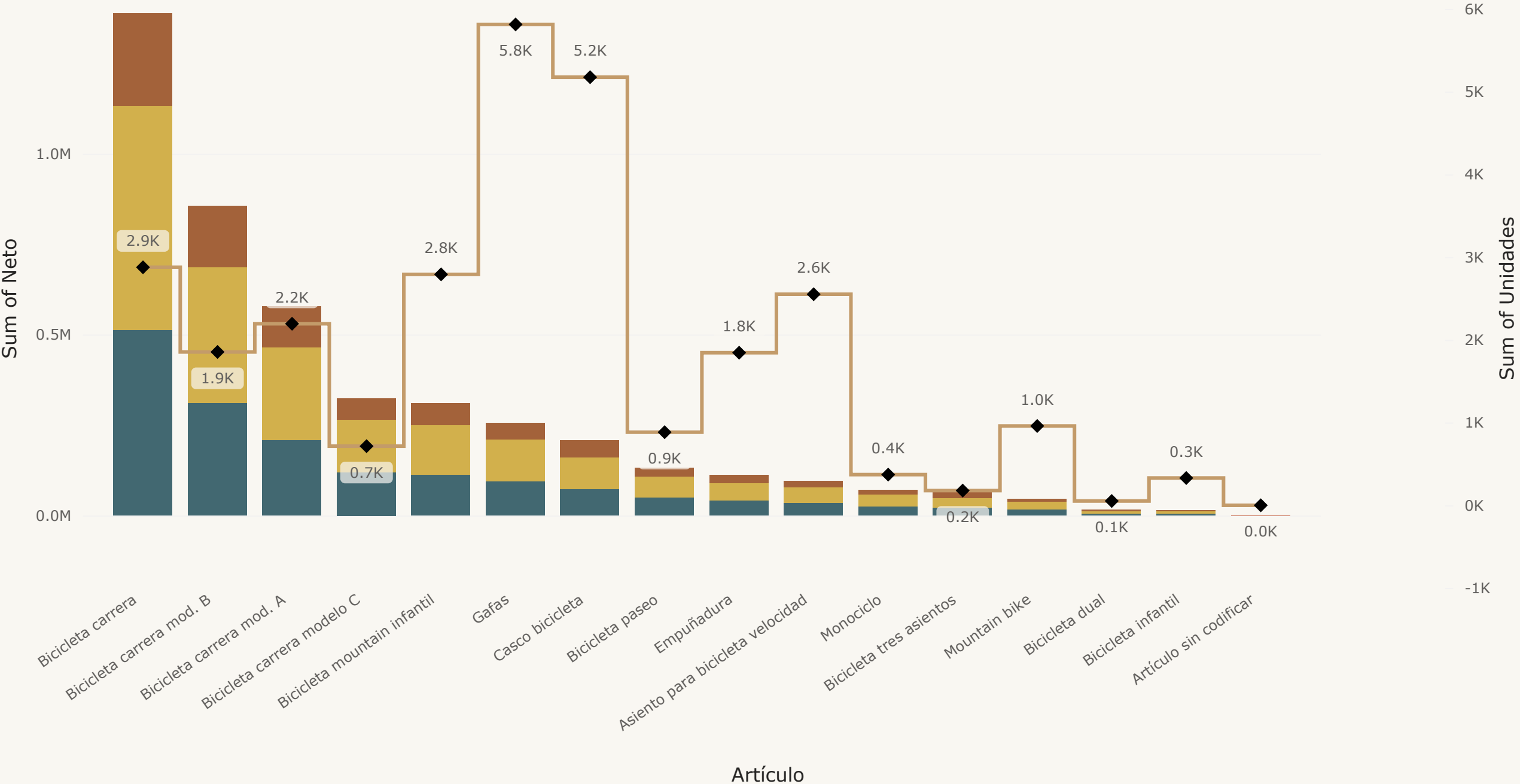


Sum of Unidades by Familia

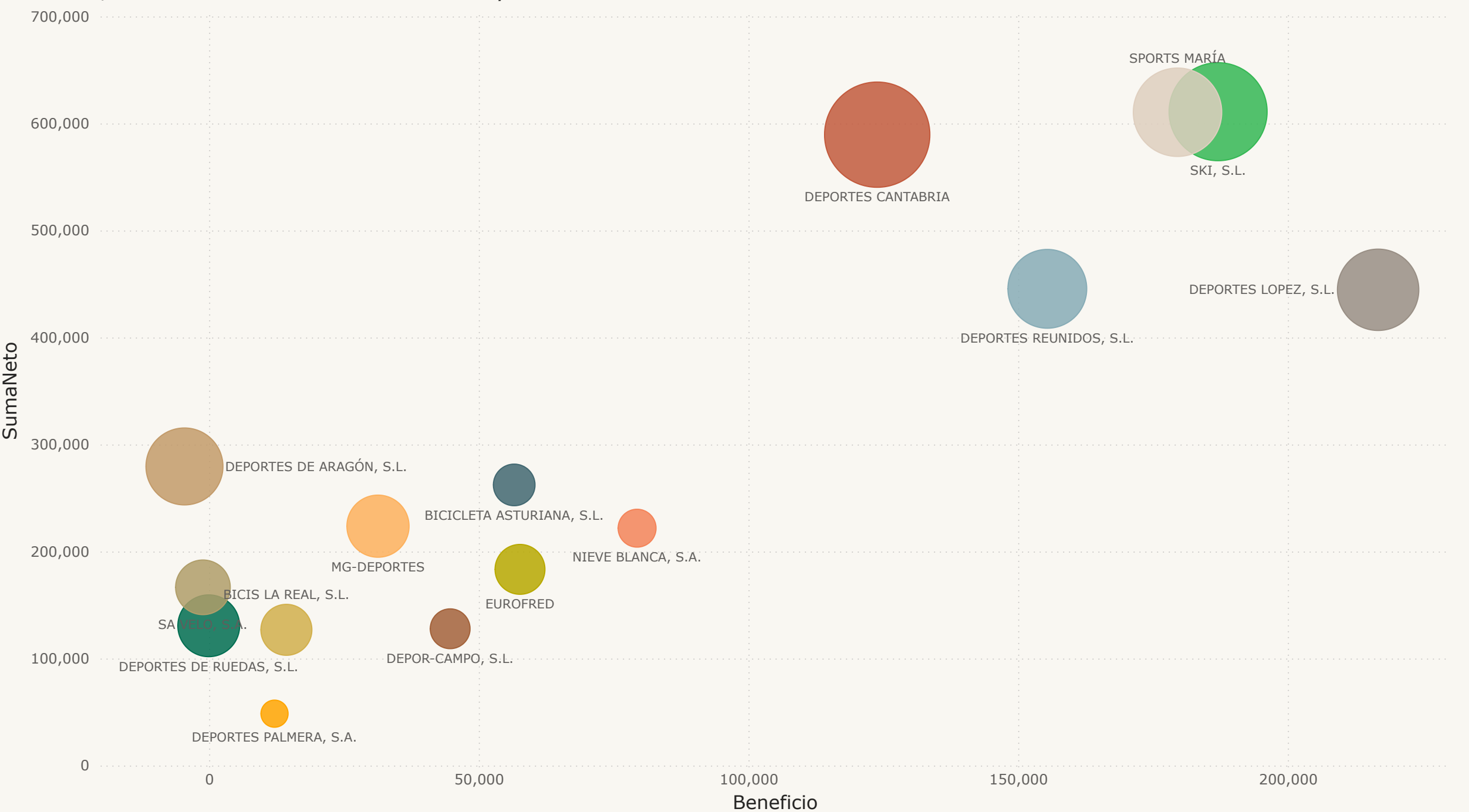


Sum of Neto and Sum of Unidades by Artículo and Serie

Serie 2013 2014 2015 2016 Sum of Unidades

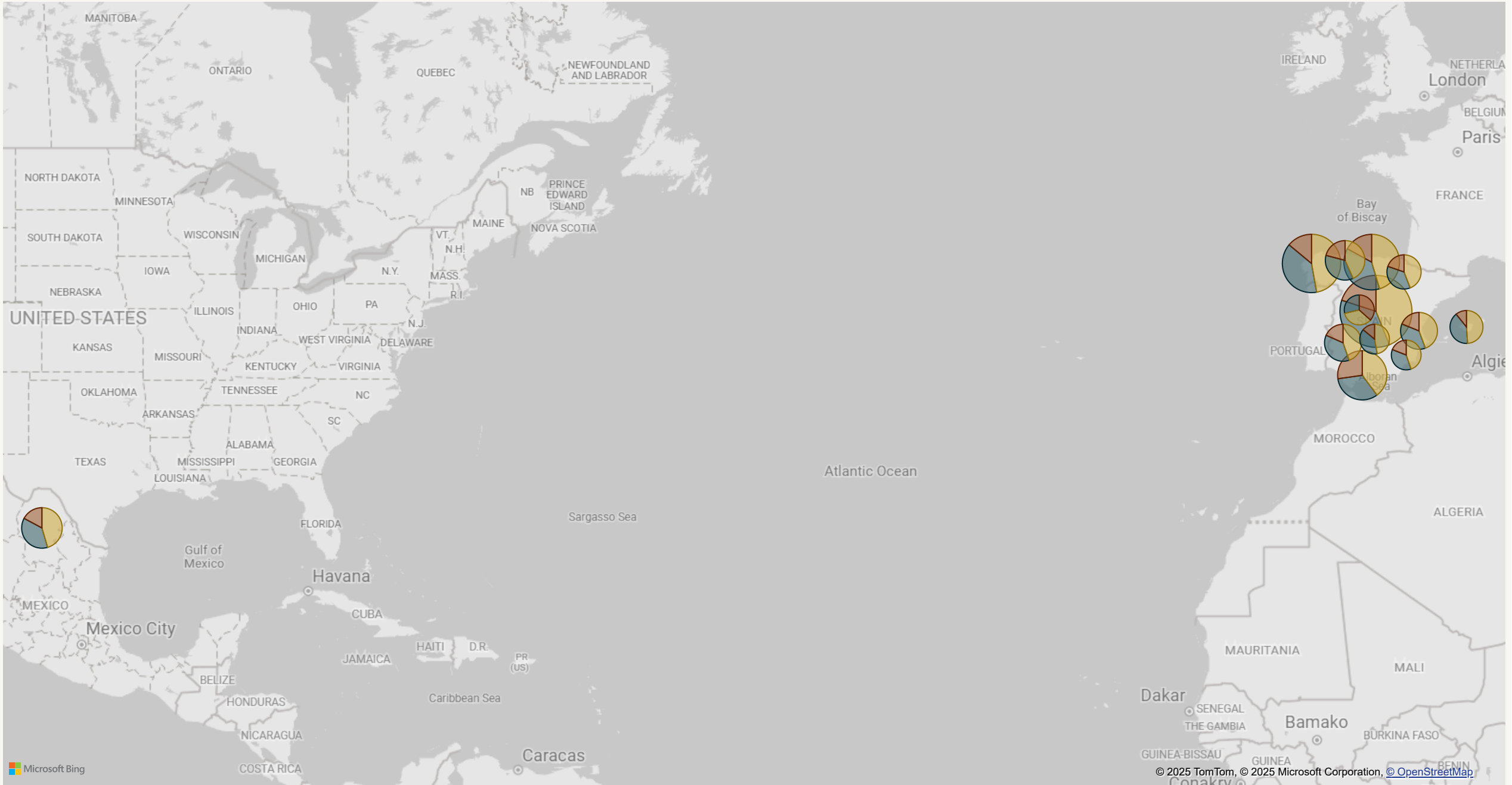


Beneficio, SumaNeto and Sum of Unidades by Cliente



## SumaNeto by Provincia and Ejercicio

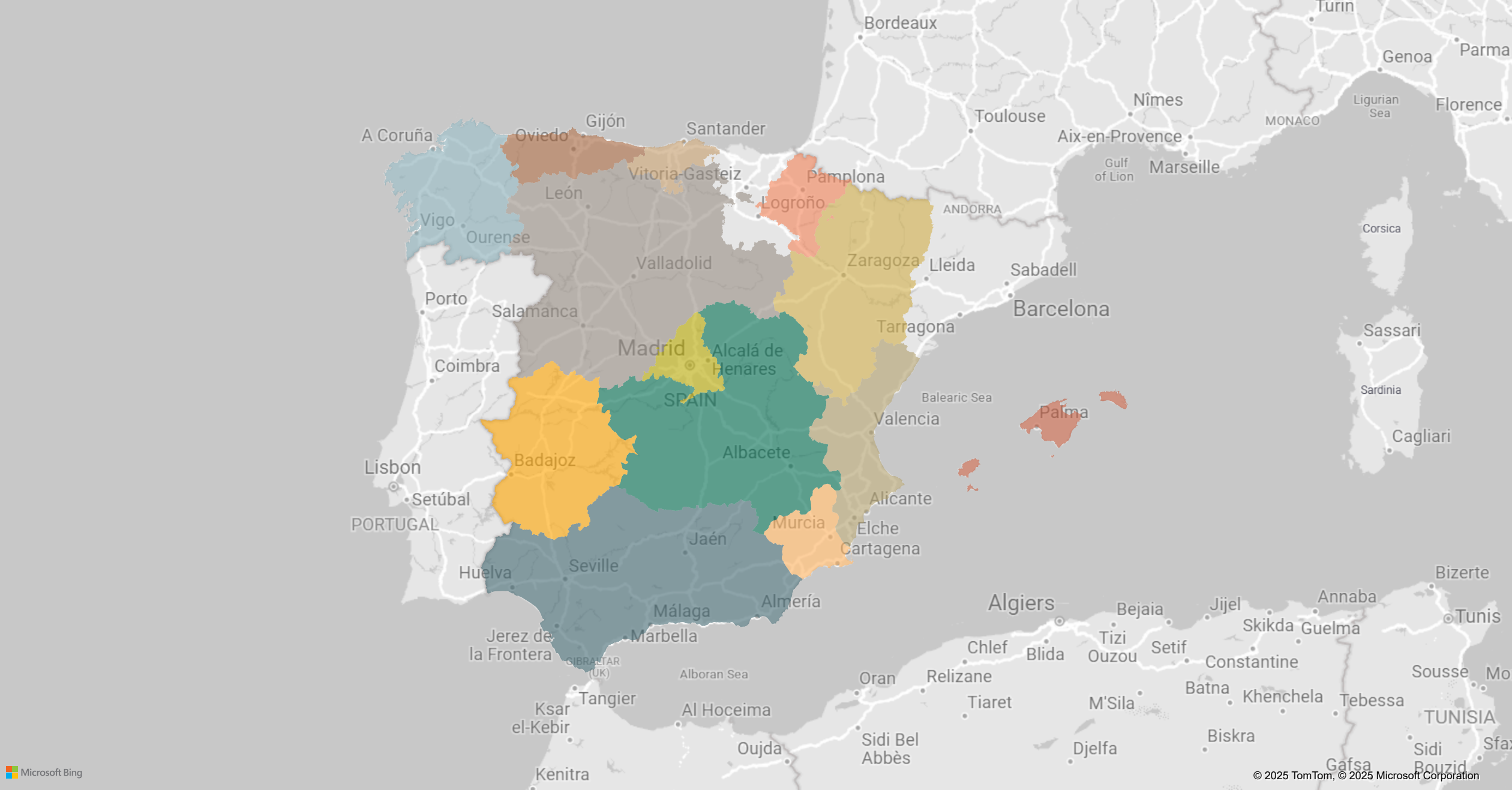
**Ejercicio** ● 2013 ● 2014 ● 2015





# Comunidad autónoma and Comunidad autónoma

Comunidad autónoma    ● ANDALU...    ● ARAGÓN    ● ASTURIAS    ● BALEARES    ● CANTABRIA    ● CASTILLA-...    ● CASTILL...    ● EXTRE...    ● GALICIA    ● MADRID    ● MURCIA    ● NAVARRA    ● VALENCIA



Nº factura ▲	Fecha	Cliente		Suma de Neto	%GT Sum of Neto	SumaUnidades	Average of Neto
1	05/01/2013	DEPORTES REUNIDOS, S.L.		30,428.88	0.68%	180	3,042.89
1	05/01/2014	DEPORTES REUNIDOS, S.L.		36,759.10	0.82%	218	3,675.91
1	05/01/2015	DEPORTES REUNIDOS, S.L.		44,007.00	0.98%	260	4,400.70
1	22/12/2015	DEPORTES DE ARAGÓN, S.L.	✖	-1,000.00	-0.02%	-1	-1,000.00
4	12/01/2013	DEPOR-CAMPO, S.L.	✖	16,806.60	0.38%	72	3,361.32
4	12/01/2014	DEPOR-CAMPO, S.L.		20,192.91	0.45%	87	4,038.58
4	12/01/2015	DEPOR-CAMPO, S.L.		24,359.20	0.54%	104	4,871.84
6	15/01/2013	SKI, S.L.	✓	59,412.24	1.33%	414	4,951.02
6	15/01/2014	SKI, S.L.	✓	72,271.41	1.62%	502	6,022.62
6	15/01/2015	SKI, S.L.	✓	85,176.92	1.90%	591	7,098.08
8	20/01/2013	MG-DEPORTES		28,450.19	0.64%	198	4,064.31
8	20/01/2014	MG-DEPORTES		34,408.65	0.77%	240	4,915.52
8	20/01/2015	MG-DEPORTES		41,025.88	0.92%	284	5,860.84
9	20/01/2013	DEPORTES LOPEZ, S.L.		27,850.38	0.62%	178	3,978.63
9	20/01/2014	DEPORTES LOPEZ, S.L.		33,246.93	0.74%	214	4,749.56
9	20/01/2015	DEPORTES LOPEZ, S.L.		43,418.67	0.97%	254	6,202.67
10	20/01/2013	SPORTS MARÍA		28,889.69	0.65%	161	4,127.10
10	20/01/2014	SPORTS MARÍA		34,820.14	0.78%	194	4,974.31
10	20/01/2015	SPORTS MARÍA		41,799.67	0.93%	231	5,971.38
11	21/01/2013	DEPORTES DE ARAGÓN, S.L.	✖	17,346.89	0.39%	156	2,891.15
11	21/01/2014	DEPORTES DE ARAGÓN, S.L.		21,135.26	0.47%	189	3,522.54
11	21/01/2015	DEPORTES DE ARAGÓN, S.L.		25,148.21	0.56%	224	4,191.37
12	23/01/2013	BICICLETA ASTURIANA, S.L.	✖	19,635.84	0.44%	46	9,817.92
12	23/01/2014	BICICLETA ASTURIANA, S.L.		23,968.99	0.54%	56	11,984.50
12	23/01/2015	BICICLETA ASTURIANA, S.L.		28,302.14	0.63%	66	14,151.07
13	25/01/2013	SA VELO, S.A.	✖	12,382.18	0.28%	86	2,476.44
13	25/01/2014	SA VELO, S.A.	✖	14,959.48	0.33%	105	2,991.90
13	25/01/2015	SA VELO, S.A.	✖	18,007.54	0.40%	125	3,601.51
14	25/01/2013	DEPORTES PALMERA, S.A.	✖	4,907.54	0.11%	21	1,635.85
Total				4,471,639.44	100.00%	28,579	3,901.95

Año	2013					2014					2015
Familia	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Qtr 1	Qtr 2	Qtr 3	Qtr 4	Total	Qtr 1
☐ Bicycletas de carretera	287,199.97	195,970.09	79,294.77	290,997.41	853,462.24	350,084.91	236,759.59	95,810.42	352,326.78	1,034,981.70	400,000.00
Bicicleta carrera	171,430.00	117,062.20	48,000.40	183,675.00	520,167.60	210,124.20	140,572.60	57,796.40	221,389.60	629,882.80	200,000.00
Bicicleta carrera mod. A	52,989.24	38,589.99	14,399.25	47,421.53	153,400.01	63,740.68	46,845.56	17,471.09	58,364.96	186,422.29	60,000.00
Bicicleta carrera mod. B	48,765.46	28,222.53	7,103.63	45,309.64	129,401.26	59,132.92	34,558.20	8,639.55	54,717.15	157,047.82	50,000.00
Bicicleta carrera modelo C	14,015.27	12,095.37	9,791.49	14,591.24	50,493.37	17,087.11	14,783.23	11,903.38	17,855.07	61,628.79	20,000.00
☐ Bicycletas de paseo	28,692.83	19,056.62	10,775.84	28,053.89	86,579.18	34,957.39	22,665.72	12,580.33	34,171.45	104,374.89	40,000.00
Bicicleta dual	2,463.93	1,759.95	351.99	1,407.96	5,983.83	3,167.91	1,759.95	351.99	1,759.95	7,039.80	2,000.00
Bicicleta infantil	1,023.68	959.70		2,111.34	4,094.72	1,247.61	1,151.64		2,559.20	4,958.45	1,500.00
Bicicleta paseo	12,670.90	7,487.35	3,110.13	14,629.13	37,897.51	15,205.08	9,100.01	3,570.89	17,854.45	45,730.43	15,000.00
Bicicleta tres asientos	7,773.03	3,166.79	3,166.79	3,454.68	17,561.29	9,500.37	3,742.57	3,742.57	4,318.35	21,303.86	7,000.00
Monociclo	4,761.29	5,682.83	4,146.93	6,450.78	21,041.83	5,836.42	6,911.55	4,914.88	7,679.50	25,342.35	8,000.00
☐ Mountain Bikes	31,502.88	24,303.81	10,763.21	32,737.84	99,307.74	38,669.90	29,442.29	13,137.26	39,936.84	121,186.29	40,000.00
Bicicleta mountain infantil	27,702.27	20,963.88	8,651.76	28,284.60	85,602.51	34,024.71	25,372.95	10,565.13	34,523.85	104,486.64	35,000.00
Mountain bike	3,800.61	3,339.93	2,111.45	4,453.24	13,705.23	4,645.19	4,069.34	2,572.13	5,412.99	16,699.65	5,000.00
☐ Recambios	61,593.49	39,334.69	16,492.98	60,392.42	177,813.58	74,649.90	47,582.17	19,610.33	73,130.38	214,972.78	80,000.00
Artículo sin codificar											
Asiento para bicicleta velocidad	9,075.72	5,850.70	2,654.22	9,475.28	27,055.92	11,073.52	7,049.38	3,167.94	11,473.08	32,763.92	12,000.00
Casco bicicleta	22,168.30	10,709.88	4,980.67	14,337.42	52,196.27	26,803.49	12,926.71	5,873.16	17,274.00	62,877.36	25,000.00
Empuñadura	10,727.85	6,016.01	462.77	10,938.20	28,144.83	13,083.77	7,236.04	546.91	13,209.98	34,076.70	12,000.00
Gafas	19,621.62	16,758.10	8,395.32	25,641.52	70,416.56	23,689.12	20,370.04	10,022.32	31,173.32	85,254.80	30,000.00
Total	408,989.17	278,665.21	117,326.80	412,181.56	1,217,162.74	498,362.10	336,449.77	141,138.34	499,565.45	1,475,515.66	500,000.00

Nº factura	Fecha	Cliente	Suma de Neto	%GT Sum of Neto
1	05/01/2013	DEPORTES REUNIDOS, S.L.	30,428.88	0.68%
1	05/01/2014	DEPORTES REUNIDOS, S.L.	36,759.10	0.82%
1	05/01/2015	DEPORTES REUNIDOS, S.L.	44,007.00	0.98%
1	22/12/2015	DEPORTES DE ARAGÓN, S.L.	✗ -1,000.00	-0.02%
4	12/01/2013	DEPOR-CAMPO, S.L.	✗ 16,806.60	0.38%
4	12/01/2014	DEPOR-CAMPO, S.L.	20,192.91	0.45%
4	12/01/2015	DEPOR-CAMPO, S.L.	24,359.20	0.54%
6	15/01/2013	SKI, S.L.	✓ 59,412.24	1.33%
6	15/01/2014	SKI, S.L.	✓ 72,271.41	1.62%
6	15/01/2015	SKI, S.L.	✓ 85,176.92	1.90%
8	20/01/2013	MG-DEPORTES	28,450.19	0.64%
8	20/01/2014	MG-DEPORTES	34,408.65	0.77%
8	20/01/2015	MG-DEPORTES	41,025.88	0.92%
9	20/01/2013	DEPORTES LOPEZ, S.L.	27,850.38	0.62%
9	20/01/2014	DEPORTES LOPEZ, S.L.	33,246.93	0.74%
9	20/01/2015	DEPORTES LOPEZ, S.L.	43,418.67	0.97%
10	20/01/2013	SPORTS MARÍA	28,889.69	0.65%
10	20/01/2014	SPORTS MARÍA	34,820.14	0.78%
10	20/01/2015	SPORTS MARÍA	41,799.67	0.93%
11	21/01/2013	DEPORTES DE ARAGÓN, S.L.	✗ 17,346.89	0.39%
11	21/01/2014	DEPORTES DE ARAGÓN, S.L.	21,135.26	0.47%
11	21/01/2015	DEPORTES DE ARAGÓN, S.L.	25,148.21	0.56%
12	23/01/2013	BICICLETA ASTURIANA, S.L.	✗ 19,635.84	0.44%
12	23/01/2014	BICICLETA ASTURIANA, S.L.	23,968.99	0.54%
12	23/01/2015	BICICLETA ASTURIANA, S.L.	28,302.14	0.63%
13	25/01/2013	SA VELO, S.A.	✗ 12,382.18	0.28%
13	25/01/2014	SA VELO, S.A.	✗ 14,959.48	0.33%
13	25/01/2015	SA VELO, S.A.	✗ 18,007.54	0.40%
<b>Total</b>			<b>4,471,639.44</b>	<b>100.00%</b>

Familia	2013	2014	2015	Total
☐ <b>Bicicletas de carretera</b>	<b>1,151,520.45</b>	<b>1,397,036.06</b>	<b>596,698.13</b>	<b>3,145,254.64</b>
Bicicleta carrera	512,262.72	620,262.39	255,135.08	1,387,660.19
Bicicleta carrera mod. A	209,513.88	254,667.83	113,583.84	577,765.55
Bicicleta carrera mod. B	310,588.98	376,594.90	169,234.56	856,418.44
Bicicleta carrera modelo C	119,154.87	145,510.94	58,744.65	323,410.46
☐ <b>Bicicletas de paseo</b>	<b>108,244.39</b>	<b>130,587.82</b>	<b>58,252.33</b>	<b>297,084.54</b>
Bicicleta dual	5,545.58	6,578.05	4,630.36	16,753.99
Bicicleta infantil	5,470.84	6,624.86	1,966.09	14,061.79
Bicicleta paseo	49,134.67	59,307.82	23,602.56	132,045.05
Bicicleta tres asientos	21,918.98	26,572.98	15,058.88	63,550.84
Monociclo	26,174.32	31,504.11	12,994.44	70,672.87
☐ <b>Mountain Bikes</b>	<b>130,238.20</b>	<b>158,862.30</b>	<b>67,808.57</b>	<b>356,909.07</b>
Bicicleta mountain infantil	112,822.25	137,641.68	59,751.90	310,215.83
Mountain bike	17,415.95	21,220.62	8,056.67	46,693.24
☐ <b>Recambios</b>	<b>244,780.28</b>	<b>295,910.55</b>	<b>131,700.36</b>	<b>672,391.19</b>
Artículo sin codificar			-1,000.00	-1,000.00
Asiento para bicicleta velocidad	35,223.12	42,651.38	16,712.75	94,587.25
Casco bicicleta	73,143.40	88,082.32	47,625.79	208,851.51
Empuñadura	40,869.34	49,489.91	22,891.42	113,250.67
Gafas	95,544.42	115,686.94	45,470.40	256,701.76
<b>Total</b>	<b>1,634,783.32</b>	<b>1,982,396.73</b>	<b>854,459.39</b>	<b>4,471,639.44</b>

## Informe de Ventas por Artículo y Años



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familia by neto pie

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pais and provincia by neto

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sum of neto by año and mes  
table ordered by año

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top 3 cliente by neto where  
unidades < 1000

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×

representante by neto tree

Comunidad autónoma

ANDALUCÍA

ARAGÓN

ASTURIAS

BALEARES

CANTABRIA

CASTILLA-LA MANCHA

CASTILLA-LEON

EXTREMADURA

▼