

# RSJ RAVITEJA



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## Professional Summary:

Highly ambitious MBA graduate and Results-Oriented professional with proven track record in analytics, operations, strategic planning and account management. Bringing over 2 years of experience in developing business systems and processes within AEC, E-Commerce and Manufacturing industries.



## Skills

- Strategic planning
- Cross-functional communications
- Goal-setting
- Relationship building and management
- Key decision making
- Microsoft Office Suite



## Work History

### Jul 2019 – Business Analyst

March 2020 *Arth Design Build, Hyderabad, Telangana*

- Directly report to COO.
- Partnered with CFO to create and revise annual budget for BIM services and also track revenue and collection for BIM services.
- Map current business and operational processes and offered recommendations for improvement.
- Collaborate with India and Singapore teams to respond to questions and concerns regarding project details.

### Dec 2018 – Product Manager

Jun 2019 *TeeStory.in, Hyderabad, Telangana*

- Monitored market trends and competitor performance and analyzed gaps to update promotional strategies and maximize sales.
- Forecast and Managed inventory based on seasons and trends.
- Collaborated with sales, marketing and support teams to launch products on time.
- Defined and analyzed metrics to measure product performance.

**Jun 2017 -  
Aug 2017**

## **Internship Student**

*Toyota Kirloskar India Pvt Ltd, Bidadi, Karnataka*

- Studied about their Supply chain & process and proposed new model to identify impact of parts during model change which will reduce the lead time to 15 days.
- Supply Chain Systemization.

**Jul 2015 –  
Jun 2016**

## **Trainee - Maintenance Department**

*Tecumseh Products India Pvt Ltd, Hyderabad, Telangana*

- Inspected preventive maintenance and prepared reports.
- Check the availability of spares and raise PR if needed.
- Exposed to ORACLE.
- Submitted report on all the machines through out the factory about their issues.



## **Education**

**Jun 2016 -  
May 2018**

### **MBA: Operations Management**

*Alliance University – Bangalore*

**Jun 2011 -  
Apr 2015**

### **Bachelor of Technology: Mechanical Engineering**

*B V Raju Institute Of Technology – Narsapur*



## **Languages**

English

Telugu

Hindi

