

RSJ RAVITEJA



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Professional Summary:

Highly ambitious MBA graduate and Results-Oriented professional with proven track record in analytics, operations, strategic planning and account management. Bringing over 2 years of experience in developing business systems and processes within AEC, E-Commerce and Manufacturing industries.



Skills

- Strategic planning
- Cross-functional communications
- Goal-setting
- Relationship building and management
- Key decision making
- Microsoft Office Suite



Work History

Jul 2019 – Business Analyst

March 2020 *Arth Design Build, Hyderabad, Telangana*

- Directly report to COO.
- Partnered with CFO to create and revise annual budget for BIM services and also track revenue and collection for BIM services.
- Map current business and operational processes and offered recommendations for improvement.
- Collaborate with India and Singapore teams to respond to questions and concerns regarding project details.

Dec 2018 – Product Manager

Jun 2019 *TeeStory.in, Hyderabad, Telangana*

- Monitored market trends and competitor performance and analyzed gaps to update promotional strategies and maximize sales.
- Forecast and Managed inventory based on seasons and trends.
- Collaborated with sales, marketing and support teams to launch products on time.
- Defined and analyzed metrics to measure product performance.

**Jun 2017 -
Aug 2017**

Internship Student

Toyota Kirloskar India Pvt Ltd, Bidadi, Karnataka

- Studied about their Supply chain & process and proposed new model to identify impact of parts during model change which will reduce the lead time to 15 days.
- Supply Chain Systemization.

**Jul 2015 –
Jun 2016**

Trainee - Maintenance Department

Tecumseh Products India Pvt Ltd, Hyderabad, Telangana

- Inspected preventive maintenance and prepared reports.
- Check the availability of spares and raise PR if needed.
- Exposed to ORACLE.
- Submitted report on all the machines through out the factory about their issues.



Education

**Jun 2016 -
May 2018**

MBA: Operations Management

Alliance University – Bangalore

**Jun 2011 -
Apr 2015**

Bachelor of Technology

B V Raju Institute Of Technology – Narsapur



Languages

English

Telugu

Hindi

