
EDUCATION

University of Michigan, College of Literature, Science, and the Arts, Ann Arbor, MI

May 2015

Bachelor of Arts in Economics, Bachelor of Arts in Organizational Studies

Cumulative GPA: 3.7/4.0 (Graduated with Distinction, Magna Cum Laude)

Studied abroad: CEA Sevilla, Spain

Alpha Epsilon Pi Fraternity

PROFESSIONAL EXPERIENCE

CreativeChaos VMG: New York, NY

Business Development

April 2018 – Present

- Helped establish, redefine, and enact a 501c3 nonprofit that works in tandem with CCVMG
- Developed key components of a business plan to do a capital raise and create a new digital platform division of the company
- Worked with company president to create a business strategy for new and existing projects in production and post-production (i.e. feature films)
- Supported company president in the establishment of best practices, strategy, and business modeling in a variety of areas including operations and financing

Aon plc: New York, NY

Global Benefits Consultant

October 2017 – March 2018

- Designed strategies for the growth of large multinational technology, pharmaceutical, financial, and professional services clients and supported adoption through leading regular client planning and accountability sessions
- Managed client global benefit portfolios by collaborating with international brokers to implement/renew benefit plans, yielding an average savings of \$200,000 per year
- Developed financial models assessing overall global premium spends to aid clients in pursuing cost efficient decisions and drive business development
- Coordinated annual policy renewals globally negotiating best possible rates and conditions while ensuring deadlines are met
- Assisted in divestitures and mergers and acquisitions for clients

Global Benefits Analyst

July 2015 – October 2017

- Supported client efforts to provide competitive benefits to their employees, accomplish key initiatives, and ensure policies are compliant with new legislative requirements
- Studied, evaluated, and researched data across vast global offerings, performing competitive analysis to develop typical market practice criteria as a benchmark in Aon's web based global benefits platform
- Job functions included but were not limited to: multinational pooling; benefits management; brokerage/consulting services; vendor management; and implementation of global solutions.

Selected Experience:

- Led global project for TripAdvisor with country representatives to create a 120 page market research study analyzing industry best practices and minimum statutory requirements for over 25 countries
 - Analyzed report data to develop unified global leave policies across all countries
 - Collaborated extensively with the client to account for all necessary legal requirements without sacrificing benefits or increasing costs
 - Leveraged client specific findings to create a benchmark study utilized across multiple industries such as technology, pharmaceutical, financial, and professional services
- Conducted multinational pooling feasibility study for a financial services company
 - Analyzed existing insurance plans and grouped policies to mitigate client's current risk and maximize their return of dividends
 - Conducted reorganization of policies by leveraging quotes from vendors to replicate risk mitigation and cost efficiencies

Global Benefits Consulting Summer Associate

May 2014 – July 2014

- Engaged in special projects for global accounts, focused on managing benefits strategy such as multinational pooling, management, and monthly client reports
- Optimized global benefits solutions for multinational corporations, implementing strategies aligned with client needs
- Built key client relationships, studied common practices, and developed an understanding of the industry to service clients