



Kristina Arsova

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Education

TU/e (Jeronimus Academy of Data Science), s' Hertogenbosch, Netherlands (Trainee)

(January 2017 – Expected 15th of May 2019)

- ❖ **Professional Doctorate in Engineering in Data Science (Post-master)**
- ❖ **Thesis Topic 1:** Prediction of excavation damage to the water distribution system of Brabant Water with highly unbalanced data.
- ❖ **Thesis Topic 2:** Steering of customer communication channels using topic modelling, process mining, and steady state Markov process.

Notable Modules: Data Engineering and Big Data with Spark, Technical writing and Editing, Data Mining, Visualization, Process Mining, Data Ethics

Projects: Signify (Consumer behaviour analysis using Twitter data), Enexis (Predictive analytics with Machine Learning algorithms; Fraud detection), NetScalers (Customers Churn analytics), DAF (Prediction of steel prices), Brabant Water (Analysing water balance & Water usage relation to customer complaints and water leakages using only visualization techniques)

Technical University – Sofia, Bulgaria

(October 2013 – June 2015)

❖ Masters in Industrial Engineering

Key Skills gained:

- Specializing in Small Business Development and Marketing– planning and optimization.

Notable Modules: SBME (Small Business Management and Entrepreneur), Quality Management, Financial Analysis and Investment, Knowledge Management, Production Management, IT (SQL, MS Access Database Architectures, Transact SQL)

Universidad Pública de Navarra – Pamplona, Spain (Write and defend master thesis)

(April 2014 – July 2014) Erasmus student

Technical University – Sofia, Bulgaria

(September 2009 – July 2013)

❖ Bachelor in Industrial Management

Key Skills gained:

- Engineering: Optimization of manufacturing. Resolving problems related to management, marketing, finance, and manufacturing technology.

Notable Modules: Marketing, Management of Marketing, Human Resource Management, Management, Microeconomic & Macroeconomic, Building and Optimization of Manufacturing Systems

Work Experience

Brabant Water BV, s' Hertogenbosch, Netherlands (full-time)

(January 2018 – Present)

❖ Job Title: Data Scientist

Key projects:

- Short term water prediction for the region of Noord Brabant using XGBoost modelling;
- Leakage detection algorithms and their implementation in Pi OSIsot;
- Linear optimization for optimal distribution of charging stations when using an AIR (Autonomous Inspection Robot) in the distribution system of Brabant Water;

TU/e (Jeronimus Academy of Data Science), s' Hertogenbosch, Netherlands (Trainee)

(January 2017 – 15th of May 2019)

❖ Job Title: PDEng in Data Science/ Final project at Brabant Water

GfK Hub, Sofia, Bulgaria (full-time)

(October 2015 – January 2017)

❖ Job Title: Front-end-user support specialist – Big Data Analyst

Key Skills and Knowledge gained:

- Analysing customer behaviour using panel data consisting of surveys combined with web navigation logs gathered from phone, tablets, and PC's usage of the people within the panel.
- Ad-hoc Big Data analysis
- SQL / (Hive QL)/ Transact SQL for Hadoop
- Front-End Support and quality assurance of custom visualization tools.

GfK ROC Canary Warf, London, UK (Erasmus Intern)

(July 2015 – September 2015)

❖ Job Title: Brand and Customer Experience

Key Skills and Knowledge gained:

- Working on consumer behaviour reports for companies like PERNOD RICARD, NIVEA, SCOTTS, and NOVARTIS.
- Using statistical and data mining techniques such as A/B testing, t-tests etc.
- Learning Market Research techniques and the use of SPSS software.

Learning Vision, Portsmouth, UK (Erasmus Intern)

(Nov 2014 – March 2015)

❖ Job title: Business development

Key Skills and Knowledge gained:

- Education Management
- Leadership skills

Personal Skills

Team worker
Creative
Communicative
Organized
Trustful and honest
Logical

Professional Skills

Data Science
Market Research
Engineering
Education
Analytical skills

Language skills

- ❖ Bulgarian (Proficient)
- ❖ English (Advanced)
- ❖ Dutch (Intermediate)

Technical skills

