Global Account Search Installation Document Document Version 1.1

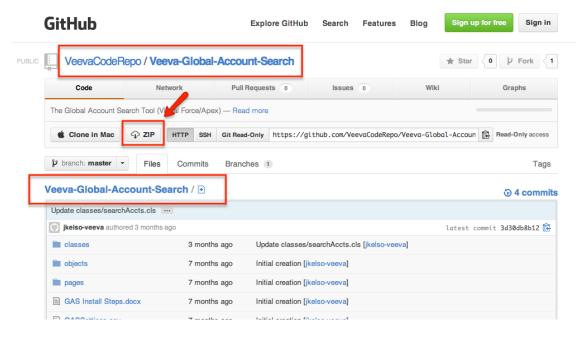
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DOCUMENT VERSION	AUTHOR	CHANGE DESCRIPTION	DATE OF CHANGE
1.0	Murugesh Naidu	Created for v2.0	04/24/2013
1.1	Murugesh Naidu	Updated for GAS v2.1	7/31/2013

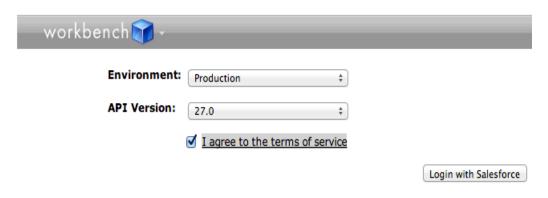
GAS 2.0 Installation using SFDC Workbench (Cloud Installation)

GAS tool is a standard Salesforce custom solution that uses Apex and VisualForce as its core components. The following steps can be followed in order to install GAS into your organization:

- 1. Using your browser, navigate to the Veeva GITHub Repository
 - a. Click on the **ZIP** button as indicated in the snapshot below. This should start a Zip file download to your local hard drive



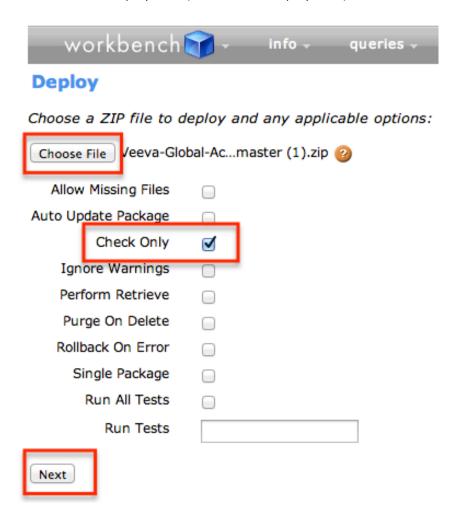
- 2. Login to the subject/destination Veeva org where GAS is required to be added
- 3. Navigate to SFDC Workbench Website
 - a. Select Production or Sandbox depending on whether you logged into a Production (https://login.salesforce.com) or Sandbox org (https://test.salesforce.com) in step #1.
 - b. Check "I agree to the terms of service"
 - c. Click on "Login with Salesforce" button



4. After logging into Workbench, go to migration → Deploy



- 5. Upload the Zip file downloaded in step 1a by clicking on the "Choose File" button
 - a. Check "Check Only" if you only wish to validate if the zip file will deploy successfully.
 This option will not make any changes into the target but will simply simulate the actual deployment
 - b. Click Next to start the Deployment (or Simulated Deployment)



6. On the Confirmation screen, confirm the selections and click Deploy



7. Expand the zip file downloaded in step 1 and using standard SFDC Data Loader, use the contained CSV files to data load the Custom Settings (GASSettings.csv) and Veeva Messages (GASVeevaMessages.csv) associated with GAS. You may also choose to use the SFDC Workbench Website's Data → Insert option as show in snapshot below.



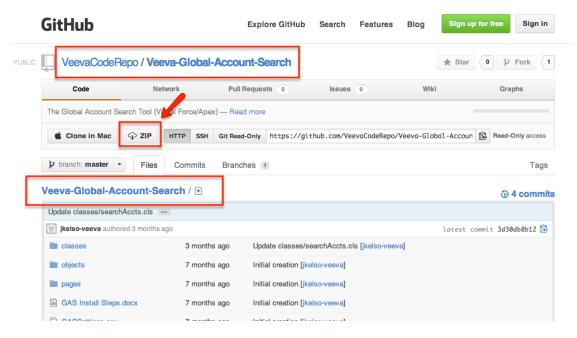
- 8. At this point, GAS is installed and ready for use with some minimal configuration. The actual configuration steps may vary based on your preference. But here is an outline of what needs to be done:
 - a. Create a VisualForce tab and point the tab to the VisualForce page called searchAccts.page (Setup → Create → Tabs → New under VisualForce tabs)
 - b. Change default tab visibility as needed
 - c. Navigate to Setup → Develop → Pages and go to the searchAccts.page. Click the "Security" link and add any required Profiles that need visibility to the GAS tab
 - d. Clear Veeva Cache (optional)

GAS 2.0 Installation using Eclipse

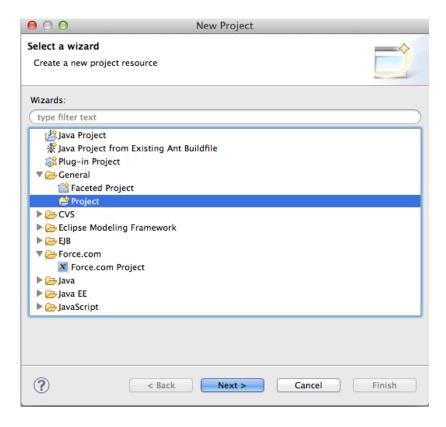
Pre-requisite: Must already have a working installed version of Eclipse with Force.com plugin. Please refer to the following link for installation details →

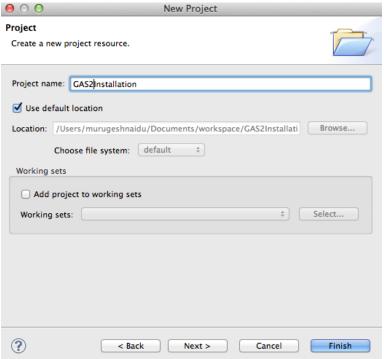
http://wiki.developerforce.com/page/Force.com_IDE_Installation_for_Eclipse_3.3.x

- 1. Using your browser, navigate to the Veeva GITHub Repository
 - a. Click on the **ZIP** button as indicated in the snapshot below. This should start a Zip file download to your local hard drive

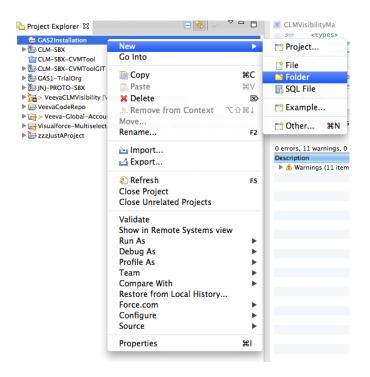


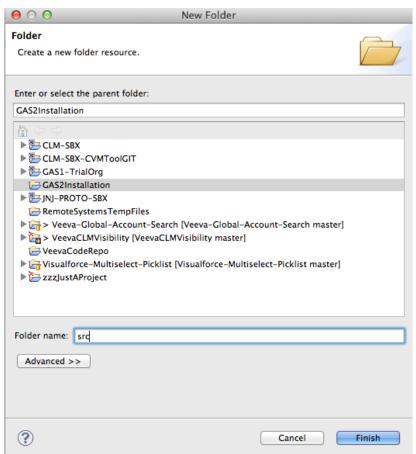
- 2. Use the following snapshots to review the flow via Eclipse for the remaining steps of the installation
 - a. Create a blank General Project in Eclipse



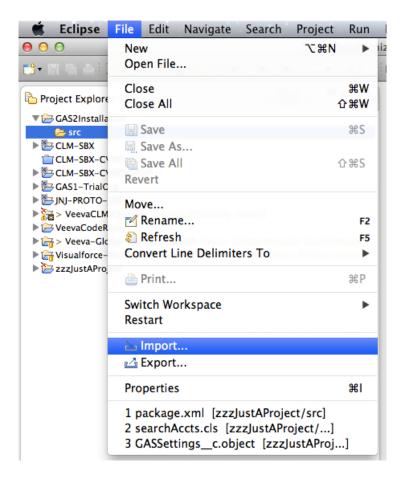


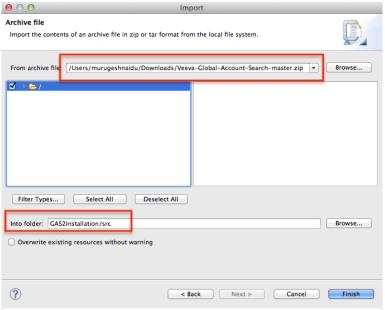
b. Create a folder called "src" under this blank project

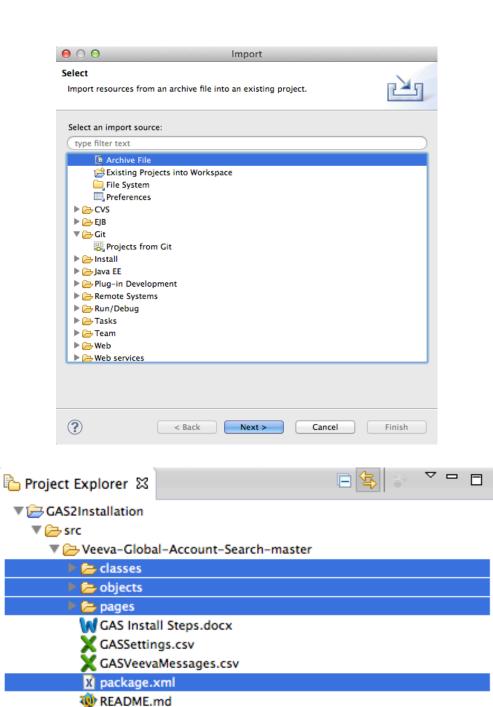


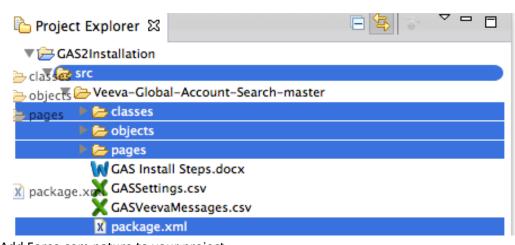


c. Import the Zip file downloaded from GITHub into the **src** folder. You will need to move over the files from the base folder into the src folder (don't forget to include the package.xml)

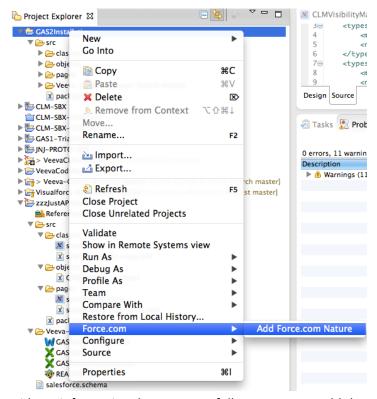








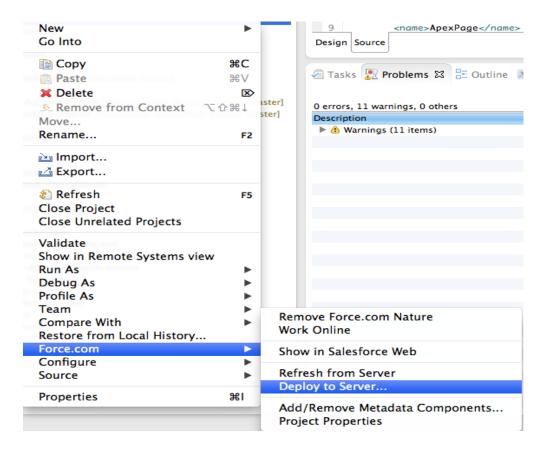
d. Add Force.com nature to your project



e. Eclipse will provide an informational message as follows once you add the Force.com nature to your project

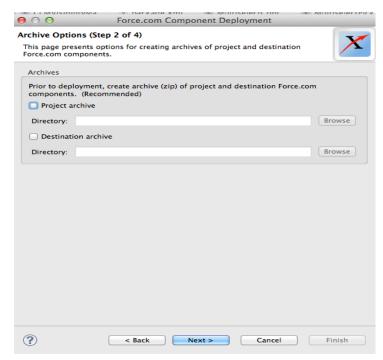


f. Right click on the **src** folder and choose Deploy to server and enter the destination server details. Ignore and continue the warning about Sync check failure

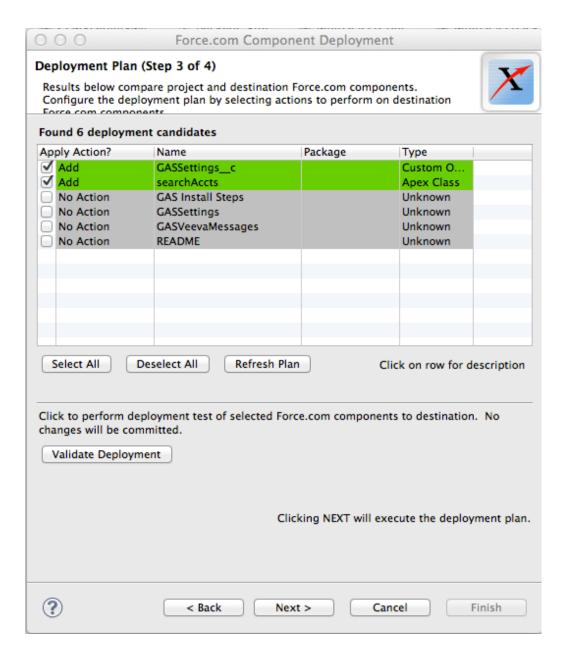




g. Uncheck the "Destination archive" option



h. Click Next to deploy or "Validate" to just check if there are any errors in Deployment



3. Expand the zip file downloaded in step 1 and using standard SFDC Data Loader, use the contained CSV files to data load the Custom Settings (GASSettings.csv) and Veeva Messages (GASVeevaMessages.csv) associated with GAS. You may also choose to use the SFDC Workbench Website's Data → Insert option as show in snapshot below.



- 4. At this point, GAS is installed and ready for use with some minimal configuration. The actual configuration steps may vary based on your preference. But here is an outline of what needs to be done:
 - a. Create a VisualForce tab and point the tab to the VisualForce page called searchAccts.page (Setup →Create →Tabs →New - under VisualForce tabs)
 - b. Change default tab visibility as needed
 - c. Navigate to Setup → Develop → Pages and go to the searchAccts.page. Click the "Security" link and add any required Profiles that need visibility to the GAS tab
 - d. Clear Veeva Cache (optional)

GAS 2.1 Installation using Workspace

If you are upgrading to GAS 2.1 (which is most likely the case), please check out the <u>Upgrade instructions</u> to take the necessary backups.

From GAS 2.0 Installation notes using the workbench, please follow steps 1 through 6.

- 7. Expand the zip file downloaded in step 1 and using standard SFDC Data Loader and locate the folder called "documents". Use the CSV file named "GAS_Hierarchical_Custom_Setting_Org_Level_Instance.csv" to data load the new Hierarchical Custom Settings at the Org Level and Veeva Messages (Custom Setting Table name is GAS_Hierarchical_Setting_c) associated with GAS. You can use default data mapping within the data loader
 - a. You may also choose to use the <u>SFDC Workbench Website's</u> **Data → Insert** option. Alternatively, you may also choose to simply create an Org Level instance of the **GAS_Hierarchical_Setting_c** via the *UI (Setup → Develop → GAS Hierarchical Setting → Manage → New (Org Level)*
 - b. If you wish to provide different messages and/or Input/Result fields on the UI by User or Profile, you can choose to create User/Profile level custom setting instances of GAS_Hierarchical_Setting__c
 - c. If you are upgrading to GAS 2.1 and you have updated any of the default legacy Veeva GAS Messages or Custom Setting values, please ensure to use the Mapping table provided in <u>Appendix A</u> to ensure you are correctly moving over those changes to the new Hierarchical settings
- 8. At this point, GAS is installed and ready for use with some minimal configuration. The actual configuration steps may vary based on your preference. But here is an outline of what needs to be done:
 - a. Create a VisualForce tab and point the tab to the VisualForce page called searchAccts.page (Setup→Create→Tabs→New - under VisualForce tabs)
 - b. Change default tab visibility as needed
 - c. Navigate to Setup → Develop → Pages and go to the searchAccts.page. Click the "Security" link and add any required Profiles that need visibility to the GAS tab
 - d. Clear Veeva Cache (optional)

GAS 2.1 Installation using Eclipse

If you are upgrading to GAS 2.1 (which is most likely the case), please check out the <u>Upgrade instructions</u> given in the next section to take the necessary backups.

From GAS 2.0 Installation notes using the workbench, please follow steps 1 through 2.

- 3. Expand the zip file downloaded in step 1 and using standard SFDC Data Loader and locate the folder called "documents". Use the CSV file named "GAS_Hierarchical_Custom_Setting_Org_Level_Instance.csv" to data load the new Hierarchical Custom Settings at the Org Level and Veeva Messages (Custom Setting Table name is GAS_Hierarchical_Setting_c) associated with GAS. You can use default data mapping within the data loader
 - a. You may also choose to use the <u>SFDC Workbench Website's</u> **Data → Insert** option. Alternatively, you may also choose to simply create an Org Level instance of the **GAS_Hierarchical_Setting_c** via the *UI (Setup → Develop → GAS Hierarchical Setting → Manage → New (Org Level)*
 - b. If you wish to provide different messages and/or Input/Result fields on the UI by User or Profile, you can choose to create User/Profile level custom setting instances of GAS_Hierarchical_Setting__c
 - c. If you are upgrading to GAS 2.1 and you have updated any of the default legacy Veeva GAS Messages or Custom Setting values, please ensure to use the Mapping table provided in <u>Appendix A</u> to ensure you are correctly moving over those changes to the new Hierarchical settings
- 4. At this point, GAS is installed and ready for use with some minimal configuration. The actual configuration steps may vary based on your preference. But here is an outline of what needs to be done:
 - a. Create a VisualForce tab and point the tab to the VisualForce page called searchAccts.page (Setup \rightarrow Create \rightarrow Tabs \rightarrow New under VisualForce tabs)
 - b. Change default tab visibility as needed
 - c. Navigate to Setup → Develop → Pages and go to the searchAccts.page. Click the "Security" link and add any required Profiles that need visibility to the GAS tab
 - d. Clear Veeva Cache (optional)

Upgrading GAS from previous versions

Upgrading from version pre-2.0 to version 2.0

PLEASE NOTE!! If you have client specific customizations done either in the VisualForce page or the Apex class, please do not upgrade unless you are comfortable incorporating the pre and post code artifacts. Please contact Tech Services (Wayne Abbott/Murugesh Naidu) to get a resource to help you with this transition.

- 1. Back up the Apex class searchAccts.cls and Visualforce page searchAccts.page
- 2. Follow the Installation procedure described in previous sections to install GAS 2.0 to install the meta-data package, but do not need to upload any data CSVs as you would already have these Custom settings correctly configured
- 3. The only update needed is Custom Setting:GASSettings__c. Ensure that the field "Track_Alignment_History_c" is clearly checked or unchecked. Checking this enables capture of GAS Territory Alignment history. Although this field has a default value of Unchecked, if you simply do a meta-data update (by way of GAS 2.0 Install), this field may still be null and hence you must explicitly check/uncheck this field
 - a. To update this field, go to $Setup \rightarrow Develop \rightarrow Custom \ Settings \rightarrow GAS$ $Settings \rightarrow Manage \rightarrow Main \rightarrow Edit \ and \ check \ the \ Track_Alignment_History_c \ checkbox.$

Upgrading from version pre-2.0/2.0 to version 2.1

PLEASE NOTE!! If you have client specific customizations done either in the VisualForce page or the Apex class, please do not upgrade unless you are comfortable incorporating the pre and post code artifacts. Please contact Tech Services (Wayne Abbott/Murugesh Naidu) to get a resource to help you with this transition.

- 1. Back up the Apex class searchAccts.cls and Visualforce page searchAccts.page
- 2. Follow the Installation procedure described in previous sections to install GAS 2.1 to install the meta-data package, but do not use the CSV file to upload the GAS Hierarchical Custom Settings
- 3. Use the mapping tables given in Appendix A to ensure you have correctly migrated your settings data to the new Hierarchical Custom settings. All of the field names in the new settings keep their legacy names, however the table below should help put things in more specificity
 - a. Pre GAS 2.1, the settings were only possible at Org Level. So any migration to 2.1 will always only involve one (1) instance of GAS_Hierarchical_Setting_c that would need to be inserted
- 4. After migrating the legacy GAS Veeva Messages and GAS Custom Settings to the new GAS Hierarchical Custom settings and ensuring GAS is functioning as desired, you may chose to delete the GASSettings_c and the records relating to the GAS Veeva Messages (Message_vod_c)
 - a. Please note that the GAS Veeva Messages listed below are the default messages. If you have modified these messages, then please use the modified value

APPENDIX A

GAS2.1 to pre 2.1 Settings Mapping 1

GAS_Hierarchical_Settingc Field API Name	Legacy Object.Field/Veeva Message	Comments
	(GASSettingsc = GS)	
Account Search Field Set c	GS.Account_Search_Field_Setc	
Address Search Field Set c	GS.Address_Search_Field_Setc	
Do Criteria Based Filtering c	Do Criteria Based Filtering c	New to 2.1
Include Public Group based filtering c	Include Public Group based filtering c	New to 2.1
Result_Field_Setc	GS.Result_Field_Setc	
Show_All_Addressesc	GS.Show_All_Addressesc	
Track_Alignment_History_c	GS.Track_Alignment_History_c	
GAS_MESSAGE_CANCELC	Cancel	
GAS_MESSAGE_SEARCHC	Search	
GAS_MESSAGE_LOOKUP_C	Lookup	
GAS_MESSAGE_MANYALIGNC	You are currently aligned in more than one territory	Message_vod.Text_vod field
GAS MESSAGE NAMESEARCH C	You may not search on both Name and First/Last Name	Message_vod.Text_vod field
GAS_MESSAGE_NOCRITERIA_C	No search criteria entered	Message_vod.Text_vod field
STE TIEBUTOE TO CHITERITE	No matching records found. Please modify your	Message vod.Text vod
GAS MESSAGE NOMATCH C	search criteria	field
GAS MESSAGE NONE C	-None-	Message_vod.Text_vod field
GIB_MESSIGE_NOILE_C	TYONG	Message vod.Text vod
GAS_MESSAGE_NOTALIGNED_ C	You are currently not aligned in any territories	field
GAS_MESSAGE_RESULTS_C	Results	Message_vod.Text_vod field
GAS_MESSAGE_SELECTC	Select	Message_vod.Text_vod field
GAS MESSAGE SFA C	Search For Account	Message_vod.Text_vod field
GAS MESSAGE SFPA C	Search For Parent Account	Message_vod.Text_vod field
	The customer has been successfully added to	Message vod.Text vod
GAS MESSAGE SUCCESS C	your territory	field
GAS MESSAGE STARTS WITH C	Starts With	Message_vod.Text_vod field
	More than 20 records found. Please narrow your	Message_vod.Text_vod
GAS MESSAGE TOO MANY C	search criteria	field
		Message_vod.Text_vod
GAS MESSAGE ATT C	Add To Territory	field
GAS_MESSAGE_CLEARC	Clear	Message_vod.Text_vod field
		Message_vod.Text_vod
GAS_MESSAGE_CONTAINSC	Contains	field
GAS_MESSAGE_EMC	Exact Match	Message_vod.Text_vod field
GAS_MESSAGE_INTERRC	The customer is already in your territory. No changes made	Message_vod.Text_vod field

APPENDIX B - Contacts and Resources

- Murugesh Naidu (Global Account Search Product Manager/Developer)
- Jeff Kelso (Global Account Search Developer)
- Wayne Abbott (Tech Services Practice Manager)
- Chatter Group to post feature requests, installation issues, concerns or just plain old comments:
 Global Account Search
- Tech Services Website: https://sites.google.com/a/veevasystems.com/technical-services/