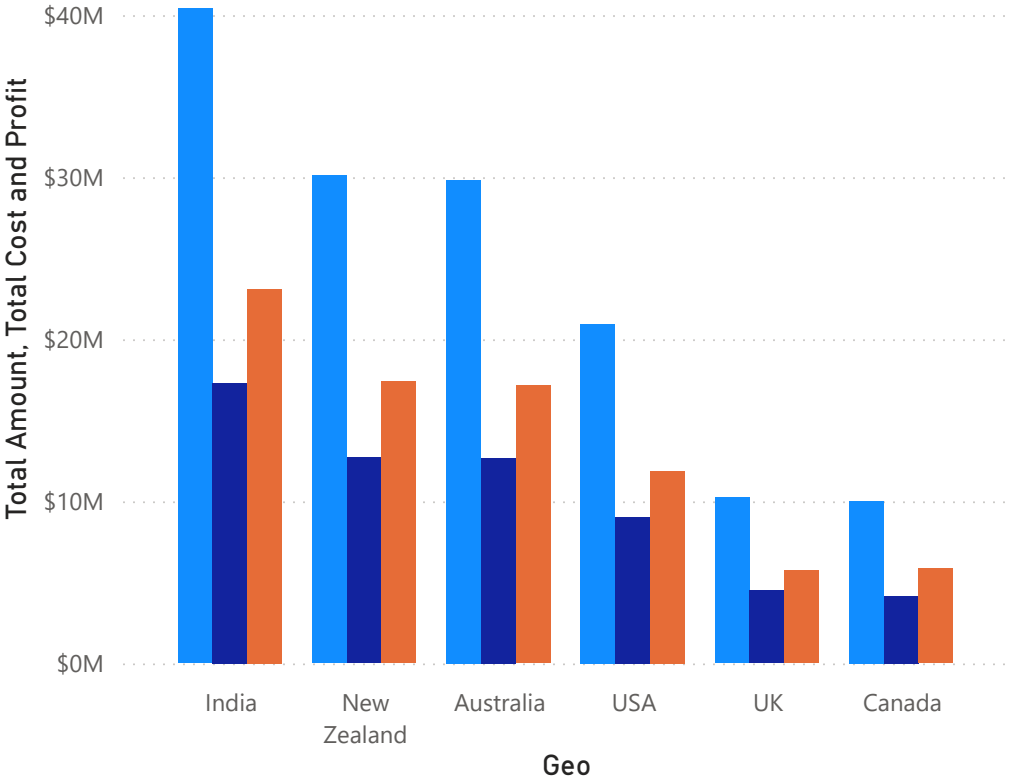


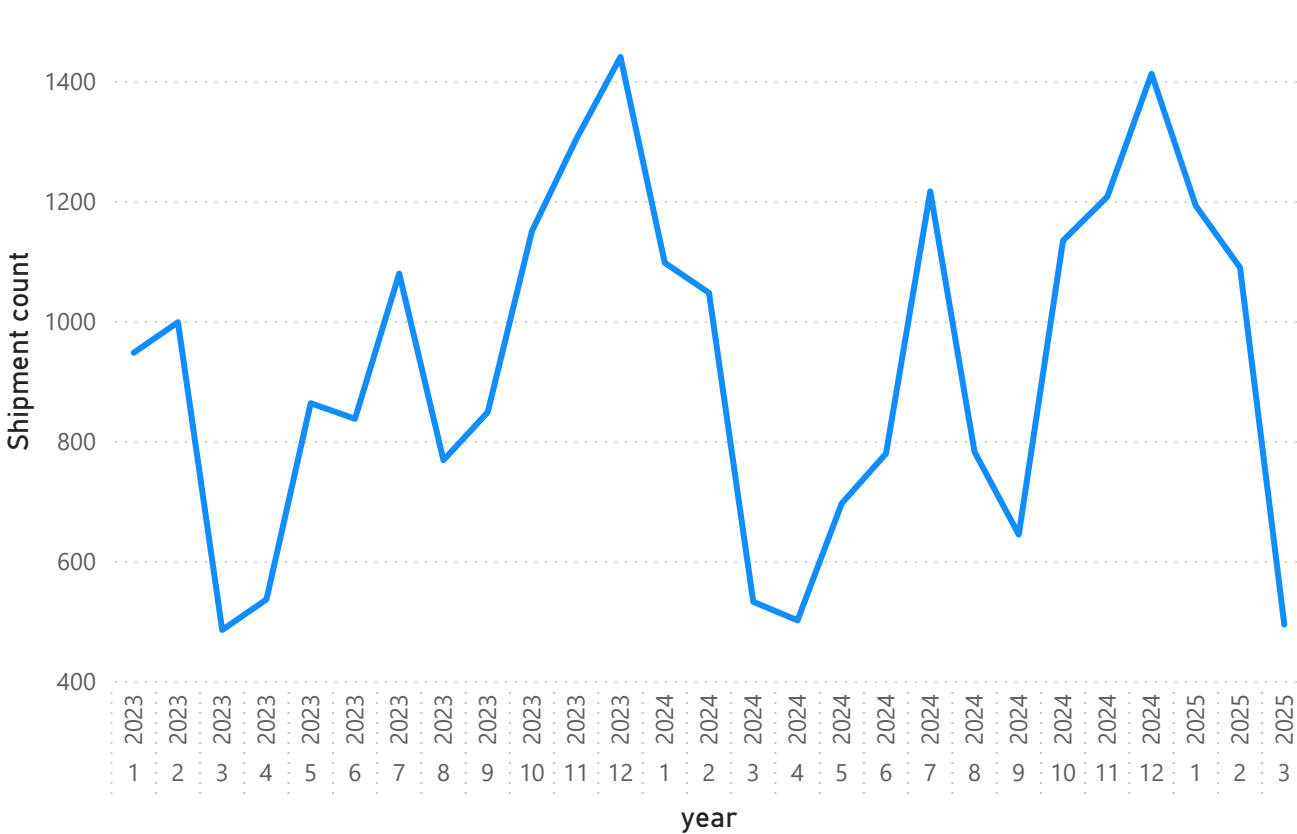
Total Amount, Total Cost and Profit by Geo

● Total Amount ● Total Cost ● Profit

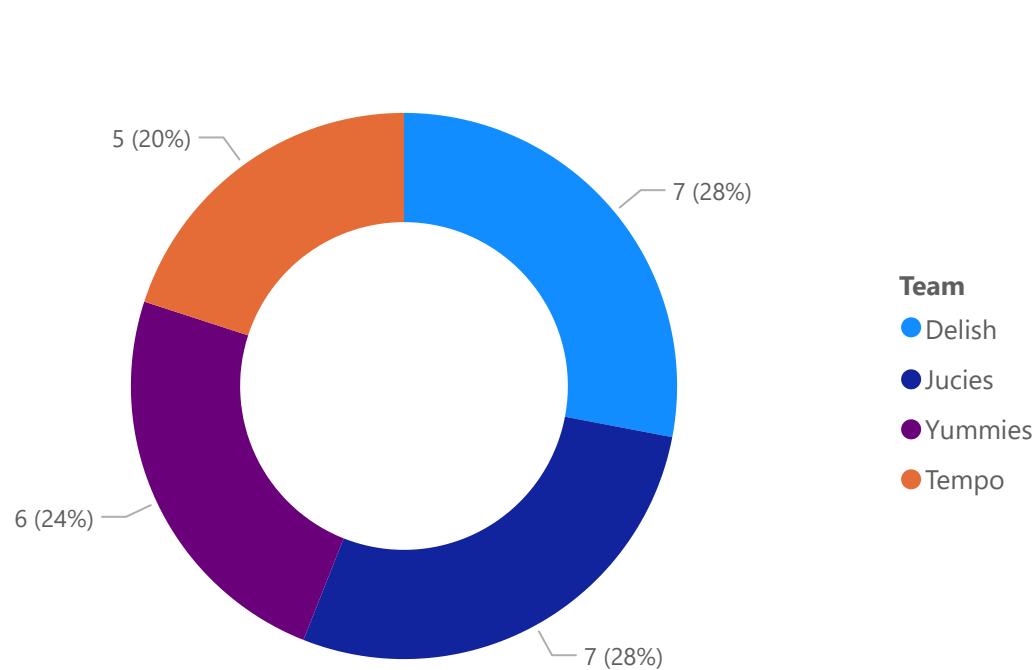


Product	Profit %	Profit
Peanut Butter Cubes	90.3%	\$65,29,177
Raspberry Choco	84.7%	\$60,39,823
Choco Coated Almonds	82.6%	\$55,80,761
Fruit & Nut Bars	77.8%	\$38,81,891
Orange Choco	77.4%	\$35,26,113
70% Dark Bites	77.2%	\$56,51,968
Milk Bars	76.3%	\$39,77,349
Almond Choco	74.5%	\$57,01,742
Mint Chip Choco	74.2%	\$50,53,756
White Choc	73.5%	\$41,47,156
Smooth Silky Salty	69.1%	\$59,24,357
Manuka Honey Choco	68.1%	\$35,81,940
Caramel Stuffed Bars	66.7%	\$68,84,316
Organic Choco Syrup	58.9%	\$70,35,325
Spicy Special Slims	45.6%	\$19,75,367
Eclairs	36.4%	\$24,75,571
99% Dark & Pure	36.0%	\$30,44,924
Drinking Coco	34.6%	\$14,50,937
50% Dark Bites	33.4%	\$8,15,292
After Nines	-1.3%	(\$50,656)
Baker's Choco Chips	-2.1%	(\$1,29,555)
85% Dark Bars	-33.5%	(\$19,95,088)
Total	57.3%	\$8,11,02,464

Shipment count by Month_num and year





Count of Team by Team





Sales_person	Total Amount	Total boxes	Amount per box
Devrat Damarsingh	\$4,65,057	28,603	16.3
Devsena Veluvalapalli	\$4,09,682	24,817	16.5
Dinanath Simhambhatla	\$6,32,396	39,023	16.2
Duran Appala	\$8,88,338	53,611	16.6
Gopal Venkata	\$2,29,838	14,391	16.0
Gowri Sankar Chakrala	\$4,79,180	28,651	16.7
Jaipal Potanapudi	\$4,80,125	30,142	15.9
John Joseph	\$7,83,788	50,908	15.4
Lalitchandra Vadali	\$6,59,039	39,140	16.8
Mayuri Kousika	\$3,39,300	22,013	15.4
Nazeer Basha Mustafa	\$4,34,030	27,023	16.1
Oorjit Nandanavanam	\$7,07,524	40,856	17.3
Parasuramudu Jamakayala	\$2,45,068	14,326	17.1
Ponnan Delhi	\$12,00,137	76,223	15.7
Prasanna Lakshmi Payasam	\$6,91,445	42,700	16.2
Raghuveer Yettugunna	\$6,09,136	36,801	16.6
Ramalingam Kothapeta	\$3,28,014	18,712	17.5
Sahaj Jonnalagadda	\$5,53,910	32,160	17.2
Total	\$1,37,69,728	8,48,171	16.2

Sales_person	Australia	Canada	India	New Zealand	UK	USA	Total
Devrat Damarsingh	14.6	23.8	15.4	16.1	14.4	18.8	16.3
Devsena Veluvalapalli	14.3	15.9	16.8	17.1	21.2	21.7	16.5
Dinanath Simhambhatla	18.5	15.0	14.3	15.9	16.5	17.5	16.2
Duran Appala	15.1	21.4	15.2	17.8	20.1	14.9	16.6
Gopal Venkata	16.2	21.3	14.9	17.5	16.1	16.7	16.0
Gowri Sankar Chakrala	16.3	21.7	17.9	14.5	21.2	14.2	16.7
Jaipal Potanapudi	15.4	24.9	15.7	18.3	19.9	13.0	15.9
John Joseph	13.1	18.5	15.5	15.9	12.9	16.4	15.4
Lalitchandra Vadali	14.8	22.5	19.1	14.3	16.7	16.2	16.8
Mayuri Kousika	11.0	11.3	18.8	18.4	21.4	14.4	15.4
Nazeer Basha Mustafa	19.2	12.4	15.7	13.2	14.2	18.4	16.1
Oorjit Nandanavanam	17.8	18.0	18.5	18.0	11.1	17.8	17.3
Parasuramudu Jamakayala	17.2	19.1	16.1	15.7	21.3	19.1	17.1
Ponnan Delhi	15.3	16.7	18.5	14.7	10.2	15.1	15.7
Prasanna Lakshmi Payasam	16.5	19.8	15.3	15.5	16.1	19.5	16.2
Raghuveer Yettugunna	16.4	15.2	16.8	17.3	16.6	13.1	16.6
Ramalingam Kothapeta	17.2	17.6	17.2	18.7	17.4	16.6	17.5
Sahaj Jonnalagadda	16.6	16.6	17.8	16.6	16.2	18.0	17.2
Sravanthi Chalaki	16.6	14.9	14.9	13.1	11.4	14.9	14.6
Total	15.9	17.7	16.8	15.9	15.6	15.8	16.2

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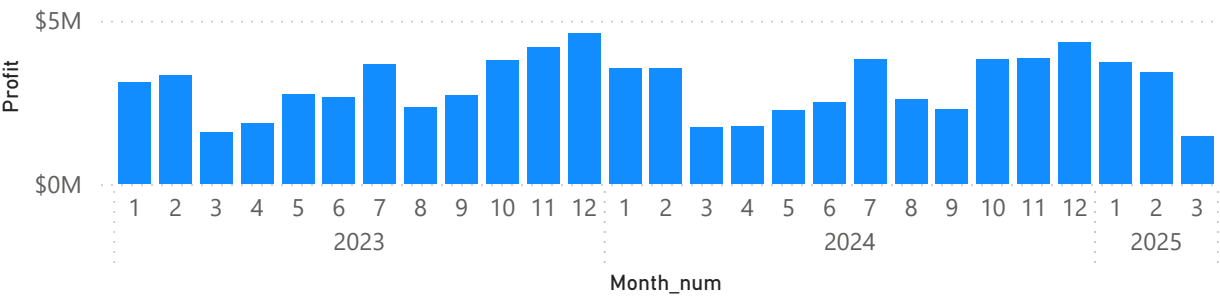
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Sales_person	Profit	Profit %
Gopal Venkata	\$3,20,356	61.2%
Duran Appala	\$11,31,613	60.6%
Raghuveer Yettugunna	\$7,60,528	59.9%
Jaipal Potanapudi	\$7,96,030	59.9%
Parasuramudu Jamakayala	\$3,47,228	59.8%
Total	\$33,55,755	60.2%

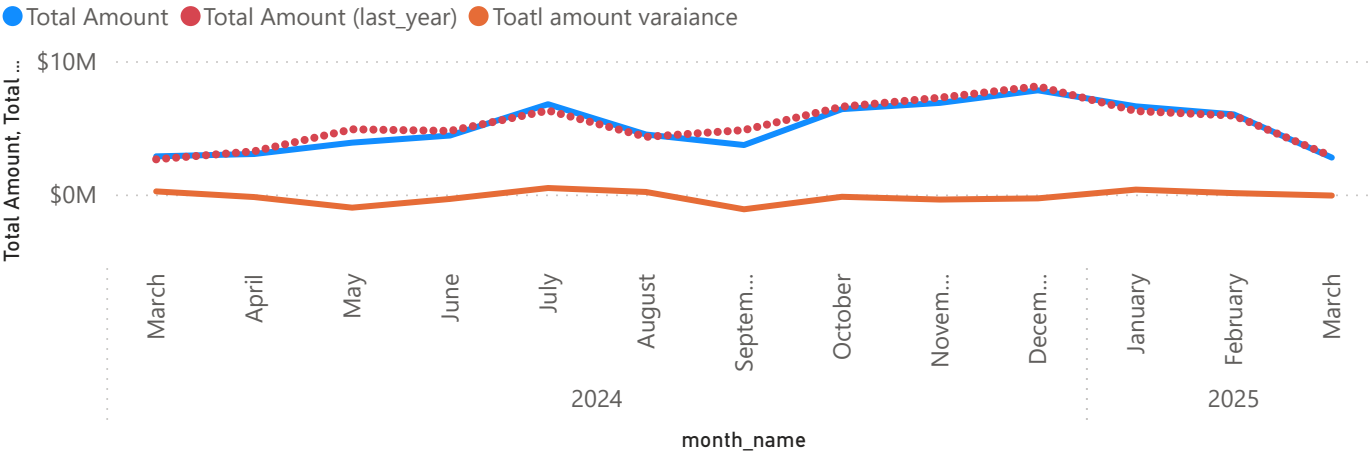
Profit by year and Month_num



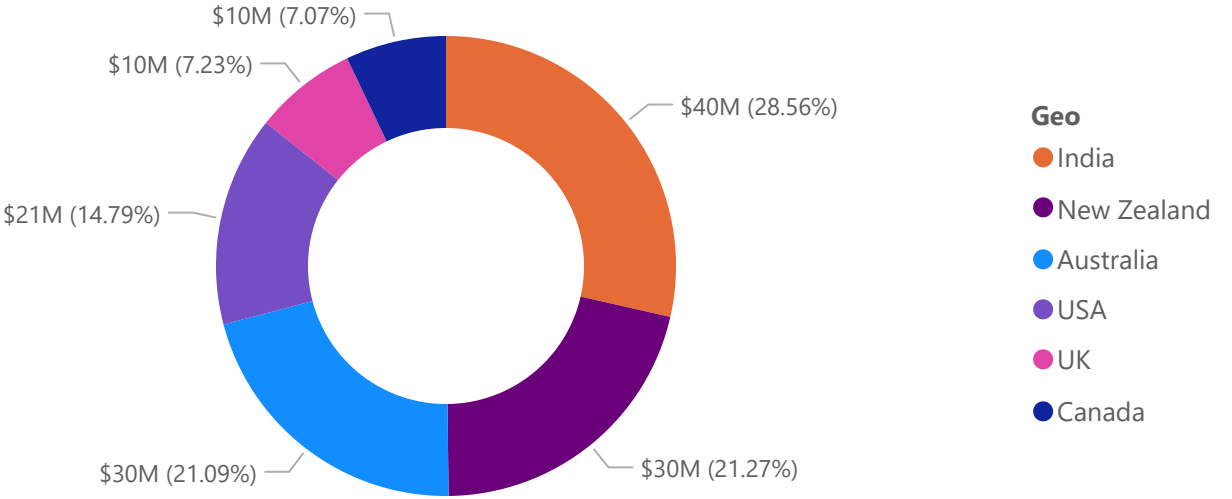
Sales_person	Profit	Profit %
Devrat Damarsingh	\$25,78,178	55.9%
Lalitchandra Vadali	\$33,96,925	56.4%
Sravanthi Chalaki	\$25,76,085	55.9%
Subbarao Malladi	\$45,66,494	56.2%
Yedukondalu Panditula	\$19,19,436	55.0%
Total	\$1,50,37,119	56.0%

year	month_name	Total Amount	Total Amount (last_year)	Toatl amount varaiance
2023	January	\$54,52,576		
2023	February	\$55,65,105		
2023	March	\$26,28,041		
2023	April	\$32,28,516		
2023	May	\$48,76,868		
2023	June	\$47,55,481		
2023	July	\$62,84,628		
2023	August	\$43,09,457		
2023	September	\$48,18,722		
2023	October	\$65,73,753		
2023	November	\$72,50,099		
2023	December	\$81,02,684		
2024	January	\$62,44,841	\$54,52,576	7,92,265.50
2024	February	\$59,03,462	\$55,65,105	3,38,357.25
2024	March	\$28,47,699	\$26,28,041	2,19,658.50
2024	April	\$30,24,682	\$32,28,516	-2,03,834.25
2024	May	\$38,76,174	\$48,76,868	-10,00,694.25
2024	June	\$44,11,269	\$47,55,481	-3,44,211.75
2024	July	\$67,58,521	\$62,84,628	4,73,892.75
2024	August	\$44,86,111	\$43,09,457	1,76,654.25
2024	September	\$36,96,615	\$48,18,722	-11,22,106.50
2024	October	\$63,89,174	\$65,73,753	-1,84,578.75
2024	November	\$68,57,768	\$72,50,099	-3,92,330.25
2024	December	\$78,00,185	\$81,02,684	-3,02,499.00
2025	January	\$65,99,745	\$62,44,841	3,54,903.75
2025	February	\$59,93,519	\$59,03,462	90,056.25
2025	March	\$27,56,261	\$28,47,699	-91,437.75
Total		\$14,14,91,954	\$7,88,41,931	6,26,50,023.75

Total Amount, Total Amount (last_year) and Toatl amount varaiance by year and month_name



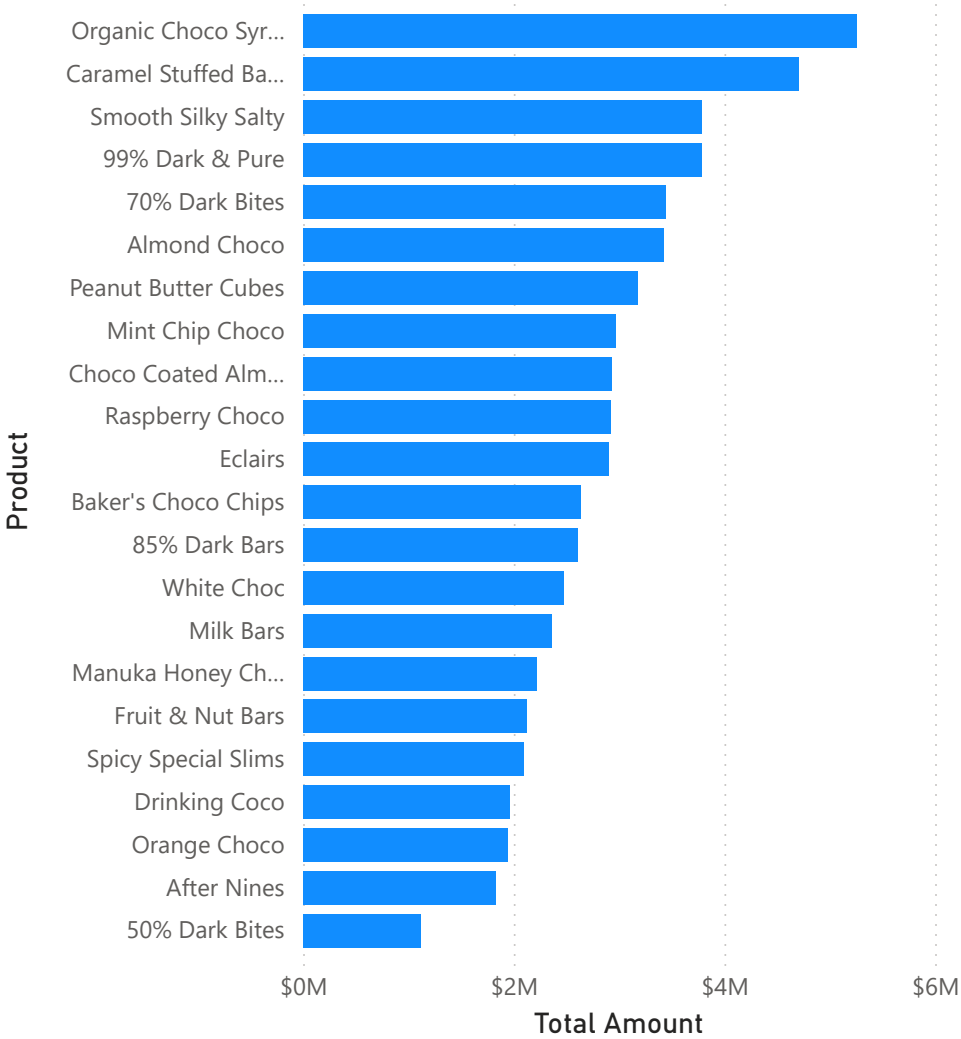
Total Amount by Geo



Team	Total Amount	Total Amount (last_year)	Toatl amount varaiance
Delish	\$1,91,72,545	\$1,93,55,357	-1,82,812.50
Jucies	\$1,54,27,960	\$1,73,63,547	-19,35,587.25
Tempo	\$1,56,02,895	\$1,58,06,621	-2,03,726.25
Yummi es	\$1,24,46,624	\$1,26,70,684	-2,24,059.50
Total	\$6,26,50,024	\$6,51,96,209	-25,46,185.50

year	month_name	Total Amount	Total Amount (last_year)	Toatl amount varaiance
2024	September	\$36,96,615	\$48,18,722	-11,22,106.50
2024	May	\$38,76,174	\$48,76,868	-10,00,694.25
2024	November	\$68,57,768	\$72,50,099	-3,92,330.25
2024	June	\$44,11,269	\$47,55,481	-3,44,211.75
2024	December	\$78,00,185	\$81,02,684	-3,02,499.00
2024	April	\$30,24,682	\$32,28,516	-2,03,834.25
2024	October	\$63,89,174	\$65,73,753	-1,84,578.75
2025	March	\$27,56,261	\$28,47,699	-91,437.75
2025	February	\$59,93,519	\$59,03,462	90,056.25
2024	August	\$44,86,111	\$43,09,457	1,76,654.25
2025	January	\$65,99,745	\$62,44,841	3,54,903.75
2024	July	\$67,58,521	\$62,84,628	4,73,892.75
Total		\$6,26,50,024	\$6,51,96,209	-25,46,185.50

Total Amount by Product



year	month_name	Total boxes	Total boxes (last_year)	total box variance
2023	January	3,36,567		
2023	February	3,43,556		
2023	March	1,60,202		
2023	April	2,01,483		
2023	May	3,02,159		
2023	June	3,01,608		
2023	July	3,87,103		
2023	August	2,72,495		
2023	September	3,09,799		
2023	October	4,08,102		
2023	November	4,60,170		
2023	December	5,07,505		
2024	January	3,91,077	3,36,567.0	54,510
2024	February	3,55,484	3,43,556.0	11,928
2024	March	1,73,572	1,60,202.0	13,370
2024	April	1,86,466	2,01,483.0	-15,017
2024	May	2,36,818	3,02,159.0	-65,341
2024	June	2,78,743	3,01,608.0	-22,865
2024	July	4,19,496	3,87,103.0	32,393
2024	August	2,79,201	2,72,495.0	6,706
2024	September	2,21,443	3,09,799.0	-88,356
2024	October	3,83,008	4,08,102.0	-25,094
2024	November	4,40,190	4,60,170.0	-19,980
2024	December	4,96,874	5,07,505.0	-10,631
2025	January	4,25,219	3,91,077.0	34,142
2025	February	3,73,547	3,55,484.0	18,063
2025	March	1,79,457	1,73,572.0	5,885
Total		88,31,344	49,10,882.0	39,20,462

