

Bloomberg Market Concepts

Economic Indicators

The Primacy of GDP

- Main measure of economic activity
- World GDP: 8% compounded annual growth over 50 years
- How accurately do GDP statistics portray the economy?
 - Inaccurately because the scope of GDP measurements can change
- Economic growth is cyclical, with series of booms and busts
- Investors interpret economy through economic indicators
- Leading indicators attract the most investor interest

Economic statistics

Essential Economic Indicators

- Economic growth
 - Gross domestic product
 - Market value of all final goods and services in a country
 - $GDP = C + I + G + (X - M)$
 - C = personal consumption
 - I = private investments
 - G = gov consumptions
 - X = exports
 - M = imports
 - Different countries have different emphasis on GDP (example: in America personal consumption makes up most of GDP, while in China it is Private investment)
 - Important: percentage change in GDP from one year to the next
 - Nominal GDP - inflation = Real GDP Growth
 - Real GDP growth: only production, taken out inflation effects
 - Recession: 2 successive quarters of negative real GDP growth
- Inflation
 - Erodes value of bonds
 - General increase in prices of goods and services
 - Decreases purchasing power of money
 - Sources of inflation data: quarterly GDP report, monthly CPI
 - CPI needs to be fully representative of consumer spending
 - Inflation basket
 - What was a representative basket yesterday may not be representative today
- Unemployment
 - Consumer spending based on salaries
 - Economy shrinks when unemployment rises
 - GDP growth is depressed when unemployment rises
- Business confidence
 - Business consumers make more investments when they feel confident there will be a demand for their goods and services in the future

- ISM: gauges business confidence
- Above 50: optimism
- Below 50: pessimism
- PMI and GDP move together
- PMI is best leading economic indicator
- Housing
 - Housing starts → house building
 - Buying new house = buying new products as well
 - Housing starts against real gdp growth → there is a relationship

Monitoring GDP

- World economic indicators → US
- Check monthly: PMI, nonfarm payrolls (unemployment report), housing, inflation, CPI (in that order)
- Check if actual is better than surveyed
- First inkling comes from PMI
 - This will tell us about US business confidence
- GDP is released every quarter
 - 1st quarter: end of April
- GDP often fails to surprise because other indicators give hints
- GDP estimation by govs is time-consuming, activity
- GDP arrives too late to be useful to investors
- Instead, glean GDP growth through related indicators
- The indicators that are released first attract the most attention

Forecasting GDP

- Analysts forecast key economic indicators
- Long-term economic estimates are foundational to financial markets
- Changes in estimates illustrates economic optimism and pessimism
- Significant changes may herald an economic turning point
- Investors compile many indicators, rather than one, to predict turning points
- Turning points
- Investment banks create estimates of economic indicators to know when specific economic data points are a positive or negative surprise
- Economic surprise monitor
 - Surprise moves markets

Currencies

Currency Market Mechanics

- Currencies used to have locked exchange rates, US dollars could be directly converted to gold
- After Vietnam War, Nixon announced to suspend the convertibility of US dollars into gold, no longer had locked exchanged rates
- The US dollar equivalent of 5T of currencies are traded every day
- 1971: dawn of the modern currency markets
- Several countries peg their currencies to other currencies → to keep back inflation, etc
- Locked exchanged rates are not actually set in stone by are government aspirations
- Floating currencies move against one another in a matrix (kept in check by triangular arbitrage)
- The US dollar is the world's reserve currency and is the most heavily traded currency

Who trades currencies

- Financial investors (45%)
 - Banks, security firms, etc
 - Hot money
- Corporations
 - Global business
- Travelers

Pegged Currencies

- Currencies that linked to other currencies
- Fixed exchange rate
- FX reserves → manipulates supply demand for currency
- US dollar most commonly used (most liquid)
- Countries lift interest rates to defend pegs
 - Rate hikes
- 1997 - Hong Kong
 - Successful thwarted attack on pegs
 - Spike in FX reserves
- In 1994, the mexican peso declined against the US dollar during "Tequila Crisis." What exacerbating factor did Mexico's Tequila Crisis have in common with the Argentine crisis of 2002?
 - Both countries had large dollar-denominated debts

Floating currencies

- How much of one currency is needed to buy another
- Not pegged to another currency
- Need to be careful in units

Triangular Arbitrage

- Will not make or lose money if you keep exchanging
- Investors usually use USD as middle currency

Currency Valuation

- Law of one price
- Three main currency drivers
 - Surprise changes in interest rates
 - Surprise changes in inflation
 - Surprise changes in trade
- Interest rates
 - When central bank unexpectedly increases interest rates, government bond yields rise, and the currency strengthens because investment is attracted from around the world
- Inflation
 - Excess money supply
 - Rises in inflation will weaken the currency
- Trade
 - Changes in trade changes demand for a currency
 - All else being equal, countries that are major net exporters have more attractive currencies
- Summary
 - Value of a currency is relative and not absolute
 - Trade weighted basket express currency overall strength and weakness
 - In the long run, the "law of one price drives currency values
 - In the short run, there are three main drivers of currency valuation

Central Banks and Currencies

- Want low but positive inflation rate (around 2%)
- Inflation is psychological
- Summary
 - Central banks control the levers of the currency markets (through interest rates)
 - The standard inflation target is 2% for industrialized nations
 - Inflation can lead to a vicious cycle of pay increases leading to price increases
 - Deflation can lead to a vicious cycle of purchase deferrals and layoffs

Currency Risks

- Weakening of domestic currencies against the US dollar provides boon to exporting corporations
- Tools to assess currency risks
 - Historic volatility of currency pair values
 - Analyst forecasts of currency pairs
- Gold
 - Gold is durable and rare, not able to be manipulated by government
 - Viewed as an inflation hedge
 - Durable perception of value throughout history
- Summary
 - Currency movements can wreak havoc on corporations and investors

- Historic volatility and currency rate forecasts shed light on currency risks
- Forward agreements lock in currency rates, facilitating hedging and speculation
- The fact that gold is scarce and cannot simply be printed has meant that it has retained value

Fixed Income (Bond Market)

- Size
 - More than 2.1 trillion bonds
 - US: More than 1086 actively traded bonds in government
 - 14 trillion dollars gov bonds
 - 8 mill corporate bonds
 - After 2nd world war
 - Government bond market: sovereign bank market
- Government indebtedness
- Foreign owners of government bonds
- What quality of US gov bonds causes investors to buy them when market volatility rises?
 - US bonds are low risk
- Corporate bonds
 - 1980
 - Companies borrow because debt repayments lower tax bill
 - Being financed through bond market saves money
 - Can borrow for longer term from bond markets than from banks
- The structure of a bond
 - IOU that promises to make regular fixed payments(coupons) and large payment at end (principal)
- Bond yields
- Ordinary bond has rigid schedule of repayment amounts and timings of repayments
- However, price of bond can go up and down in the marketplace
- Fixed income does not mean fixed APR or fixed price
 - $APR = Yield$
 - Main input is price of bonds and what payments will happen in the future
 - Price of bond goes up, yield goes down
- Summary
 - Fixed income is another word for bond market, where loan agreements are bought and sold
 - The term fixed income stems from the fixed nature of bond repayments
 - The growth of governments has been the main factor giving rise to 101T world bond market
 - Investors view US gov bonds as the safest, most liquid financial assets in the world
 - There are millions of bonds outstanding and investors use yields to compare one bond to another

Bond Valuation

- Bond yield: the amount of return an investor realizes on a bond
- Shortcut to calculating
 - YAS function on bloomberg terminal
 - Equivalent bank deposit rate
 - Interest rate of an equivalent bank account for the duration of the bond
- Bond yields = advertised deposit rate
 - Rates offered to new buyers will change based on price of bond
- Bond valuation drivers
 - Credit risk
 - Macroeconomics
- Credit risk
 - Bonds are reliant on borrower's ability and willingness to pay
 - Bond prices today reflect beliefs on repayments in the future
 - More risk = higher yield
 - Higher yield: Makes future borrowing more expensive for the governments
- Credit Risk Factors
 - Debt/GDP
 - Deficit/GDP: higher ratio means higher rate that government is racking up debt, which leads to higher yield
 - Repayment schedule: aggressiveness of repayment schedule
 - DDIS function shows repayment schedule
 - Short term (lower interest rates) and long term borrowing
 - US is very creditworthy, and investors will not "pull out the rug from underneath"
- Credit Risk Indicators
 - Credit ratings
 - Many credit rating agencies that rate bonds
 - Investment grade and non-investment grade
 - Credit default swaps
 - Alternative to monitoring credit ratings
 - Form of insurance against govs and companies going bust
 - Real time readings based on traded instruments
 - Higher spread = higher risk
- Macroeconomics
 - Short term interest rates
 - Inflation: higher inflation, higher yield
 - Bond yields are nominal (not adjusted for inflation)
 - Bad for lenders, good for borrowers
 - Deflation; good for lenders, bad for borrowers
- Rise in creditworthiness → higher bond price
- Investor compare bonds by the yields of single bonds
- Summary

- Bond yield is just interest rate on an equivalent bank account for the duration of the bond
- 3 biggest factors driving yields are creditworthiness of borrower, inflation, and short term interest rates
- Bond market instill discipline in govts as declining creditworthiness makes future borrowing more expensive
- Short-term borrowing is cheaper but riskier for borrowers than long-term borrowing as it relies on the ongoing appetite of the lenders
- As payments to bondholders are fixed, inflation will corrode the purchasing power of fixed bond repayments, sending yields up
- As US gov bond yields serve as benchmarks for all investments, yields on other bonds tend to move with them

Central Bankers and Interest Rates

- Protect currency from inflation through interest rates → 2% inflation target
- High inflation will erode price of bonds and send yields up
- Treasury Inflation Protected Securities (TIPS) → not eroded by inflation
- Output gap: difference between actual and potential output divided by potential output
 - Slack: negative output gap, look out for deflation
 - Tight: positive output gap, look out for inflation
- Short term interest rates
- Statements
- Fed's favorite inflation gauge is Core PCE
- Summary
 - Most central banks have a mandate to prevent runaway inflation and deflation
 - As inflation is corrosive to bonds, fixed-income investors watch for any signs of inflations
 - Central banks closely monitor inflation expectations and output gaps when making decisions
 - Central banks contain inflation and deflation by directly changing interest rates or by altering interest rate expectations
 - Over the past few decades, short term interest rates have been the tool of choice to steer economies

The Yield Curve

- Visual representation of cost of borrowing
- X axis: bonds of varying maturity
 - Different US bonds and plots their yields at that time
- Slope up to compensate lenders for higher risk of longer term bonds
- Spread: how much more a business pays to borrow money than the government does
- Regulates corporate borrowing
- Government bonds influence housing market

- Summary
 - Yield curve represents cost of borrowing for various loan lengths
 - Yield curves are naturally upward sloping due to elevated risk of long-term lending
 - Corporate bonds are priced using a spread off the government yield curve so the yield curve indirectly regulates company funding
 - Consumer borrowing for big ticket items is priced off the yield curve
 - Yields of developing economies are correlated, which means that the overall movement in yields has a global impact

Movements in the Yield Curve

- Left hand: interest rates
- Right hand: inflation expectations
- Gradient of the yield curve
- Summary
 - Left of yield curve is the overnight interest rate set by the central bank
 - The right of the yield curve is driven primarily by inflation expectations
 - While the left hand end of the yield curve is locked, the right hand ends floats freely
 - A steep yield curve signals improving times
 - A flat yield curve signals worsening times
 - An inverted yield curve often precedes a recession

Equities

Introducing the Stock Market

- Index weight %: market cap of one stock/total market cap for all stocks
- Points contribution of one stock = index level x index contribution of one stock
- DJIA is calculated by adding together share prices of 30 constituent companies
- Summary
 - IPO raise money and/or transfer ownership
 - Companies delist when they are bought, go bust, or balk at reporting requirements
 - Equity indices come in all shapes and sizes
 - Index performance is calculated from the performance of index members

The Nature of Equities

- Equities: unknown residual earnings (no guarantees)
 - Full ownership
- Calculating returns
 - Trough level to peak level
 - Index move is difference
 - Percent movement is index move/trough level
- Factors to consider when comparing returns

- Role of dividends in equity returns
- Nominal nature of stock and bond returns
- Summary
 - Shareholders own a share of company earnings and assets
 - Stocks are volatile because earnings are volatile
 - Shareholder returns come from both shares going up and payment of dividends
 - The range of shareholder outcomes is asymmetrical. Shares can go to zero or can multiply in value

Equity Research

- How to estimate future company earnings
 - Industry classification
 - Suppliers and buyers
 - Revenue projections
 - Cost base
- Beats or misses (above or below estimates)
- Summary
 - Analysts must know the industries in which a company operates
 - Industry estimates are foundational to a company financial model
 - Industry drivers help formulate earning estimates
 - Investors assess company results by comparing them to estimates

Absolute Valuation

- Stock split
- Reverse stock split (stock consolidation)
- Valuations are opinions
- Assessing fair market valuation
 - Absolute valuation (discounted cash flow valuation)
 - Relative valuation (comparing to similar company or overall market)
 - What is a fair market value for the company?
- Five steps to absolute valuation
 - Estimate long-term future cash flows
 - Estimate discount rate aka "WACC"
 - Take estimated future cash flows
 - Discount cash flows using WACC
 - Deduct the firm's indebtedness and add the firm's cash flow to derive market cap
 - Divide estimated market cap by number of shares to give estimated fair share price from the valuation
- US bonds set the baseline for the discount rate for equity investors
 - Needs to be higher than bond rate due to riskiness
- Calculating cost of equity (WACC)
 - 10 year gov bond yield
 - Historical overall market return
 - Market risk premium (market return - 10 year bond yield)

- Consider how much riskier this stock is (beta)
 - Beta function
- Multiply beta by previously calculated expected market return
 - Equity risk premium
- Add back risk free rate to equity risk premium
- Discounting cash flows
 - Riskier the firm, the less you will value future cash flows
- Summary of absolute valuation process
 - Estimate future cash flows for firm by honing set of assumptions for the future
 - Estimate discount rate (WACC)
 - Discount future cash flows using WACC
 - Subtract the value of debt and add on any cash to arrive at estimate of equity value
 - Divide market cap estimate by number of shares to give your estimated fair share price
- Lower 10 year bond → lower WACC
 - Lower WACC → higher estimated share price
 - This is how interest rates influence share price
- Wacc is greater than nominal GDP growth
 - In the long run, we are dead
- Heavily indebted companies have more volatile share prices than companies with no debt
 - Total value of firm changes but amount owed to bond holders does not
- Enterprise value: total firm value which is divided up between shareholders and bondholders
 - $EV = \text{total equity value} + \text{net indebtedness of firm}$
 - $EV = \text{market cap} + \text{debt} - \text{cash}$
- Many sensitivities to absolute valuation
- Higher beta = more sensitive to changes in the overall stock market
- Absolute valuation assigns greater value to short term than long term
- Calculating WACC example
 - $\text{Equity mix} * \text{cost of equity} = \text{contribution from equity}$
 - $\text{Debt mix} * \text{cost of debt} = \text{contribution from debt}$
 - $\text{WACC} = \text{contribution from equity} + \text{contribution from debt}$
- Summary
 - Absolute valuation involved the discounting of future cash flows
 - Main driver is how you think company will perform
 - Future profits in the long term are worth less than future profits in the short term
 - Good financial models balance simplicity with insight
 - The concept of absolute valuation is theoretically perfect
 - The outputs from absolute valuations are usually precisely wrong
 -

Relative Valuation

- Comparing company to itself, similar company, or overall market
- Two step process
 - Metrics
 - Applications
- Dividend yields
 - Regular, steady payments to shareholders paid in cash out of company earnings
 - May vary while bond payments usually do not
 - Easier to calculate than bond yields
 - $\text{Dividend per share} / \text{price per share} = \text{dividend yield \%}$
 - Lower dividend yield = more expensive stock
- Earnings yield
 - $\text{Earnings per share} / \text{price per share} = \text{earnings yield \%}$
 - $\text{Share price} = \text{earnings per share} / \text{earnings yield}$
 - Another valuation measure
- Price to earnings ratio (P/E ratio)
 - $\text{Price per share} / \text{earnings per share} = \text{PE ratio}$
 - Reciprocal of earnings yields
 - Could also divided total market cap by earnings for the whole firm
 - Multiple earnings by P/E earnings to get equity value (market cap)
 - $\text{Earnings} \times \text{P/E ratio} = \text{Market cap}$
 - Estimating P/E ratio is difficult when company is going through a rapid growth phase
 - Multiple expansion and multiple contraction
- Comparing metric to
 - Same metric over history (how has company metric changed over time)
 - Same metric for similar company
 - Same metric for overall market
- Comparing to market
 - Using dividend yield from measures such as S&P 500
- Summary
 - Relative valuation is quick and easy comparison of valuation to another
 - Risk of relative valuation is being led by astray by unrealistic reference points
 - Imprecision, subjectivity, inability to spot generalized under or overvaluation
 - Earnings and multiples are used to estimate fair share prices
 - Multiplying estimated earnings per share by what they consider is a fair P/E ratio
 - Share prices influenced by change in earnings and change in P/E ratio
 - Fast growing companies warrant high multiples and vice versa
 - State of the economy is a key driver of relative valuation

Summary of Equities

- Index movements are driven by movements in member stocks

- Volatility of earnings leads to volatility of share prices
- Uncovering industry drivers is key to estimating earnings
- Absolute valuation is in theory perfect but has practical limitations
- Relative valuation is easier but sensitive to earnings growth
-