

Sales Report

Introduction:

This sales report provides an in-depth analysis of the company's sales performance. The report is based on a comprehensive analysis of sales data and provides insights into various aspects of the company's sales performance.

Summary of Sales Performance:

- * Total Quantity Ordered: 22,246 units
- * Average Quantity Ordered: 35.59 units
- * Total Price Each: Rs. 58,339.69
- * Average Price Each: Rs. 93.34
- * Total Sales: Rs. 28,746,35.13
- * Average Sales: Rs. 4,599.42

Order Status Analysis:

The order status analysis provides insights into the current status of orders. The analysis reveals that:

- * 590 orders are shipped
- * 11 orders are cancelled
- * 8 orders are in process
- * 7 orders are resolved
- * 5 orders are disputed
- * 4 orders are on hold

Monthly Sales Analysis:

The monthly sales analysis provides insights into the company's sales performance on a monthly basis. The analysis reveals that:

- * January: 52 orders
- * February: 50 orders
- * March: 45 orders
- * April: 34 orders
- * May: 58 orders
- * June: 26 orders
- * July: 37 orders
- * August: 41 orders
- * September: 36 orders
- * October: 71 orders
- * November: 138 orders
- * December: 37 orders

Yearly Sales Analysis:

The yearly sales analysis provides insights into the company's sales performance on a yearly basis. The analysis reveals that:

- * 2003: 231 orders
- * 2004: 289 orders

* 2005: 105 orders

Product Line Analysis:

The product line analysis provides insights into the company's sales performance by product line. The analysis reveals that:

- * Classic Cars: 338 orders
- * Motorcycles: 104 orders
- * Trucks and Buses: 83 orders
- * Vintage Cars: 74 orders
- * Planes: 26 orders

Country Analysis:

The country analysis provides insights into the company's sales performance by country. The analysis reveals that:

- * USA: 233 orders
- * France: 72 orders
- * Spain: 49 orders
- * Australia: 44 orders
- * UK: 26 orders
- * Norway: 24 orders
- * Finland: 23 orders
- * Italy: 23 orders
- * Austria: 20 orders
- * Singapore: 17 orders
- * Sweden: 16 orders
- * Denmark: 16 orders
- * Germany: 16 orders
- * Canada: 12 orders
- * Switzerland: 12 orders
- * Japan: 11 orders
- * Philippines: 6 orders
- * Ireland: 3 orders
- * Belgium: 2 orders

City Analysis:

The city analysis provides insights into the company's sales performance by city. The analysis reveals that:

- * Madrid: 47 orders
- * San Rafael: 37 orders
- * NYC: 35 orders
- * San Francisco: 24 orders
- * Paris: 19 orders
- * Singapore: 17 orders
- * Salzburg: 14 orders
- * New Bedford: 14 orders
- * North Sydney: 14 orders
- * Brickhaven: 13 orders

- * Melbourne: 13 orders
- * Bergen: 12 orders
- * Gensve: 12 orders
- * Boras: 11 orders
- * Nashua: 11 orders
- * Reggio Emilia: 11 orders
- * Liverpool: 11 orders
- * Philadelphia: 11 orders
- * Allentown: 11 orders
- * Kobenhavn: 10 orders
- * Lyon: 10 orders
- * Nantes: 10 orders
- * Chatswood: 9 orders
- * Espoo: 9 orders
- * Koln: 9 orders
- * Burlingame: 9 orders
- * Stavern: 9 orders
- * Helsinki: 9 orders
- * Reims: 8 orders
- * Cambridge: 8 orders
- * Bridgewater: 8 orders
- * Torino: 8 orders
- * Marseille: 7 orders
- * Pasadena: 7 orders
- * New Haven: 7 orders
- * Manchester: 7 orders
- * Minato-ku: 7 orders
- * Frankfurt: 6 orders
- * Graz: 6 orders
- * Aarhus: 6 orders
- * London: 6 orders
- * Montreal: 6 orders
- * Versailles: 6 orders
- * Makati City: 6 orders
- * Las Vegas: 5 orders
- * Vancouver: 5 orders
- * South Brisbane: 5 orders
- * Lule: 5 orders
- * Oulu: 5 orders
- * San Jose: 5 orders
- * Lille: 5 orders
- * Strasbourg: 4 orders
- * Brisbane: 4 orders
- * Bergamo: 4 orders
- * Newark: 4 orders
- * Los Angeles: 4 orders
- * Burbank: 4 orders
- * Boston: 4 orders
- * Osaka: 4 orders
- * Oslo: 3 orders
- * Glen Waverly: 3 orders
- * San Diego: 3 orders
- * Dublin: 3 orders

- * Toulouse: 3 orders
- * White Plains: 3 orders
- * Cowes: 2 orders
- * Glendale: 2 orders
- * Munich: 1 order
- * Sevilla: 1 order
- * Barcelona: 1 order
- * Bruxelles: 1 order
- * Tsawassen: 1 order
- * Charleroi: 1 order

Deal Size Analysis:

The deal size analysis provides insights into the company's sales performance by deal size. The analysis reveals that:

- * Medium: 392 orders
- * Small: 147 orders
- * Large: 86 orders