

## Recommendation for New Shop





- City 1: Pune
- 1.sales contribution by city is high 20%
- 2.Highest total revenue. 3. Average sales per customer is also high.

- City 2: Delhi
- 1.Highest estimated coffee consumers at 7.7 million.
- 2.Highest total number of customers, which is 68.

- City 3: Jaipur
- 1.Highest number of customers, which is 69.
- 2. comes in top 3 city by sales
- 3.Average sales per customer is better at 11.6k





## Conclusion

 Pune shows the strongest revenue potential with high sales contribution and customer value.



• Jaipur demonstrates high customer engagement and competitive sales performance.

 Based on the analysis, Pune emerges as the most promising location for opening the new shop, with Delhi and Jaipur as strong future expansion opportunities.

