

**DATE:** 03/29/2022

11768 IT 6B, PHASE 1-A FIRST PHILIPPINE INDUSTRIAL PARK, STO. TOMAS, BATANG.

TEL 63(43)405-6140~2

--- QUOTATION ---

TO: B/E AEROSPACE - PHILIPPINES

AP12022-055

First Philippine Industrial Park, Sto. Tomas, Batangas				1	Run Costs Per Hour				8.73	Aktlech's Proposed Costs															
				2	Indirect Labour per Hour				2.64	Aktlech's Proposed Costs															
				3	Direct Labour per Hour				1.74	Aktlech's Proposed Costs															
A	B		C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V			
Item No	Part No		Process	Qty per Hr	Material Cost Per Part	Manning No	Run Cost Per part	Direct labor per part	Indirect Labor Per Part	Total Facility Costs Per Part	Anodising	Priming	Brush finish	Passivation	Etching	Packaging material	Material Cost + Finishing Cost	Overhead Uplift (Material, Processing & Finishing Costs) 5%	(Material + Finishing Cost)+(Overhead Uplift)+(Total Facility Costs)	General Overhead Uplift 10%	Profit Uplift 10%	Total Part cost	Condition and Remarks		
9	XP09-100-002200	A	LASER	4	\$0.46	1	\$2.09	\$0.42	\$0.63	\$3.14	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$4.45	\$0.44	\$0.44	\$5.34			
	MESH	FILE	90		1	\$0.10	\$0.02	\$0.03	\$0.15																
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00																
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15																
		INS	37		1	\$0.23	\$0.05	\$0.07	\$0.35																
				Total Cost		\$0.46				\$3.78	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$4.45	\$0.44	\$0.44	\$5.34			
10	XP09-100-002200	A	LASER	6	\$0.46	1	\$1.49	\$0.30	\$0.45	\$2.24	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$3.38	\$0.34	\$0.34	\$4.06			
	MESH	FILE	101		1	\$0.09	\$0.02	\$0.03	\$0.13																
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00																
		Part Marking	87		1	\$0.10	\$0.02	\$0.03	\$0.15																
		INS	68		1	\$0.13	\$0.03	\$0.04	\$0.19																
				Total Cost		\$0.46				\$2.72	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$3.38	\$0.34	\$0.34	\$4.06			
11	XP09-100-002200	A	LASER	9	\$0.46	1	\$0.99	\$0.20	\$0.30	\$1.48	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$2.50	\$0.25	\$0.25	\$3.00			
	MESH	FILE	109		1	\$0.08	\$0.02	\$0.02	\$0.12																
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00																
		Part Marking	87		1	\$0.10	\$0.02	\$0.03	\$0.15																
		INS	164		1	\$0.05	\$0.01	\$0.02	\$0.08																
				Total Cost		\$0.46				\$1.83	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$2.50	\$0.25	\$0.25	\$3.00			
12	XP09-100-002200	A	TPP/LASER	12	\$0.46	1	\$0.73	\$0.14	\$0.22	\$1.09	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$2.05	\$0.21	\$0.21	\$2.46			
	MESH	FILE	114		1	\$0.08	\$0.02	\$0.02	\$0.12																
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00																
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15																
		INS	375		1	\$0.02	\$0.00	\$0.01	\$0.04																
				Total Cost		\$0.46				\$1.39	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$2.05	\$0.21	\$0.21	\$2.46			

PREPARED BY:

148 WD 4/1/22  
JESSICA ABAYON

CHECKED BY:

CHRISTINE JANE OLEA

APPROVED BY:

4/1  
for aymmm  
HIDEHIKO ARAKAWA

CONFORME:

DATE: 03/29/2022

ARKTECH PHILIPPINES INC.

17 6B, PHASE 1-A FIRST PHILIPPINE INDUSTRIAL PARK, STO. TOMAS, BATANG.

TEL. 63(43)405-6140~2

## -----QUOTATION-----

TO: B/E AEROSPACE – PHILIPPINES

API2022-055

First Philippine Industrial Park, Sto. Tomas,  
Batangas

1

2

3

Run Costs Per Hour

8.78

Arktech's Proposed Costs

Indirect Labour per Hour

2.64

Arktech's Proposed Costs

Direct Labour per Hour

1.74

Arktech's Proposed Costs

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	
Item No	Part No	Process	Qty per Hr	Material Cost Per Part	Manning No	Run Cost Per part	Direct labor per part	Indirect Labor Per Part	Total Facility Costs Per Part	Anodising	Priming	Brush finish	Passivation	Etching	Packaging material	Material Cost + Finishing Cost	Overhead Uplift (Material, Processing & Finishing Costs) 5%	(Material + Finishing Cost) + (Overhead Uplift) + (Total Facility Costs)	General Overhead Uplift 10%	Profit Uplift 10%	Total Part cost	Condition and Remarks
1	XP09-100-000300	A LASER	2	\$2.21	1	\$4.49	\$0.89	\$1.36	\$6.74	\$-	\$-	\$-	\$-	\$-	\$0.42							
	MESH GAUZE	File	24		1	\$0.36	\$0.07	\$0.11	\$0.55													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	6		1	\$1.40	\$0.28	\$0.42	\$2.10													
	Total Cost			\$2.21					\$9.53	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$12.30	\$1.23	\$1.23	\$14.76	QTY: 1-2
2	XP09-100-000300	A LASER	4	\$2.21	1	\$2.15	\$0.43	\$0.65	\$3.24	\$-	\$-	\$-	\$-	\$-	\$0.42							
	MESH GAUZE	File	25		1	\$0.34	\$0.07	\$0.10	\$0.52													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	19		1	\$0.47	\$0.09	\$0.14	\$0.70													
	Total Cost			\$2.21					\$4.60	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$7.36	\$0.74	\$0.74	\$8.84	QTY: 3-5
3	XP09-100-000300	A LASER	6	\$2.21	1	\$1.45	\$0.29	\$0.44	\$2.18	\$-	\$-	\$-	\$-	\$-	\$0.42							
	MESH GAUZE	File	26		1	\$0.33	\$0.07	\$0.10	\$0.50													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	38		1	\$0.23	\$0.05	\$0.07	\$0.35													
	Total Cost			\$2.21					\$3.17	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$5.94	\$0.59	\$0.59	\$7.13	QTY: 6-10
4	XP09-100-000300	A LASER	8	\$2.21	1	\$1.05	\$0.21	\$0.32	\$1.58	\$-	\$-	\$-	\$-	\$-	\$0.42							
	MESH GAUZE	File	27		1	\$0.33	\$0.07	\$0.10	\$0.49													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	69		1	\$0.13	\$0.03	\$0.04	\$0.19													
	Total Cost			\$2.21					\$2.41	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$5.17	\$0.52	\$0.52	\$6.21	QTY: 11-25

DATE: 03/29/2022

ARKTECH PHILIPPINES INC.

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TO: B/E AEROSPACE - PHILIPPINES

API2022-055

First Philippine Industrial Park, Sto. Tomas,  
Batangas

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Run Costs Per Hour	8.73	Arktech's Proposed Costs
Indirect Labour per Hour	2.64	Arktech's Proposed Costs
Direct Labour per Hour	1.74	Arktech's Proposed Costs

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	
Item No	Part No	Process	Qty per Hr	Material Cost Per Part	Manning No	Run Cost Per part	Direct Labor per part	Indirect Labor Per Part	Total Facility Costs Per Part	Anodising	Priming	Brush finish	Passivation	Etching	Packaging material	Material Cost + Finishing Cost	Overhead Uplift (Material, Processing & Finishing Costs) 5%	(Material + Finishing Cost) + (Overhead Uplift) + (Total Facility Costs)	General Overhead Uplift 10%	Profit Uplift 10%	Total Part cost	Condition and Remarks
5	XP09-100-000300	A LASER	12	\$2.21	1	\$0.73	\$0.15	\$0.22	\$1.10	\$-	\$-	\$-	\$-	\$-	\$0.42							QTY: 26-50
	MESH GAUZE	File	27		1	\$0.32	\$0.06	\$0.10	\$0.48													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	90		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	164		1	\$0.05	\$0.01	\$0.02	\$0.08													
		Total Cost		\$2.21					\$1.81	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$4.57	\$0.46	\$0.46	\$5.49	
6	XP09-100-000300	A TPP/LASER	15	\$2.21	1	\$0.58	\$0.11	\$0.17	\$0.87	\$-	\$-	\$-	\$-	\$-	\$0.42							QTY: 51 - ONWARDS
	MESH GAUZE	File	28		1	\$0.31	\$0.06	\$0.09	\$0.47						\$0.42							
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	85		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	375		1	\$0.02	\$0.00	\$0.01	\$0.04													
		Total Cost		\$2.21					\$1.52	\$-	\$-	\$-	\$-	\$-	\$0.42	\$2.64	\$0.13	\$4.29	\$0.43	\$0.43	\$5.15	
7	XP09-100-002200	A LASER	1	\$0.46	1	\$6.03	\$1.20	\$1.82	\$9.05	\$-	\$-	\$-	\$-	\$-	\$0.17							
	MESH	FILE	66		1	\$0.13	\$0.03	\$0.04	\$0.20													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	87		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	6		1	\$1.41	\$0.28	\$0.43	\$2.11													
		Total Cost		\$0.46					\$11.52	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$12.18	\$1.22	\$1.22	\$14.62	
8	XP09-100-002200	A LASER	3	\$0.46	1	\$3.08	\$0.61	\$0.93	\$4.62	\$-	\$-	\$-	\$-	\$-	\$0.17							
	MESH	FILE	82		1	\$0.11	\$0.02	\$0.03	\$0.16													
		Clean	13110		1	\$0.00	\$0.00	\$0.00	\$0.00													
		Part Marking	87		1	\$0.10	\$0.02	\$0.03	\$0.15													
		INS	19		1	\$0.47	\$0.09	\$0.14	\$0.70													
		Total Cost		\$0.46					\$5.63	\$-	\$-	\$-	\$-	\$-	\$0.17	\$0.63	\$0.03	\$6.30	\$0.63	\$0.63	\$7.56	