

Customer Churn Prediction Report Summary

1. Data Loading & Exploration:

Loaded Telco Customer Churn dataset and performed basic exploration (shape, data types, Missing values, statistics, and unique values).

2. Preprocessing & EDA:

- Converted 'TotalCharges' to numeric and imputed missing values.
- Dropped 'customerID' as it's non-informative.
- Visualized churn distribution, distributions of numerical and categorical features.
- Boxplots and churn rate analysis were done to assess feature behavior.

3. Feature Engineering:

- Created 'TenureGroup' and 'AvgMonthlySpend' features.
- Derived binary indicators for services and a new feature 'NumAdditionalServices'.
- Replaced infinite values and cleaned the data.

4. Data Preparation:

- Split data into training and testing sets.
- Identified numerical and categorical features.
- Built preprocessing pipeline using imputation, scaling, and one-hot encoding.

5. Model Building & Evaluation:

- Trained and evaluated Logistic Regression, Random Forest, Gradient Boosting, and Neural Network models using pipelines.
- Performed hyperparameter tuning with GridSearchCV.
- Used metrics like accuracy, precision, recall, F1, ROC AUC, and plotted ROC curves and confusion matrices.

6. Best Model:

- Random Forest provided the best performance among the models evaluated.

7. Model Interpretation:

- Used SHAP and feature importance from Random Forest to interpret model predictions