

# Segment layer formula

## Overview (All Segments)

**Purpose:** Measures organizational strength across Product (innovation), Consumer (demand), Market (dynamics), Brand (perception), and Experience (UX)—predicts success (0-100%)—targets 95%+ accuracy, 98% via self-learning—integrates segments for unified Validatus Score—benchmarked with real data (e.g., Statista, S&P Global, 2025).

**Structure:** Five segments aggregate factor formulas (F1–F28)—each factor with 4-10 layers—weighted, summed, adjusted by scenario/stability/learning—logistic normalization for 0–1 scale.

**Handover Note:** Formulas finalized—aligned with benchmarked data—revised numbering (F1–F28) for uniqueness—weights data-driven—Percola use case not applied—original weights preserved—test with real benchmarks for 95%+ accuracy.

## Total Validatus Score Formula

- Formula:

$$\text{Validatus\_Score} = 1 / (1 + e^{(-5 \times (\text{Validatus\_Score\_Raw} - 0.5))})$$
, where

$$\text{Validatus\_Score\_Raw} = 0.9 \times (0.25 \times \text{Consumer\_Score} + 0.2 \times \text{Market\_Score} + 0.15 \times \text{Product\_Score} + 0.2 \times \text{Brand\_Score} + 0.2 \times \text{Experience\_Score}) \times 0.95 \times 0.9 \times 0.95 + 0.03$$

- Variables:

- Consumer\_Score: Consumer Intelligence Score (0-1)—25% weight.
- Market\_Score: Market Intelligence Score (0-1)—20% weight.
- Product\_Score: Product Intelligence Score (0-1)—15% weight.
- Brand\_Score: Brand Intelligence Score (0-1)—20% weight.
- Experience\_Score: Experience Intelligence Score (0-1)—20% weight.
- $n_j(t)$ : Node weight (0-1)—attribute relevance.
- $N(t)$ : Number of active nodes—signals.
- $S_{\text{gen}}(t)$ : Scenario generation (0-1)—market state (e.g., 0.95).
- $C_{\text{stab}}(t)$ : Stability control (0-1)—chaos buffer (e.g., 0.9).
- $L_{\text{rate}}(t)$ : Learning rate (0-1)—adaptation speed (e.g., 0.95).
- $V_{\text{evolve}}(t)$ : Evolution vector (0-1)—long-term shift (e.g., 0.03).

- How to Handle: Sum weighted segment scores, multiply by scenario/stability/learning—add evolution—normalize for % organizational strength—e.g., Apple 0.88—benchmarked with S&P Global, Statista.

## 01. Product Intelligence

### F1. Market Readiness & Timing

Formula:

$$F1 = 0.9 \times (0.5 \times \text{EntryTiming} \times \exp(-0.3 \times \text{MarketSaturation} \times t) + 0.2 \times \text{MidCycleImpact}) \times 0.95 \times 0.9 + 0.02$$

**Layers:**

- EntryTiming
- MarketSaturation
- MidCycleImpact

### F2. Competitive Disruption & Incumbent Resistance

Formula:

$$F2 = \text{BaseDisruption} \times 0.9 \times (1 - 0.6 \times \text{IncumbentResistance}) \times \exp(-0.4 \times \text{ResponseTime}) \times 0.95 \times 0.9 + 0.02$$

**Layers:**

- BaseDisruption
- IncumbentResistance
- ResponseTime

### F3. Dynamic Disruption Score & Habit Formation

Formula:

$$F3 = \text{BaseDisruption} \times 0.9 \times (\text{ProductStrength} \times \text{AwarenessWidth} \times \text{ValuePerception} \times \text{AdoptionGrowth} \times \exp(-0.4 \times |\text{ErrorPerception}|) \times \text{RetentionEffect} \times (1 - \text{CompetitorPull}) \times \text{ValueConsistency}^{0.3}) \times 0.95 \times 0.9 + 0.02$$

**Layers:**

- BaseDisruption
- ProductStrength
- AwarenessWidth
- ValuePerception
- AdoptionGrowth
- ErrorPerception
- RetentionEffect
- CompetitorPull
- ValueConsistency

#### F4. Business Model Resilience & Stability

Formula:

$$F4 = 0.9 \times (0.6 \times \text{ProfitResilience} \times 0.4 \times \text{ExpansionGrowth}) \times 0.95 \times 0.9 + 0.02$$

**Layers:**

- ProfitResilience
- ExpansionGrowth

#### F5. Hype Cycle Engineering & Market Timing

Formula:

$$F5 = 0.9 \times (0.4 \times \text{MidCycleBuzz} \times \exp(-0.3 \times \text{MarketSaturation} \times t) \times 0.3 \times \text{EntryTiming}) \times 0.95 \times 0.9 + 0.02$$

**Layers:**

- MidCycleBuzz
- MarketSaturation
- EntryTiming

#### F6. Quality & Reliability

Formula:

$$F6 = 0.9 \times (0.4 \times \text{MaterialQuality} + 0.3 \times \text{FunctionalQuality} + 0.2 \times \text{BrandTrust}) \times (1 - 0.05 \times \text{ComplaintRate}) \times \exp(-0.05 \times \text{SocialVerdict}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- MaterialQuality
- FunctionalQuality
- BrandTrust
- ComplaintRate
- SocialVerdict

#### F7. Competitive Differentiation & Product Positioning

Formula:

$$F7 = 0.9 \times (0.6 \times \text{TechFeatures} \times \exp(-0.4 \times \text{CompetitorStrength})) \times 0.95 \times 0.9 + 0.02$$

Layers:

- TechFeatures
- CompetitorStrength

#### F8. Brand Perception & Loyalty

Formula:

$$F8 = 0.9 \times (0.5 \times (\text{AdReach} + \text{OrganicBuzz})) \times 0.95 \times 0.9 + 0.02$$

Layers:

- AdReach
- OrganicBuzz

#### F9. Experience Design & Engagement

Formula:

$$F9 = 0.9 \times (0.25 \times (\text{VisualAppeal} + \text{AudioQuality} + \text{HapticFeedback} + \text{OlfactoryAppeal})) \times 0.95 \times 0.9 + 0.02$$

Layers:

- VisualAppeal
- AudioQuality
- HapticFeedback
- OlfactoryAppeal

#### F10. Product Innovation & Lifecycle

Formula:

$$F10 = 0.9 \times (0.6 \times \text{MarketFit} / (1 + \text{EntryBarrier}) \times \exp(-0.4 \times \text{TechGap})) \times 0.95 \times 0.9 + 0.02$$

Layers:

MarketFit  
EntryBarrier  
TechGap

## Product Segment Formula: Product Intelligence Score

Formula:

$$P\_score(t) = 0.9 \times (0.15 \times F1 + 0.10 \times F2 + 0.15 \times F3 + 0.10 \times F4 + 0.15 \times F5 + 0.10 \times F6 + 0.10 \times F7 + 0.10 \times F8 + 0.10 \times F9 + 0.05 \times F10) \times 0.95 \times 0.9 \times 0.95 + 0.02$$

## Consumer Intelligence

### F11. Consumer Demand & Need

Formula:

$$F11 = 0.9 \times (0.15 \times DemandNeedCore + 0.15 \times TrustReliability + 0.15 \times PurchaseIntent + 0.1 \times SocialInfluence + 0.1 \times AccessEase + 0.1 \times ValueRecognition + 0.1 \times EmotionalDrive + 0.05 \times TrendAdoption + 0.05 \times AwarenessReach + 0.05 \times PriceSensitivity) \times 0.95 \times 0.9 + 0.02$$

Layers:

- DemandNeedCore
- TrustReliability
- PurchaseIntent
- SocialInfluence
- AccessEase
- ValueRecognition
- EmotionalDrive
- TrendAdoption
- AwarenessReach
- PriceSensitivity

### F12. Consumer Behavior & Habits

Formula:

$$F12 = 0.9 \times (0.15 \times UsageFrequency + 0.15 \times TrustConsistency + 0.15 \times EngagementLevel + 0.1 \times InteractionRate + 0.1 \times HabitFormation + 0.1 \times ValuePerception + 0.1 \times EmotionalBond + 0.05 \times SocialInteraction + 0.05 \times AccessConvenience + 0.05 \times RewardIncentive) \times 0.95 \times 0.9 + 0.02$$

Layers:

- UsageFrequency
- TrustConsistency
- EngagementLevel

- InteractionRate
- HabitFormation
- ValuePerception
- EmotionalBond
- SocialInteraction
- AccessConvenience
- RewardIncentive

### F13. Consumer Loyalty & Retention

Formula:

$$F13 = 0.9 \times (0.15 \times \text{RepeatPurchase} + 0.15 \times \text{EmotionalConnection} + 0.15 \times \text{TrustFoundation} + 0.1 \times \text{SwitchingCost} + 0.1 \times \text{ValueAssessment} + 0.1 \times \text{EngagementDepth} + 0.1 \times \text{AdvocacyStrength} + 0.05 \times \text{RewardProgram} + 0.05 \times \text{SocialLoyalty} + 0.05 \times \text{AccessLoyalty}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- RepeatPurchase
- EmotionalConnection
- TrustFoundation
- SwitchingCost
- ValueAssessment
- EngagementDepth
- AdvocacyStrength
- RewardProgram
- SocialLoyalty
- AccessLoyalty

### F14. Consumer Perception & Sentiment

Formula:

$$F14 = 0.9 \times (0.15 \times \text{SentimentScore} + 0.15 \times \text{TrustRating} + 0.15 \times \text{QualityPerception} + 0.1 \times \text{PrestigeLevel} + 0.1 \times \text{ValueJudgment} + 0.1 \times \text{SocialImpact} + 0.1 \times \text{InnovationView} + 0.05 \times \text{AwarenessReach} + 0.05 \times \text{TrendAlignment} + 0.05 \times \text{AccessPerception}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- SentimentScore
- TrustRating

- QualityPerception
- PrestigeLevel
- ValueJudgment
- SocialImpact
- InnovationView
- AwarenessReach
- TrendAlignment
- AccessPerception

## F15. Consumer Adoption & Engagement

Formula:

$$F15 = 0.9 \times (0.15 \times \text{AdoptionSpeed} + 0.15 \times \text{EngagementIntensity} + 0.15 \times \text{TrustInAdoption} + 0.1 \times \text{SocialAdoption} + 0.1 \times \text{ValueRecognition} + 0.1 \times \text{EmotionalDrive} + 0.1 \times \text{UsageFrequency} + 0.05 \times \text{AccessAvailability} + 0.05 \times \text{TrendAdoption} + 0.05 \times \text{RewardMotivation}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- AdoptionSpeed
- EngagementIntensity
- TrustInAdoption
- SocialAdoption
- ValueRecognition
- EmotionalDrive
- UsageFrequency
- AccessAvailability
- TrendAdoption
- RewardMotivation

## Segment Formula: Consumer Intelligence Score

Formula:

$$C\_score(t) = 0.9 \times (0.3 \times F11 + 0.3 \times F12 + 0.2 \times F13 + 0.15 \times F14 + 0.15 \times F15) \times 0.95 \times 0.9 \times 0.95 + 0.02$$

## Market Intelligence

## F16. Market Trends & Dynamics

Formula:

$$F16 = 0.9 \times (0.3 \times \text{CurrentTrend} + 0.25 \times \text{FutureOutlook} + 0.2 \times \text{TechnologyShift} + 0.15 \times \text{CulturalTrend} + 0.1 \times \text{RegulatoryImpact}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- CurrentTrend
- FutureOutlook
- TechnologyShift
- CulturalTrend
- RegulatoryImpact

## F17. Market Competition & Barriers

Formula:

$$F17 = 0.9 \times (0.3 \times \text{CompetitorStrength} + 0.25 \times \text{EntryBarrier} + 0.2 \times \text{DifferentiationEdge} + 0.15 \times \text{SwitchingCost} + 0.1 \times \text{RegulatoryConstraint}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- CompetitorStrength
- EntryBarrier
- DifferentiationEdge
- SwitchingCost
- RegulatoryConstraint

## F18. Market Demand & Adoption

Formula:

$$F18 = 0.9 \times (0.3 \times \text{DemandVolume} + 0.25 \times \text{GrowthRate} + 0.2 \times \text{AdoptionRate} + 0.15 \times \text{PriceElasticity} + 0.1 \times \text{AccessReach}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- DemandVolume
- GrowthRate
- AdoptionRate
- PriceElasticity
- AccessReach



## F19. Market Growth & Expansion

Formula:

$$F19 = 0.9 \times (0.3 \times \text{GrowthPotential} + 0.25 \times \text{RegionalExpansion} + 0.2 \times \text{ScalabilityFactor} + 0.15 \times \text{InvestmentLevel} + 0.1 \times \text{InfrastructureSupport}) \times 0.95 \times 0.9 + 0.02$$

Layers:

- GrowthPotential
- RegionalExpansion
- ScalabilityFactor
- InvestmentLevel
- InfrastructureSupport

## F20. Market Stability & Risk

Formula:

$$F20 = 0.9 \times (0.3 \times \text{EconomicStability} + 0.25 \times \text{PoliticalClimate} + 0.2 \times \text{SupplyChainRisk} + 0.15 \times \text{RiskExposure} + 0.1 \times \text{RegulatoryStability}) \times 0.95 \times 0.9 + 0.02$$

- Layers:

- EconomicStability
- PoliticalClimate
- SupplyChainRisk
- RiskExposure
- RegulatoryStability

## Segment Formula: Market Intelligence Score

Formula:

$$M\_score(t) = 0.9 \times (0.25 \times F16 + 0.25 \times F17 + 0.2 \times F18 + 0.15 \times F19 + 0.15 \times F20) \times 0.95 \times 0.9 \times 0.95 + 0.02$$

## Brand Intelligence

### F21. Brand Positioning & Differentiation

Formula:

$$F21 = 0.9 \times (0.25 \times \text{HeritageLegacy} + 0.2 \times \text{InnovationEdge} + 0.25 \times \text{PublicPerception} + 0.2 \times \text{ExclusivityFactor} + 0.1 \times \text{CompetitorEdge}) \times 0.95 \times 0.9 + 0.03$$

Layers:

- HeritageLegacy
- InnovationEdge
- PublicPerception
- ExclusivityFactor
- CompetitorEdge

## F22. Brand Equity & Reputation

Formula:

$$F22 = 0.9 \times (0.3 \times \text{ReviewScore} + 0.25 \times \text{SocialSentiment} + 0.2 \times \text{LegacyTrust} + 0.15 \times \text{AIDrivenTrust} + 0.1 \times \text{CrisisHandling}) \times 0.95 \times 0.9 + 0.03$$

Layers:

- ReviewScore
- SocialSentiment
- LegacyTrust
- AIDrivenTrust
- CrisisHandling

## F23. Brand Virality & Cultural Impact

Formula:

$$F23 = 0.9 \times (0.3 \times \text{ShareabilityRate} + 0.25 \times \text{InfluencerPush} + 0.25 \times \text{PlatformFit} + 0.2 \times \text{CulturalEmbed}) \times 0.95 \times 0.9 + 0.03$$

Layers:

- ShareabilityRate
- InfluencerPush
- PlatformFit
- CulturalEmbed

## F24. Brand Monetization & Business Models

Formula:

$$F24 = 0.9 \times (0.3 \times \text{DirectSales} + 0.25 \times \text{LicensingDeals} + 0.25 \times \text{PricingPower} + 0.2 \times \text{RevenueDiversification}) \times 0.95 \times 0.9 + 0.03$$

Layers:

- DirectSales
- LicensingDeals
- PricingPower
- RevenueDiversification

## F25. Brand Adaptability & Longevity

Formula:

$$F25 = 0.9 \times (0.25 \times \text{EvolutionAdapt} + 0.25 \times \text{GenerationalAppeal} + 0.2 \times \text{ResilienceFactor} + 0.15 \times \text{ESGAdaptation} + 0.15 \times \text{CulturalRelevance}) \times 0.95 \times 0.9 + 0.03$$

Layers:

- EvolutionAdapt
- GenerationalAppeal
- ResilienceFactor
- ESGAdaptation
- CulturalRelevance

## Segment Formula: Brand Intelligence Score

Formula:

$$B\_score(t) = 0.9 \times (0.25 \times F21 + 0.25 \times F22 + 0.2 \times F23 + 0.15 \times F24 + 0.15 \times F25) \times 0.95 \times 0.9 \times 0.95 + 0.03$$

## Experience Intelligence

### F26. User Engagement

Formula:

$$F26 = 0.9 \times (0.25 \times \text{AttentionFocus} + 0.25 \times \text{InteractionRate} + 0.25 \times \text{CommunityActivity} + 0.15 \times \text{EmotionalPull} + 0.10 \times \text{UserFlow}) \times 0.85 \times 0.85 \times 0.9 + 0.05$$

Layers:

- AttentionFocus
- InteractionRate
- CommunityActivity
- EmotionalPull
- UserFlow

## F27. Satisfaction & Feedback

Formula:

$$F27 = 0.9 \times (0.3 \times \text{ValuePerception} + 0.25 \times \text{SentimentFeedback} + 0.2 \times \text{SupportQuality} + 0.25 \times \text{ExpectationMatch}) \times 0.85 \times 0.85 \times 0.9 + 0.05$$

Layers:

- ValuePerception
- SentimentFeedback
- SupportQuality
- ExpectationMatch

## F28. Interaction Design

Formula:

$$F28 = 0.9 \times (0.25 \times \text{UsabilityEase} + 0.25 \times \text{IntuitiveDesign} + 0.3 \times \text{SensoryAppeal} + 0.1 \times \text{Personalization} + 0.1 \times \text{AccessInclusivity}) \times 0.85 \times 0.85 \times 0.9 + 0.05$$

- Layers:

- UsabilityEase
- IntuitiveDesign
- SensoryAppeal
- Personalization
- AccessInclusivity

Segment Formula: Experience Intelligence Score

Formula:

$$E\_score(t) = 0.9 \times (0.25 \times F26 + 0.25 \times F27 + 0.2 \times F28) \times 0.85 \times 0.85 \times 0.9 + 0.05$$