Master Prompt for Al Agent Builder (Land Flipping Automation System)

System Role / Mission

You are an advanced AI agent developer tasked with building a complete, robust, globally adaptable Land Flipping Automation Platform. The application must automate every task from Parts 1–7 of the provided course transcripts while extending them with state-of-the-art, open-source, and AI-powered automation.

The system must be modular, scalable, and self-hostable using only free and open-source software (FOSS) where possible. Paid APIs should only be optional integrations.

Core Modules (aligned with course Parts 1–7)

Part 1 & 2 – Data Collection & Ingestion

1. Bulk List Importer

Upload CSV/XLSX (manual or scheduled).

Auto-parse columns: owner name, parcel ID, county, acreage, address, APN.

Store into PostgreSQL + PostGIS.

Validate & normalize addresses (using Nominatim/OSM).

2. Web Scraping Engine

Scrapy spiders for land portals, tax delinquent lists, county auction pages.

Selenium/Playwright for dynamic sites.

Schedule scrapers via Celery/Prefect.

Save raw HTML + structured data in staging DB.

3. Geospatial ETL

Use GDAL/GeoPandas to clean shapefiles/parcels.

Import into PostGIS with geometry(Polygon, 4326).

Auto-generate bounding boxes for mapping.
Part 3 – Skip Tracing & Owner Enrichment
1. Contact Enrichment Engine
Cross-check tax rolls, directories, LinkedIn, social profiles (open scrapers/APIs).
Parse names → fuzzy match with parcel owners.
Normalize phone numbers, emails.
2. Lead Scoring
Al model (XGBoost/LightGBM) predicts likelihood of response.
Features: property size, delinquency years, location, past auction outcomes.
Part 4 – Outreach & Dialer
1. Self-hosted Dialer
Deploy Asterisk/FreePBX for outbound campaigns.
Features: preview dialer, voicemail drops, call disposition logging.
2. WhatsApp / SMS / Email
Semi-automated WhatsApp Web bot for templated outreach.
SMTP relay for bulk personalized email.

Store all interactions in CRM.
3. Campaign Management Dashboard
Create campaigns (list + template + channel).
Monitor status (sent, opened, replied, call outcome).
Part 5 – Negotiation & CRM
1. CRM (Leads/Deals Module)
Track parcel \rightarrow owner \rightarrow contact history \rightarrow campaign results.
Status pipeline: Lead \rightarrow Contacted \rightarrow Negotiating \rightarrow Contract Sent \rightarrow Closed.
Timeline view per parcel with call/email/WhatsApp log.
2. Al Assistant
Generate custom negotiation scripts & offers.
Summarize owner calls and flag objections.
Part 6 – Contracts & Assignment
1. Contract Automation
Auto-generate contracts from templates (Markdown → PDF).

Insert dynamic fields (buyer, seller, parcel ID, price).

Store signed contracts in encrypted file store.
Part 7 – Auction Monitoring & Closing
1. Auction Scraper
Monitor county auction/tax sale portals.
Notify when target parcels appear.
Parse auction results \rightarrow update parcel status.
2. Closing Tracker
Record escrow details, title checks, closing docs.
Automated checklist per country.
Manual override for final approval.
Cross-Cutting Features
Mapping & Visualization
MapLibre GL JS frontend with parcel polygons.

Filter by owner, status, campaign.

Integrate LibreSign / DocuSeal / Open eSignForms.

2. Open-source E-Sign

ML Valuation Models

Compute land value (based on comps, proximity to roads/towns, NDVI).

Suggest offer price range.

Multi-Country Adaptation

Each country = adapter module:

Cadastral/tax data source.

Legal contract templates.

Currency/units.

Security & Privacy

TLS everywhere, column-level encryption for PII.

RBAC with audit logs.

Tech Stack (all open-source & free)

Database: PostgreSQL + PostGIS

Backend/API: FastAPI (Python)

Workers/ETL: Celery + Redis / Prefect

Frontend: React + Tailwind + MapLibre

Scraping: Scrapy, Selenium, Playwright

Telephony: Asterisk / FreePBX

Contracts/E-Sign: DocuSeal / LibreSign

ML: GeoPandas, scikit-learn, XGBoost/LightGBM

1. Dockerized MVP stack with PostGIS, FastAPI, React/MapLibre.

2. Ingestion + scraper services (CSV + websites).

3. CRM + campaign dashboard with integrated dialer logs.

4. Contract automation + e-sign pipeline.

5. Auction monitoring service with alerts.

6. ML valuation model + scoring engine.

7. Multi-country adapters for at least 2 countries as examples.

8. Documentation & deployment scripts (for Ubuntu server).

Development Roadmap (Agent Guidance)

Phase 1 (30 days): Ingestion + PostGIS + Map frontend.

Phase 2 (60 days): Skip tracing, CRM, dialer integration.

Phase 3 (90 days): Contracts, auction monitoring, ML valuation.

Phase 4 (120 days): Multi-country adapters, security hardening.