



Arshab Aboobacker A M

Python Developer

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17 Oct 1995

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📄 Summary

I am a sports enthusiast with creative and innovative business ideas and skills. Skilled in physical coaching, coordinating and web developing. I am a self-taught python developer which moulded me into a full stack developer. Exceptionally dedicated professional with keen interpersonal, communication skill for the diverse modern workspace.

🌐 Languages

Malayalam	● ● ● ● ●	English	● ● ● ● ●
Hindi	● ● ● ● ●		

🧠 Skills

HTML	● ● ● ● ●	CSS	● ● ● ● ●
PYTHON	● ● ● ● ●	DJANGO	● ● ● ● ●
POSTGRES	● ● ● ● ●	BOOTSTRAP	● ● ● ● ●
DJANGO REST FRAMEWORK	● ● ● ● ●	POSTMAN API	● ● ● ● ●
JAVASCRIPT	● ● ● ● ●	REACTJS	● ● ● ● ●

Soft Skills

Leadership, Interpersonal skills, Passionate, Collaboration

🎓 Education

Aug 2014 – Mar 2017	Bachelor of Business Administration PeeKay CICS Arts & Science College	Calicut, India
Jun 2012 – Mar 2014	Biology Science M.M.V.H.S.S	Calicut, India
Jun 2006 – Mar 2012	Higher secondary St. Joseph's Boys H.S.S	Calicut, India

Professional Experience

Jan 2023 – present	Python Full Stack Developer <i>Codeme Hub</i> <ul style="list-style-type: none">- Created interactive job portals using Python Django, streamlining the recruitment process and connecting job seekers with potential employers.- Crafted captivating and user-friendly blog platforms using React.js, empowering content creators to share their thoughts and engage with their readers.- Designed and implemented robust API projects, providing seamless integration between different systems and enabling efficient data exchange and communication.	Calicut, India
Sep 2022 – Jan 2023	Full Stack Developer <i>Brototype</i> <ul style="list-style-type: none">- Created visually appealing and responsive static websites by implementing HTML, CSS, and Bootstrap, ensuring an engaging and seamless user experience.- Delved into the world of Python, Django, and Postgres, gaining valuable expertise in building dynamic web applications and effectively managing databases.- Familiarized myself with the basics of C-programming and Java, allowing me to understand the fundamental principles of these languages and leverage them for efficient software development.	Calicut, India
Aug 2020 – Nov 2021	Cheif Operating Officer <i>Encentve</i> <ul style="list-style-type: none">- Dedicated to promoting a strong company culture and vision, empowering employees to align with values and achieve shared goals.- Well-versed in warehouse operation and coordination, optimizing logistics for streamlined operations and enhanced productivity.- Skilled in time management, prioritizing tasks and allocating resources for maximum productivity and timely project completion.- Capable of conducting thorough organizational assessments, identifying areas for improvement and implementing growth strategies.	Calicut, India
May 2019 – Jul 2020	Business Development Officer <i>Digital Dept.</i> <ul style="list-style-type: none">- Proficient in diverse marketing methods, driving business growth through innovative strategies, enhanced brand visibility, and effective promotion of products/services.- Skilled in negotiating and closing deals, building rapport, understanding client needs, and forging revenue-generating, long-term partnerships.- Experienced in coordinating employees and teams, ensuring seamless collaboration.- Committed to maintaining strong customer relationships, employing personalized approaches, addressing concerns, and fostering loyalty through exceptional experiences.	Calicut, India
Jan 2019 – May 2019	Business Development Executive <i>Offerpanda Pvt.Ltd</i>	Kochi, India

- Skilled in building startups with an entrepreneurial mindset, strategic thinking, and agile execution for innovative and sustainable business models.
- Proficient in B2B sales, identifying target markets, nurturing client relationships, and crafting persuasive value propositions for revenue generation and long-term partnerships.
- Well-versed in developing comprehensive marketing strategies, utilizing market research, consumer insights, and creative tactics to position products/services, reach target audiences.

May 2017 – Jan 2019

Marketing Executive
Stylex Doors

Bangalore, India

- Equipped with a comprehensive understanding of marketing and branding principles, I leverage innovative strategies and creative tactics to enhance brand identity, engage target audiences, and drive impactful campaigns that resonate with customers.
- Experienced in B2B sales, I navigate complex business landscapes, build strong relationships with key decision-makers, and leverage effective negotiation skills to close deals and drive revenue growth.



Interests

Football, Boxing (Calicut University inter college silver medalist), **Astrophile**