## **EXAMPLE:** Cobb-Douglas Demand Functions

In Chapter 4 we introduced the Cobb-Douglas utility function

$$u(x_1, x_2) = x_1^c x_2^d$$
.

Since utility functions are only defined up to a monotonic transformation, it is convenient to take logs of this expression and work with

$$\ln u(x_1, x_2) = c \ln x_1 + d \ln x_2.$$

Let's find the demand functions for  $x_1$  and  $x_2$  for the Cobb-Douglas utility function. The problem we want to solve is

$$\max_{x_1, x_2} c \ln x_1 + d \ln x_2$$

such that 
$$p_1x_1 + p_2x_2 = m$$
.

There are at least three ways to solve this problem. One way is just to write down the MRS condition and the budget constraint. Using the expression for the MRS derived in Chapter 4, we have

$$\frac{cx_2}{dx_1} = \frac{p_1}{p_2}$$

$$p_1x_1 + p_2x_2 = m.$$

These are two equations in two unknowns that can be solved for the optimal choice of  $x_1$  and  $x_2$ . One way to solve them is to substitute the second into the first to get

$$\frac{c(m/p_2 - x_1p_1/p_2)}{dx_1} = \frac{p_1}{p_2}.$$

Cross multiplying gives

$$c(m - x_1 p_1) = dp_1 x_1.$$

Rearranging this equation gives

$$cm = (c+d)p_1x_1$$

or

$$x_1 = \frac{c}{c+d} \frac{m}{p_1}.$$

This is the demand function for  $x_1$ . To find the demand function for  $x_2$ , substitute into the budget constraint to get

$$x_{2} = \frac{m}{p_{2}} - \frac{p_{1}}{p_{2}} \frac{c}{c+d} \frac{m}{p_{1}}$$
$$= \frac{d}{c+d} \frac{m}{p_{2}}.$$

The second way is to substitute the budget constraint into the maximization problem at the beginning. If we do this, our problem becomes

$$\max_{x_1} c \ln x_1 + d \ln(m/p_2 - x_1 p_1/p_2).$$

The first-order condition for this problem is

$$\frac{c}{x_1} - d\frac{p_2}{m - p_1 x_1} \frac{p_1}{p_2} = 0.$$

A little algebra—which you should do!—gives us the solution

$$x_1 = \frac{c}{c+d} \frac{m}{p_1}.$$

Substitute this back into the budget constraint  $x_2 = m/p_2 - x_1p_1/p_2$  to get

$$x_2 = \frac{d}{c+d} \frac{m}{p_2}.$$

These are the demand functions for the two goods, which, happily, are the same as those derived earlier by the other method.

Now for Lagrange's method. Set up the Lagrangian

$$L = c \ln x_1 + d \ln x_2 - \lambda (p_1 x_1 + p_2 x_2 - m)$$

and differentiate to get the three first-order conditions

$$\begin{split} \frac{\partial L}{\partial x_1} &= \frac{c}{x_1} - \lambda p_1 = 0\\ \frac{\partial L}{\partial x_2} &= \frac{d}{x_2} - \lambda p_2 = 0\\ \frac{\partial L}{\partial \lambda} &= p_1 x_1 + p_2 x_2 - m = 0. \end{split}$$

Now the trick is to solve them! The best way to proceed is to first solve for  $\lambda$  and then for  $x_1$  and  $x_2$ . So we rearrange and cross multiply the first two equations to get

$$c = \lambda p_1 x_1$$
$$d = \lambda p_2 x_2.$$

These equations are just asking to be added together:

$$c + d = \lambda(p_1x_1 + p_2x_2) = \lambda m,$$

which gives us

$$\lambda = \frac{c+d}{m}.$$

Substitute this back into the first two equations and solve for  $x_1$  and  $x_2$  to get

$$x_1 = \frac{c}{c+d} \frac{m}{p_1}$$
$$x_2 = \frac{d}{c+d} \frac{m}{p_2},$$

just as before.