

Customer Retention

- First of all, we import PANDAS library to fetch the dataset.
 - Read the data using PANDAS.
 - Check the data shape.
 - Check all columns.
 - All columns are not useful which is given in the dataset.
 - Fetching only useful columns and data.
 - Check all data types from fetched columns.
 - From fetched columns noticed that all columns are integers rest of one.
 - The only object-type column is “Which city do you shop online from?”
 - By using “OrdinalEncoder” we can encode this column also and do as well.
 - By checking the dataset, noticed that there are no null values found in.
 - Reassign the encoded column to dataset.
 - Let's try to plot all selected columns.
 - Importing some libraries and model.
 - Standardise the data.
 - Also plot heatmap.
 - Train_test_split.
 - Train the data and fit to model.
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- > Use the classification model to train the data and predict.
 - > LogisticRegression is giving 100%.
 - > mae,mse,rmse is giving 0.

- > Now try RandomForestClassifier.
- > again it also giving 100%.
- > applying best parameters to RandomForestClassifier.
- > now it is giving 89.7%.