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# INTRODUCTION TO RECOMMENDATION SYSTEMS

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Global Data Insight & Analytics

A large, stylized white script logo of the word "Ford" on a dark blue background.

# DISCLAIMER

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**In case of any discrepancies seen in the content or point of view expressed**

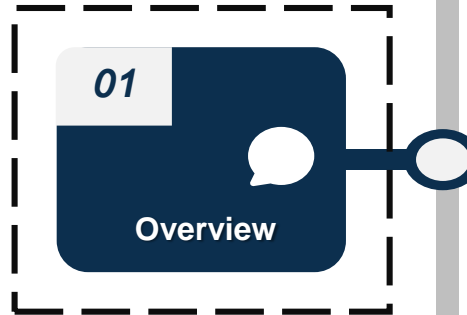
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## **OVERVIEW**

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- *WHY RS BECOME POPULAR?*
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- *RS TYPES*
- *POPULARITY BASED*

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- *HOW IT WORKS?*
- *ITEM PROFILE CREATION*
- *COUNT BASED VS BOOLEAN*
- *WORD2VEC- TF-IDF*
- *SUMMARY*

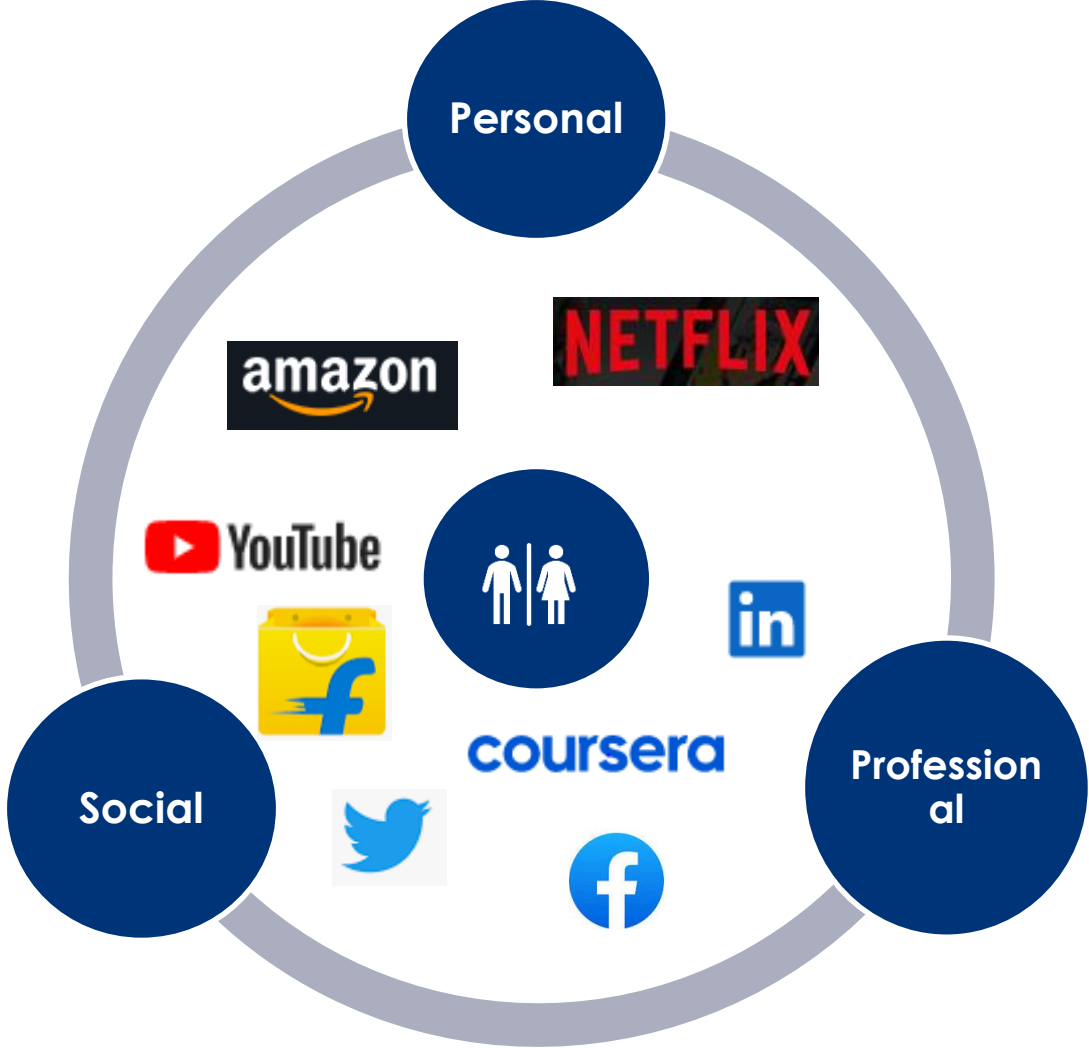


## **COLLABORATIVE FILTERING**

- *HOW IT WORKS?*
- *COSINE SIMILARITY*
- *USER BASED VS ITEM BASED*
- *LIMITATIONS*

## **PRACTICE EXERCISE**

# A Slice of our Day-Today Routine



Shopping)

amazon



Entertainment

NETFLIX

prime video



Socializing



Professional



coursera



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# What is Recommendation System (RS)?

- ❑ RS filters and suggests relevant content at individual level based on user's past preference which helps to improve the user current experience
- ❑ Used widely for recommending movies, articles, CPG\* goods
- ❑ Effective for both service providers and users
- ❑ Helps business to upsell and cross sell through product recommendations
- ❑ E-commerce/Digital business derive maximum benefit through RS



Image Source: Shutterstock.com

# Why RS got more popular in the recent decades?

- ❑ **Internet Penetration:** Massive expansion of internet across all levels helped to access digital contents at minimal to zero cost
- ❑ **E-Commerce Disruption:** There is exponential growth of E-Commerce sectors with the deeper penetration into remote towns/villages. Also e-commerce product portfolio expanded from selling fresh vegetables to delivering cars through online
- ❑ **Scarcity to Abundance:** Number of products available in an E-Commerce store or digital streaming platforms are much higher compared to Physical retail stores
  - ❑ More choice necessities better filters and recommendation engines for the business
- ❑ **Advancement in Data Science & Cloud Computing :** Lead to development of scalable and most efficient recommendation engines

# Personalization

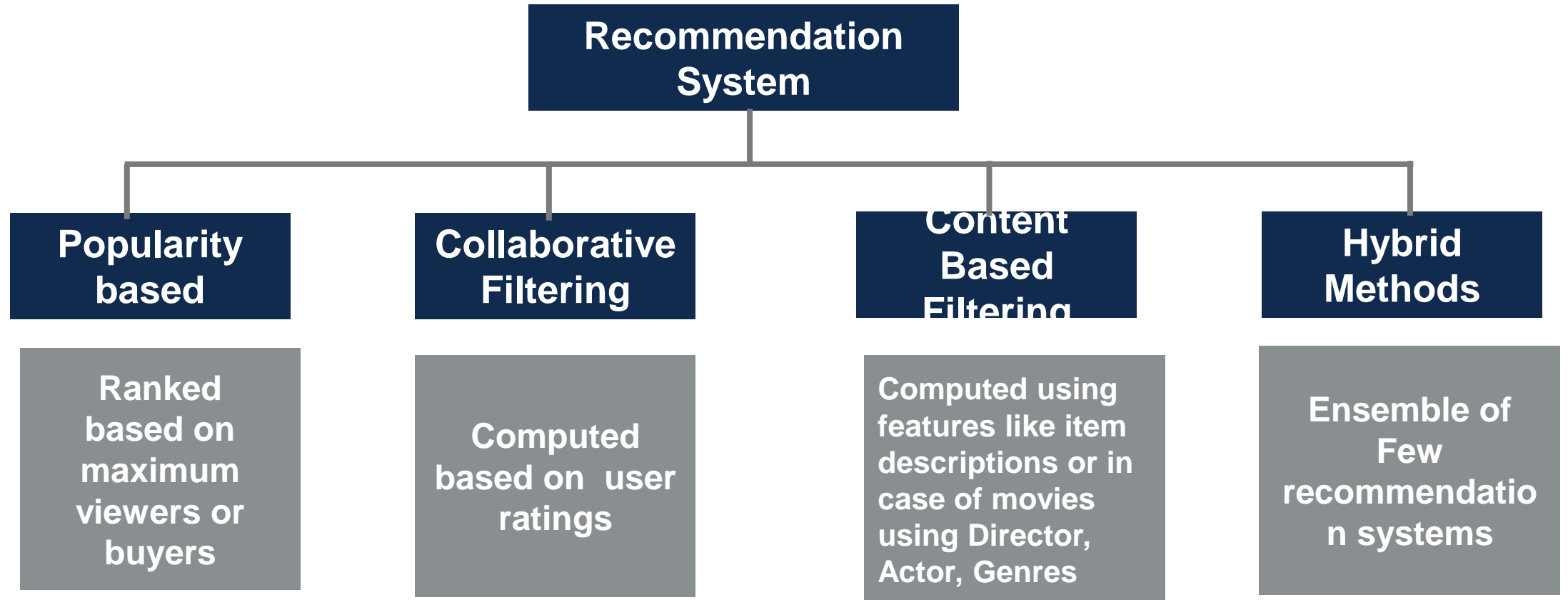
Just sharing the recommendations for couple of profiles from the same household



Recommendations are personalised at the individual level even within same household



# Types of Recommendation System





# Popularity Based Approach

- ❑ Recommends the top trending article or most selling items
- ❑ Relatively easy to compute, No customer data required
- ❑ But all customers get same suggestions, Not personalized

## Best Sellers in Books



Recommendations for books as on 5<sup>th</sup> Nov 2022 at Amazon.com

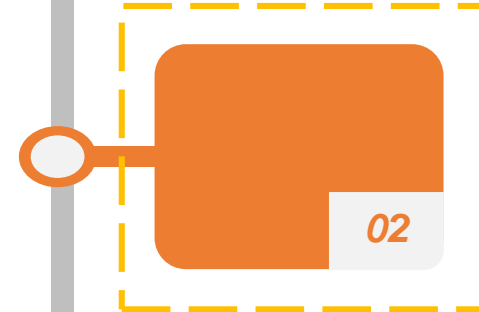
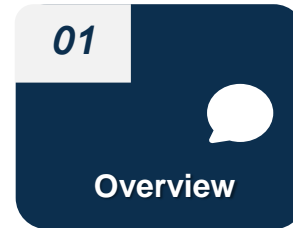
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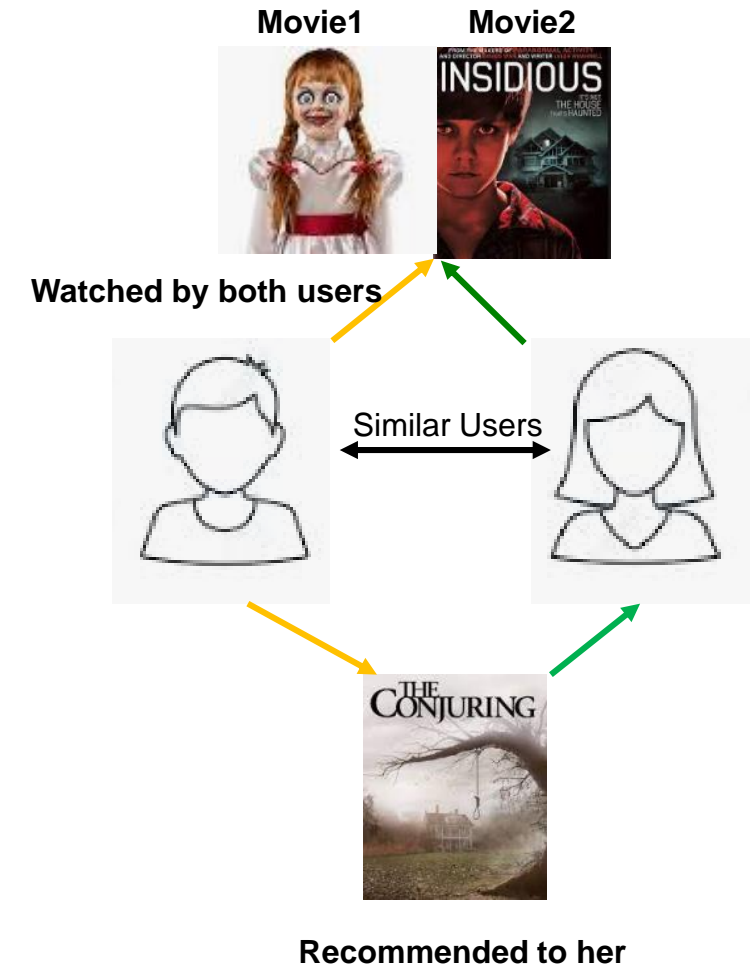
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## **PRACTICE EXERCISE**

# Collaborative Filtering

- ❑ Computed using customer ratings, based on which personalized recommendations can be made
- ❑ Assumption with CF is that if users A and B have similar taste in a product, then A and B are likely to have similar taste in other products as well
- ❑ Similarity can be measured at user-user level or by item-item grouping



# Find Similar Users / Similar movies?

| User   | Movie1 | Movie2 | Movie3 | Movie4 | Movie5 | Movie6 |
|--------|--------|--------|--------|--------|--------|--------|
| Nikita | 4      | 3      | 4      | 4      | 5      | ?      |
| Krisha | 4      | 3      | 4      | 4      | 4      | 5      |
| Nikhil | 3      | 1      | 1      | 3      | 2      | 4      |
| Nithin | 1      | 2      | 4      | 1      | 3      | 5      |
| Amit   | 3      | 1      | 1      | 3      | 3      | 3      |

Rating 1- Low: 5 Highest

# Unboxing Cosine Similarity (1/2)

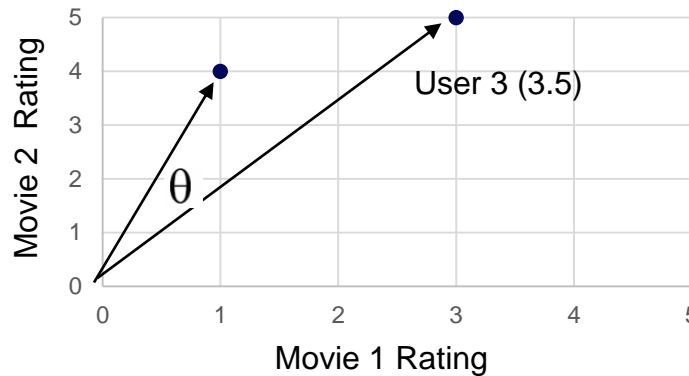
|       | Movie1 | Movie2 |
|-------|--------|--------|
| User1 | 1      | 4      |
| User2 | 1      | 4      |

Similar User



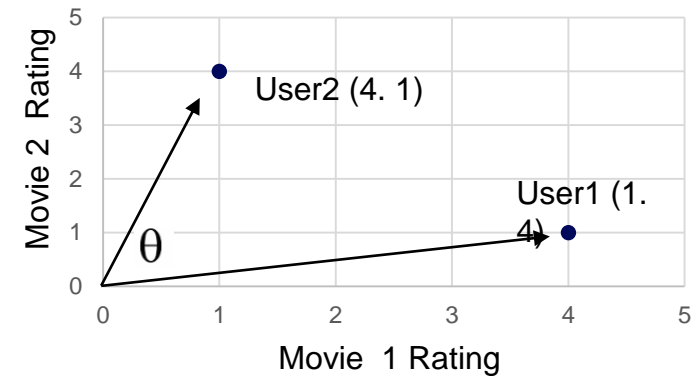
|       | Movie1 | Movie2 |
|-------|--------|--------|
| User1 | 1      | 4      |
| User3 | 3      | 5      |

Closely Similar Users



|       | Movie1 | Movie2 |
|-------|--------|--------|
| User1 | 1      | 4      |
| User2 | 4      | 1      |

Dissimilar User



- ❑ Similarity b/n two users or items can be measured using the angular distance
- ❑ Cosine of the angle between the lines/vectors defines how similar two users in a scale of 0 to 1

# Unboxing Cosine Similarity (2/2)

□ Let us compute similarity value for the given two user manually

|       | Movie1 | Movie2 |
|-------|--------|--------|
| User1 | 1      | 4      |
| User2 | 1      | 4      |

$$\text{similarity} = \cos(\theta) = \frac{\mathbf{A} \cdot \mathbf{B}}{\|\mathbf{A}\| \|\mathbf{B}\|} = \frac{\sum_{i=1}^n A_i B_i}{\sqrt{\sum_{i=1}^n A_i^2} \sqrt{\sum_{i=1}^n B_i^2}},$$

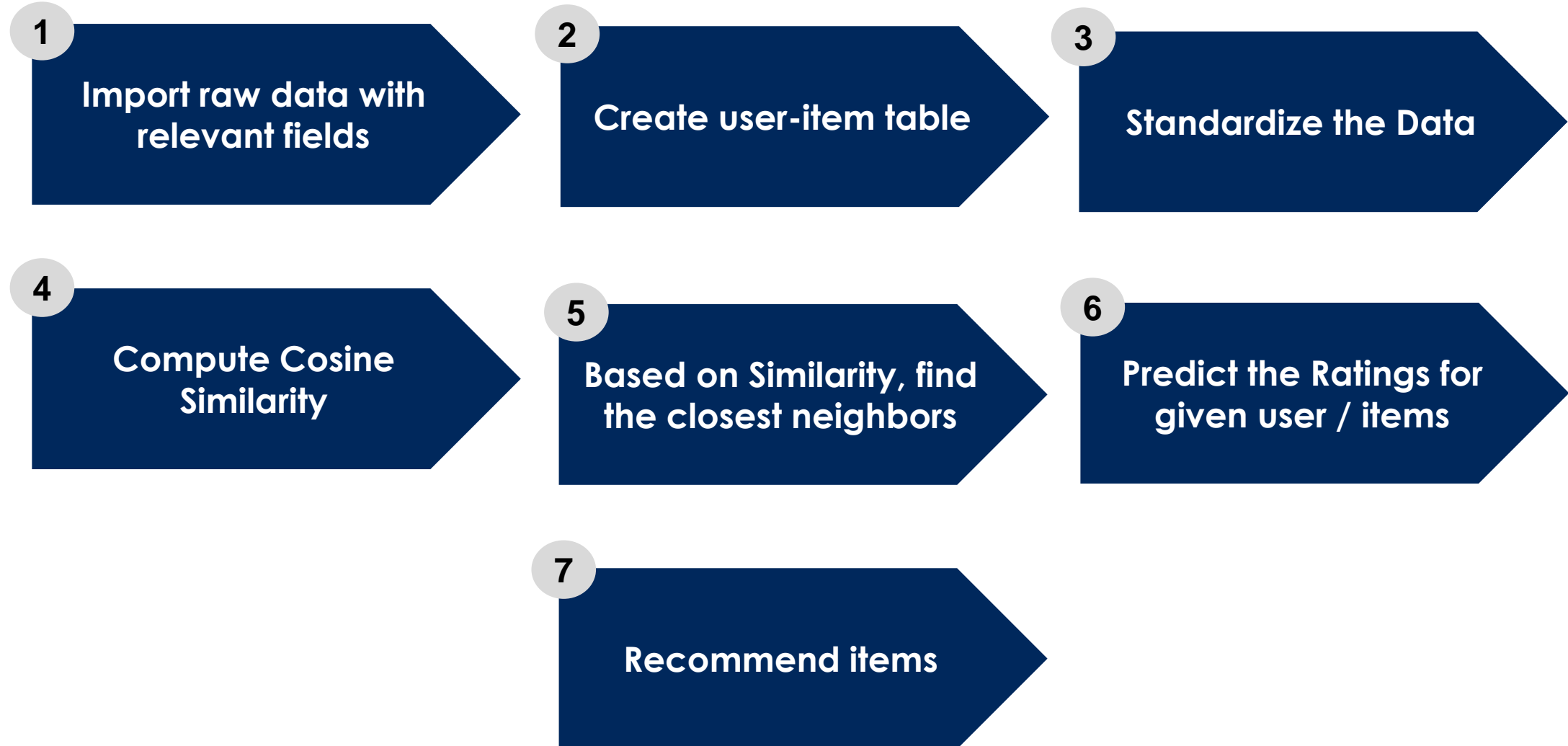
|       |        |
|-------|--------|
| A     | User1  |
| B     | User2  |
| $i=1$ | Movie1 |
| $i=2$ | Movie2 |

$$\text{Similarity} = ((\text{User1 Movie1} * \text{User2 Movie1}) + (\text{User1 Movie2} * \text{User2 Movie2})) / (\text{sqrt}(\text{User1 Movie1}^2 + \text{User1 Movie2}^2)) + (\text{sqrt}(\text{User2 Movie1}^2 + \text{User2 Movie2}^2))$$

$$\begin{aligned} &= ((1*1) + (4*4)) / (\text{Sqrt}(17) * \text{Sqrt}(17)) \\ &= 17/17 \\ &= 1 \end{aligned}$$

- Similarity values can take values from 0 to 1, In this case 1 implies both the users have similar interest

# Collaborative Filtering – Step by Step Approach





# Collaborative Filtering – Step by Step Approach (1/2)

In the given dataset, let us find similar users and predict the ratings for the given user

## 1.Import raw data with relevant field

| User   | MovieId | Rating |
|--------|---------|--------|
| Nikita | Movie1  | 4      |
| Nikita | Movie2  | 3      |
| Nikita | Movie3  | 4      |
| Nikita | Movie4  | 4      |
| Nikita | Movie5  | 5      |
| Krisha | Movie1  | 4      |
| Krisha | Movie2  | 3      |
| Krisha | Movie3  | 4      |
| Krisha | Movie4  | 4      |
| Krisha | Movie5  | 4      |
| Krisha | Movie6  | 5      |
| Nikhil | Movie1  | 3      |
| Nikhil | Movie2  | 1      |
| Nikhil | Movie3  | 1      |
| Nikhil | Movie4  | 3      |
| Nikhil | Movie5  | ?      |

## 2.Create a Cross Tab of User-Movie Table

| User   | Movie1 | Movie2 | Movie3 | Movie4 | Movie5 | Movie6 |
|--------|--------|--------|--------|--------|--------|--------|
| Nikita | 4      | 3      | 4      | 4      | 5      | ?      |
| Krisha | 4      | 3      | 4      | 4      | 4      | 5      |
| Nikhil | 3      | 1      | 1      | 3      | 2      | 4      |
| Nithin | 1      | 2      | 4      | 1      | 3      | 5      |
| Amit   | 3      | 1      | 1      | 3      | 3      | 3      |

## 3.Standardise the Data

| User   | Movie1 | Movie2 | Movie3 | Movie4 | Movie5 |
|--------|--------|--------|--------|--------|--------|
| Nikita | 0.00   | -0.50  | 0.00   | 0.00   | 0.50   |
| Krisha | 0.20   | -0.80  | 0.20   | 0.20   | 0.20   |
| Nikhil | 0.50   | -0.50  | -0.50  | 0.50   | 0.00   |
| Nithin | -0.40  | -0.07  | 0.60   | -0.40  | 0.27   |
| Amit   | 0.40   | -0.60  | -0.60  | 0.40   | 0.40   |

Standardized value= (Given value- Row Mean)/Range

# Collaborative Filtering – Step by Step Approach (2/2)

In the given dataset, we will find similar users and predict the ratings for the given user

## 4. User-User Similarity

| Simillarity | Nikita | Krishna | Nikhil | Nithin | Amit   |
|-------------|--------|---------|--------|--------|--------|
| Nikita      | 1      | 0.791   | 0.354  | 0.271  | 0.645  |
| Krishna     | 0.791  | 1       | 0.559  | 0.086  | 0.612  |
| Nikhil      | 0.354  | 0.559   | 1.000  | -0.767 | 0.913  |
| Nithin      | 0.271  | 0.086   | -0.767 | 1.000  | -0.560 |
| Amit        | 0.645  | 0.612   | 0.913  | -0.560 | 1.000  |

## 5. Find closest neighbors for Nikita

### Similar to Nikita

| User    | Rank |
|---------|------|
| Krishna | 1    |
| Amit    | 2    |
| Nikhil  | 3    |

## 6. Predicting the Ratings

| Predicted Ratings for Movie 6 for Nikita | Ratings |
|--|---------|
| Based on Top 2 users                     | 4       |
| Based on Top 3 users                     | 4       |

- Recommendation decisions are made if the rating crosses a certain threshold
- In this case, Movie 6 can be recommended to Nikita since the predicted rating observed to be on the higher scale
- Practically in many cases, Item-Item CF works much better than User-User CF since User preferences may change over time, however Item features does not change over time

# Evaluating Recommendations Systems (1/2)

## K Fold Cross Validation

- ❑ Create K randomly assigned training and test sets. Develop RS using individual training sets and apply it to test set and measure the accuracy
- ❑ Take the average of accuracy score to see how well the recommendation system is learning. This method is beneficial to prevent model from overfitting

## MAE (Mean Absolute Error):

- ❑ It is the absolute average of Actual – Predicted Rating. Lower the MAE value, more accurate is the prediction.

$$\text{MAE} = \frac{\sum_{i=1}^n |y_i - x_i|}{n}$$

$y_i$  = prediction

$x_i$  = true value

$n$  = total number of data points

# Evaluating Recommendations Systems (2/2)

## Root Mean Square Deviation/Error (RMSE)

- Like MAE but penalize more when the prediction is very far from the true value and penalize lesser for when the prediction is closer to the true value

$$\text{RMSE} = \sqrt{\frac{\sum_{i=1}^N (x_i - \hat{x}_i)^2}{N}}$$

RMSE = root-mean-square deviation

$i$  = variable  $i$

$N$  = number of non-missing data points

$x_i$  = actual observations time series

$\hat{x}_i$  = estimated time series

# Limitations of Collaborative Filtering

## ☐ Cold Start problem

- ☐ We can not compute CF for the Users or items with no historical ratings

## ☐ Data Sparsity

- ☐ Sparse availability of ratings for certain users or items makes the predictions less accurate

## ☐ Scalability

- ☐ If the number of items or users are massive then it becomes computationally intensive

## ☐ Dynamic updates

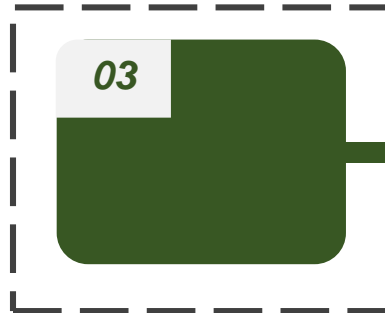
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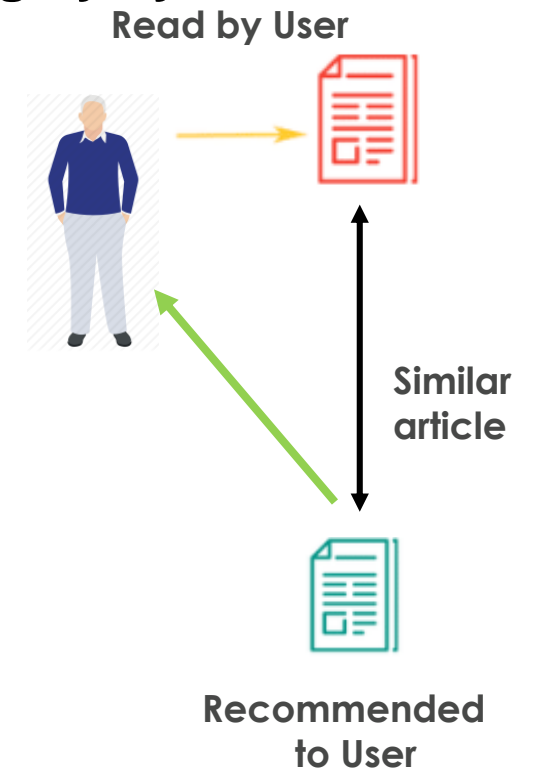
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## **PRACTICE EXERCISE**

# Content Based Filtering

- ❑ Content based recommendations are made based on the item profiles using features extracted from the content of the items the user has evaluated in the past
- ❑ Recommend items to customer x similar to previous items rated highly by x
- ❑ Examples:
  - ❑ Recommend Movies from the same actor, genre, casts
  - ❑ Recommend New articles with similar content, same author

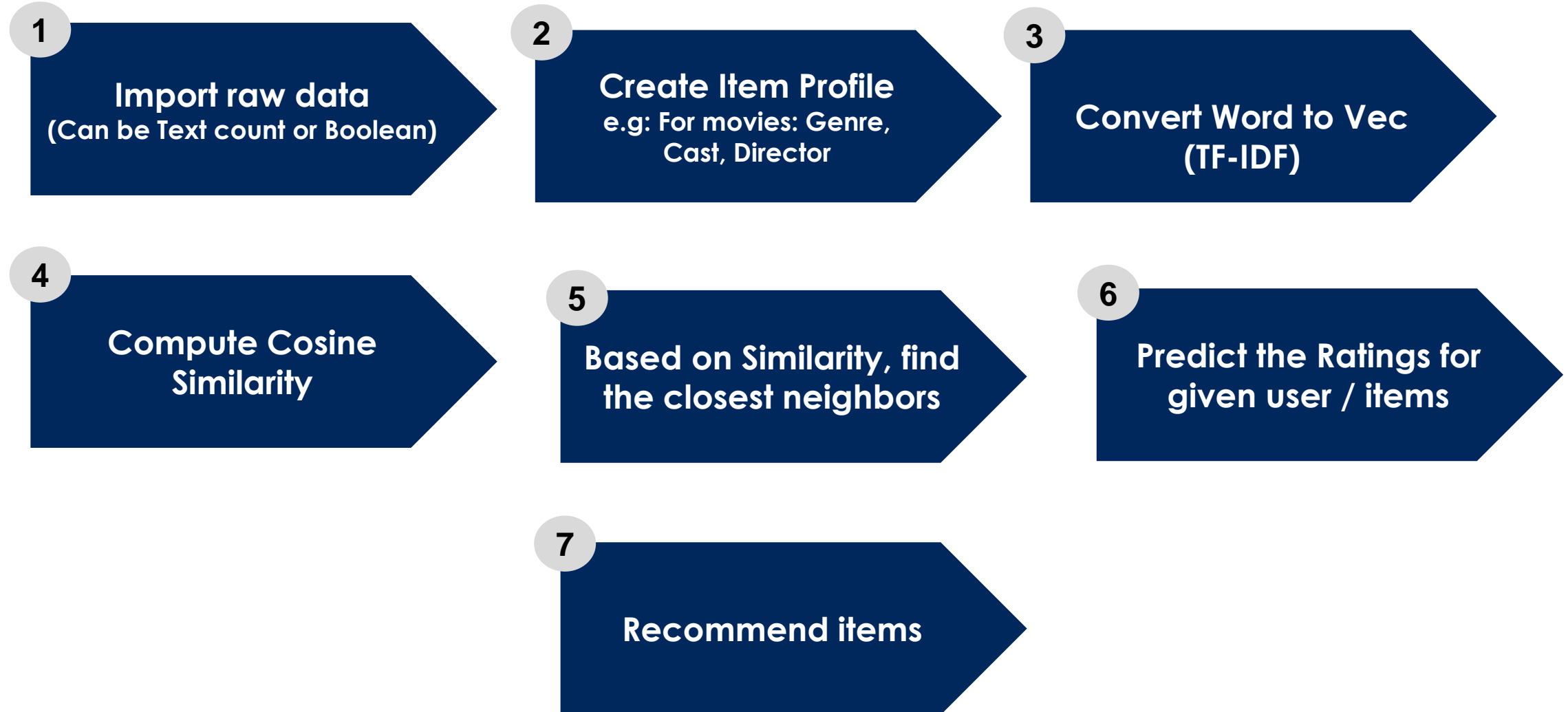




# Content Based Filtering

- ❑ From the features, create item profile for example:
  - ❑ Movies: Author, Title Cast, Genre | Articles: Domain, Publishers
- ❑ Ideally item profile can be created as Vector using real counts or Boolean
- ❑ Item profile can be created by using words with high TF-IDF Score
- ❑ How to create important features for the profile
  - ❑ TF-IDF Score:  $W_{ij} = TF_{ij} * IDF_i$
  - ❑ TF-IDF: (Term Frequency, Inverse Doc Frequency) – Used for information retrieval
    - ❑ Term Frequency => Total Frequency of given word in the article/total number of words in the article
    - ❑ IDF:  $\log(\text{Total number of articles in the given corpus} / \text{Number of articles containing given word})$

# Content based Filtering – Step by Step Approach



# Computing TF-IDF

❑ Let us compute TF-IDF for the given example

❑ TF-IDF Score:  $W_{ij} = TF_{ij} * IDF_i$

❑ Term Frequency => Total Frequency of given word in the article/total number of words in the article

❑ IDF:  $\log(\text{Total number of articles in the given corpus} / \text{Number of articles containing given word})$

Step 1: Raw Data

|           |      |         |         |
|-----------|------|---------|---------|
| Sentence1 | Best | Actress |         |
| Sentence2 | Best | Actor   |         |
| Sentence3 | Best | Actor   | Actress |

Step 2: Creating Feature List

| Article   | Best | Actress | Actor |
|-----------|------|---------|-------|
| Sentence1 | 1    | 1       | 0     |
| Sentence2 | 1    | 0       | 1     |
| Sentence3 | 1    | 1       | 1     |

Step 3a: Computing TF

| Article   | Best | Actress | Actor |
|-----------|------|---------|-------|
| Sentence1 | 1/2  | 1/2     | 0     |
| Sentence2 | 1/2  | 0       | 1/2   |
| Sentence3 | 1/3  | 1/3     | 1/3   |

Step 3b: Computing IDF

|     | Best | Actress | Actor |
|-----|------|---------|-------|
| IDF | 0    | 0.176   | 0.176 |

Step 3c: TF\*IDF Scores

|           | Best | Actress | Actor |
|-----------|------|---------|-------|
| Sentence1 | 0    | 0.088   | 0.000 |
| Sentence2 | 0    | 0.000   | 0.088 |
| Sentence3 | 0    | 0.059   | 0.059 |

Once words are converted to vectors, output of TF-IDF scores can be used to compute similarity score

# Pros & Cons of Content Based Filtering

❑ **Content Based** can be deployed even if there is no explicit rating provided by users.

**Very effective in finding similar articles, recommending blogs, posts.**

❑ **Cons:**

❑ **Cold Start problem:** We can not compute CB for the Users or items with no historical ratings

❑ **Item Description:** Rich item metadata is required for creating feature list/item profile

❑ **Overspecialization:** Users are restricted to get recommendations similar to items already defined in their profiles

# Hybrid Approach

- ❑ **Most of the product companies leverage multiple Recommendation systems in certain combinations to arrive at the final prediction**
- ❑ **In addition to Popularity based, Collaborative Filtering, Content Based, Product companies also leverages clustering, modelling approaches, association rule mining and customer demographic info to arrive at a hybrid approach to recommend products to increase the scalability and accuracy of the recommendations**

# Practice/Assignment

- ❑ Using Collaborative Filtering approach create Item-Item Similarity measure for the given data.
- ❑ Find top 2 movies similar to Movie 5 from the given list

| User   | Krishna | Nikhil | Nithin | Amit | Nikita |
|--------|---------|--------|--------|------|--------|
| Movie1 | 4       | 3      | 1      | 3    | 4      |
| Movie2 | 3       | 1      | 2      | 1    | 3      |
| Movie3 | 4       | 1      | 4      | 1    | 4      |
| Movie4 | 4       | 3      | 1      | 3    | 4      |
| Movie5 | 4       | 2      | 3      | 3    | 5      |

[illegible]