# Review Session

#### Overview:

- Comprehensive
- 2 hours
- 2 sections
- Each section will have 6 numbered parts, of which you may skip one. This means that we will drop the worst part from each of the two sections.

#### Overview:

- Each part will include information you will use to answer the questions in that part.
- These questions will be indicated with letters: (a) if there is one, (b) if there is a second, and so forth.
- The exam is closed book and notes.

## Section 1:

- This will cover the information that was on the mid-term.
- The original five parts will be repeated with minor edits.
- There will be one additional question.

## Cost functions

- Average cost, marginal cost, incremental costs.
- When do they exist, when do they differ, when do the differences matter.

## Regression and Plotting

- Cost Estimation Lecture
- Cost Estimation Excel Example

Practice plotting data and adding a trend line using your tool of choice.

## **Interpret Plots of Data and Trends**

• Review the characteristics of good model fit.

- Consider both how to use intuition to interpret the model, and how to use the relation between the data and the model (or trend line) to evaluate the model.
- Remember that just because data is on the graph, does not mean that we should be using it.
- The details of this question will come from the homework assignment in the excel example.

#### **Constrained Maximization**

- Be able to set up an objective function.
- Identify the choice variables.
- Identify the constraints.
- Understand what it means for a constraint to bind, or to be slack.
- Understand shadow constraints, and explain their real world meaning.
- The details from this question will come from the Non-linear programming lecture

#### Multiple Choice questions about taxes.

#### Key tax concepts:

- 1. Assets, investments, and projects all have different pre-tax returns (r).
- 2. Tax rates t vary across individuals, jurisdictions, organizations, and assets.
- 3. pre-tax returns r correspond to post tax returns r(1-t)
- 4. When preferential tax treatment increases demand for a tax favored asset it's price increases and/or the return to holding it decreases. This price change is an *implicit* tax.
- 5. When tax payers use organizational forms like pensions and insurance policies to avoid taxes it is called *organizational form arbitrage*.

## Key tax concepts:

- 6. When high-tax tax payers issue taxable debt to finance the purchase of tax free debt (e.g. municipal bonds in the US) issued by low-tax tax payers (e.g. US non-profit universities) it is called *clientele arbitrage*.
- 7. The depreciation tax shield is the present value of the reduction in tax payments afforded by the depreciation deduction.
- 8. The value of the tax shield TS is a function of the investment x, the cash flow it generates k, the risk-free rate of return r, the tax rate t, and the depreciation rate d.

$$TS = f(x, k, t, d, r)$$

9. TS is increasing in both d and t.

#### Data Science work flow

- Review the "A 'Data Science' Workflow" Section of the Cost Estimation Lecture
- You should have a sense for the flow of the "management accounting" data work flow.

#### Section 2 - What we've covered since the midterm

## Economics of agency

- The following issues will be covered:
  - Separation of ownership and control
  - The nature of the principal agent problem.
  - Risk aversion and incentives

## Economics of agency

- These will be questions about the concepts from:
  - Incentives and Compensation and
  - Examples

Note that the details of the Rothwell problem will not be tested.

## Section 2 Part 2: Transfer Pricing

- Vik-Giger
- Why do we need transfer prices?
  - Overconsumption of common resources.
  - Transmit information and incentives within a decentralized firm.

## Cost Allocation

- The key concept here is that cost allocations (including transfer prices) function as 'Pigouvian' taxes
  - Taxes reduce the taxed activity
  - Negative taxes are subsidies, and increase the subsidised activity

## **Absorption Costing**

- Navisky, Aspen, Kothari problems (don't worry, I won't ask all of them)
- add the breakdowns to navisky TODO

## Navisky notes:

- Application of fixed overhead
- You can think of the formula for fixed manufacturing overhead applied to cost of goods sold as:

$$FMO = OHR \times Q_{sold}$$

- OHR is the overhead rate:  $OHR = OH/Q_{made}$
- OH is the total overhead incurred, 2.7 million in this case
- Q<sub>made</sub> is the number of units produced, and Q<sub>sold</sub> is the number of units sold.

#### Navisky notes:

- The cost per unit of inventory is the sum of the overhead applied to the inventory and the variable manufacturing costs
- VC/unit = 380
- The fixed overhead applied to each unit of inventory is just the overhead rate: OHR = ### Activity Based Costing

Conceptual understanding of how activity based costing improves on simple absorption costing.

- 1. More granular information leads to more accurate cost allocations.
- 2. More accurate allocations provide better information via transfer prices.
- 3. More accurate allocations connect incentives (a la Pigou) to the actual costs that the firm incurs.

## Budgets/Standard Costs/Variances

The only terms you need are the ones used in the following slides. I will cover these with multiple choice questions.

#### Variance:

Total Variance = Actual Cost - Standard Cost

#### Disaggregation of direct cost variances

Direct cost (labor and materials) can be disaggregated into Price and Quantity variances using the flexible budget.

#### Disaggregation of direct cost variances

Total Variance	Actual DM	Flexible	Standard DM
	Cost	Budget	Cost
$\overline{(Q_a \times P_a) - (P_s \times Q_s)}$	$P_a \times Q_a$	$P_s \times Q_a$	$P_s \times Q_s$

Total Variance	Price Variance	Quantity Variance
$(Q_a \times P_a) - (P_s \times Q_s)$ $[Q_a(P_a - P_s)] + [P_s(Q_a - Q_s)]$	$P_a \times Q_a - P_s \times Q_a$ $Q_a(P_a - P_s)$	$P_s \times Q_a - P_s \times Q_s$ $P_s(Q_a - Q_s)$

#### Disaggregation of overhead cost variances

 $\label{eq:costs} \textbf{Total Overhead Variance} = \textbf{Actual Overhead Costs - Overhead Absorbed}$ 

$$AOH - (OHR \times SV) = AOH - (OHR \times SV)$$

2,300,000 - 2,291,600 = 8,400

**Interpretation:** - Overhead is 'Underabsorbed', if actual > absorbed - Overhead is 'Overabsorbed', if actual < absorbed

## Disaggregation Overhead Variance

## Total Overhead Variance = Actual Overhead - Overhead Absorbed

- OSV = AOH FB@AV
- Overhead efficiency variance = Flexible budget at actual volume Flexible budget at standard volume
- OEV = FB@AV FB@SV
- OVV = FB@SV OA

## Disaggregation Overhead Variance

$\overline{\text{TOV}}$	=	AOH			-			OA
OSV	=	AOH	-	FB@AV				
OEV	=			FB@AV	-	FB@SV		
OVV	=					FB@SV	-	OA

## More detailed definitions:

TOV =	АОН	-		$OHR \times SV$
OSV = OEV = OVV =	АОН -	$\begin{array}{l} {\rm FOH+(VOH\times AV)} \\ {\rm FOH+(VOH\times AV)} \end{array}$	FOH+(VOH×SV) FOH+(VOH×SV)	$OHR \times SV$

# Disaggregation Overhead Variance

- Overhead spending variance: OSV = AOH FB@AV
  - This is the variance due to change in the cost of the overhead itself.
- Overhead efficiency variance: OEV = FB@AV FB@SV
  - This is the variance due to differences in how efficiently we used the overhead.
- - This is the variance due to the effect of volume on the overhead allocation.