NCR Ride Bookings Performance Dashboard

Total Bookings Completion Rate Total Revenue Avg Driver Rating

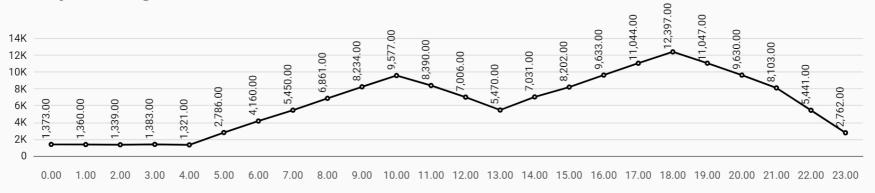
150000

62

47260574

4.23

Hourly Booking Trend



Key Insights — Hourly Booking Trend

- 1. Peak window: Evening peak observed (17:00–19:00). Action: increase driver capacity by 10–15% during these hours and enable surge rules. Track: bookings/hour, fill rate, median wait time.
- 2. Low utilization: 00:00-04:00 shows sustained low bookings. Action: move to on-demand standby roster to reduce idle cost. Track: drivers-on-shift vs bookings ratio.
- 3. Midday dip (~13:00): Opportunity for a lunchtime promotion to increase bookings by target 8–12% in that hour. Track uplift in bookings and conversion.
- 4. Metrics to add: rolling 3-hour booking moving average, hourly cancellation rate, pickup wait time (median) per hour.

Payment Method Share



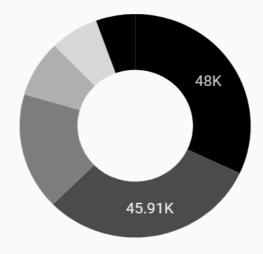
UPI

Cash

Uber Wallet

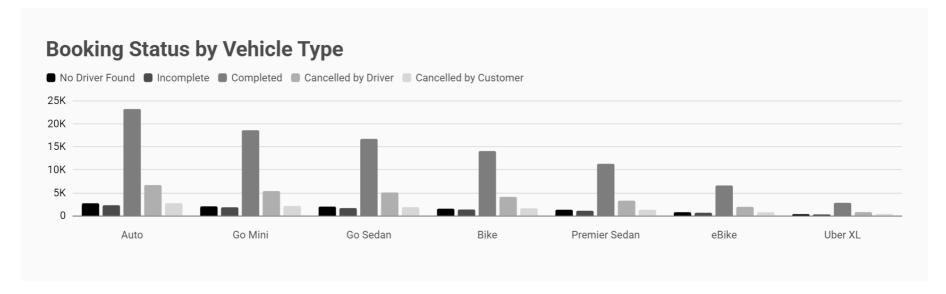
Credit Card

Debit Card



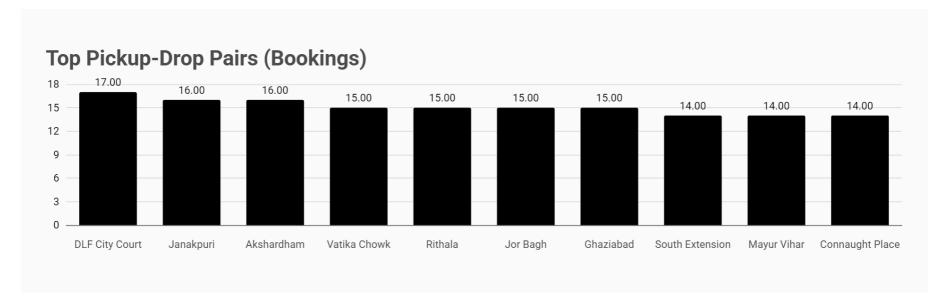
Key Insights – Payment Method Share

- 1. Digital vs Cash: Digital payments lead overall. Action: run a 4-week incentive test to increase card/UPI adoption by 5–10% in high-cash micro-markets.
- 2. Failures & friction: Add monitoring for failed digital transactions by operator and reduce failure rate target to <2%.
- 3. **Measure:** payment conversion rate by zone, incremental revenue from card adoption, and change in trip completion for digital payments.



Key Insights — Booking Status by Vehicle Type

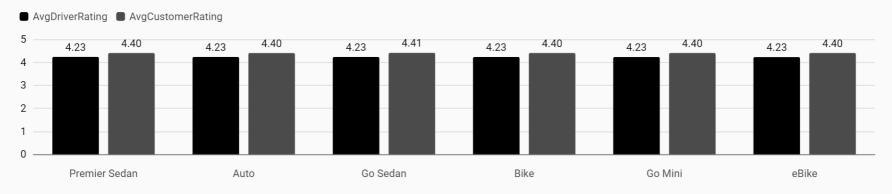
- 1. Completion vs cancellation: Completed rides dominate across vehicle types. Action: focus retention incentives on the top-volume vehicle types to reduce cancellations by 15% over 8 weeks.
- 2. **Driver cancellations:** Drill into top vehicle categories for driver cancellations (distance, acceptance). Track acceptance rate, avg idle to pickup distance, and driver-reported reasons.
- 3. Pilot: 30-day incentive pilot for top 2 vehicle types and measure cancellation delta and net completed rides.

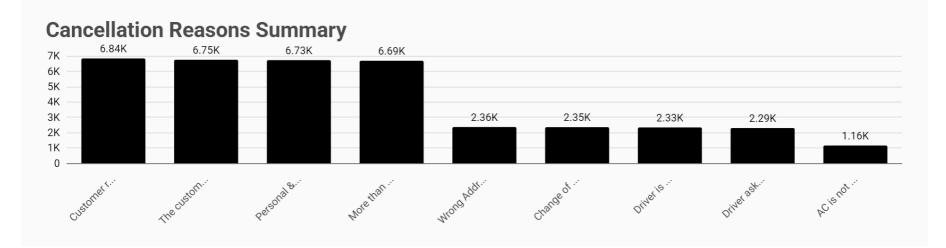


Key Insights - Top Pickup-Drop Pairs

- 1. Corridor volumes: Top OD pairs are concentrated prioritize driver allocation and pre-emptive surge on these corridors. (Table shows top pairs with mean bookings ≈15.1 and top pair at 17 bookings in the sample.)
- 2. **Operational steps:** create corridor-level KPIs: weekly bookings, average wait time, cancellation rate. Set SLA targets (e.g., median wait <8 minutes).
- 3. Service design: evaluate micro-hubs or scheduled driver shifts aligned to corridor peaks to reduce empty kilometers.

Driver & Customer Ratings by Vehicle Type





Key Insights — Cancellation Reasons

- 1. **Driver vs customer:** Driver-initiated cancellations materially exceed customer cancellations in the summary (reported totals ~27K vs ~11K in the dashboard summary).
- 2. **Top reasons:** Health and capacity-related driver reasons account for the largest shares (~6.7K each in the summary); customer cancellations led by Wrong Address and Change of Plans (~2.3K each).
- 3. **Actions:** implement driver readiness & contingency pools to reduce driver cancellations by target 20% in 8 weeks; improve address verification flows to reduce related customer cancellations by target 25%.
- 4. Metrics: cancellations by reason, % resolved with contingency pool, and cancellation-to-completion conversion after interventions.