



SterlingCRE
ADVISORS

Prime Restaurant Space in the Iconic Florence Building

111 North Higgins Avenue
Missoula, Montana

±3,834 SF | Downtown Missoula

Exclusively listed by:

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Opportunity Overview

Seize this rare opportunity to establish your business in one of Missoula’s most historic and recognizable landmarks – the Florence Building. Located in the heart of downtown at 111 North Higgins Avenue, this prime restaurant space offers unparalleled visibility and foot traffic, surrounded by Missoula’s vibrant retail, dining, and cultural scene.

Spanning ±3,834 square feet, this exquisite restaurant space is located on the first floor, adjacent to a spacious lobby and common area featuring ample seating, a cozy fireplace, and elegant Art Deco-inspired finishes. The interior includes a bar, dining area, and kitchen, complete with hood vents, coolers, and freezers. Liquor license available to qualifying tenants via concession agreement; terms negotiable.

Additionally, basement storage and a separate coffee bar on the first floor is available for tenant use for an additional fee, offering even more potential to expand your offerings in this prime location.



Address	111 North Higgins Avenue
Property Type	Restaurant
List Rate	\$20-\$28/SF + NNN
Estimated NNN	±10.51/SF/YR
Total Square Feet	± 3,834 Square Feet* <i>*Additional basement space available, please inquire for details)</i>

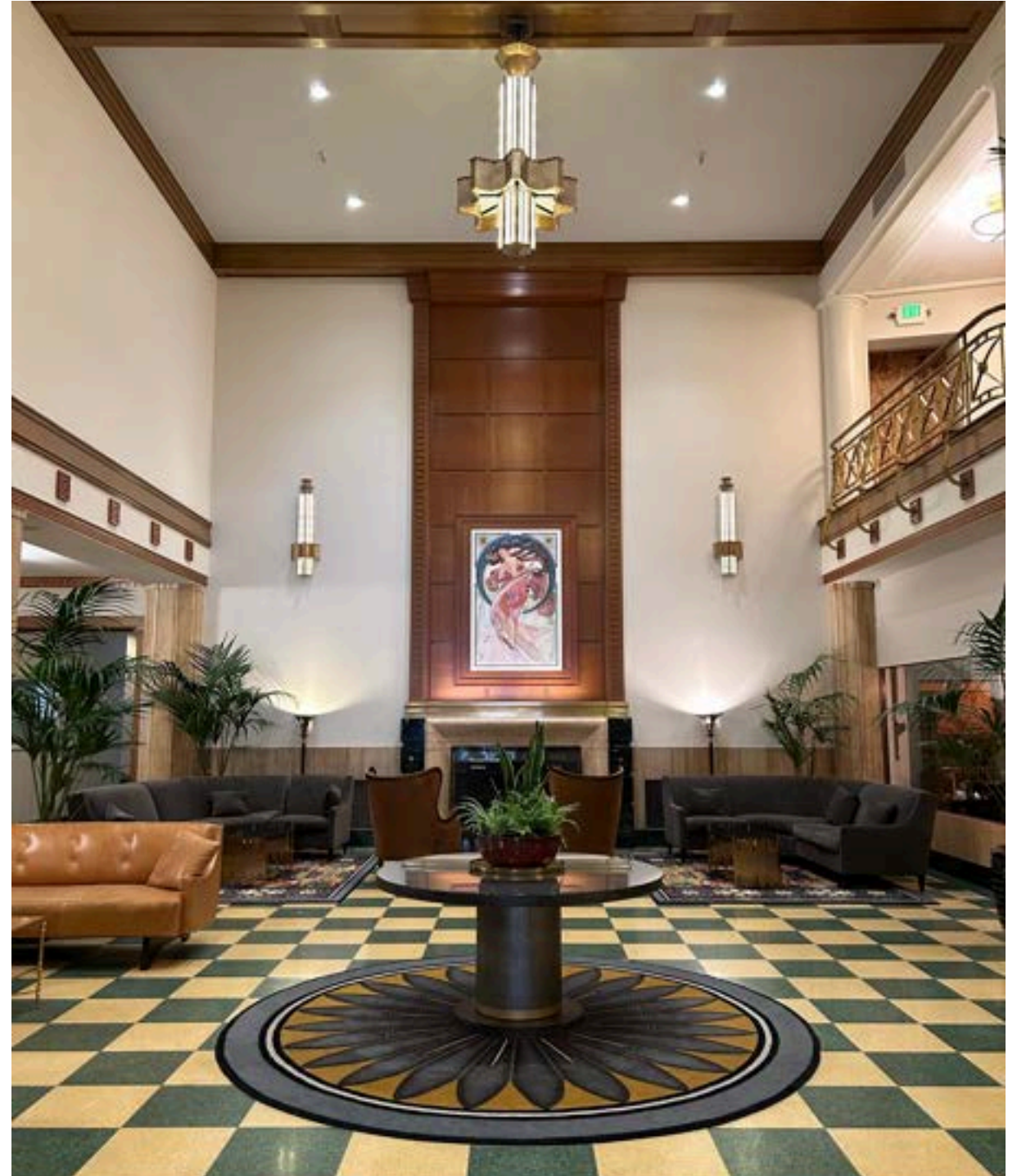
Interactive Links

 Link to Listing

 Street View

 3D Tour

Note: If there are issues with video launch, you may need to update your PDF software or use the links above



Interactive Links



Prime Downtown Location – Situated in the iconic Florence Building, offering unbeatable visibility and foot traffic in the heart of Missoula



3,834 square feet featuring a bar, dining area, and kitchen with hood vents, coolers, and freezers ready for immediate use



Adjacent to an expansive lobby with ample seating, a fireplace, and Art Deco-inspired finishes, providing a welcoming atmosphere for patrons



Historic Landmark Appeal – Operate your restaurant in one of Missoula's most distinguished buildings, blending vintage charm with modern amenities



Liquor License available via concession agreement in addition to a separate first-floor coffee bar, allowing for expanded service offerings at an additional fee

Restaurant Space for Lease in Iconic Florence Building

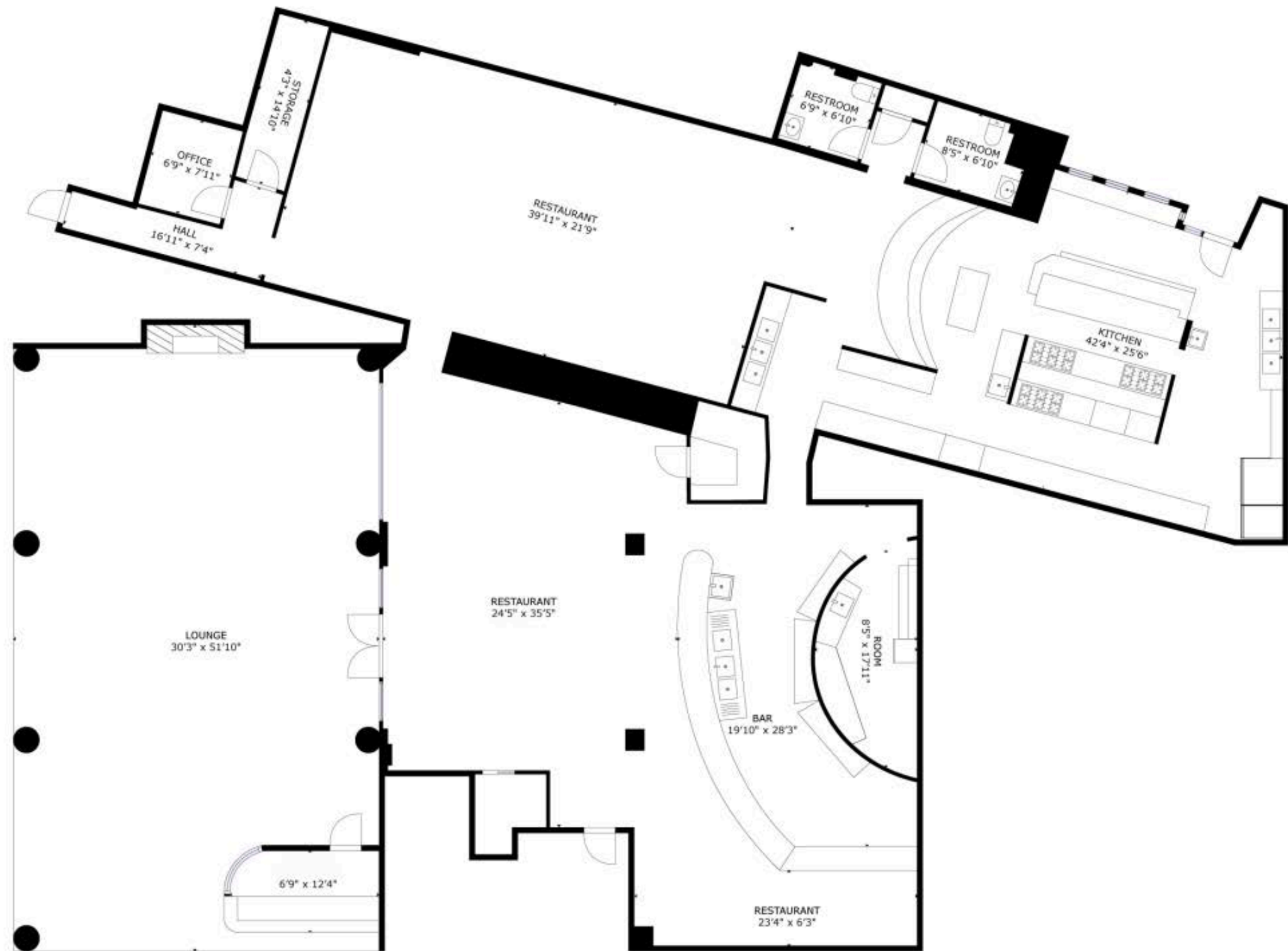
Nestled in the heart of downtown Missoula, this restaurant space offers unbeatable access to the city's vibrant downtown district. Located in the historic Florence Building, it provides both high visibility from the street and convenient interior access, making it an ideal spot for capturing the dynamic foot traffic that defines this thriving area.

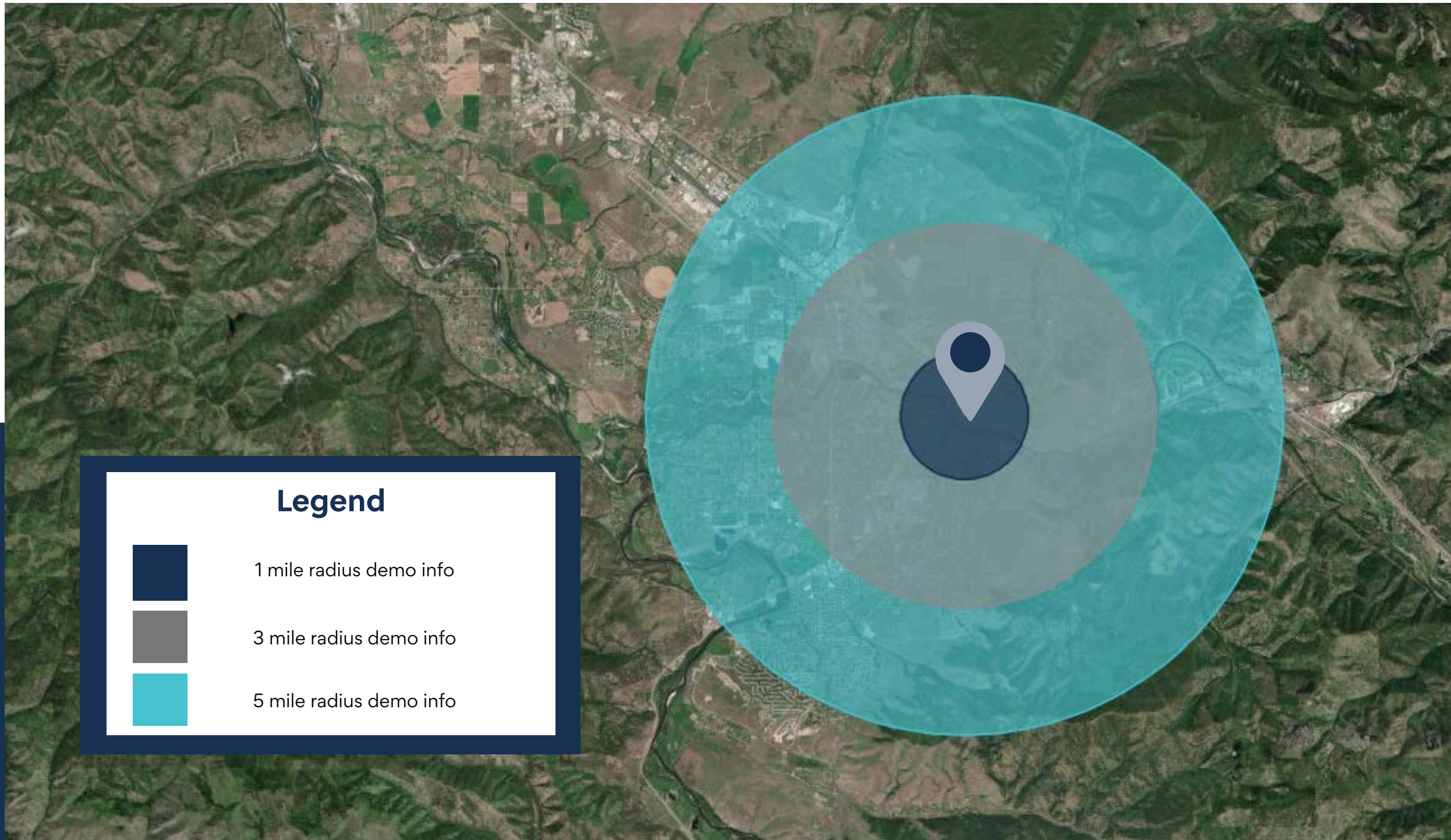












Legend



1 mile radius demo info



3 mile radius demo info



5 mile radius demo info

KEY FACTS

1 mile

12,865

Population

31.3

Median Age

1.9

Average Household Size

\$51,191

Median Household Income

1,868

2023 Owner Occupied Housing Units (Esri)

4,284

2023 Renter Occupied Housing Units (Esri)

BUSINESS

1 mile



1,648

Total Businesses



19,672

Total Employees

HOUSING STATS

1 mile



\$518,939

Median Home Value



\$6,556

Average Spent on Mortgage & Basics



\$879

Median Contract Rent

2024 Households by income (Esri)

The largest group: \$75,000 - \$99,999 (17.6%)

The smallest group: \$150,000 - \$199,999 (4.7%)

1 mile

Indicator ▲	Value	Diff	
<\$15,000	13.4%	+6.2%	
\$15,000 - \$24,999	9.9%	+3.0%	
\$25,000 - \$34,999	9.5%	+2.9%	
\$35,000 - \$49,999	16.3%	+1.2%	
\$50,000 - \$74,999	14.6%	-0.9%	
\$75,000 - \$99,999	17.6%	+0.8%	
\$100,000 - \$149,999	9.0%	-7.1%	
\$150,000 - \$199,999	4.7%	-2.1%	
\$200,000+	5.1%	-3.9%	

Bars show deviation from Missoula County

Variables	1 mile	3 miles	5 miles	Variables	1 mile	3 miles	5 miles
2022 Total Population	12,865	62,453	85,856	2022 Per Capita Income	\$35,717	\$38,824	\$40,942
2022 Household Population	11,425	59,800	82,933	2022 Median Household Income	\$51,191	\$56,938	\$64,438
2022 Family Population	5,398	35,647	54,084	2022 Average Household Income	\$74,760	\$83,096	\$91,123
2027 Total Population	13,144	63,744	89,204	2027 Per Capita Income	\$42,187	\$46,313	\$48,915
2027 Household Population	11,703	61,091	86,281	2027 Median Household Income	\$60,357	\$69,972	\$78,445
2027 Family Population	5,474	36,053	56,026	2027 Average Household Income	\$87,441	\$98,197	\$108,030

Missoula Air Service

Missoula International Airport offers **direct flights** to major cities on the west coast and midwest.

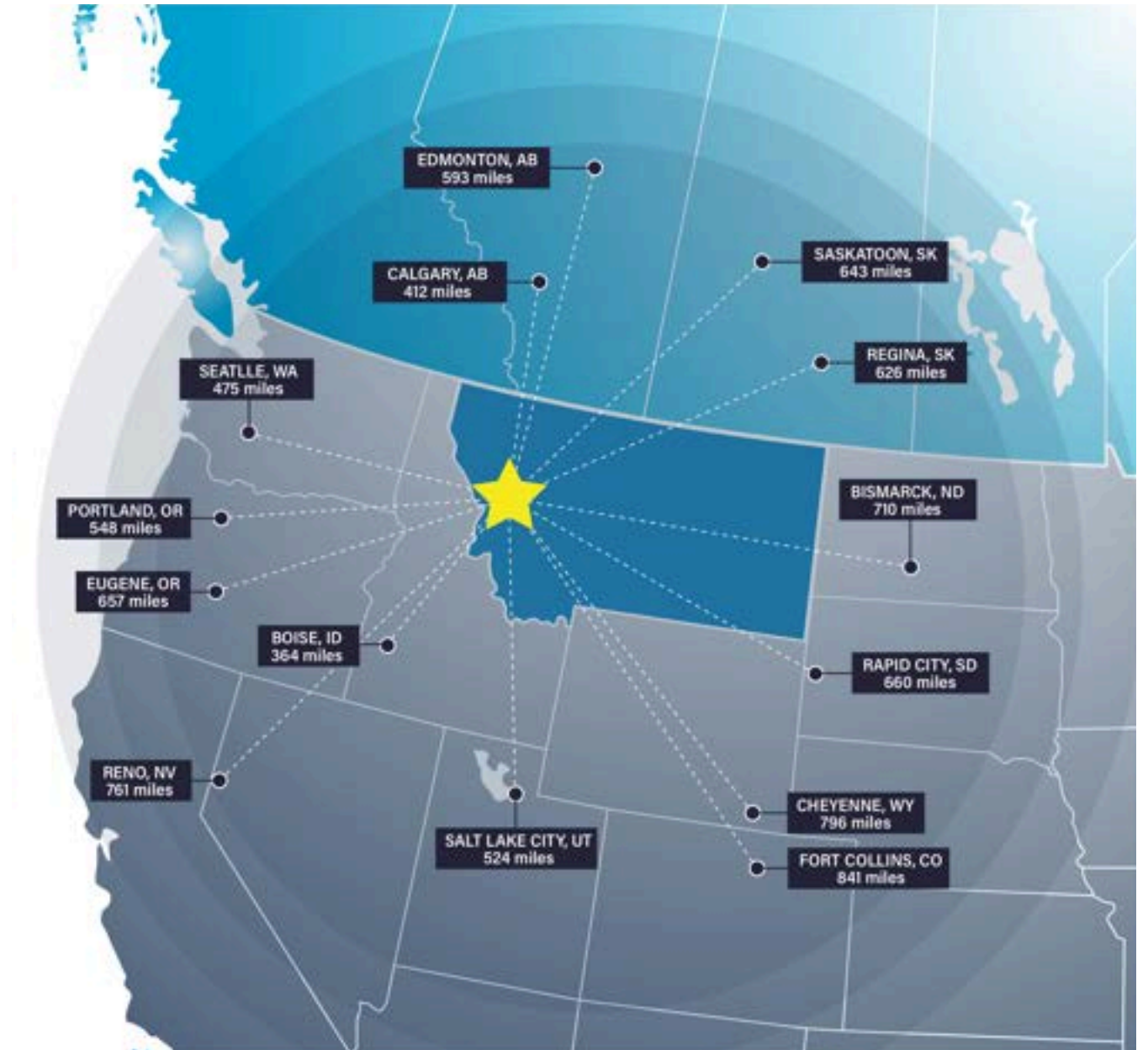


Missoula Access

Missoula offers strategic proximity to major cities in the Pacific Northwest, Midwest, and Canada.

Missoula is within a day's truck drive of cities across the Northwest, including major Canadian metros. Easy access to Interstate 90 and US Highway 93 means Montana's major cities including Billings, Bozeman, Butte, Helena, Great Falls, Kalispell and Missoula are within a half day's drive.

Access to rail and the Missoula International Airport round out the city's access to a multimodal transportation network.



Top Employers

University of Montana

3,000+ employees

Missoula County Public Schools

3,000+ employees

St. Patrick Hospital

1000+ employees

Montana Rail Link

1,000+r employees

Community Medical Center

1000+ employees

Missoula County

500+ employees

City of Missoula

500+ employees

Allegiance Benefits

500+ employees

Noteworthy

Submittable



workiva



Pathlabs



Cognizant

PatientOne



Source: Montana Department of Labor & Industry | lmi.mt.gov & Zippia | zippia.com



ACCOLADES

#1 Most Fun City for Young People

Smart Assets

#2 Best Places to Live in the American West

Sunset Magazine

Top 10 Medium Cities for the Arts

2023 Southern Methodist University

#4 Best Small Cities in America to Start a Business

Verizon Wireless

#10 Best Small Metros to Launch a Business

CNN Money

#6 Best Cities for Fishing

Rent.com

#1 City for Yoga

Apartment Guide

Top 10 Cities for Beer Drinkers

2015, 2016, 2017, 2019, 2022

International Public Library of 2022

The International Federation of Library Associations World Congress

PEOPLE

12.5% Population Growth - 2012-2022

Missoula ranks among highest net migration cities in US

Median Age 34 Years Old

The median age in the US is 39

58.8% Degreed

Associates degree or higher, 18.7% have a graduate level degree

24.7% High Income Households

Incomes over \$100,000 a year

53.4% Renters

Top 5 Occupations

Office & Admin Support, Food Service, Sales, Transportation

ACCESS

16 Minutes

Average Commute Time

15.6% Multimodal Commuters

Walk or bike to work

81 Hours Saved

81 hours saved in commute yearly over national average

14 Non-Stop Air Destinations

With a recently upgraded terminal at the Missoula International Airport

62 Miles

Of bike lanes with a Gold rating from the League of American Bicyclists

12 Routes

Provided by a bus network across the City of Missoula

11 EV Charge Stations

Available to the public across Missoula

ECONOMY

Designated as a Tech Hub

Western Montana was one of 30 applicants out of 200 designated as a Tech Hub by the federal government and now eligible for millions of dollars in funding for research in smart, autonomous and remote sensing technologies.

Diversity Among Top Employers

University of Montana (education), Providence Health Services/St. Patrick's Hospital (medical), Community Medical Center (medical), Montana Rail Link (transportation), Neptune Aviation (aviation services)

High Labor Participation

Missoula consistently offers one of the highest labor force participation rates in the country.

Expanding Industries

Missoula has seen major growth in construction, professional, scientific, and manufacturing businesses over the past decade.

Growing Number of Technology Companies

Cognizant, onX, Submittable, and Lumenad are some leading tech firms in Missoula



Brokerage Team



CONNOR MCMAHON

Commercial Real Estate Advisor

Connor McMahon, from his days as a commercial fishing deck boss to earning accolades like Power Broker of the Year and CREXI Platinum Broker, always goes all in. Moving from property management to the retail side of commercial real estate, he's handled over \$135 million in transactions, proving his thorough grasp of this complex sector.



CHRIS BRISTOL

Transaction Coordinator

Commercial Real Estate Advisor

Chris leverages her project management, e-commerce, and mortgage banking experience to support seamless transactions. Her ability to position properties effectively and execute projects efficiently ensures a high-level of service to SterlingCRE's commercial real estate clients.

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