

COLLEGE OF COMPUTING, INFORMATICS AND MATHEMATICS UNIVERSITI TEKNOLOGI MARA MERBOK, KEDAH

Bachelor of Information Science (Hons) Library Management

(CDIM260)

"PAIR ASSIGNMENT: ARWAN TECHNO"

PREPARED BY:

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CLASS:

KCDIM2603C

PREPARED FOR:

SIR RAMLI BIN SAAD

1/4/2024

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ENT530 PRINCIPLES OF ENTREPRENEURSHIP

SIR RAMLI BIN SAAD

1/4/2024

Acknowledgment

First thing first, we want to express all our sincere to our lecturer Sir Ramli bin Saad for helping us a lot to complete this assignment. A big thanks to Sir for keeping a good guideline and give the best guidance to completing this assignment. This assignment cannot be completed if we are doing it all alone without your help. And thank you for giving this task since now we must know in more detail about this topic.

Secondly, we would like to thanks to all those classmates in KCDIM2603C for help is a lot on what we do not really understand. They keep giving a lot of respond immediately and we discussed it together in the group chat. We cannot get so much information that we did not know without them.

And lastly, we want to thanks to both of our parent that keep supporting us from the beginning of this assignment. They also help us when we are asking for something that we do not know and not so sure.

After this assignment, we have learned a new thing that we never knew before. It was great to have an assignment like this. We wish we could have used it one day in the future.

Executive Summary

ARWAN Techno is a forward-thinking phone case company that is set to transform the market with cutting-edge designs and exceptional craftsmanship. Our goal is to offer high-quality phone cases that are both fashionable and durable, meeting the needs of a wide range of customers and providing maximum protection for their devices.

With the ever-changing landscape of technology, our designs continue to evolve. ARWAN Techno remains at the forefront of innovation by utilizing state-of-the-art materials and advanced manufacturing methods. We prioritize durability and functionality in our products, ensuring that they offer robust protection while still being stylish.

ARWAN Techno prioritizes customer satisfaction, creating a smooth shopping experience. Our online platform offers a user-friendly interface and a diverse selection, guaranteeing that all customers can discover the ideal case for their device.

In addition, sustainability is a fundamental part of our company's values. We prioritize sustainable practices in our production process, aiming to reduce our environmental footprint while maintaining the highest quality products.

ARWAN Techno aims to establish itself as the leading brand for phone cases, renowned for its innovative designs, superior quality, and unwavering commitment to customer satisfaction. By implementing well-planned marketing strategies and fostering partnerships, our goal is to broaden our market presence and establish ourselves as a frontrunner in the industry.

Come along with us as we revolutionize the world of phone cases and take device protection to unprecedented heights. Discover the perfect blend of sophistication, cutting-edge technology, and dependability with ARWAN Techno.

Product philosophy

At Arwan Techno, we are proud of our expertise in transforming personal design preferences into one-of-a-kind, premium phone cases. Arwan Techno offers a variety of items that caters to a wide array of tastes, whether customers prefer sleek minimalist design, energetic hues, or personalized graphics. The company's products extend beyond basic protection, offering a platform for users to showcase their unique style.

Customer-Centric Approach:

Important to Arwan Techno's strategy is a strong dedication to understanding and achieving customer requirements. The company values the feedback of its user society making sure that every phone case matches to the customer's unique style and preferences. Arwan Techno's customer-centric approach divides it from competitors in the highly competitive phone case market.

Innovation and adaptability

Arwan Techno values innovation as an essential concept. The founders are well aware of the fast-paced changes in technology and design trends, which allows the company to easily incorporate new developments. With a commitment to innovation, Arwan Techno consistently delivers state-of-the-art designs and features to its valued customers.

Future outlook

Looking ahead, Arwan Techno has a clear vision of achieving long-term growth and expanding its business activities. With a strong foundation, a loyal customer base, and an unwavering focus on quality, Arwan Techno is determined to make a mark in the phone case market. Establishing strong alliances, maintaining a strong online presence, and prioritizing customer satisfaction will play important roles in achieving success.

Founding vision

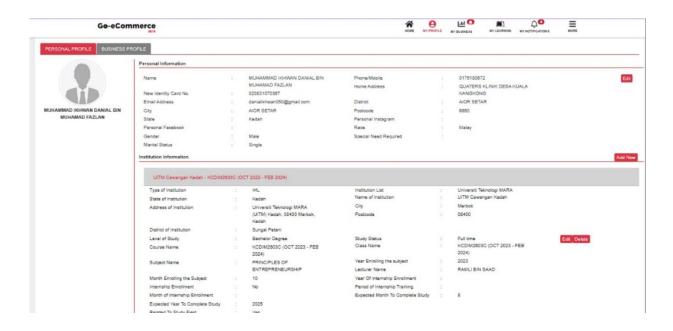
Arwan Techno was founded by Arif and Ikhwan, who shared a common vision of creating a brand that effortlessly combines technology, design, and personal expression. The company's core philosophy is captured in its slogan: "Remember us. What design you want. We make it happen/true". This commitment demonstrates Arwan Techno's strong focus on meeting customer demands by creating personalized phone case designs.

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Go-Ecommerce registration





MyENT certificate





SSM registration





SUNGGUHPUN SEGALA USAHA TELAH DIAMBIL UNTUK MEMASTIKAN MAKLUMAT YANG DIBERI ADALAH BETUL DAN KEMASKINI PENDAFTAR PERNIAGAAN TIDAK BOLEH DIPERTANGGUNGKAN BAGI SEBARANG KERUGIAN KERANA MAKLUMAT YANG TERSILAP ATAU TERTINGGAL

** MAKLUMAT PERNIAGAAN **

NAMA PERNIAGAAN : ARWAN TECHNO ENTERPRISE NO PENDAFTARAN : 202403004356 (003563793-W)

ALAMAT UTAMA PERNIAGAAN : NO.45B, JALAN LEMBAH MERBOK 2

TAMAN LEMBAH MERBOK KEDAH DARUL AMAN

08400 MERBOK

KEDAH

BENTUK PERNIAGAAN : PERKONGSIAN
TARIKH MULA BERNIAGA : 17-12-2023
TARIKH PENDAFTARAN : 04-01-2024
TARIKH LUPUT PENDAFTARAN : 03-01-2025
STATUS : AKTIF

** JENIS PERNIAGAAN **

JUALAN BORONG KELENGKAPAN TELEFON DAN TELEKOMUNIKASI

** MAKLUMAT CAWANGAN **

*** TIADA CAWANGAN ***

Form A

REGISTRATION OF BUSINESS RULES 1957 [RULE 3] - PORTAL BUSINESS REGISTRATION

Reference No:

EB-A2023123000497

(* Mandatory Field)						
NAME APPROVAL NO.	EB-A2023123000497					
I/We the person(s) responsible submit for registration of the	e following particulars regarding the un	der-mention	ed business.			
INFORMATION OF BUSINESS (* Mandatory field)						
1. * BUSINESS NAME	ARWAN TECHNO ENTERPRISE					
2. A) * DATE OF COMMENCEMENT OF BUSINESS (dd/mm/yyyy)	17/12/2023 B) * REGISTRATIO PERIOD	ON	1 YEA	RS		
3. * PARTNERSHIP AGREEMENT (If yes, upload the copy of agreement)	NO DATE (dd/mm/yyyy)					
4. ADDRESS OF PRINCIPAL PLACE OF BUSINESS	NO.45B, JALAN LEMBAH MERBO TAMAN LEMBAH MERBOK KEDAH DARUL AMAN	K 2				
TOWN	MERBOK					
POSTCODE	08400					
STATE	KEDAH			_		
5. * TELEPHONE	0124124220	FAX		_		
C E MAR						
6. E-MAIL	2023444322@student.uitm.edu.my					
7. CORRESPONDENCE ADDRESS (if different from above)	NO.45B, JALAN LEMBAH MERBO TAMAN LEMBAH MERBOK KEDAH DARUL AMAN	K 2				
TOWN	MERBOK			_		
POSTCODE	08400					
STATE	KEDAH					

Introduction of business



ARWAN is a collaboration that was founded with the intention of offering clients with a diverse array of customized cover option for their mobile phones in order to fulfill what they need. There is a symbol of the company's emblem that depicts two people lifting their hands in a sign of happiness and cooperation. It is a representation of the partnership that existed between Arif and Ikhwan, the individuals who established the company and whose names are used as the foundation for the logo.

Name and address of business

Name: Arwan Techno Entreprise

Address: 45B, Jalan Lembah Merbok 2, Taman Lembah Merbok,

08400 Merbok, Kedah Darul Aman

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Organizational chart



MUHAMMAD ARIF FIRDAUS BIN MOHD HAZLY 2023444322



MUHAMMAD IKHWAN DANIAL BIN MUHAMAD FAZLAN 2023444714

Mission / vision

Mission Statement:

"At Arwan Techno, we are committed to revolutionizing your mobile devices into distinctive reflections of personal style." Our goal is to enable customers to design unique phone cases that provide device protection while also allowing for personal expression. We are dedicated to combining cutting-edge ideas, exceptional craftsmanship, and the ability to think outside the box to provide personalized solutions that mirror the unique characteristics and preferences of our clientele. Through promoting a culture of innovation and uniqueness, our goal is to revolutionize the way individuals engage with their technology, one personalized phone case at a time.

"In the custom phone case business, we aim to create an environment where every mobile device becomes a unique masterpiece, showcasing the owner's individuality and creativity." Our goal is to become the top choice for customized phone cases, leading the way in creativity, excellence, and ensuring customer happiness. We strive to constantly innovate, bringing the latest technologies and design choices to our customers, allowing them to express their individuality through their devices. With our unwavering dedication to providing top-notch products and putting our customers first, our goal is to establish ourselves as the frontrunner in the personalized phone case industry, ensuring that everyone can easily express their individuality.

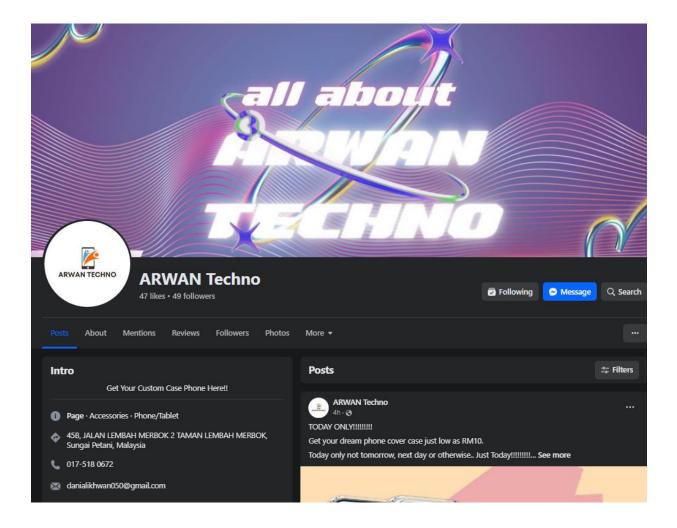
Descriptions of products / services

The phone cases that we provide to our customers are of the highest quality. A customizable phone casing service that can be customized to the specific tastes of each individual customer is another service that we provide. Additionally, in order to better serve our esteemed clientele, we provide our very unique choice.

Price list



Facebook Page



Customizing URL Facebook (FB) page

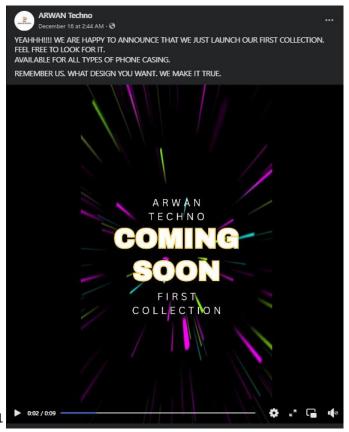
https://www.facebook.com/profile.php?id=61552720070673

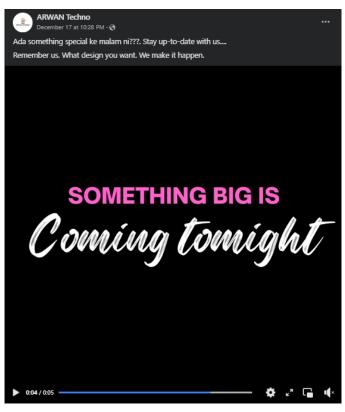
Facebook (FB) post – Teaser















Facebook (FB) post – Copywriting (soft sell)





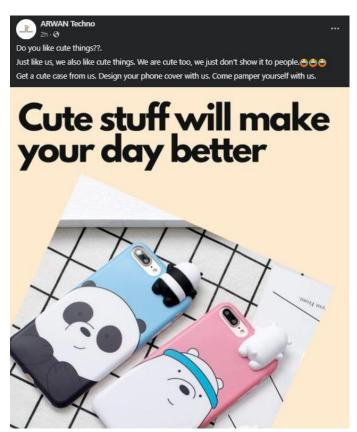




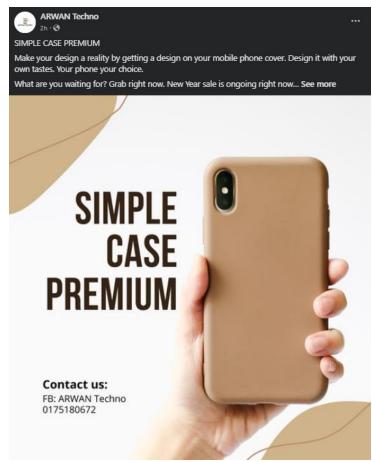


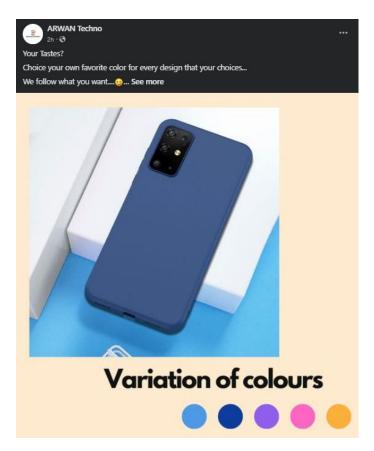


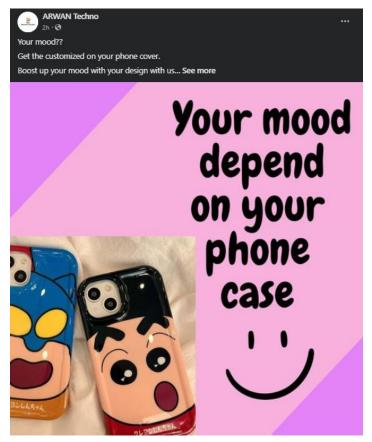












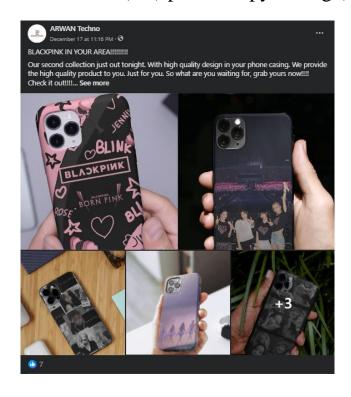


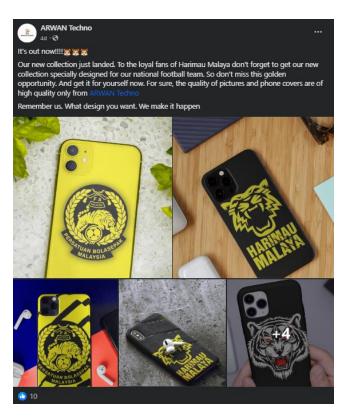




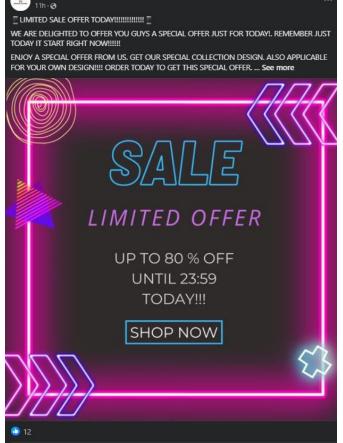


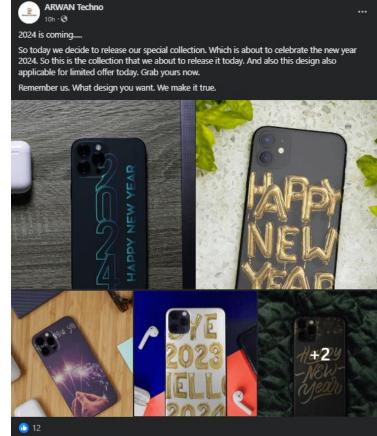
Facebook (FB) post – Copywriting (hard sell)





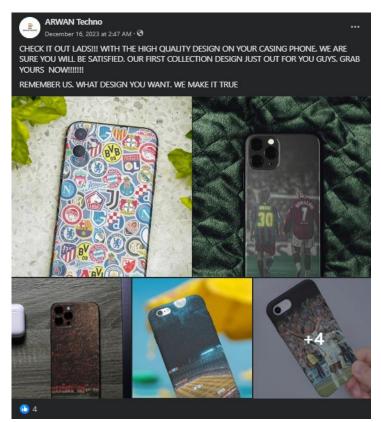










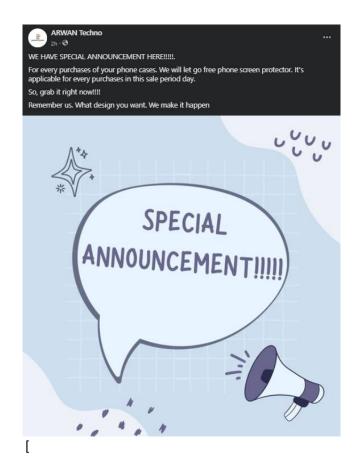




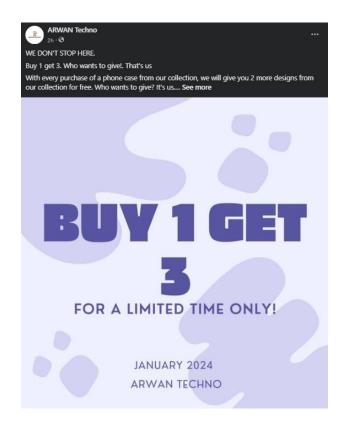


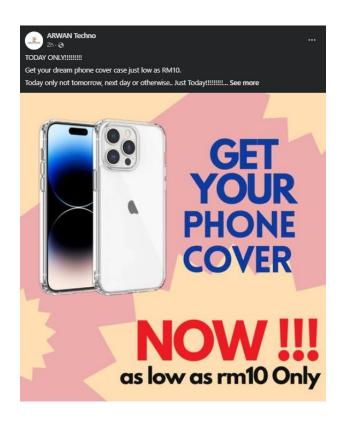


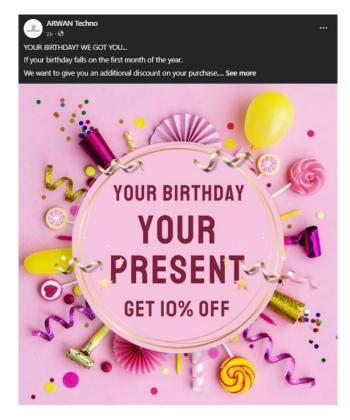








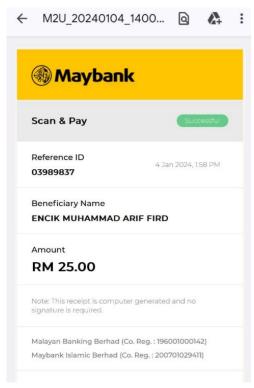




Customer Feedback / Transaction



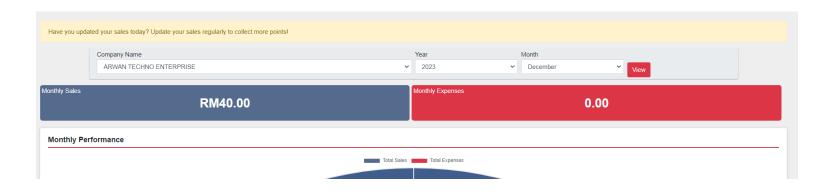


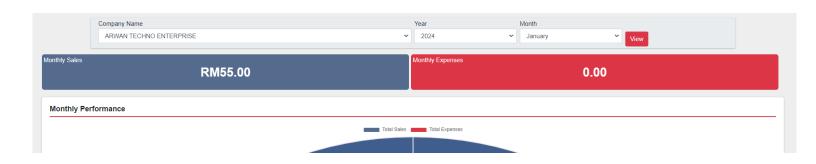


Sales Report

Go-eCommerce

Business Name	Date	Ty pe	Marketplace (if any)	Others Marketplace (if any)	Total Sales (RM)	Expenses Category	Expenses Subcategory	Total Expenses (RM)	Descriptions	Create d At
ARWAN TECHNO ENTERPRISE	30/12/ 2023	onli ne	Others	null	25				1 Customized design casing	04/01/ 2024
ARWAN TECHNO ENTERPRISE	04/01/ 2024	onli ne	Social Media		20				2x clear casing have been sold	04/01/ 2024
ARWAN TECHNO ENTERPRISE	28/12/ 2023	onli ne	Social Media		15				1x silicone case	04/01/ 2024
ARWAN TECHNO ENTERPRISE	01/01/ 2024	onli ne			35				1x blackpink edition & 1 clear case	04/01/ 2024





Conclusion

At the end of the evaluation of the phone case custom business company shows a strong commitment to innovation, individuality, and quality craftsmanship. Our mission statement highlights our dedication to revolutionizing mobile devices, allowing individuals to express their unique style while prioritizing creativity, technology, and protection. Through cultivating an environment that embraces a wide range of lifestyles and personalities, the company establishes itself as a pioneer in the industry, pushing boundaries and enhancing the relationship between individuals and their technology.

The vision statement envisions a future where every mobile device is transformed into a unique masterpiece, representing the owner's artistic expression. Our company aims to establish itself as a prominent player on the global stage, constantly pushing the boundaries of innovation and always striving to exceed customer expectations. The focus on innovative technologies and design choices highlights our dedication to remaining at the forefront of the personalized phone case industry.

In an academic context, the company's mission and vision statements showcase a deep understanding of consumer needs, market dynamics, and the importance of customization in today's consumer culture. The strategic positioning demonstrates a careful alignment of objectives with current trends, making a strong argument for the company's potential success in a competitive market. The academic analysis highlights the company's commitment to both financial success and empowering individuals to express their unique identities through their mobile devices.