

# Autonomix Questions

Post money valuation, \$50-100m, cost of manufacturing, fda approval.

- A. Has anyone on the team gone through the process of getting fda approval and who is getting it? (After theranos, getting approval for seemingly novel, non-invasive technologies has increased)
- B. How long did it take to get the patent?
- C. Why was this market untapped for so long? Why hasn't any competitor worked on it before
- D. How do you differentiate yourself from others?
- E. Is it expensive? First mover advantage

According to my connections, curing pancreatic cancer is not solely dependent on the nerve. While you are focusing on relieving pain, what do you think the long term benefit of this product will be?

Who will be your target customers?

What is your cost of manufacturing right now?