

Group 15  
Agilent Technologies  
Customer Relations Management (CRM)  
System

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## **Executive Summary**

This documentation provides the planning, analysis, and evaluation of the supposed implementation of the Customer Relationship Management System. The Customer Relationship Management System connects the client to the company; whenever there is a service request from the client, the company attempts to find a fitting service engineer to accommodate the client's needs.

All parts of the system proposal can be found under the executive summary; calculations of profit can be found under the feasibility analysis in the economical feasibility section and calculations of the difficulty of the workforce and environment in the organizational feasibility section.

## **System Request**

A document that describes the reasons for and the value added from building a new system  
Contains 5 elements:

- **Project sponsor:** the primary point of contact for the project
  - Thomas Tong (thomas.tong@agilent.com) – Agilent Technologies
- **Business need:** the reason prompting the project
  - Clients are not able to report issues in the field well because there is no existing system to monitor field errors.
  - The organization needs a better way to organize everybody's time so that everyone can work on tasks that make the business most productive.
  - Some engineers are working more than others and it's hard for managers to track how hard they work.
- **Business requirements:** what the system will do
  - The system will manage the training, scheduling and maintenance of the service engineers who go out to client sites to install/repair/service equipment.
  - It will allow field managers to have oversight of service engineers in the workfield.
    - Each employee's record will be organized in the database.
    - Lets managers track company assets like equipment/products, courses offered.
    - Allows field managers to assign different client requests to the appropriate engineer.
  - Store data in rows about the various employees, equipment/products, courses and CRM.
  - Handles service orders and assigns proper service engineers to each order

- Hierarchical control to allow managers to have power to reverse changes by service engineers on the databases.
- Provide a notification when pertinent data changes
- **Business value:** How will the organization benefit from the project ?b
  - This system will allow the organization to allocate time and resources more efficiently.
  - Work distribution in the organization is more even
  - The system will allow for the balanced distribution of present and future work loads amongst qualified service engineers
- **Special issues:** Anything else that should be considered
  - CRM needs to make sure that multiple engineers do not receive the same service request
  - The system needs to make sure every service engineer gets an even amount of workload to avoid a skewed distribution of labor.

### **Work Breakdown Structure**

#### I. System Modeling

##### A. Inception

1. Understand current business situation
  - a) The client side issues
  - b) Engineer side issues
  - c) Manager side issues

##### B. Elaboration

1. Bring up the servers to host the data
2. Write clients for
  - a) Web-based application for Windows and Mac
  - b) Android and iPhone apps for mobile access

##### C. Construction

1. Write the server side application to accept request from client, managers and engineers as well
2. Client side application for employees as well as clients of the business.

##### D. Transition

1. Test the product and make sure that most of the obvious errors are removed before the product gets rolled out

##### E. Production

1. Install is very straightforward here so it would be the release date of the android and iOS stores
2. Maintenance should take place like every product to fix bugs that come up after it has been rolled out to the users.

## II. Requirements

### A. Inception

1. Identify functional and nonfunctional requirements
2. Analyze current system
3. Create requirements definition
  - a) Determine requirements to track
  - b) Review requirements with sponsor

### B. Elaboration

### C. Construction

### D. Transition

### E. Production

## III. Analysis

### A. Identify connections between Client's SO's and Service Engineer Deployments

### B. Identify required courses for qualifications of SE's

## IV. Design

### A. Identify different classes

1. Admin/Manager
2. Employee
3. Client

## V. Implementation

### A. System 1: CRM

1. Planning
2. Analysis
3. Design
4. Implementation of the CRM system

### B. System 2: Employee records management

1. Planning
2. Analysis
3. Design
4. Implementation of the of the Employee records management system

### C. System 3: Employee skills management

1. Planning
2. Analysis
3. Design
4. Implementation of the Employee skills management system

### D. System 4: Employee learning system management

1. Planning
2. Analysis
3. Design

#### 4. Implementation of the Employee learning system management system

### VI. Test

A. Testing of the entire system, as a whole.

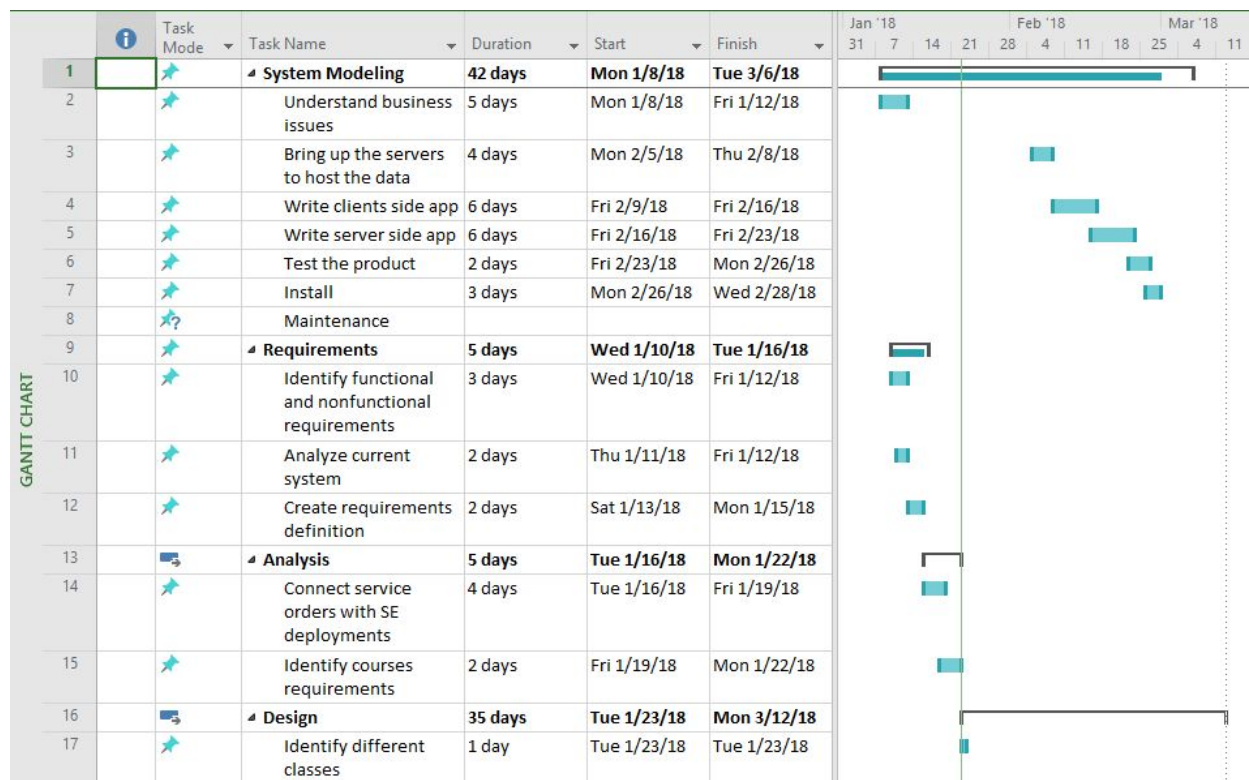
### VII. Deployment

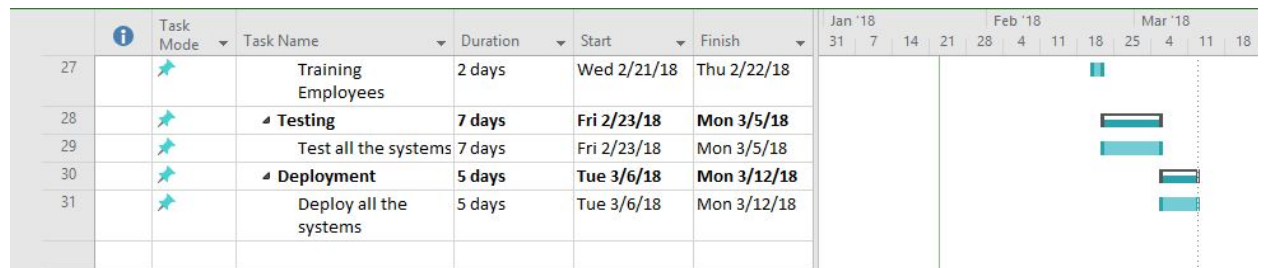
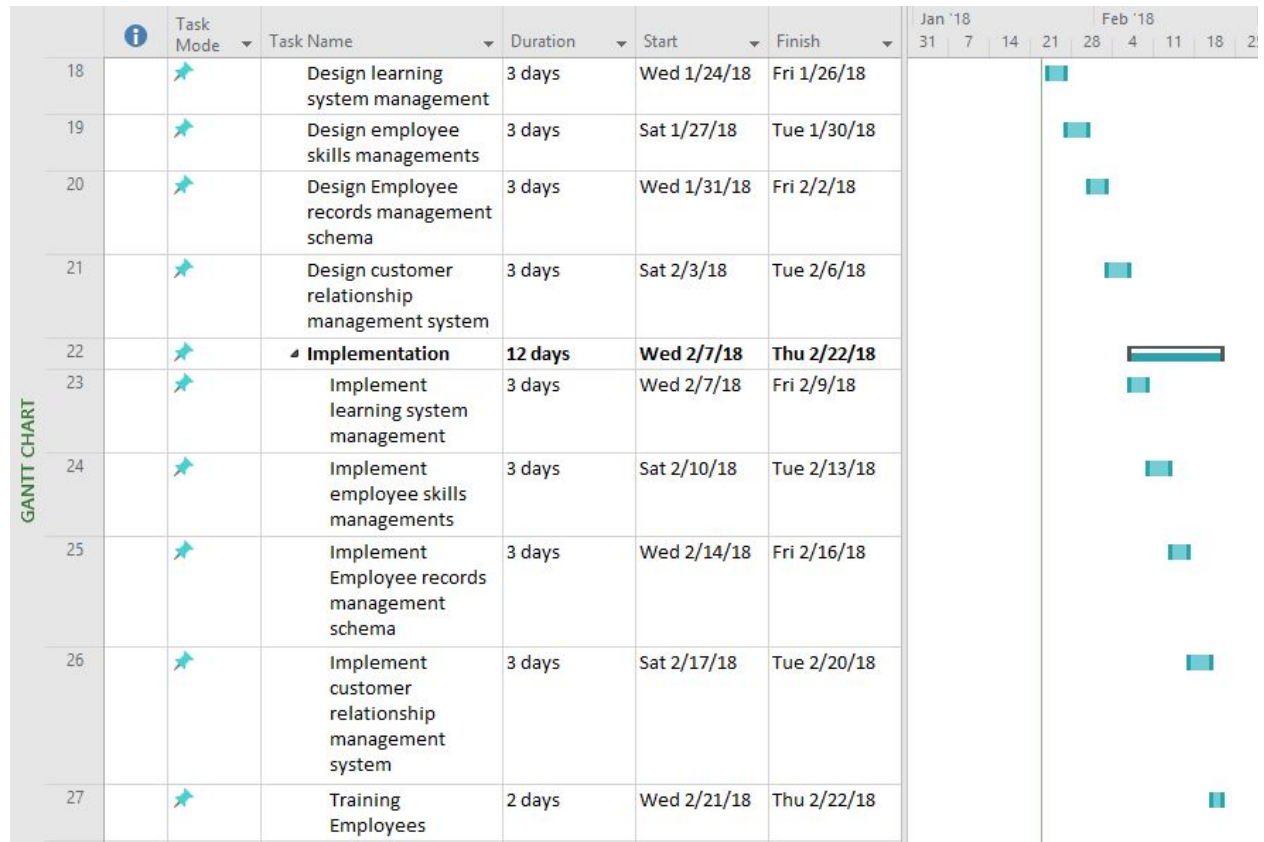
A. Install the system on the different Vans

B. Install the system on the manager's computers

C. Analyse the errors that come up from being deployed in the field

### Gantt Chart







## Feasibility Analysis

### Technical Feasibility

This project carries a high level risk due to the lack of expertise and experience from working on a similar project. But the system itself will be started from scratch, as there is no pre-existing system. This means the new system will be easier to integrate since there exists no prior system to have to integrate with. User-wise compatibility is uncertain although very flexible considering the web based servers than can run on any kind of operating system. Further involvement will be necessary for concept, testing, and further requirements determination. In terms of project size, this carried medium risk since there are fewer than ten people.

### Economical Feasibility

Based on the cost benefit analysis shown below, this project could lead to greater net business profit through increased sales and better customer service. The development of the system itself would be a one time expenditure with follow up maintenance. Operation costs would be minimal, because of the Web-Based Server for the system. The Web-Based Server allows there to be no additional equipment required. Thus if the project leads to a modest increase in the number of sales, then the business will see a substantial increase in profit after the first year. Intangible benefits include improved customer service due to the system's ease of use and higher employee satisfaction due to balanced and efficient workloads. A proper CRM system can be expected to raise sales by 30%, even with a conservative estimate of a 15% increase for a first time implementation, which is a substantial payoff.

	2018	2019	2020	Total
<b>Benefit</b>				
Increased Sales	\$4,000,000	\$4,000,000	\$4,000,000	\$12,000,000
Customer Service	\$500,000	\$450,000	\$400,000	\$1,350,000
<b>TOTAL BENEFIT:</b>	\$4,500,000	\$4,450,000	\$4,400,000	\$13,350,000
<b>PV BENEFIT:</b>	\$4,500,000	\$4,278,846	\$4,068,047	\$12,846,893
<b>PV OF ALL BENEFITS</b>	\$4,500,000	\$8,778,846	\$12,846,893	\$26,125,740
<b>Cost</b>				
Labor: Analysis and design	\$200,000	\$5,000	\$3,000	\$208,000
Labor: Implementation	\$330,750	\$20,000	\$20,000	\$370,750
Development training	\$330,750	\$33,000	\$33,000	\$396,750
Hardware	\$80,000	\$50,000	\$50,000	\$180,000

Software	\$15,000	\$543,000	\$543,000	\$1,101,000
<b>TOTAL DEVELOPMENT COST:</b>	\$956,500	\$651,000	\$649,000	\$2,256,500
Labor: Management oversight	\$350,000	\$350,000	\$350,000	\$1,050,000
Software Upgrades	\$200,000	\$200,000	\$200,000	\$600,000
Operational Team Salaries	\$375,000	\$375,000	\$375,000	\$1,125,000
User training	\$202,500	\$100,000	\$100,000	\$402,500
<b>TOTAL OPERATIONAL COST:</b>	\$1,127,500	\$1,025,000	\$1,025,000	\$3,177,500
<b>TOTAL COSTS</b>	\$2,084,000	\$1,676,000	\$1,674,000	\$5,434,000
<b>PV COSTS</b>	\$2,084,000	\$1,676,000	\$1,674,000	\$5,434,000
<b>PV OF ALL COSTS</b>	\$2,084,000	\$3,760,000	\$5,434,000	
<b>TOTAL PROJECT BENEFITS/COST:</b>	\$2,416,000	\$2,774,000	\$2,726,000	\$7,916,000
<b>Yearly NPV:</b>	\$2,416,000	\$2,602,846	\$4,068,047	\$9,086,893
<b>Cumulative NPV:</b>	\$2,416,000	\$5,018,846	\$9,086,893	
<b>ROI</b>	167.22%			
<b>Break Even Point.</b>	1 year(s)			

### Organizational Feasibility

From an organizational perspective, this project has low risk. The goals of the system is to improve efficiency of communication both for clients to report field errors easier and also within the company to better organize time and personnel. Since this is the first system of its kind to be implemented, user acceptance is projected to be high. Furthermore, because the organization is already divided into different positions, these positions can easily be integrated as levels of user access and interaction. The system aligns with business goals well to increase productivity as better management of operations and personnel will lead to increase in productivity in clients, managers, and engineers at all levels.

Unadjusted Actor Weighting Table:				
Actor Type	Description	Weighting Factor	Number	Result
Simple	External System with Well Defined API	1		
Average	External System with	2		

	Protocol Interface			
Complex	Human	3		
<b>Unadjusted Actor Weight Total (UAW)</b>				
<b>Unadjusted Use Case Weighting Table:</b>				
Use Case Type	Description	Weighting Factor	Number	Result
Simple	1-4 orders	5		
Average	5-9 orders	10		
Complex	>9 orders	15		
<b>Unadjusted Use Case Weight Total (UUCW)</b>				
Unadjusted use case points (UUCP) = UAW + UUCW				
<b>Technical Complexity Factors:</b>				
Factor Number	Description	Weight	Assigned Value (0-5)	Weighted Value
T1	Distributed System	2	0	0
T2	Response time or throughput performance objectives	1	0	0
T3	End-user online efficiency	1	3	3
T4	Complex Internal Processing	1	0	0
T5	Code Reusability	1	1	1
T6	Ease of Installation	0.5	1	0.5
T7	Ease of Use	0.5	2	1
T8	Portability	2.0	4	8
T9	Ease of Change	1.0	2	2
T10	Concurrency	1.0	0	0
T11	Special security objectives included	1.0	0	0
T12	Direct access for third parties	1.0	1	1

T13	Special user training required	1.0	1	1
<b>Technical Factor Value (TFactor): 17.5</b>				
Technical complexity factor (TCF) = $0.6 + (0.01 * \text{TFactor})$ $0.6 + (.175) = .775$				
<b>Environmental Factors:</b>				
Factor Number	Description	Weight	Assigned Value (0-5)	Weighted Value
E1	Familiarity with system development process being used	1.5	0	0
E2	Application experience	0.5	0	0
E3	Object-oriented experience	1.0	2	2
E4	Lead analyst capability	0.5	0	0
E5	Motivation	1.0	4	4
E6	Requirements stability	2.0	2	4
E7	Part-time staff	-1.0	0	0
E8	Difficulty of programming language	-1.0	4	-4.0
<b>Environmental Factor Value (EFactor): 6</b>				
Environmental factor (EF) = $1.4 + (-0.03 * \text{EFactor})$ = 1.22 Adjusted use case points (UCP) Person hours multiplier (PHM) Person hours				

## **Requirements Definition**

### **Customer Relations Management Subsystem**

The application is the main platform that the clients will interact with the business. The client is able to create a service order. Then the system will search through the Employee Skills Managements scheme to find an engineer with the necessary qualifications and skill set. If the engineer is found, the system will schedule a service engineer (SE) for the service order (SO). The system will then alert the client the service is underway. Else, if no engineer is found, the system will send an alert to a manager if no service engineer is found. Once the service order has been completed, the system will mark as complete and archive record.

### **Functional Requirements**

#### **Manage Service Orders:**

1. Client creates service order.
2. Client changes service order request.
3. Client cancels service order.

#### **Manage Service Engineers and SE schedules:**

1. Update qualifications of employed SEs
2. Assign qualified SEs to specific SOs
3. If an SE becomes unavailable, replace with another qualified SE
4. Keep track of SE schedules/appointments

#### **Record history on employees, clients, and SO's:**

1. Manage course credits of employed Service Engineers
2. Manage personal information of past and present clients
3. Keep track of completed service orders

#### **Alert Clients about SO**

1. Alert client if SE found
2. Alert Client if SE not found and explain why

### **Nonfunctional Requirements**

#### **Operational:**

1. The system will have to operate online
2. Website has to be secure and live
3. Clients have to be able to fill out and create new service orders

#### **Performance:**

1. Company sends email when SO is received
2. Company must not take > 3-5 business days to respond to client about receiving SO
3. Time taken to find SE must not take more than 5 days
  - a. if more than 5 days, alert client

Security:

1. Vans will have real-time GPS signal to indicate where vehicle is at
2. Only SE and higher-ups will have access to client SO info

Reliability:

(Failures include: website crashing, incorrect links, clients unable to submit form)

1. Website maintenance every month for 12 hours to avoid bugs
2. Page dedicated for user complaint about website failures
3. Special email inbox for complaint of unreceived packages

Cultural and Political Influences:

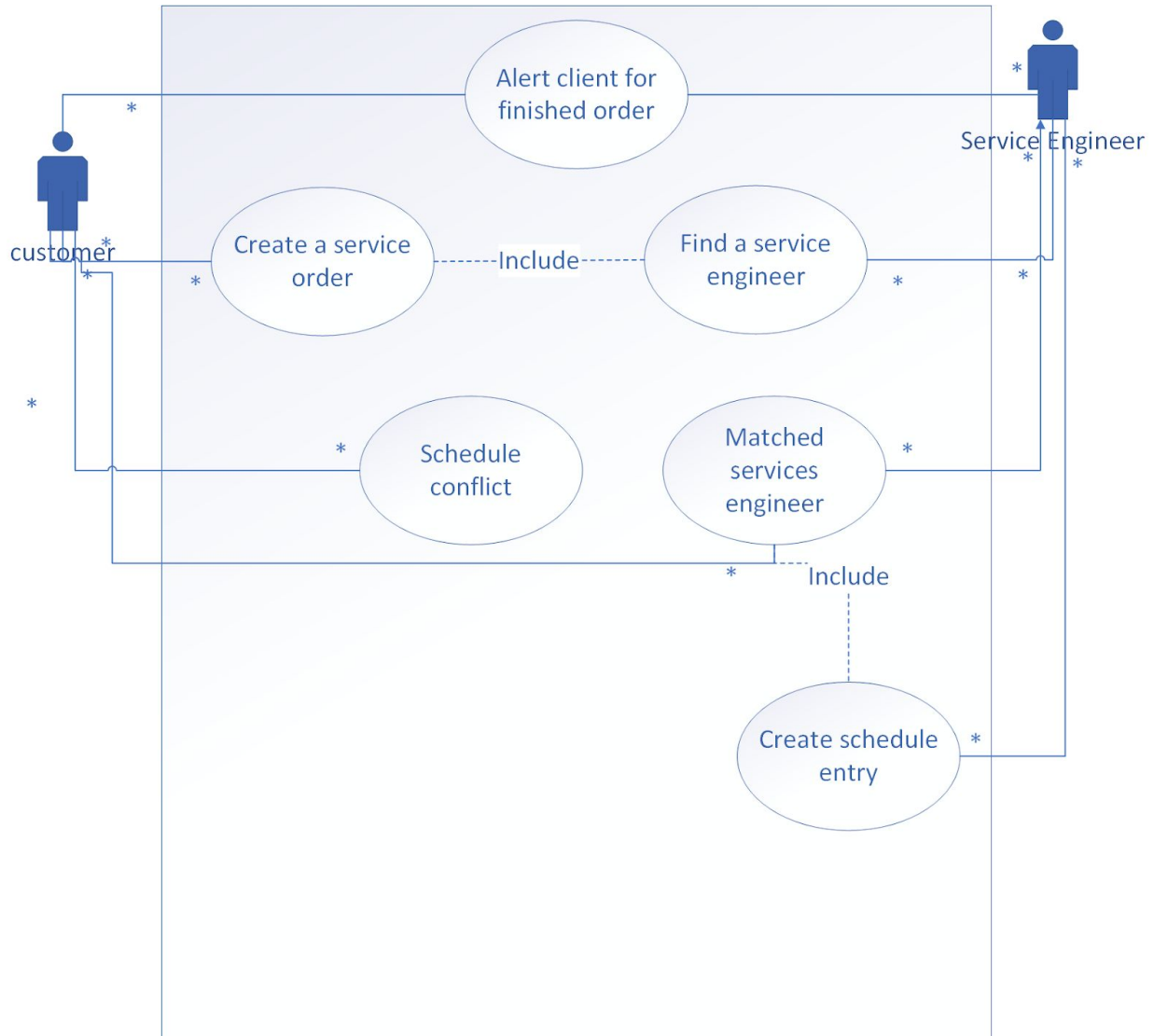
1. Country managers will be able to define new fields in product database to capture country-specific information
2. Country managers will be able to change the format of the telephone number field in the customer database
3. All platforms will contain all special characters of all languages (unicode)

Legal Implications:

1. Client confidentiality is protected by US Law
2. Located in California: both parties must know that they are going to be recorded in order for recording to proceed

## Functional Model

### Use-Case Diagram



### Use Case Descriptions

<b>Use Case Name:</b> Request a Service	<b>ID – #</b> 00001	<b>Importance Level:</b> High
<b>Primary Actor:</b> Client		<b>Use Case Type:</b> Detailed, Essential
<b>Stakeholders and Interests:</b> Client - wants to request a service		
<b>Brief Description:</b> Client wants to request a service, and system creates a Service Order		
<b>Trigger:</b> When the client first requests an order <b>Type:</b> External		
<b>Relationships:</b> Association: Client Include: Extend: Generalization:		
<b>Normal Flow of Events</b> <ol style="list-style-type: none"> <li>1. Client logs into account</li> <li>2. Client fills out claim             <ol style="list-style-type: none"> <li>a. Client provides information with equipment, and nature of problem</li> </ol> </li> <li>3. Client confirms address of service order</li> <li>4. If Client information has changed             <ol style="list-style-type: none"> <li>a. Execute the Update Client Account use case</li> </ol> </li> <li>5. Client submits service request to the system</li> <li>6. System creates a Service Order</li> <li>7. Client receives order number</li> </ol>		
<b>SubFlows:</b> <p>S-1: New Service Order</p> <ol style="list-style-type: none"> <li>1. System asks Client for nature of problem and equipment.</li> <li>2. System asks Client for possible work times.</li> </ol> <p>S-2: Cancel Service Order</p> <ol style="list-style-type: none"> <li>1. System asks Client for order number.</li> <li>2. System finds service order and cancels it.</li> </ol> <p>S-3: Change Service Order</p> <ol style="list-style-type: none"> <li>1. System performs S-2: cancel service order.</li> <li>2. System performs S-1: new service order.</li> </ol>		
<b>Alternate/Exceptional Flows:</b>		



<b>Use Case Name:</b> Search for a suitable Service Engineer for new Service Order	<b>ID – #00002</b>	<b>Importance Level:</b> High
<b>Primary Actor:</b> Service Order		<b>Use Case Type:</b> Detailed, Essential
<b>Stakeholders and Interests:</b> Client - Needs a service engineer to fulfill their request Service Order - Searches for Service Engineer by matching with Employee Skills Information		
<b>Brief Description:</b> This use case describes the Service Order for a new suitable engineer.		
<b>Trigger:</b> Request file for new service engineer <b>Type:</b> Internal		
<b>Relationships:</b> Association: Client, Service Engineer, Employee Skills Info Include: Extend: Generalization:		
<b>Normal Flow of Events</b> <ol style="list-style-type: none"> <li>1. Identify the type of problem in the system to identify the type of engineer required</li> <li>2. Go through the list of available engineers when the client wants to receive our staff and pick 2 engineers for the job. One engineer is on standby in case the first engineer gets caught up with one of the other service tasks.</li> <li>3. If no engineer can be found           <ol style="list-style-type: none"> <li>a. Execute the Alert when no SE is found use-case</li> </ol> </li> <li>4. If a suitable engineer is found           <ol style="list-style-type: none"> <li>a. Execute the Schedule SE use-case</li> </ol> </li> </ol>		
<b>SubFlows:</b>		
<b>Alternate/Exceptional Flows:</b>		

<b>Use Case Name:</b> Alert when no SE is found for the SO	<b>ID – #00003</b>	<b>Importance Level:</b> High
<b>Primary Actor:</b> Client		<b>Use Case Type:</b> Detailed, Essential
<b>Stakeholders and Interests:</b> Clients - Needs to get notified when an Engineer is not found for his/her service order		

<b>Brief Description:</b> This use case describes what happens when a SE is not found
<b>Trigger:</b> No Service engineer is available for a specific service order  <b>Type:</b> External
<b>Relationships:</b> Association: Client, engineer Include: Extend: Generalization:
<b>Normal Flow of Events</b> <ol style="list-style-type: none"> <li>1. System receives a service order from client</li> <li>2. Use the information provided, the system will try to search for a suitable service engineer to fulfill this order.</li> <li>3. If a service engineer cannot be found, notify the client</li> </ol>
<b>SubFlows:</b>
<b>Alternate/Exceptional Flows:</b>

<b>Use Case Name:</b> Alert client when SE is assigned to SO	<b>ID – #00004</b>	<b>Importance Level:</b> High
<b>Primary Actor:</b> Administrative Staff		<b>Use Case Type:</b> Detailed, Essential
<b>Stakeholders and Interests:</b> Administrative Staff - wants to notify client about a SE being assigned to their respective SO Clients - waiting for notification of a Service Engineer being assigned		
<b>Brief Description:</b> This use-case describes what happens once a service engineer is assigned to a service order		
<b>Trigger:</b> An engineer is being assigned  <b>Type:</b> External		
<b>Relationships:</b> Association: Client, Service engineer Include: Extend: Generalization:		

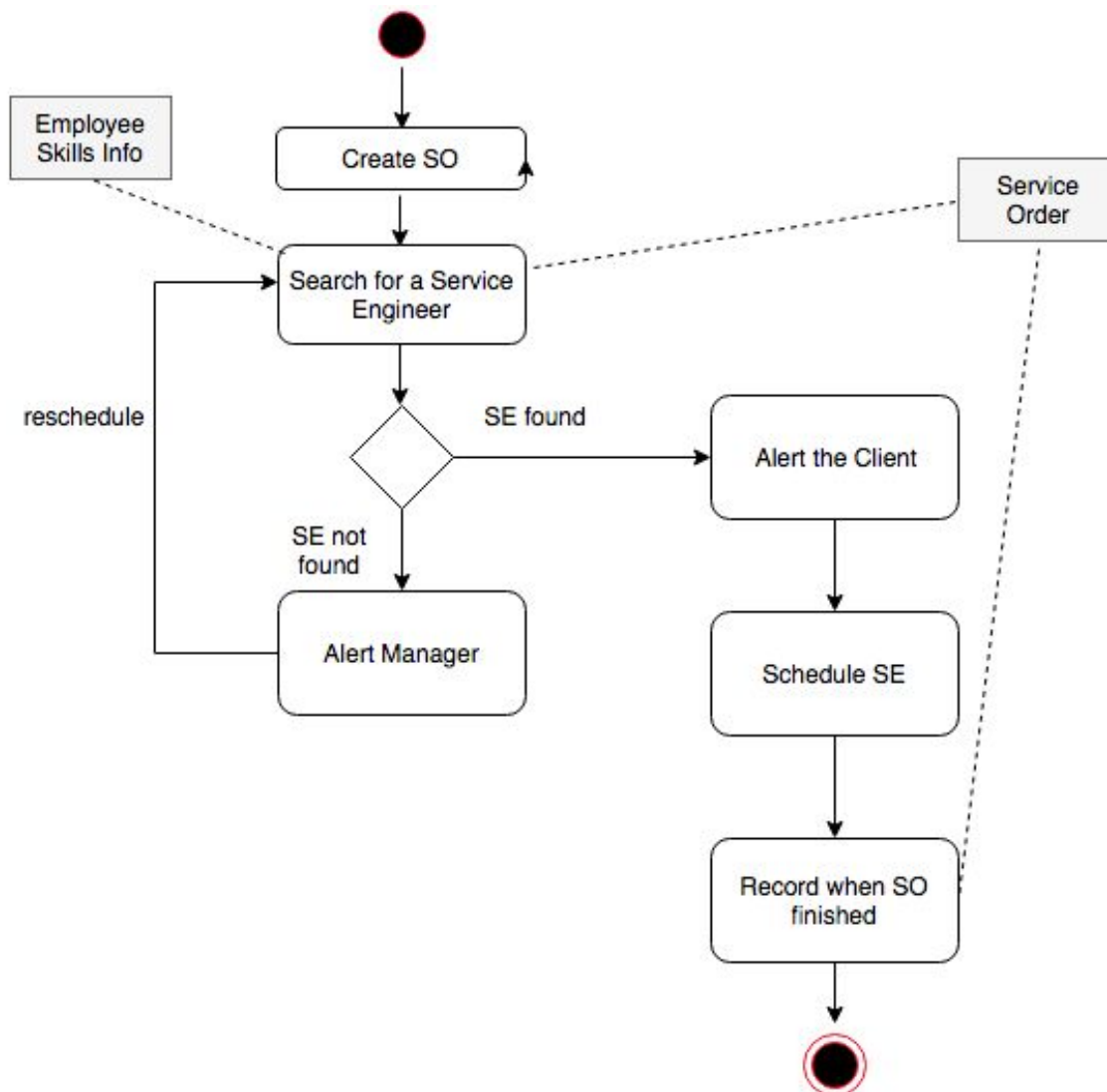
<b>Normal Flow of Events:</b> <ol style="list-style-type: none"> <li>1. A suitable service engineer has been found for the SO</li> <li>2. The service engineer is assigned to the service order in question</li> <li>3. Client is contacted and notified about the appointment</li> </ol>
<b>SubFlows:</b>
<b>Alternate/Exceptional Flows:</b>

<b>Use Case Name:</b> Schedule SE	<b>ID – #</b> 00005	<b>Importance Level:</b> High
<b>Primary Actor:</b> Administrative Staff		<b>Use Case Type:</b> Detailed, Essential
<b>Stakeholders and Interests:</b> Administrative Staff - contacts engineer to schedule them for SO Service Engineer - waiting to be assigned for a service order		
<b>Brief Description:</b> This use-case describes what happens		
<b>Trigger:</b> An engineer needs to be assigned to a order  <b>Type:</b> External		
<b>Relationships:</b> Association: Service engineer Include: Extend: Generalization:		
<b>Normal Flow of Events:</b> <ol style="list-style-type: none"> <li>1. System found an available service engineer for a service order</li> <li>2. The service engineer is notified and offered the job             <ol style="list-style-type: none"> <li>a. If the engineer is interested and wants the job                 <ol style="list-style-type: none"> <li>i. The S-1: Assign engineer subflow is performed</li> </ol> </li> <li>b. If the engineer refuses the job                 <ol style="list-style-type: none"> <li>i. The S-2: find alternate engineer subflow is performed</li> </ol> </li> </ol> </li> </ol>		
<b>SubFlows:</b> S-1: Assign Engineer <ol style="list-style-type: none"> <li>1. Engineer agrees to a time and place for the SO</li> <li>2. Execute Alert client when SE is assigned to SO use-case</li> <li>3. Engineer conducts SO</li> </ol> S-2: Find alternate engineer <ol style="list-style-type: none"> <li>1. Contact reserve engineer for assignment to SO</li> </ol>		

2. If reserve engineer accepts, perform S-1 subflow
3. If reserve engineer refuses, execute the Search for a suitable Engineer for new Service Order use-case

**Alternate/Exceptional Flows:**

<b>Use Case Name:</b> Record when the SO has been serviced	<b>ID – #</b> 00006	<b>Importance Level –</b> High
<b>Primary actor:</b> Client		<b>Use case type:</b> Detail, Essential
<b>Trigger:</b> When the client has been serviced the client rep will notify the system and we will begin processing the receipt that is emailed to them.		
<b>Type:</b> External		
<b>Relationships</b> Association: Client, Service engineer Include Extend Generalization		
<b>Normal flow of events:</b> <ol style="list-style-type: none"> <li>1. Client's issue has been handled by the service engineer so the order can be marked as completed</li> <li>2. The accounts team processes the expenditures that he may be liable for</li> <li>3. The information provided from the accounts team can be processed and delivered to the client by email.</li> </ol>		
<b>Subflow:</b> <b>S-1:</b> <ol style="list-style-type: none"> <li>1. The search for the service engineer was not found so the client is notified that he might have to chose different times to schedule the visit from the engineers.</li> </ol> <b>S-2:</b> <ol style="list-style-type: none"> <li>1. If the engineer has visited the client and is still not able to fix the issue that was initially brought up, a manager is notified.</li> <li>2. Another order needs to be created, but a description of what happened needs to be processed for the client.</li> </ol>		
<b>Alternate/Exceptional Flow:</b>		

Activity Diagram

## Structural Model

### CRC Cards

<b>Class Name:</b> Employee Skills Info	<b>ID:</b> 0001	<b>Type:</b> Concrete
<b>Description:</b> When the service order comes in, the employee skills management system needs to go through it and come up with skills that a potential engineer that services the product might need.		<b>Associated Use-Cases:</b> 2
<b>Responsibilities</b> <ul style="list-style-type: none"><li>● Include skills that are within the reach of employee</li><li>● Take input from the employee skills system</li></ul>	<b>Collaborators</b>  Service Order  Employee Skills Management System	
<b>Attributes</b> <ul style="list-style-type: none"><li>● Skills array</li><li>● Service note string</li><li>● Service order number</li><li>● Times available</li></ul>		
<b>Relationships</b>  Generalization: Thing  Aggregation:  Other Associations: Service Order		

<b>Class Name:</b> Service Order	<b>ID:</b> 0002	<b>Type:</b> Concrete, Domain
<b>Description:</b> The service request that is submitted by the client online.		<b>Associated Use-Cases:</b> 1, 3, 5
<b>Responsibilities</b> <ul style="list-style-type: none"><li>● Contains information about the service order</li><li>● Allows the employee system to find out the skills required for the service</li></ul>	<b>Collaborators</b>  Service Order Employee Skills Info	
<b>Attributes</b> <ul style="list-style-type: none"><li>● service order number</li><li>● employee badge numbers</li><li>● skills required</li><li>● skills found</li></ul>		

- completed (0 or 1)
- detailed description of issue
- times available

### Relationships

Generalization: Thing

Aggregation: None

Other Associations: Client, Service Engineer, Employee Skills Info

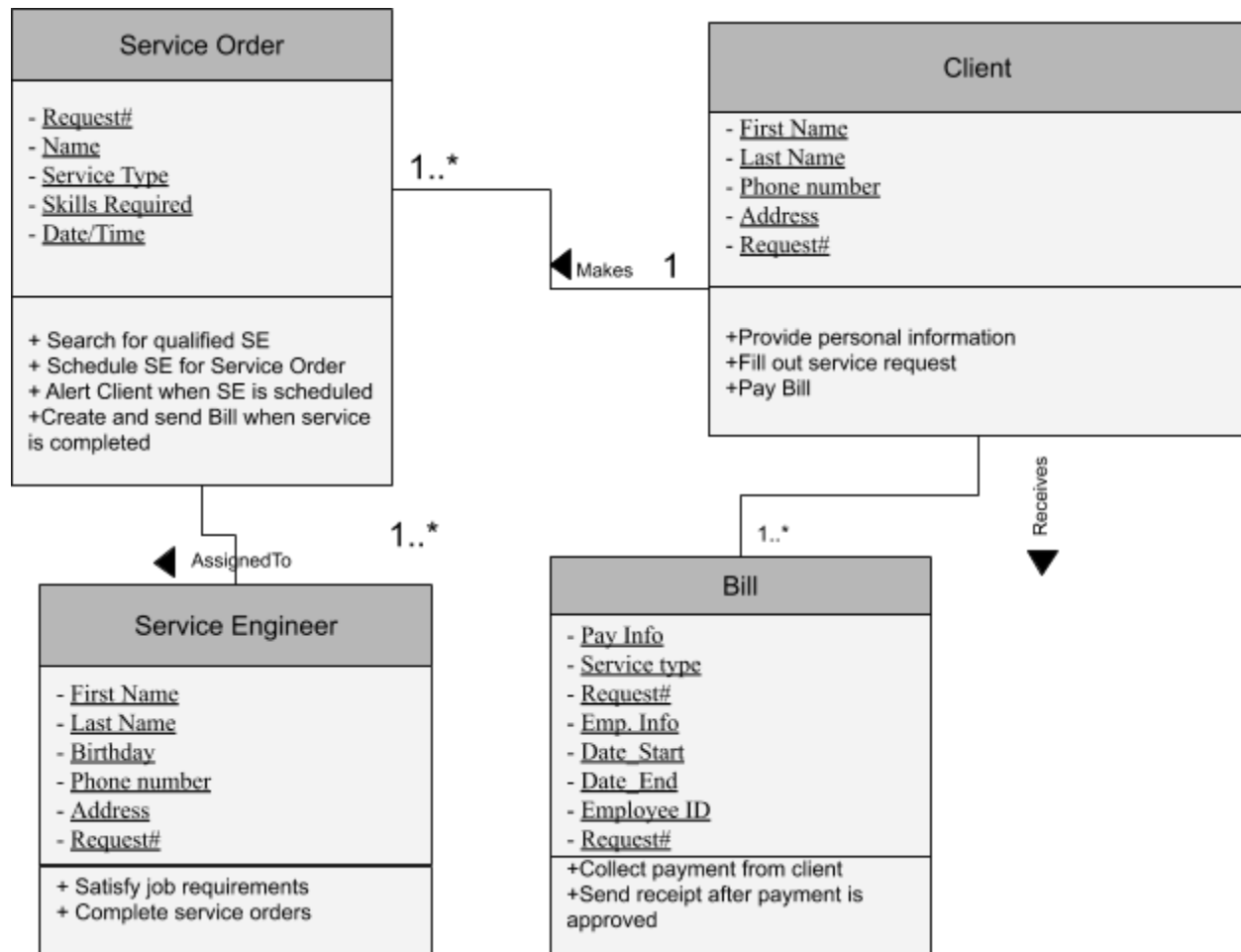
<b>Class Name:</b> Client	<b>ID:</b> 0003	<b>Type:</b> Concrete, Domain
<b>Description:</b> An individual who requires assistance with troubleshooting and fixing their IT systems		<b>Associated Use-Cases:</b> 2, 4
<b>Responsibilities</b> <ul style="list-style-type: none"><li>● Make Service Requests</li><li>● Make Payments</li><li>● Get Receipts</li></ul>	<b>Collaborators</b>  Service Order Payments Receipts	
<b>Attributes</b> <ul style="list-style-type: none"><li>● Name</li><li>● Phone Number</li><li>● Address</li><li>● SO#</li></ul>		
<b>Relationships</b>  Generalization: Person  Aggregation: None  Other Associations: Service Order, Bill		

<b>Class Name:</b> Bill	<b>ID:</b> 0004	<b>Type:</b> Concrete, Domain
<b>Description:</b> Informs client about service request amount and records client’s payment info		<b>Associated Use-Cases:</b> 3
<b>Responsibilities</b> n/a	<b>Collaborators</b> n/a	
<b>Attributes</b> <ul style="list-style-type: none"><li>● Total amount</li><li>● Payment type</li><li>● Service type</li><li>● Employee name</li><li>● Start date</li><li>● End date</li><li>● Request number</li></ul>		
<b>Relationships</b>  Generalization: Thing Aggregations: None Other Associations: Client		

<b>Class Name:</b> Service Engineer	<b>ID:</b> 0005	<b>Type:</b> Concrete, Domain
<b>Description:</b> An individual who receives a service order and ensures its completion		<b>Associated Use-Cases:</b> 2
<b>Responsibilities</b> <ul style="list-style-type: none"><li>● Complete Service Orders</li></ul>	<b>Collaborators</b>  Service Order	
<b>Attributes</b> <ul style="list-style-type: none"><li>● Name</li><li>● Birthday</li><li>● Phone Number</li><li>● Address</li><li>● SO#</li></ul>		
<b>Relationships</b>  Generalization: Person Aggregation: Other Associations: Service Order, Reminders		

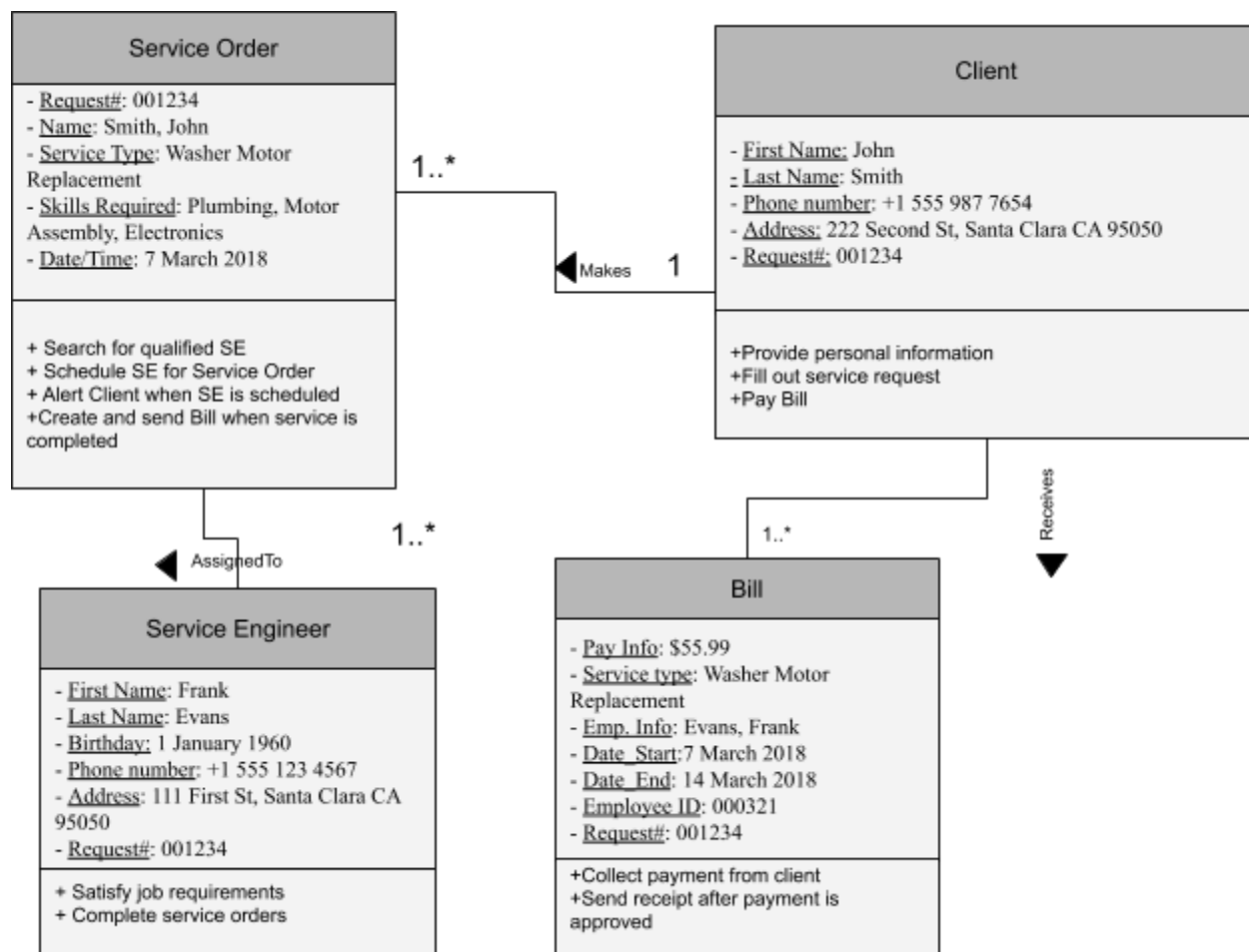


## Class Diagram



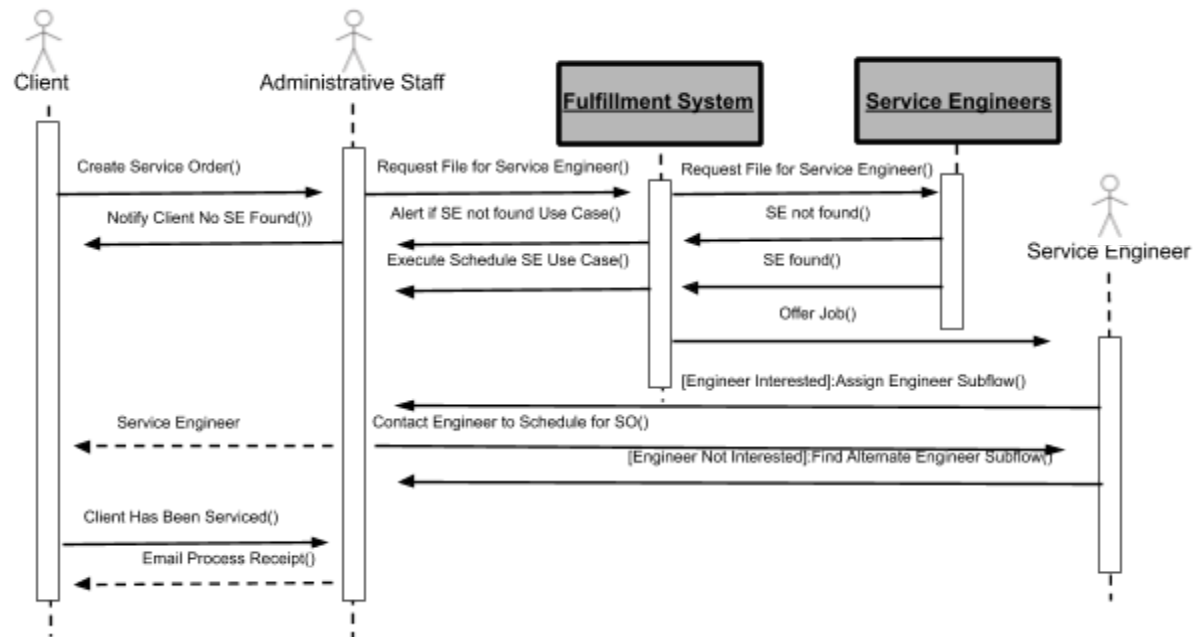
## Object Diagram

### Service Order



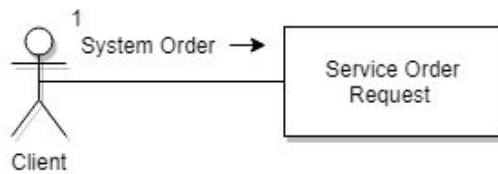
## Behavioral Model

### Sequence Diagram

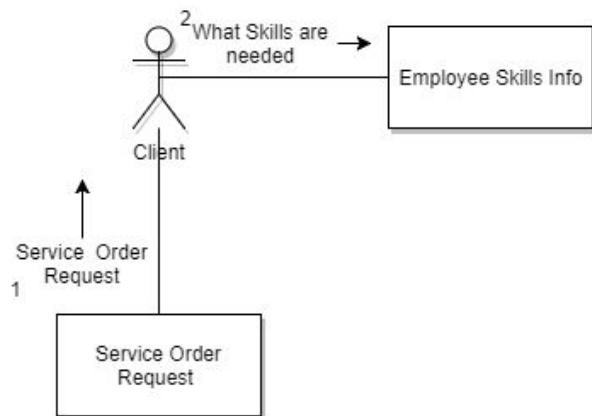


### Communication Diagram

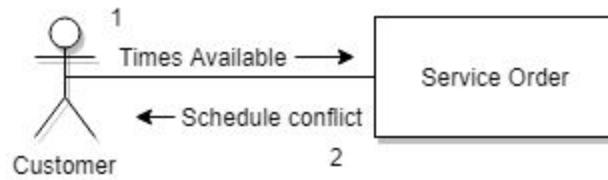
Create a Service order



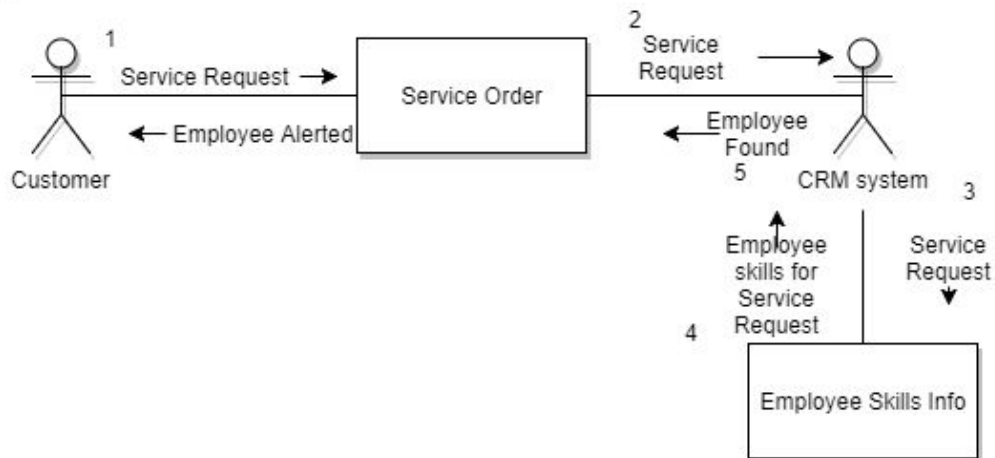
Search for a suitable Engineer for new Service Order



Alert when no S.E  
is found for the  
S.O



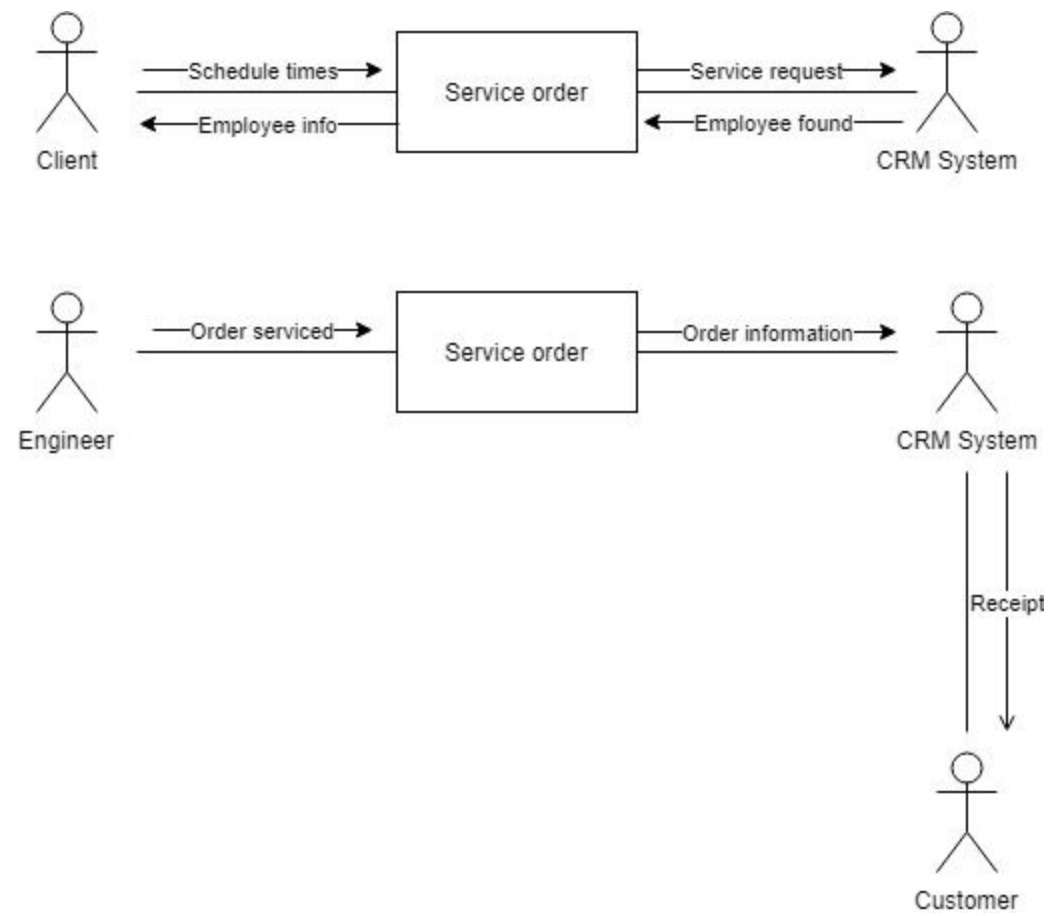
Alert client when  
S.E is assigned to  
S.O



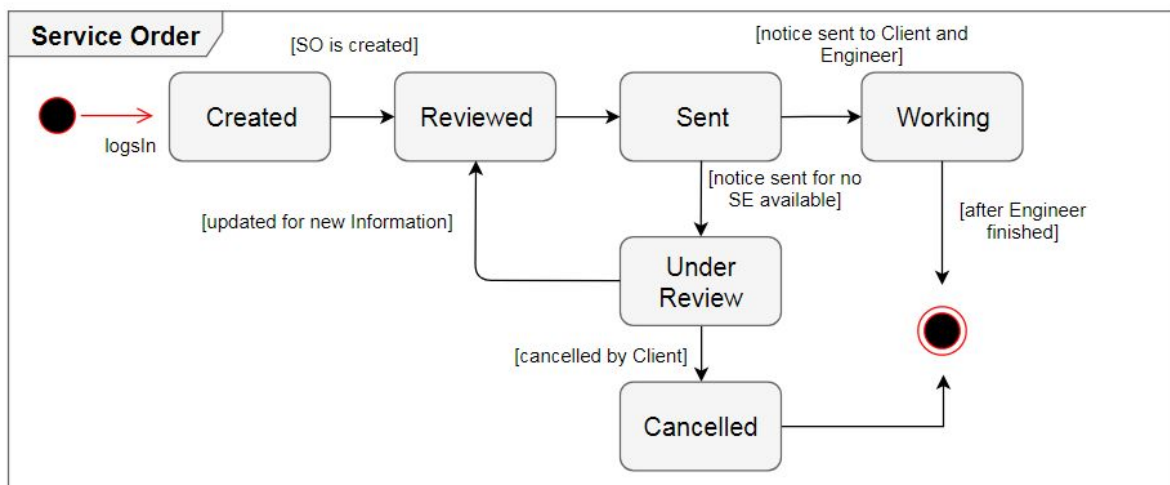
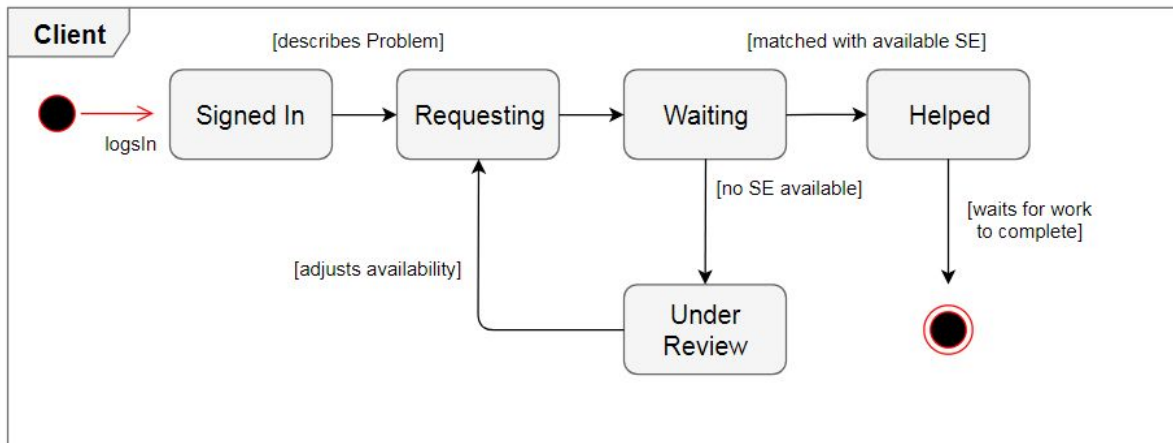
Alert Client when  
engineer is not  
found



Record when service order has been serviced.



## Behavioral State Machines

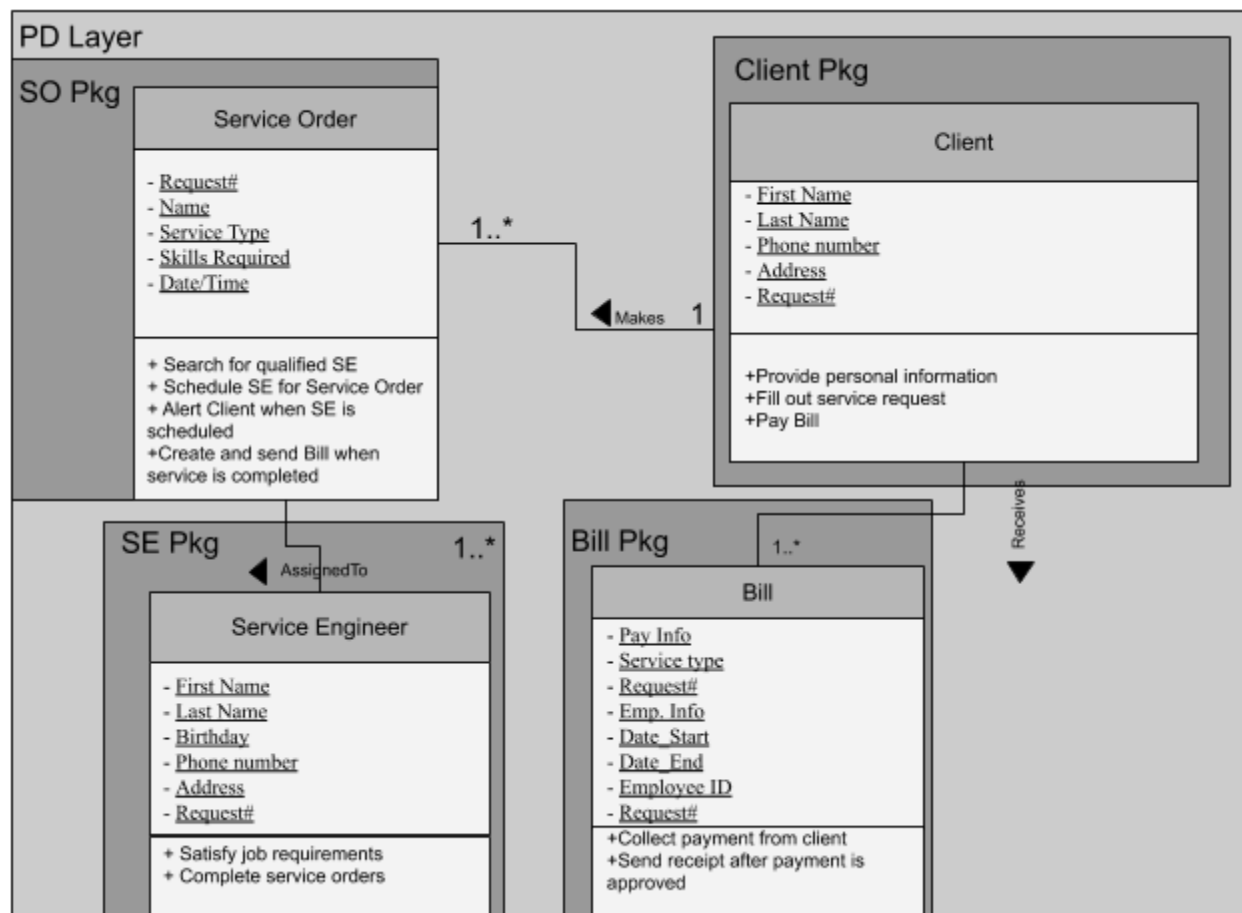


CRUDE Matrix (Create, read, update, destroy, execute)

	Client	Service Engineer	Service Order	Bill
Client			C R U D	R
Service Engineer			R U E	R
ESM System			U	
Service Order	R	R U		C R U E
Bill	R		R	

## Data Management Layer Design

### Package Diagram





## Database

### Relational Database

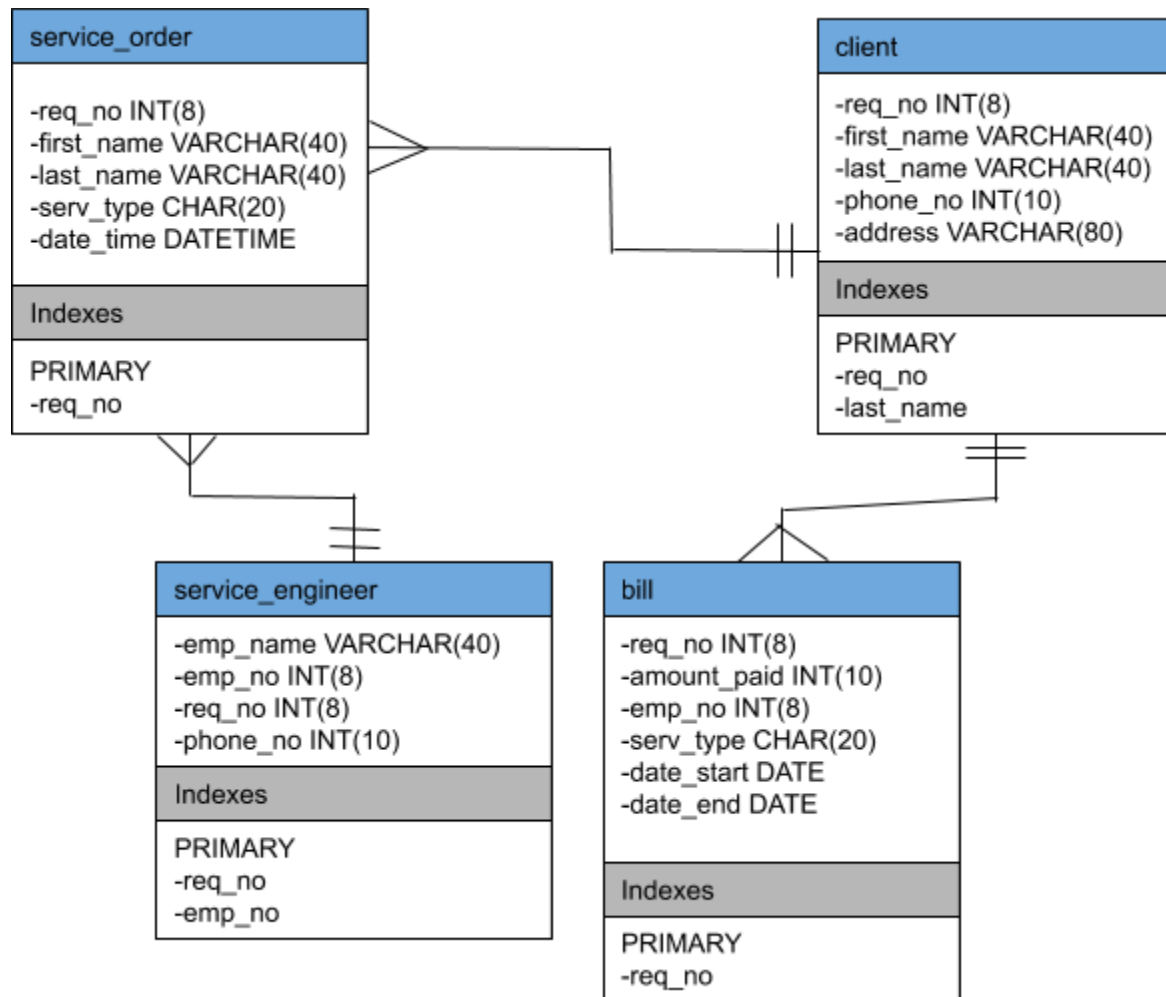
<u>Client</u>				
Service request #	First Name	Last Name	Phone #	Address
00041562	Johnny	Coleman	726 - 497 7355	126 Railroad Avenue, CA 95512
00041563	Peter	Cooper	319 - 173 9094	262 Sycamore Street, CA 90205
00041564	Todd	Harris	888 - 777 5488	43 Fawl Lane, CA 92074
00041565	Jimmy	Allen	776 - 674 3762	504 Garfield Avenue, CA 94806
00041566	Diane	Morgan	365 - 836 8665	190 Church Street, CA 94006
00041567	Helen	Hughes	779 - 760 7778	693 Old York Rd, CA 95039
00041568	Jennifer	Smith	253 - 496 8955	904 Virginia St, CA 95635
00041569	Cheryl	Bryant	190 - 380 2720	728 B Street, CA 90052
00041570	Gregory	Lopez	685 - 594 5436	786 Lexington Court, CA 93909
00041571	Jerry	Walker	142 - 861 4964	451 Altantic Avenue, CA 91752

<u>Service Order</u>				
Service request #	First Name	Last Name	Service Type	Date & Time
00041562	Johnny	Coleman	Bioanalysis	5/14/19
00041563	Peter	Cooper	Washer Repair	5/15/19
00041564	Todd	Harris	Spectrometry	5/15/19
00041565	Jimmy	Allen	Bioanalysis	5/16/19
00041566	Diane	Morgan	SureCycler Thermal Cycling	5/16/19
00041567	Helen	Hughes	Spectrometry	5/16/19
00041568	Jennifer	Smith	SureFish Probing	5/17/19
00041569	Cheryl	Bryant	Spectrometry	5/17/19
00041570	Gregory	Lopez	Bioanalysis	5/17/19
00041571	Jerry	Walker	Microarrays	5/17/19

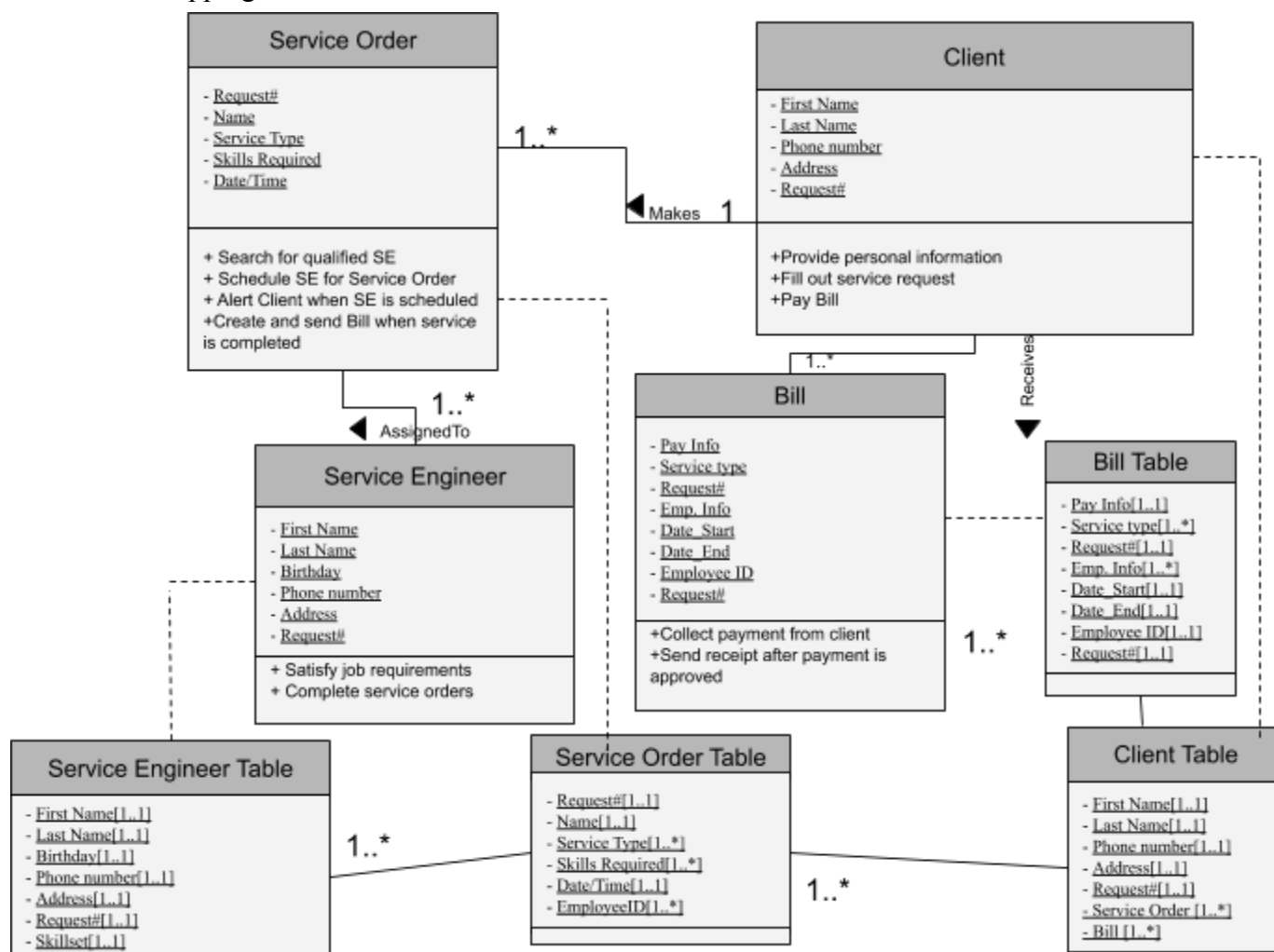
<u>Bill</u>				
Service request #	Amount Paid	Employee #	Address	
00041562	\$ 83.00	95941625	585 Railroad Avenue, CA 91850	
00041563	\$ 53.00	34349135	155 Sycamore Street, CA 93447	
00041564	\$ 97.00	95941625	160 Fawl Lane, CA 91933	
00041565	\$ 94.00	90978130	426 Garfield Avenue, CA 92850	
00041566	\$ 104.00	35227952	865 Church Street, CA 91220	
00041567	\$ 123.00	74415754	897 Old York Rd, CA 90302	
00041568	\$ 47.00	34349135	69 Virginia St, CA 92005	
00041569	\$ 50.00	74415754	364 B Street, CA 91586	
00041570	\$ 92.00	34349135	648 Lexington Court, CA 94667	
00041571	\$ 54.00	35227952	790 Altantic Avenue, CA 92302	

<u>Service Engineer</u>		
Employee Name	Employee #	Phone #
Teresa Simmons	38329222	604 - 161 3975
Anthony Scott	92304759	627 - 820 2199
Susan Morris	98505029	582 - 422 9507
Alice Edwards	83535351	165 - 207 7039
Gary Bennett	31073989	459 - 950 8843

## MySQL Schema



## Table Mapping



## **Human Computer Interaction Layer Design**

### **Use Scenarios**

#### **Use Scenario 1: Client Requests a Service**

1. Client logs into account
2. If New Service Order
  - Client provides information asked on System
3. System displays wait times and availability list
4. Client selects preferred date and time for service
5. Client requests service at said date and time
6. If service if available
  - System displays service appointment information
- Else
  - System repeats steps 4-6
7. Client confirms appointment and address
8. If Client needs to change information
  - Update Client Account
9. System displays confirmation message
10. System creates a Service Order
11. Client receives order number

#### **Use Scenario 2: Search for suitable Service Engineer for Service Order**

1. Service Order passes information to Employee Skills Information system
2. System waits for Client confirmation
3. System sends information to Employee Skills Information System
4. If Employee Skills Information System returns a Service Engineer
  - System displays slots available
  - Client selects best time
  - System alerts Service Engineer
- Else
  - System displays best matching available Service Engineer slots
  - Client selects best appointment or Client changes availability
  - System records changes made by Client
  - Go back to beginning of step 4

**Use Scenario 3: Alert when Service Engineer is Assigned**

1. Client confirms Service Order with assigned date and time
2. System updates Service Order with Service Engineer assigned
3. System alerts Service Engineer of new placement

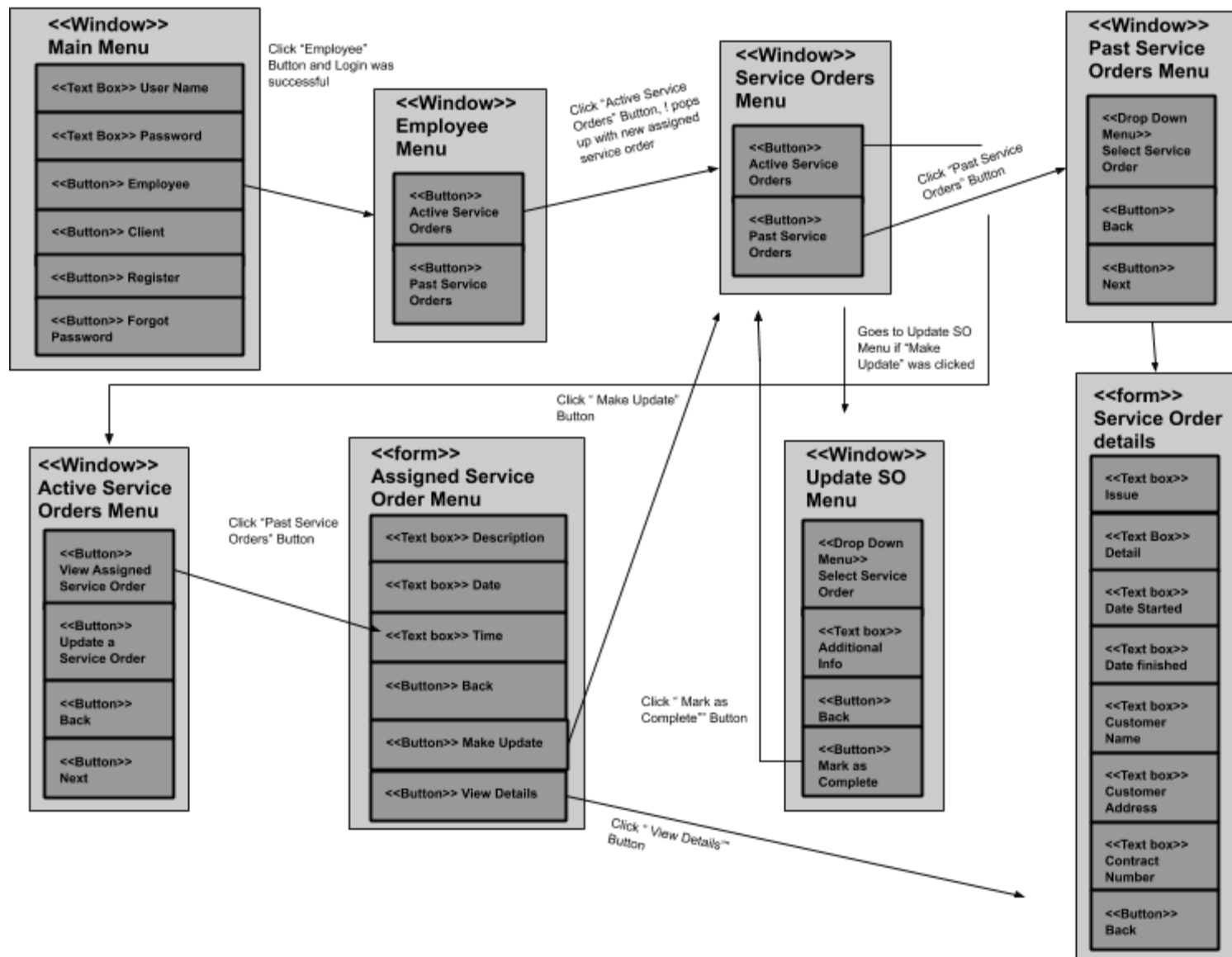
**Use Scenario 4: Record when a Service Order has finished**

1. Service Engineer logs into the system
2. Inputs Order Number and other necessary information
3. Service Engineer updated Service Order as complete
4. Client rates or provides feedback of Service Order

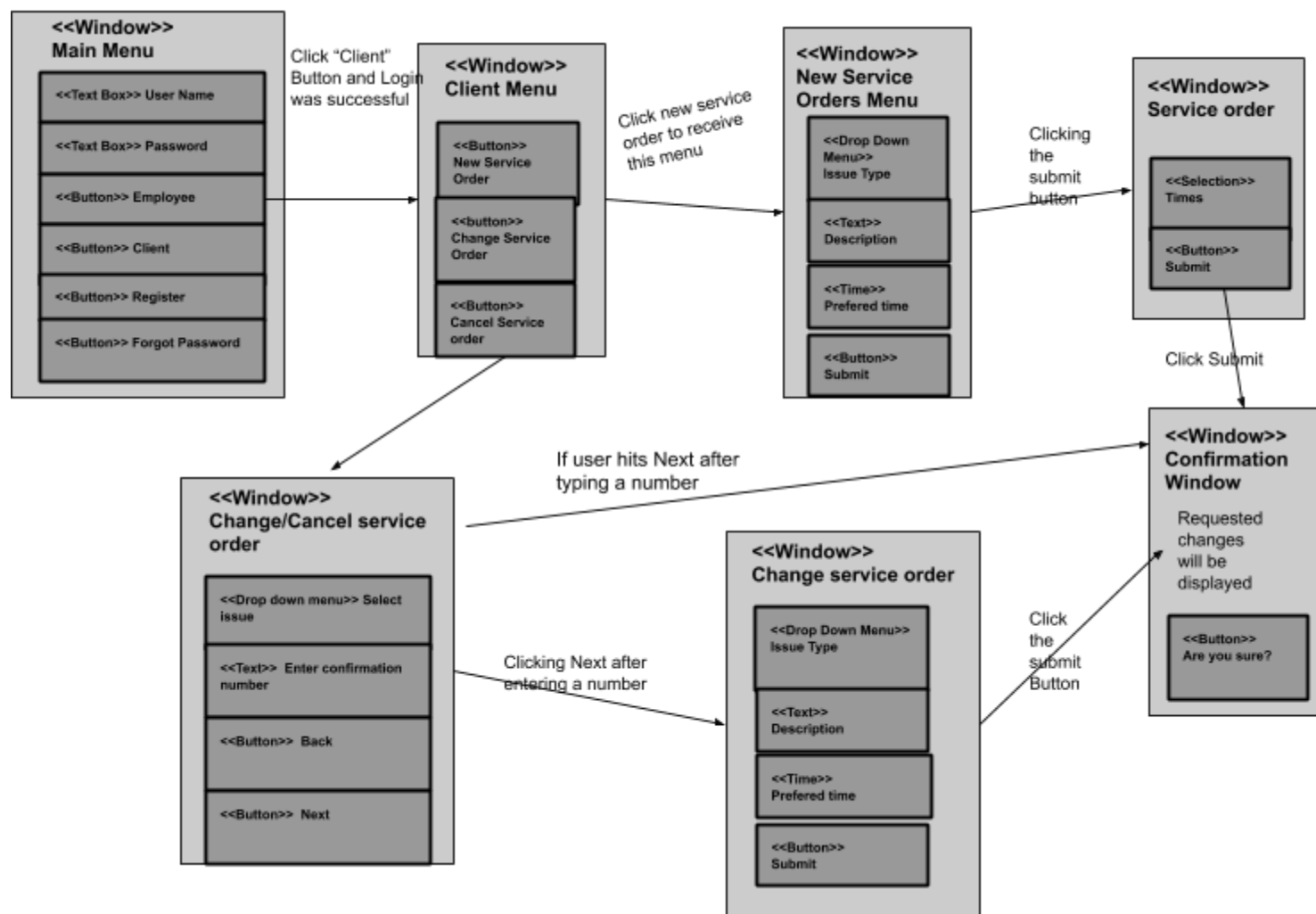
**Use Scenario 5: Send the Bill to the Client**

1. System processes information on the Service Order
2. System calculates costs and hours worked on order
3. System created a Bill with total amount
4. Bill is sent to Client
5. System displays options to pay bill
6. Client pays bill
7. Client received a receipt of Bill
8. Service Order is archived

## Windows Navigation Diagram



## Client Side



Windows Layout Diagram



Client Continued. (using Washer as arbitrary example)

The image displays two sequential screenshots of a web application interface for Agilent Technologies, illustrating the process of submitting a request.

**Left Screenshot (Summary Form):**

- Header:** Agilent Technologies logo.
- Section:** Summary
- Issue Type:** Washer Repair
- Detailed description:** Washer leaking water
- Selected Date:** 2018 / 03 / 11
- Time:** 15 : 30
- Buttons:** Back, Confirm

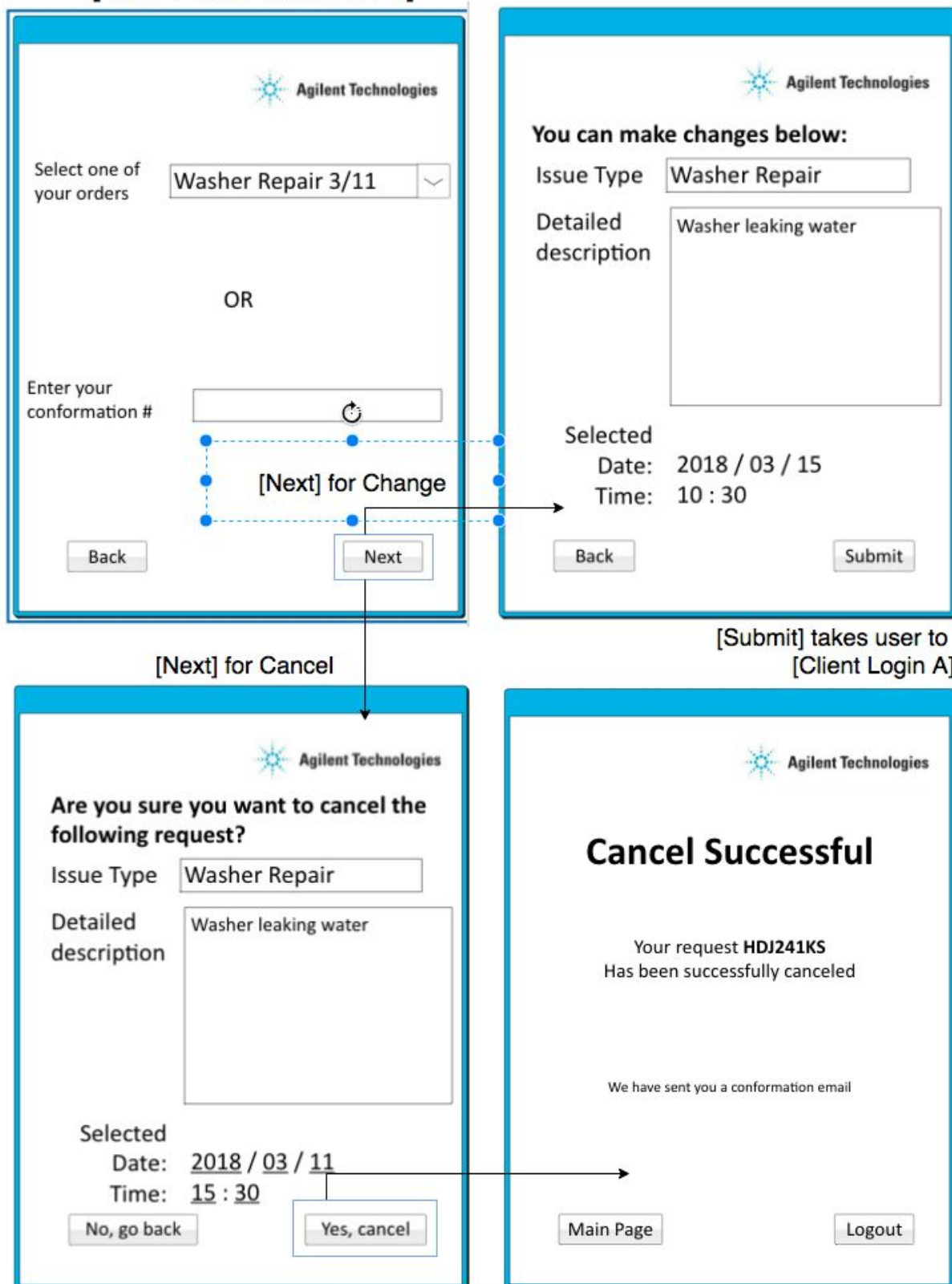
**Right Screenshot (Request Complete!):**

- Header:** Agilent Technologies logo.
- Section:** Request Complete!
- Text:** Your conformation number is HDJ241KS
- Text:** We have sent you a conformation email
- Section:** What's Next?
- Text:** We have submitted your request and one of our service engineer will contact you soon!
- Buttons:** Main Page, Logout

An arrow points from the **Confirm** button in the left screenshot to the **Request Complete!** page in the right screenshot, indicating the flow of the process.

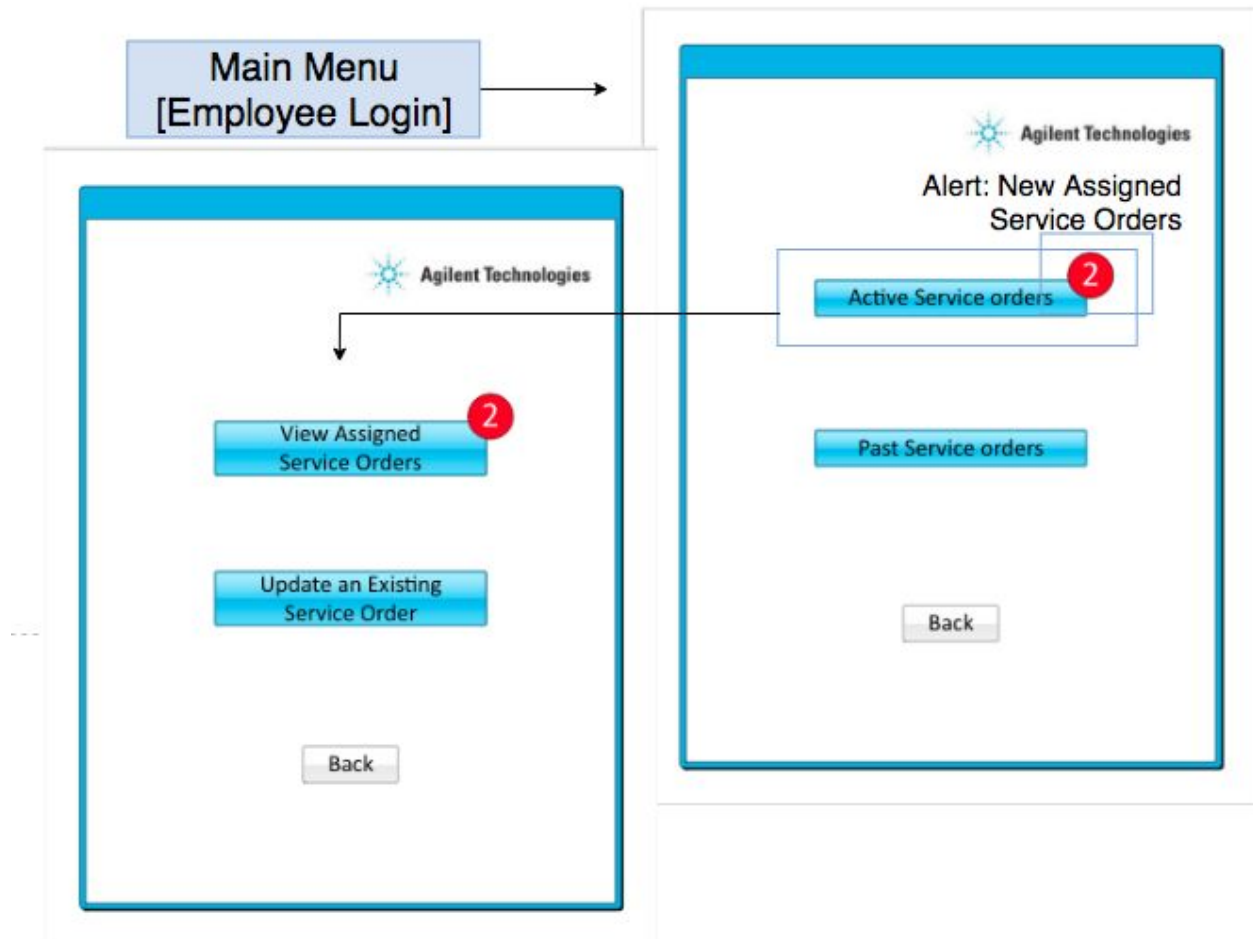
## Client Login A

[Change Service Order]  
[Cancel Service Order]




## Employee Login

(Possible Service Order types gathered from Agilent Technologies site as arbitrary examples)




## Employee Assigned- SO Detail

 Agilent Technologies

Assigned Service Orders:

	Description	Date	Time
<input type="checkbox"/>	Bioanalyzer	2017 / 10 / 25	11 : 00
<input type="checkbox"/>	FISH probes	2017 / 12 / 29	09 : 00
<input type="checkbox"/>	Vacuum	2018 / 01 / 15	12 : 00
<input checked="" type="checkbox"/>	Washer	2018 / 03 / 11	15 : 30
<input type="checkbox"/>	spectrometry	2018 / 03 / 17	10 : 00

 Agilent Technologies

**Summary**

Issue Type

Detailed description

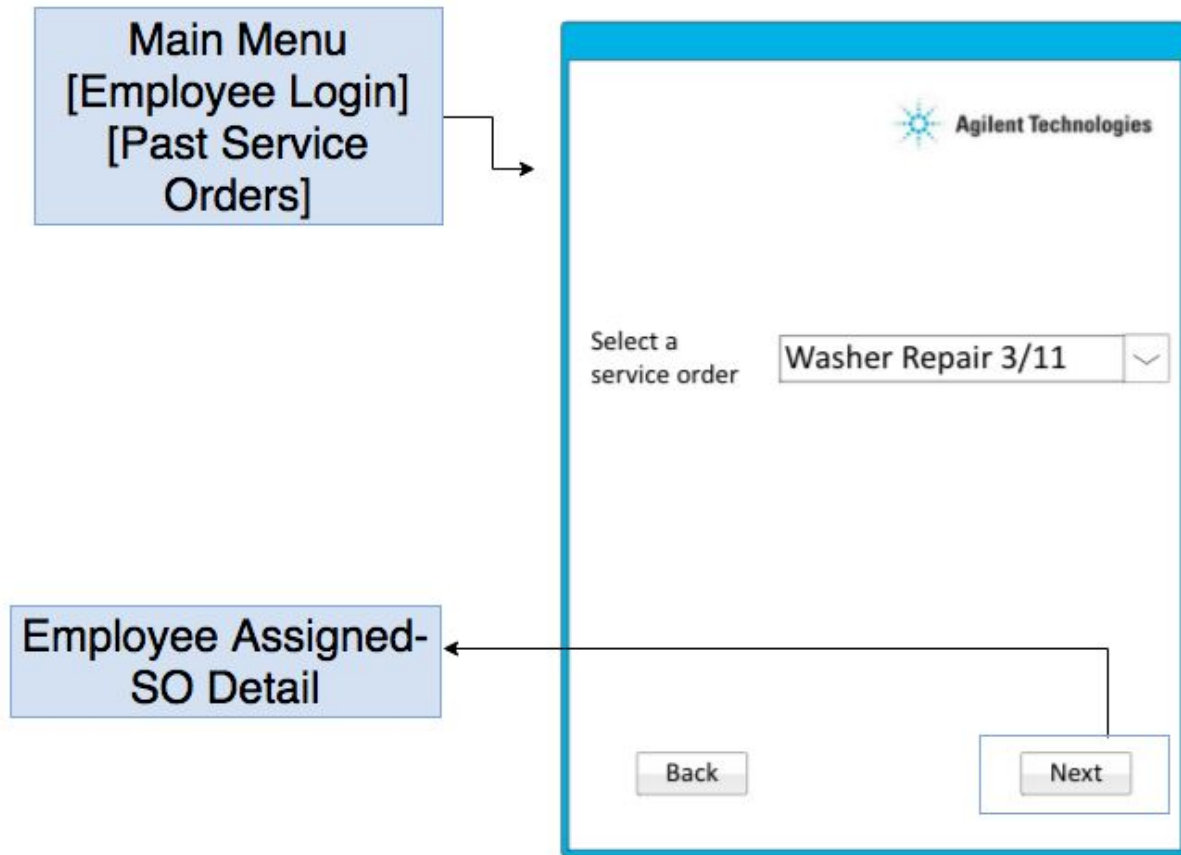
Selected  
Date: 2018 / 03 / 11  
Time: 15 : 30

Customer Info  
Name: Jack  
Address: 1245 High Street, Santa Curz  
Phone: (831)-123-4567

 Agilent Technologies

Service Order:

Additional Comments:



### Navigation Design Documentation

<b>Use Case Name:</b> Request a Service	<b>ID –</b> #00001	<b>Importance Level:</b> High
<b>Primary Actor:</b> Client		<b>Use Case Type:</b> Detailed, Real
<b>Stakeholders and Interests:</b> Client - wants to request a service		
<b>Brief Description:</b> Client wants to request a service, and system creates a Service Order		
<b>Trigger:</b> When the client first requests an order <b>Type:</b> External		
<b>Relationships:</b> Association: Client Include: Extend: Generalization:		
<b>Normal Flow of Events</b> <ol style="list-style-type: none"> <li>Client logs into account</li> <li>System asks Client if they want to create, change, or cancel SO             <ul style="list-style-type: none"> <li>If Client wants to create an SO, they click on the New SO link and execute S1: New SO</li> <li>If Client wants to change an SO, they click on the change SO link and execute S2: Change SO</li> <li>If Client wants to cancel SO, they click on the cancel SO link and execute S3: Cancel SO</li> </ul> </li> </ol>		
<b>SubFlows:</b> S-1: New SO <ol style="list-style-type: none"> <li>Client fills out form with necessary information</li> <li>System displays wait times and availability list</li> <li>Client selects preferred date and time for service</li> <li>Client requests service at said date and time</li> <li>If service if available             <ul style="list-style-type: none"> <li>System displays service appointment information</li> </ul> </li> <li>Else             <ul style="list-style-type: none"> <li>System repeats steps 4-6</li> </ul> </li> <li>Client confirms appointment and address</li> </ol> S-2: Change SO <ol style="list-style-type: none"> <li>System lists all Client's active SO</li> </ol>		

<ol style="list-style-type: none"> <li>Client chooses one SO</li> <li>System displays information of the SO</li> <li>Client changes information</li> <li>Client confirms changes and submits to System</li> </ol> <p>S-3: Cancel SO</p> <ol style="list-style-type: none"> <li>System lists all Client's active SO</li> <li>Client chooses one SO</li> <li>System displays information and asks for Client's confirmation of deletion</li> <li>If Client clicks the Back link <ul style="list-style-type: none"> <li>System doesn't change anything</li> <li>Else <ul style="list-style-type: none"> <li>System removes SO</li> </ul> </li> </ul> </li> </ol>
<p><b>Alternate/Exceptional Flows:</b></p> <p>S-1a, S-2a, S-3a: Connection error and changes aren't saved</p> <ol style="list-style-type: none"> <li>System produces an error message</li> </ol>

<b>Use Case Name:</b> Search for a suitable Service Engineer for new Service Order	<b>ID – #</b> 00002	<b>Importance Level:</b> High
<b>Primary Actor:</b> Service Order		<b>Use Case Type:</b> Detailed, Real
<p><b>Stakeholders and Interests:</b></p> <p>Client - Needs a service engineer to fulfill their request</p> <p>Service Order - Searches for Service Engineer by matching with Employee Skills Information</p>		
<p><b>Brief Description:</b></p> <p>This use case describes how to find a Service Engineer for the Service Order</p>		
<p><b>Trigger:</b> Request file for new service engineer</p> <p><b>Type:</b> Internal</p>		
<p><b>Relationships:</b></p> <p>Association: Client, Service Engineer, Employee Skills Info</p> <p>Include:</p> <p>Extend:</p> <p>Generalization:</p>		
<p><b>Normal Flow of Events</b></p> <ol style="list-style-type: none"> <li>Service Order passes information to Employee Skills Information system</li> <li>System waits for Client confirmation</li> </ol>		

3. System sends information to Employee Skills Information System
4. If Employee Skills Information System returns a Service Engineer
  - Execute S-1: SE Found
  - Else
    - Execute S-2: SE Not Found

**SubFlows:**

S-1: SE Found

1. System displays slots available
2. Client selects best time
3. System alerts Service Engineer

S-2: SE Not Found

1. System displays best matching available Service Engineer slots
2. Client selects best appointment or Client changes availability
3. System records changes made by Client
4. Go back to step 4 in normal flow of events

**Alternate/Exceptional Flows:**

S-2a: SE not found because none are available

1. produces an error message

A-2: Connection error and changes aren't saved

1. System produces an error message



<b>Use Case Name:</b> Alert that Service Engineer is assigned	<b>ID –</b> #00003	<b>Importance Level:</b> High
<b>Primary Actor:</b> Client		<b>Use Case Type:</b> Detailed, Real
<b>Stakeholders and Interests:</b> Clients - confirms appointment Service Order - adds Service Engineer Service Engineer - notified of placement		
<b>Brief Description:</b> This use case describes what happens when an Service Engineer is assigned		
<b>Trigger:</b> Client has selected Service Engineer slot  <b>Type:</b> External		
<b>Relationships:</b> Association: Client, Service Engineer Include: Extend: Generalization:		
<b>Normal Flow of Events</b> <ol style="list-style-type: none"> <li>1. Client confirms Service Order with assigned date and time</li> <li>2. System updates Service Order with Service Engineer assigned</li> <li>3. System alerts Service Engineer of new placement</li> </ol>		
<b>SubFlows:</b>		
<b>Alternate/Exceptional Flows:</b> A-1: Connection error and changes aren't saved <ol style="list-style-type: none"> <li>1. System produces an error message</li> </ol>		

<b>Use Case Name:</b> Record when the SO has been serviced	<b>ID – #</b> 00004	<b>Importance Level –</b> High
<b>Primary actor:</b> Client, Service Order		<b>Use case type:</b> Detail, Real
<b>Trigger:</b> When the Client has been serviced the client rep will notify the system and we will begin processing the receipt that is emailed to them.		
<b>Type:</b> External		
<b>Relationships</b> Association: Client, Service Engineer Include Extend Generalization		
<b>Normal flow of events:</b> <ol style="list-style-type: none"> <li>1. Service Engineer logs into the system</li> <li>2. Service Engineer clicks on View Assigned SO link</li> <li>3. Service Engineer clicks on Update button</li> <li>4. Service Engineer inputs necessary search information</li> <li>5. Service Engineer updates Service Order as complete</li> <li>6. Service Engineer clicks on Save button</li> <li>7. Client rates or provides feedback of Service Order</li> </ol>		
<b>Subflow:</b>		
<b>Alternate/Exceptional Flow:</b> A-1: Connection error and changes aren't saved <ol style="list-style-type: none"> <li>1. System produces an error message</li> </ol>		

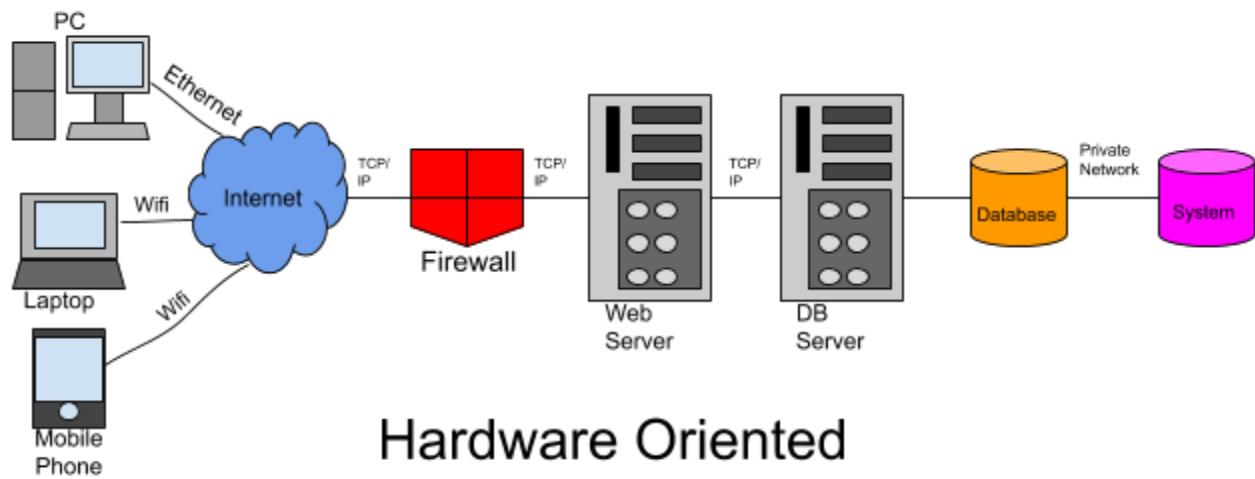
<b>Use Case Name:</b> Send Bill to Client	<b>ID –</b> #00005	<b>Importance Level –</b> High
<b>Primary actor:</b> Client, Service Order, Bill		<b>Use case type:</b> Detail, Real
<b>Trigger:</b> Process the Service Order and bill Client for services		
<b>Type:</b> External		
<b>Relationships</b> Association: Client, Service Order Include: Extend: Generalization:		
<b>Normal flow of events:</b> <ol style="list-style-type: none"> <li>1. System processes information on the Service Order</li> <li>2. System calculates costs and hours worked on order</li> <li>3. System creates a Bill with total amount</li> <li>4. Bill is sent to Client</li> <li>5. System displays options to pay bill</li> <li>6. Client pays bill</li> <li>7. Client received a receipt of Bill</li> <li>8. Service Order is archived</li> </ol>		
<b>Subflow:</b>		
<b>Alternate/Exceptional Flow:</b> A-1: Connection error and changes aren't saved <ol style="list-style-type: none"> <li>1. System produces an error message</li> </ol>		

### **Physical Architecture Layer Design**

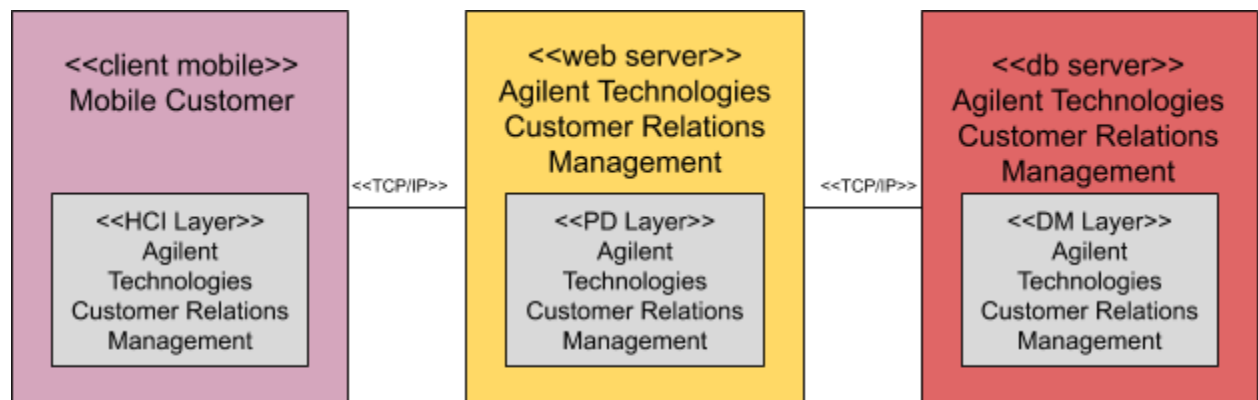
#### **Hardware and Software Specifications**

	<b>Client</b>	<b>Web Server</b>	<b>Application Server</b>	<b>Database Server</b>
<b>Operating System</b>	- Windows - Any web browser	- Linux	- Linux	- Linux
<b>Special Software</b>	- Adobe Reader - Adobe Flash	- Apache	- Java	- MySQL
<b>Hardware</b>	- 8 GB RAM - 8 GB Memory - 512 GB disk drive - Intel Core i7	- 256 GB RAM - 1 TB disk drive - Intel Xenon	- 256 GB RAM - two 1 TB disk drive - Intel Xenon	- 8 GB RAM - 4 1 TB disk drive - Intel Xenon
<b>Network</b>	- 100 Mbps Ethernet - high speed wireless	- 100 Mbps Ethernet	- 100 Mbps Ethernet	- 100 Mbps Ethernet

## Deployment Diagram



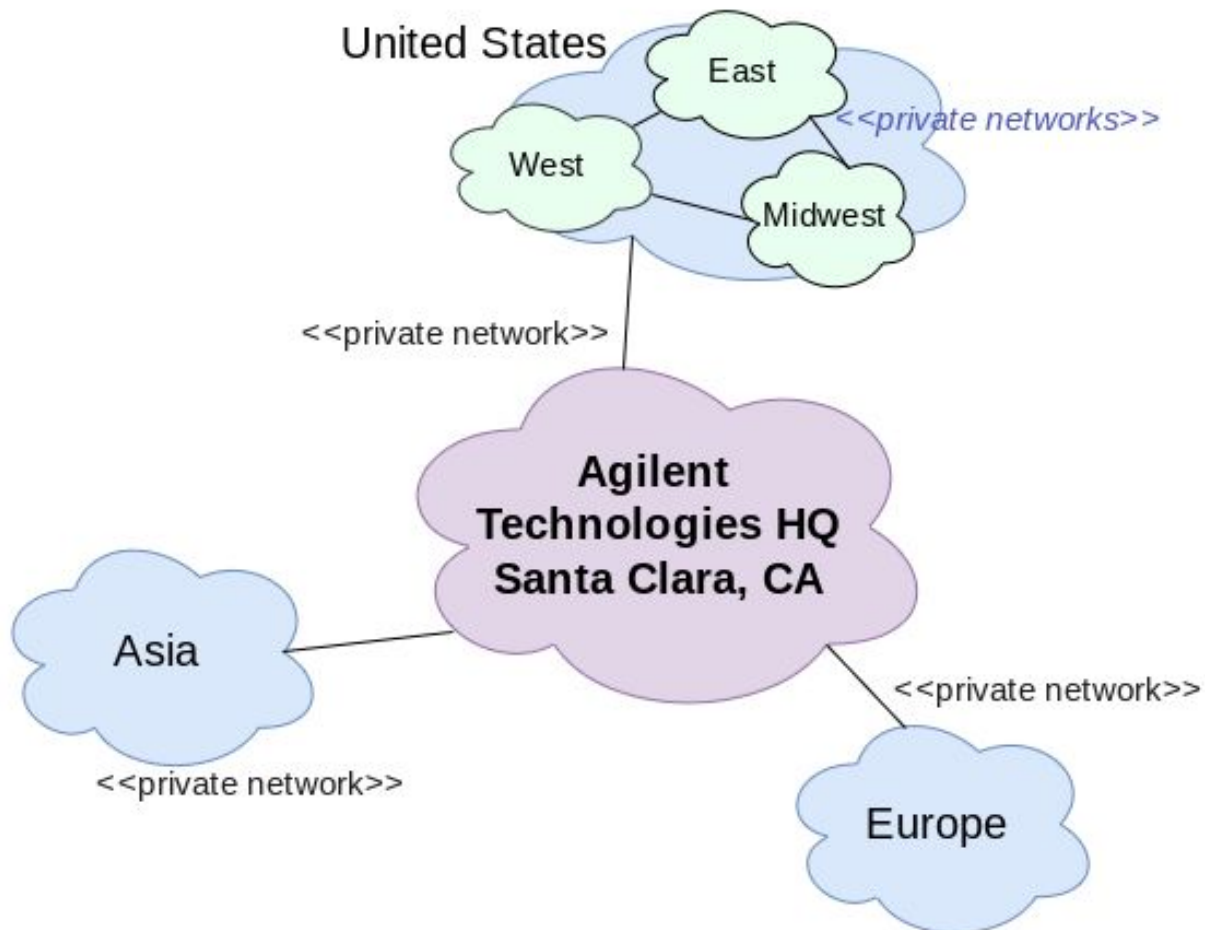
## Hardware Oriented Deployment Diagram



## Software Oriented Deployment Diagram

Network Model

## Higher Level Network Model



## Low Level Network Model

