## Job Talks

A Talk

Arthur Spirling

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- fortunately, getting the basics right will help a great deal

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- talk must be as broad-based: appeal to as many people as possible (you are hired by coalition)

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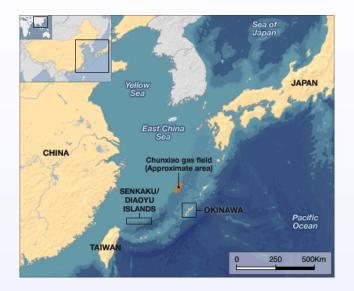
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constant	+	+
income	+	+

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state		_

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	Model 1	Model 2
constant	+	+
income	+	+
state		_
$R^2$	0.85	0.93

	War	non-	war
Polity	0.08165**	0.127268***	0.16296***
	(0.03948)	(0.02310)	(0.03591)
Polity <sup>2</sup>	0.01128***	-0.00731	0.00340
	(0.00433)	(0.00277)	(0.00728)
Major Power	0.91055*	0.42478	0.88532
	(0.53743)	(0.35711)	(0.96532)
Diplomacy Score	-1.94437	-1.17580**	-3.33958*
	(1.21137)	(0.82657)	(1.82339)
Dyadic Capability Ratio	-0.32817	0.76171**	$1.13730^{\circ}$
	(0.54620)	(0.34911)	(0.73663)
Region 2	-1.35213	-0.76753	0.04184
	(0.99942)	(0.60847)	(0.95706)
Region 3	-1.35213	0.475511	1.15381
	(1.77010)	(0.964904)	(1.31665)
Region 4	-0.09875	-1.47072**	$-2.05290^{*}$
	(0.81509)	(0.61897)	(1.24664)
Region 5	2.13434**	-0.20899	-0.57676
	(0.956503)	(0.50120)	(1.01989)
Initiation	-0.163646	0.82881***	0.76292**
	(0.219643)	(0.13201)	(0.25643)
$Initiation \times Polity$	-0.001448	-0.05660	0.01932
	(0.044483)	(0.02522)	(0.04222)
log(GDP)		_	-0.19213
			(0.49147)
random effect std devn	1.2968***	0.9225***	1.242***
	(0.2135)	(0.1468)	(0.2390)
n	340	589	231

	War	non-war	
Polity	0.08165**	0.127268***	0.16296***
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D. W. 2			
Polity <sup>2</sup>	0.01128***	-0.00731	0.00340
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D: 1	1.04407	1 1550000	0.00050#
Diplomacy Score	-1.94437	-1.17580**	-3.33958*
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Dyadic Capability Ratio	-0.32817	0.76171**	1.13730*
3 3	(0.54620)	(0.34911)	(0.73663)
	(	( , , ,	()
Region 2	-1.35213	-0.76753	0.04184
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Region 3	-1.35213	0.475511	1.15381
rtegion 3		0.0.000	
	(1.77010)	(0.964904)	(1.31665)
Region 4	-0.09875	-1.47072**	-2.05290*
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	ĺ ` .		
Region 5	2.13434**	-0.20899	-0.57676
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Initiation	-0.163646	0.82881***	0.76292**
Initiation	(0.219643)	(0.13201)	(0.25643)
	(0.219043)	(0.13201)	(0.25045)
Initiation×Polity	-0.001448	-0.05660	0.01932
	(0.044483)	(0.02522)	(0.04222)
log(GDP)			-0.19213
log(GDI)			(0.49147)
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hint:

	War non-war		-war
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Region 2	-1.35213	-0.76753	0.04184
	(0.99942)	(0.60847)	(0.95706)
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Region 3	(1.77010)	(0.964904)	(1.31665)
	(1.77010)	(0.964904)	(1.51005)
Region 4	-0.09875	-1.47072**	-2.05290*
9	(0.81509)	(0.61897)	(1.24664)
	<u> </u>		
Region 5	2.13434**	-0.20899	-0.57676
	(0.956503)	(0.50120)	(1.01989)
Initiation	-0.163646	0.82881***	0.76292**
	(0.219643)	(0.13201)	(0.25643)
Initiation×Polity	-0.001448	-0.05660	0.01932
Illitiation × Fonty	(0.044483)	(0.02522)	(0.04222)
	(0.044403)	(0.02322)	(0.04222)
log(GDP)		_	-0.19213
.0(- /			(0.49147)
random effect std devn	1.2968***	0.9225***	1.242***
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	2.40	500	021

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	(1.21101)	(0.02001)	(1.02000)
Dyadic Capability Ratio	-0.32817	0.76171**	1.13730*
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Region 5	2.13434**	-0.20899	-0.57676
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	(0.00000)	(0.00120)	(1.01000)
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	(0.2155)	(0.1408)	(0.2590)

hint: if you intro a slide with "I'm not sure if you can see that", chances are it's a bad slide.

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# Presentation VI: Concluding

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- → leave audience with sense that talk is 'complete': be circumspect and thoughtful, not triumphant.

For the love of all that is holy...

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- using the words "my advisor" at some point in the talk

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# Tactics/Comments

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- e.g. "this dataset is on the larger side, at around 1.2 billion observations..."
  - → often more impressive (to the right people!) when delivered calmly and without too much fanfare

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- whatever happens, try to act like a fundamentally normal human being







