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São Paulo, Brazil



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SKILLS

Data Analysis & Presenting

Microsoft PowerBI

SQL

Python

Excel

Google Spreadsheets

JupyterNotebook

Webscraping & API basics

Agile Project Management

Windows, Linux, MacOS

Data visualizations

LANGUAGES

Portuguese

Native or Bilingual Proficiency

English

Full Professional Proficiency

Spanish

Limited Working Proficiency

INTERESTS

Online Gaming

E-sports

Reading

Swimming

Tech

Arthur Landgraf Lee

Data Science Apprentice

I'm a cosmopolitan and big believer in humans as one race. Currently self-learning the exact sciences to begin with programming and statistics. My goal is to start a career in Data Science... and so far, I'm loving it!

WORK EXPERIENCE

Country Organizational Development Manager

AIESEC in Vietnam

08/2019 - 07/2020

Ho Chi Minh City, Vietnam

Achievements & Tasks

- Final responsible to take data-driven decisions to align the organization's various departments and projects on a national level (national office) and local level (9 local offices).
- Created and implemented an Organizational Development Model with Indexes to measure operational and organizational health data in order to offer customized support and consultancy to 9 local offices.
- Achievements:** Global top 10 entity in AIESEC network; 1200+ customers representing 31% growth.

Contact: Tu-Anh Luong (19.20 AIESEC in Vietnam Country Manager) - tuan.h.luong2112@gmail.com

Country B2B Sales Manager

AIESEC in Bulgaria

08/2018 - 07/2019

Sofia, Bulgaria

Achievements & Tasks

- Final responsible for all B2B Sales for Start-Ups in Bulgaria and leading a team of 4 local sales specialists.
- Prompt a data-driven market segmentation to propel a new portfolio aimed at Start Ups.
- Achievements:** Closed 20 deals representing a 150% growth.

Local Branch Manager

AIESEC in Brazil

02/2017 - 01/2018

Franca, Brazil

Achievements & Tasks

- Lead a team of 4 people and facilitate planning, tracking, organizational management, culture shaping, coaching, legalities and institutional strategy for the local office of 40 members.
- Implementing data & information management via Google Spreadsheets, Excel and Podio.
- Achievements:** 116 customers representing 68% growth and 116% plan achievement.

VOLUNTEERING

Maputo, Mozambique - Public School English Teacher (11/2014 - 03/2015)

Dehradun, India - Marketing and Fundraising for autism NGO (02/2018 - 04/2018)

CERTIFICATES & PROJECTS

Data Analyst in Python by DataQuest.io

Python [Pandas/Numpy, Matplotlib], SQL [SQLite, MySQL], JupyterNotebook, Command Line (Windows & Linux), Git, APIs, Webscraping, Statistics, Probability, Data Analysis in Business.

[Python] AppStore mobile-applications Explanatory Data Analysis [🔗](#)

[SQL] Chinook.db Exploratory Data Analysis [🔗](#)

EDUCATION

International Relations Bachelor (incomplete)

State University of São Paulo (UNESP)

01/2014 - 12/2017

Franca, Brazil

Takeaways

- Dropped out to take professional offers from abroad, also knowing my ambitions were beyond this field.
- It taught me to think critically on looking at social inequalities worldwide, and find my role to reduce it.