



## Contact

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## Education

September 2016 - February 2021

### Columbia University in the City of New York

B.A. in Economics & Mathematics  
Minor in Middle Eastern, South Asian, and African Studies

September 2011 - May 2016

### American Robert College, Istanbul, Turkey

High School (High Honors)

## Expertise

- Private Equity
- Venture Capital
- Financial Models
- Macroeconomics
- Web3 & Monetary Theory
- Optimization

## Interests

- Large Language Models
- Latent Diffusion
- Alignment
- Politics

## Languages

English (Native)

Turkish (Native)

French (B2)

# Arjin Roni Şimşek

## Experience

### May 2022 - Present

#### The Game Circle

#### Co-founder & Financial Manager

- Co-founded The Game Circle, a Venture Builder focused on gaming, and played a key role in establishing the offices in Istanbul and Ankara, with over 32+ studios working in synergy.
- Led financial planning in incubation center, which involved creating detailed financial models and forecasts and managing budget allocation for the game studios.
- Managed fund-raising processes, successfully acquiring funds and securing 3 equity acquisitions totaling \$10 million, which greatly enhanced the company's operational capacity and market reach.
- Oversaw the company's AI in Gaming R&D division, pioneering the development of innovative AI technologies in gaming.
- Led the team that developed the world's first Generative AI mobile game, "Painter's Life," based on Stable Diffusion. The game significantly enhanced the company's reputation in the gaming industry, demonstrating its capability to lead and innovate.

### November 2021 - May 2022

#### BLG Capital - Real Estate Private Equity

#### Financial Analyst in the Executive Team

- Held the primary responsibility of creating Real Estate Financial Modeling (REFM) and Discounted Cash Flow (DCF) models for target deals, which were used to inform investment decisions and strategies.
- Analyzed and evaluated P&L statements, budgets, and cash flow models of current assets to aid in maintaining financial health and sustainability of the business.
- Prepared detailed presentations and reports for institutional investors, providing them with essential insights and updates on the company's financial performance.
- Conducted extensive market research and deal sourcing, leading to significant business expansion opportunities and strategic partnerships.
- Assisted legal due diligence, ensuring all legal and regulatory requirements were met in business transactions.
- Contributed significantly to the establishment of BLG Ventures, which aims to foster and support innovative startups in Real Estate & GreenTech

### March 2020-Present

#### ARX & Associates LLC

#### Founder

- Led a Malta-based Macro Hedge fund focusing on financial derivatives on global equities, digital assets, sovereign bonds, commodities, and precious metals.
- Generated a %68 return in 2020 with a Sharpe Ratio of 1.8. Beat the S&P500 in risk adjusted basis in 2022, Current assets under management: \$2.4 million.

### 2020 - 2022

#### Kundurà.co

#### Seed Investor, CFO

- Contributes to a human accessories brand based in Karakoy, Istanbul, reimagining traditional Italian shoemaking with a modern flair.
- Successfully landed consignment deals with Shopi Go and Beymen, leading Turkish fashion e-commerce platforms.
- Achieved positive cash flows since Q2 of 2021 with a targeted NOI of \$55,000 in 2022, and an EV of \$715,000.