lending-club-case-study

January 6, 2024

1 Problem Statement

1.0.1 Lending Club Overview

Lending Club operates as a consumer finance marketplace, connecting borrowers seeking personal loans with investors looking to earn returns. The company specializes in providing various loan types, primarily targeting urban customers. When a loan application is submitted, Lending Club evaluates the applicant's profile to make informed decisions regarding loan approval.

1.0.2 Credit Loss Considerations

Similar to many other lending institutions, the primary source of financial loss, known as credit loss, arises from extending loans to applicants considered 'risky.' Credit loss refers to the money lost by the lender when borrowers fail to repay or abscond with the borrowed funds. The customers labeled as 'charged-off' are the defaulters causing the most significant losses to the lenders.

1.0.3 Minimizing Credit Loss

The core objective of this initiative is to assist the company in minimizing credit loss. Two potential scenarios contribute to credit loss:

1. Applicants Likely to Repay:

- Represent a profitable opportunity for the company through interest rates.
- Rejecting such applicants would result in a loss of business for the company.

2. Applicants Not Likely to Repay:

- Indicate a potential default.
- Approving loans for such applicants may lead to financial losses for the company.

2 Objectives

2.0.1 Goal and Objective

The primary goal is to identify risky loan applicants and subsequently reduce such loans, effectively minimizing credit loss. This case study aims to achieve this objective through Exploratory Data Analysis (EDA) using the provided dataset.

2.0.2 Significance of Identification

Identifying these risky loan applicants is crucial for cutting down the overall credit loss. The company aims to understand the driving factors, or driver variables, behind loan defaults—those

variables that serve as strong indicators of default. This understanding can then be applied to enhance portfolio management and improve risk assessment within the company.

[]:

3 Loading and Analysizing Data

3.1 Importing Require Libraries

```
[142]: import pandas as pd
  import numpy as np
  import seaborn as sns
  import matplotlib.pyplot as plt
  import plotly.express as px

# Warnings library will be used to ignore some warnings
  import warnings #warning
  warnings.filterwarnings('ignore')
```

3.2 Loading Data

```
[143]: #importing pandas library as pd and loading the "loan.csv" file for analysis
    loan=pd.read_csv("loan.csv")
    data_dictionary = pd.read_excel("Data_Dictionary.xlsx")
[144]: loan.head(3)
```

```
[144]:
               id member_id loan_amnt
                                          funded_amnt
                                                        funded_amnt_inv
                                                                                term
       0 1077501
                      1296599
                                    5000
                                                  5000
                                                                  4975.0
                                                                           36 months
       1 1077430
                      1314167
                                    2500
                                                  2500
                                                                  2500.0
                                                                           60 months
       2 1077175
                                    2400
                                                  2400
                                                                           36 months
                      1313524
                                                                  2400.0
         int_rate installment grade sub_grade
                                                  ... num_tl_90g_dpd_24m \
           10.65%
                         162.87
                                    В
       0
           15.27%
                         59.83
                                    С
                                              C4
       1
                                                                    NaN
                         84.33
                                    C
                                              C5
       2
           15.96%
                                                                    NaN
         num_tl_op_past_12m pct_tl_nvr_dlq percent_bc_gt_75 pub_rec_bankruptcies
                         NaN
                                        NaN
                                                           NaN
                                                                                 0.0
       0
                                                                                 0.0
       1
                         NaN
                                        NaN
                                                           NaN
       2
                         NaN
                                        NaN
                                                           NaN
                                                                                 0.0
         tax_liens tot_hi_cred_lim total_bal_ex_mort total_bc_limit
```

```
total_il_high_credit_limit
       0
       1
                                 NaN
       2
                                 NaN
       [3 rows x 111 columns]
[145]: data_dictionary.head(3)
[145]:
                   LoanStatNew
                                                                        Description
                acc_now_delinq The number of accounts on which the borrower i...
       1 acc_open_past_24mths
                                        Number of trades opened in past 24 months.
       2
                    addr_state The state provided by the borrower in the loan...
      3.3 Basic information about the data
[146]: ## Number of rows and columns
       print('Number of Columns:', loan.shape[1])
       print('Number of Rows:', loan.shape[0])
      Number of Columns: 111
      Number of Rows: 39717
[147]: ## Summary of missing values
       missing_values = loan.isnull().sum()
       print('\nMissing Values Summary:')
       print(missing_values[missing_values > 0])
      Missing Values Summary:
      emp_title
                                      2459
      emp_length
                                      1075
      desc
                                     12940
      title
                                        11
      mths_since_last_deling
                                     25682
      tax liens
                                        39
      tot_hi_cred_lim
                                     39717
      total_bal_ex_mort
                                     39717
      total_bc_limit
                                     39717
      total_il_high_credit_limit
                                     39717
      Length: 68, dtype: int64
[148]: # Columns in the dataframe
       print(loan.columns)
```

```
Index(['id', 'member_id', 'loan_amnt', 'funded_amnt', 'funded_amnt_inv',
             'term', 'int_rate', 'installment', 'grade', 'sub_grade',
             'num_tl_90g_dpd_24m', 'num_tl_op_past_12m', 'pct_tl_nvr_dlq',
             'percent bc gt 75', 'pub rec bankruptcies', 'tax liens',
             'tot_hi_cred_lim', 'total_bal_ex_mort', 'total_bc_limit',
             'total_il_high_credit_limit'],
            dtype='object', length=111)
[149]: ## Summary of unique values in each column
       unique_values = loan.nunique()
       print('\nUnique Values Summary:')
       print(unique_values)
      Unique Values Summary:
      id
                                     39717
      member_id
                                     39717
      loan_amnt
                                       885
      funded_amnt
                                      1041
      funded_amnt_inv
                                      8205
      tax liens
                                         1
      tot_hi_cred_lim
                                         0
      total bal ex mort
                                         0
      total_bc_limit
                                         0
                                         0
      total_il_high_credit_limit
      Length: 111, dtype: int64
[150]: ## Number of duplicates
       num_duplicates = loan.duplicated().sum()
       print('\nNumber of Duplicates:', num_duplicates)
      Number of Duplicates: 0
[151]: ## Information about data types
       data_types = loan.dtypes
       print('\nData Types:')
       print(data_types)
      Data Types:
                                       int64
      id
                                       int64
      member_id
                                       int64
      loan_amnt
      funded amnt
                                       int64
      funded_amnt_inv
                                     float64
```

```
tax_liens
                                    float64
      tot_hi_cred_lim
                                    float64
      total_bal_ex_mort
                                    float64
      total bc limit
                                    float64
      total_il_high_credit_limit
                                    float64
      Length: 111, dtype: object
[152]: # Additional information about the dataframe
       print('\nBasic Information about the DataFrame:')
       print(loan.info())
      Basic Information about the DataFrame:
      <class 'pandas.core.frame.DataFrame'>
      RangeIndex: 39717 entries, 0 to 39716
      Columns: 111 entries, id to total_il_high_credit_limit
      dtypes: float64(74), int64(13), object(24)
      memory usage: 33.6+ MB
      None
[153]: # Describing the dataframe
       print('\nDescriptive Statistics of the DataFrame:')
       print(loan.describe())
      Descriptive Statistics of the DataFrame:
                       id
                              member_id
                                            loan_amnt
                                                        funded_amnt \
      count 3.971700e+04 3.971700e+04
                                         39717.000000 39717.000000
             6.831319e+05 8.504636e+05 11219.443815 10947.713196
      mean
      std
             2.106941e+05 2.656783e+05
                                          7456.670694
                                                        7187.238670
      min
             5.473400e+04 7.069900e+04
                                           500.000000
                                                         500.000000
      25%
             5.162210e+05 6.667800e+05
                                          5500.000000
                                                        5400.000000
             6.656650e+05 8.508120e+05
      50%
                                         10000.000000
                                                        9600.000000
      75%
             8.377550e+05 1.047339e+06
                                         15000.000000
                                                       15000.000000
             1.077501e+06 1.314167e+06
                                         35000.000000
                                                       35000.000000
      max
             funded_amnt_inv
                               installment
                                              annual_inc
                                                                   dti
                39717.000000
                              39717.000000 3.971700e+04
                                                          39717.000000
      count
      mean
                10397.448868
                                324.561922 6.896893e+04
                                                              13.315130
                                208.874874 6.379377e+04
      std
                 7128.450439
                                                              6.678594
      min
                    0.000000
                                 15.690000 4.000000e+03
                                                              0.000000
      25%
                 5000.000000
                                167.020000 4.040400e+04
                                                              8.170000
      50%
                 8975.000000
                                280.220000 5.900000e+04
                                                             13.400000
      75%
                14400.000000
                                430.780000 8.230000e+04
                                                              18.600000
                35000.000000
                               1305.190000 6.000000e+06
                                                             29.990000
      max
```

delinq_2yrs inq_last_6mths ... num_tl_90g_dpd_24m \

```
0.0
       39717.000000
                         39717.000000
count
            0.146512
                             0.869200
                                                            NaN
mean
            0.491812
                             1.070219
                                                            NaN
std
            0.000000
                             0.000000
                                                            NaN
min
25%
                                                            NaN
            0.000000
                             0.000000
50%
            0.000000
                             1.000000
                                                            NaN
75%
            0.000000
                             1.000000
                                                            NaN
max
           11.000000
                             8.000000
                                                            NaN
                                               percent_bc_gt_75
       num_tl_op_past_12m
                             pct_tl_nvr_dlq
                        0.0
                                         0.0
                                                             0.0
count
                                         NaN
                                                             NaN
mean
                        NaN
                        NaN
                                         NaN
                                                             NaN
std
                        NaN
                                         NaN
min
                                                             NaN
25%
                        NaN
                                         NaN
                                                             NaN
50%
                        NaN
                                         NaN
                                                             NaN
75%
                        NaN
                                         NaN
                                                             NaN
                        NaN
                                         NaN
                                                             NaN
max
       pub_rec_bankruptcies
                               tax_liens
                                           tot_hi_cred_lim
                                                             total bal ex mort
                39020.000000
                                  39678.0
count
                                                         0.0
                                                                              0.0
                                      0.0
                                                         NaN
                                                                              NaN
mean
                     0.043260
                                      0.0
                                                         NaN
std
                     0.204324
                                                                              NaN
min
                     0.00000
                                      0.0
                                                         NaN
                                                                              NaN
25%
                     0.000000
                                      0.0
                                                         NaN
                                                                              NaN
50%
                     0.00000
                                      0.0
                                                         NaN
                                                                              NaN
75%
                     0.000000
                                      0.0
                                                         NaN
                                                                              NaN
                     2.000000
                                      0.0
max
                                                         NaN
                                                                              NaN
       total_bc_limit
                         total_il_high_credit_limit
                    0.0
                                                  0.0
count
mean
                   NaN
                                                  NaN
                                                  NaN
std
                   NaN
                   NaN
                                                  NaN
min
25%
                   NaN
                                                  NaN
50%
                   NaN
                                                  NaN
75%
                                                  NaN
                   NaN
max
                    NaN
                                                  NaN
[8 rows x 87 columns]
```

3.4 Exploratory Data Analaysis [EDA]

```
[154]: ## Checking for missing values print(loan.isnull().sum())
```

id 0
member_id 0

```
funded_amnt
                                         0
      funded_amnt_inv
                                         0
      tax liens
                                        39
      tot_hi_cred_lim
                                     39717
      total bal ex mort
                                     39717
      total_bc_limit
                                     39717
      total_il_high_credit_limit
                                     39717
      Length: 111, dtype: int64
[155]: # Print the percentage of null values for each column, rounded to two decimal
       ⇔places, and sorted in descending order
       null_percentage = (loan.isnull().mean() * 100).round(2).
        ⇔sort_values(ascending=False)
       print(null_percentage)
      verification_status_joint
                                    100.0
                                    100.0
      annual_inc_joint
                                    100.0
      mo_sin_old_rev_tl_op
      mo_sin_old_il_acct
                                    100.0
      bc_util
                                    100.0
      delinq_amnt
                                      0.0
      policy_code
                                      0.0
                                      0.0
      earliest_cr_line
      deling_2yrs
                                      0.0
                                      0.0
      id
      Length: 111, dtype: float64
[156]: | # Remove columns with 50% or more null values to reduce the impact on analysis
       loan = loan.loc[:, loan.isnull().mean() * 100 < 50]</pre>
       # Print the shape of the dataframe after removing columns
       print(loan.shape)
      (39717, 54)
[157]: # Check columns again for null value percentages
       null_percentage_after_removal = (loan.isnull().mean() * 100).round(2).
        ⇔sort_values(ascending=False)
       print(null_percentage_after_removal)
      desc
                                     32.58
      emp_title
                                      6.19
                                      2.71
      emp_length
      pub_rec_bankruptcies
                                      1.75
      last_pymnt_d
                                      0.18
```

loan_amnt

| collections_12_mths_ex_med | 0.14 |
|----------------------------|------|
| chargeoff_within_12_mths | 0.14 |
| revol_util | 0.13 |
| tax_liens | 0.10 |
| - | |
| title | 0.03 |
| last_credit_pull_d | 0.01 |
| total_rec_prncp | 0.00 |
| out_prncp | 0.00 |
| initial_list_status | 0.00 |
| out_prncp_inv | 0.00 |
| total_acc | 0.00 |
| total_pymnt | 0.00 |
| total_pymnt_inv | 0.00 |
| collection_recovery_fee | 0.00 |
| total_rec_int | 0.00 |
| total_rec_late_fee | 0.00 |
| | 0.00 |
| recoveries | |
| pub_rec | 0.00 |
| last_pymnt_amnt | 0.00 |
| policy_code | 0.00 |
| application_type | 0.00 |
| acc_now_delinq | 0.00 |
| delinq_amnt | 0.00 |
| revol_bal | 0.00 |
| id | 0.00 |
| open_acc | 0.00 |
| member_id | 0.00 |
| loan_amnt | 0.00 |
| _ | 0.00 |
| funded_amnt | |
| funded_amnt_inv | 0.00 |
| term | 0.00 |
| int_rate | 0.00 |
| installment | 0.00 |
| grade | 0.00 |
| sub_grade | 0.00 |
| home_ownership | 0.00 |
| annual_inc | 0.00 |
| verification_status | 0.00 |
| issue_d | 0.00 |
| loan_status | 0.00 |
| pymnt_plan | 0.00 |
| url | 0.00 |
| | |
| purpose | 0.00 |
| zip_code | 0.00 |
| addr_state | 0.00 |
| dti | 0.00 |
| delinq_2yrs | 0.00 |
| earliest_cr_line | 0.00 |

```
[158]: # Print the columns after removing those with more than 50% null values print(loan.columns)
```

[159]: # Check for the maximum number of missing values across the rows
max_missing_values_row = loan.isnull().sum(axis=1).max()
print(max_missing_values_row)

6

```
[160]: # Remove columns related to customer behavior variables calculated after loan
      \hookrightarrow approval
     loan = loan.drop(['delinq_2yrs', 'earliest_cr_line', 'inq_last_6mths', __
      'revol_util', 'total_acc', 'out_prncp', u
      'total_rec_prncp', 'total_rec_int', u
      'collection_recovery_fee', 'last_pymnt_d',_
      ⇔'last_pymnt_amnt', 'last_credit_pull_d',
                             'application_type'], axis=1)
     # Remove additional columns with no significance to the analysis
     loan = loan.drop(['title', 'emp_title', 'desc', 'url', 'zip_code', 'member_id', __
      axis=1)
     # Print the shape of the dataframe after removing columns
     print(loan.shape)
```

(39717, 26)

```
[161]: # Check columns for the number of unique values in ascending order
       unique_values_per_column = loan.nunique().sort_values(ascending=True)
       print(unique_values_per_column)
      tax_liens
                                         1
                                         1
      pymnt_plan
      collections_12_mths_ex_med
                                         1
      policy_code
      initial_list_status
      chargeoff_within_12_mths
      delinq_amnt
                                         1
      acc_now_delinq
                                         1
                                         2
      term
      verification_status
                                         3
      pub_rec_bankruptcies
                                         3
      loan_status
                                         3
      home ownership
                                         5
      grade
                                         7
      emp_length
                                        11
                                        14
      purpose
      sub_grade
                                        35
                                        50
      addr_state
                                        55
      issue_d
      int_rate
                                       371
      loan_amnt
                                       885
      funded_amnt
                                      1041
      dti
                                      2868
      annual_inc
                                      5318
      installment
                                     15383
                                     39717
      dtype: int64
[162]: # Remove columns with only 1 unique value as they are not relevant to the
       →analysis
       loan = loan.loc[:, loan.nunique() > 1]
       # Print the shape of the dataframe after removing columns
       print(loan.shape)
      (39717, 18)
[163]: | # Check for missing values across the dataframe and sort in descending order
       missing_values_per_column = loan.isnull().sum().sort_values(ascending=False)
       print(missing_values_per_column)
```

697

0

emp_length

annual_inc

pub_rec_bankruptcies

```
0
      dti
      addr_state
                                   0
                                   0
      purpose
      loan_status
                                   0
                                   0
      issue d
      verification_status
                                   0
                                   0
      loan_amnt
                                   0
      sub_grade
                                   0
                                   0
      grade
      \verb|installment|
                                   0
      int_rate
                                   0
                                   0
      term
                                   0
      funded_amnt
      home_ownership
                                   0
      dtype: int64
[164]: | # Check for missing values across the dataframe and sort in descending order
       missing_values_per_column = loan.isnull().sum().sort_values(ascending=False)
       print(missing_values_per_column)
                                            # Now we have only two columns having
        ⇔missing value
      emp_length
                                1075
      pub_rec_bankruptcies
                                 697
                                   0
      annual_inc
                                   0
      dti
      addr_state
                                   0
                                   0
      purpose
                                   0
      loan_status
                                   0
      issue_d
      verification_status
                                   0
                                   0
      id
      loan_amnt
                                   0
      sub_grade
                                   0
                                   0
      grade
      installment
                                   0
                                   0
      int_rate
                                   0
      term
      funded_amnt
                                   0
      home_ownership
                                   0
      dtype: int64
[165]: print(loan["emp_length"].value_counts())
```

10+ years

< 1 year

2 years

3 years

8879

4583

4388

4095

```
4 years
                    3436
      5 years
                    3282
                    3240
      1 year
      6 years
                    2229
      7 years
                    1773
      8 years
                    1479
      9 years
                    1258
      Name: emp_length, dtype: int64
[166]: print(loan["pub_rec_bankruptcies"].value_counts())
      0.0
             37339
              1674
      1.0
      2.0
      Name: pub_rec_bankruptcies, dtype: int64
[167]: \#Regarding\ column\ "emp\_length," we can exclude the null values because it is
        ⇔not possible to repair them without losing information.
[168]: # Removing null values in emp_title and emp_length columns
       loan = loan.dropna(subset=['emp_length'])
       # Shape of the dataframe after removing columns
       print(loan.shape)
      (38642, 18)
[169]: # Inserting O for null values in pub_rec_bankruptcies column
       loan["pub_rec_bankruptcies"].fillna(0,inplace=True)
[170]: # Checking for missing values across the dataframe
       print(loan.isnull().sum())
      id
                               0
                               0
      loan_amnt
      funded_amnt
                               0
      term
                               0
      int_rate
                               0
      installment
                               0
      grade
                               0
                               0
      sub_grade
      emp_length
                               0
      home_ownership
                               0
      annual_inc
                               0
      verification_status
                               0
      issue_d
                               0
      loan_status
                               0
                               0
      purpose
                               0
      addr_state
```

```
dti
                              0
      pub_rec_bankruptcies
      dtype: int64
[171]: # Removing duplicate rows in the dataframe
      loan = loan.drop_duplicates()
       # Shape of the dataframe after removing duplicate rows
      print(loan.shape)
      (38642, 18)
[172]: # Checking information about the dataframe
      print(loan.info())
      <class 'pandas.core.frame.DataFrame'>
      Int64Index: 38642 entries, 0 to 39716
      Data columns (total 18 columns):
           Column
                                 Non-Null Count Dtype
           ----
                                 _____
       0
           id
                                 38642 non-null int64
       1
           loan_amnt
                                 38642 non-null int64
           funded_amnt
                                 38642 non-null int64
       3
           term
                                 38642 non-null object
       4
           int_rate
                                 38642 non-null object
                                 38642 non-null float64
       5
           installment
       6
                                 38642 non-null object
           grade
       7
           sub_grade
                                 38642 non-null object
           emp length
                                 38642 non-null object
           home_ownership
                                 38642 non-null object
          annual_inc
                                 38642 non-null float64
       10
       11 verification_status
                                 38642 non-null object
       12 issue_d
                                 38642 non-null object
       13 loan_status
                                 38642 non-null object
       14 purpose
                                 38642 non-null object
       15 addr_state
                                 38642 non-null object
       16
          dti
                                 38642 non-null float64
       17 pub_rec_bankruptcies
                                 38642 non-null float64
      dtypes: float64(4), int64(3), object(11)
      memory usage: 5.6+ MB
      None
[173]: # Correcting data type and format for columns in the dataframe
       # Convert 'term' column to integer by extracting numeric value
      loan['term'] = loan['term'].apply(lambda x: int(x.replace(' months', '')))
       # Convert 'int_rate' column to float by removing '%' and rounding to 2 decimal
        \hookrightarrowplaces
```

```
loan['int_rate'] = loan['int_rate'].apply(lambda x: float(str(x).replace('%', __
 \hookrightarrow''))).round(2)
# Convert 'grade' and 'sub grade' columns to category data type
loan['grade'] = loan['grade'].astype('category')
loan['sub grade'] = loan['sub grade'].astype('category')
# Convert 'emp length' column to float, handling different formats
loan['emp_length'] = loan['emp_length'].apply(lambda x: x.replace('years', '').
 Greplace('+', '').replace('< 1', '0.5').replace('year', '')).astype(float)</pre>
# Convert 'home_ownership' and 'verification_status' columns to category data_
loan['home_ownership'] = loan['home_ownership'].astype('category')
loan['verification_status'] = loan['verification_status'].astype('category')
# Convert 'issue_d' column to datetime format and derive new columns for year_
\rightarrow and month
loan['issue_d'] = pd.to_datetime(loan['issue_d'], format='%b-%y')
loan['issue_year'] = loan['issue_d'].dt.year
loan['issue_month'] = loan['issue_d'].dt.month
# Convert 'purpose' and 'addr_state' columns to category data type
loan['purpose'] = loan['purpose'].astype('category')
loan['addr_state'] = loan['addr_state'].astype('category')
```

Filtering the completed and defaulted loan entries is necessary since we are only able to conduct analysis on the Completed loan or Defaulted loan data.

```
[174]: # Removing loans with status as 'Current'
loan = loan[loan["loan_status"] != 'Current']

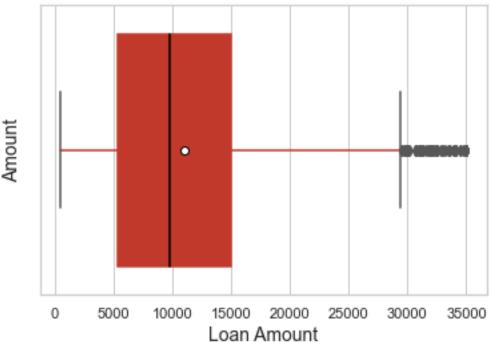
# Print the shape of the dataframe after removing rows
print(loan.shape)
```

(37544, 20)

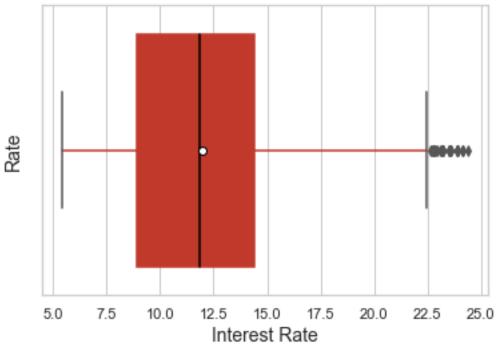
3.4.1 Finding and handling Outliers

```
[224]: # Set the style for the plot sns.set(style="whitegrid")
```

Distribution of Loan Amount with Enhanced Functionality



Distribution of Interest Rate with Enhanced Functionality

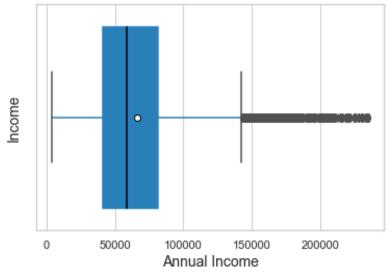


```
[226]: # Distribution of Annual Income of the Borrower
sns.boxplot(x='annual_inc', data=loan, color='#3498db', showfliers=True,
showmeans=True,
meanprops={"marker": "o", "markerfacecolor": "white",
"markeredgecolor": "black"},
showcaps=True, boxprops=dict(facecolor='#3498db', color='#2980b9'),
whiskerprops=dict(color='#2980b9'),
medianprops=dict(color='black'))
```

```
# Set plot labels and title
plt.xlabel('Annual Income', fontsize=14)
plt.ylabel('Income', fontsize=14)
plt.title('Distribution of Annual Income of the Borrower with Enhanced
Functionality', fontsize=16)

# Show the plot
plt.show()
```

Distribution of Annual Income of the Borrower with Enhanced Functionality

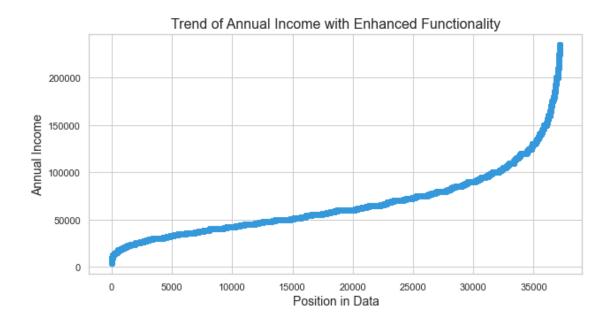


```
[230]: # Trend of Annual Income
    # Sort the 'annual_inc' values
    sorted_annual_inc = loan['annual_inc'].sort_values()

# Create a line plot for the trend of annual income using matplotlib
    plt.figure(figsize=(10, 5))
    plt.plot(sorted_annual_inc.values, marker='o', color='#3498db')

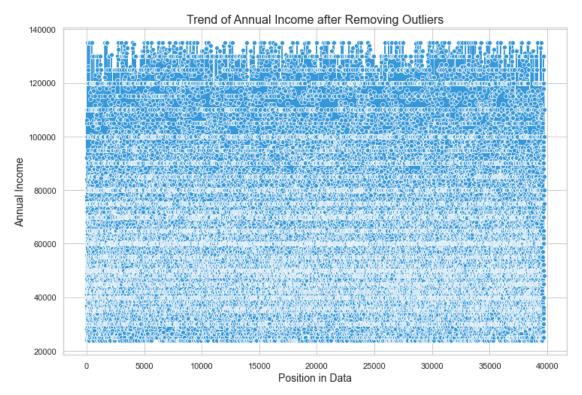
# Set plot labels and title
    plt.xlabel('Position in Data', fontsize=14)
    plt.ylabel('Annual Income', fontsize=14)
    plt.title('Trend of Annual Income with Enhanced Functionality', fontsize=16)

# Show the plot
    plt.show()
```

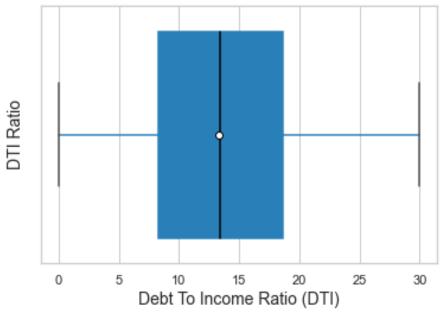


```
[180]: # The line chart shows that the annual inc is expanding in an exponential style,
        at about the 99th percentile. Values greater than the 99th percentile can
        ⇒therefore be eliminated.
[181]: # Removing outliers in annual inc greater than 99th percentile
       loan = loan[loan['annual_inc'] <= np.percentile(loan['annual_inc'], 99)]</pre>
[232]: # Sort the 'annual inc' values
       sorted_annual_inc = loan['annual_inc'].sort_values()
       # Remove outliers (adjust the threshold as needed)
       lower_bound = sorted_annual_inc.quantile(0.05)
       upper_bound = sorted_annual_inc.quantile(0.95)
       filtered_annual_inc = sorted_annual_inc[(sorted_annual_inc >= lower_bound) &__
        Gorted_annual_inc <= upper_bound)]</pre>
       # Set the style for the plot
       sns.set(style="whitegrid")
       # Create a line plot for the trend of annual income using seaborn
       plt.figure(figsize=(12, 8))
       sns.lineplot(x=filtered_annual_inc.index, y=filtered_annual_inc.values,_
        ⇒marker='o', color='#3498db')
       # Set plot labels and title
       plt.xlabel('Position in Data', fontsize=14)
       plt.ylabel('Annual Income', fontsize=14)
```

```
plt.title('Trend of Annual Income after Removing Outliers', fontsize=16)
# Show the plot
plt.show()
```



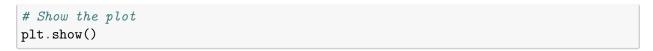
Distribution of Debt To Income Ratio with Enhanced Functionality

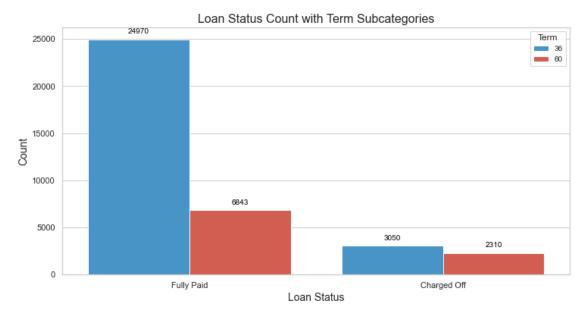


3.5 Univariate Analysis

```
[235]: # Set a customized color palette
       custom_palette = ['#3498db', '#e74c3c', '#2ecc71', '#f39c12']
       # Plotting loan status count with additional features
       plt.figure(figsize=(12, 6))
       ax = sns.countplot(x='loan_status', data=loan, palette=custom_palette,__
        ⇔hue='term')
       # Add annotations
       for p in ax.patches:
           ax.annotate(f'{p.get_height()}', (p.get_x() + p.get_width() / 2., p.

get_height()),
                       ha='center', va='center', xytext=(0, 10), textcoords='offset_
        →points', fontsize=10, color='black')
       # Set title and labels
       ax.set_title('Loan Status Count with Term Subcategories', fontsize=16)
       ax.set_xlabel('Loan Status', fontsize=14)
       ax.set_ylabel('Count', fontsize=14)
       # Customize legend
       ax.legend(title='Term', title_fontsize='12', fontsize='10')
```





The count plot reveals that the number of defaulted loans is relatively low compared to fully paid loans. This suggests a favorable overall trend where a significant majority of loans have been successfully repaid. The visual representation underscores the relative stability in loan repayment within the dataset, with the majority of borrowers fulfilling their repayment obligations. Understanding such patterns is crucial for assessing the risk profile of the lending portfolio and making informed decisions for future lending strategies.

```
[238]: # Descriptive statistics for Loan Amount
print(loan['loan_amnt'].describe())

# Set the style for the plot
sns.set(style="whitegrid")

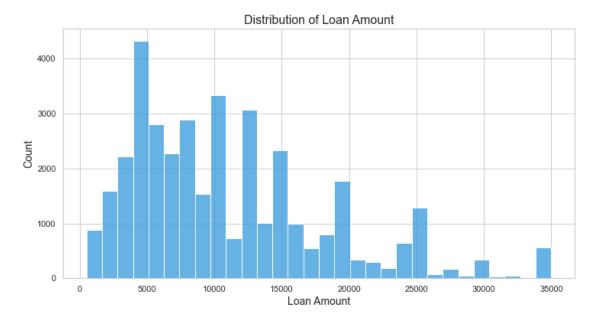
# Plotting histogram of loan amount using seaborn
plt.figure(figsize=(12, 6))
sns.histplot(loan['loan_amnt'], bins=30, kde=False, color='#3498db')

# Set title and labels
plt.title('Distribution of Loan Amount', fontsize=16)
plt.xlabel('Loan Amount', fontsize=14)
plt.ylabel('Count', fontsize=14)

# Show the plot
plt.show()
```

```
37173.000000
count
         11034.824335
mean
          7272.289190
std
           500.000000
min
          5400.000000
25%
50%
          9800.000000
75%
         15000.000000
         35000.000000
max
```

Name: loan_amnt, dtype: float64



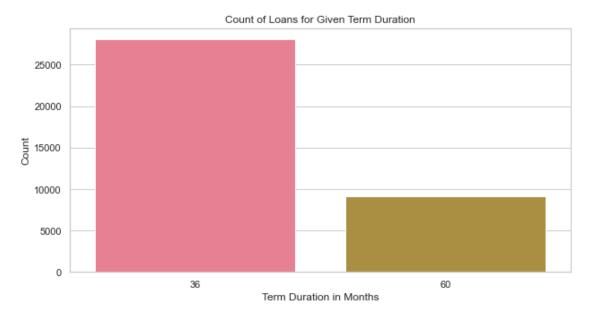
The histogram of loan amounts illustrates a varied distribution ranging from \$500 to \$35,000. The majority of loans appear to be concentrated within this range. The mean loan amount, calculated at \$9,800, provides a central tendency measure for the distribution. This observation suggests that the lending platform caters to a diverse set of borrowers with varying financial needs, with a substantial number of loans falling within a moderate to lower range. Understanding the distribution of loan amounts is essential for evaluating the overall scale and granularity of the lending activities, enabling informed decision-making for future loan offerings.

```
# Set title and labels
ax.set_title('Count of Loans for Given Term Duration')
ax.set_xlabel('Term Duration in Months')
ax.set_ylabel('Count')

# Show the plot
plt.show()
```

36 75.37729 60 24.62271

Name: term, dtype: float64



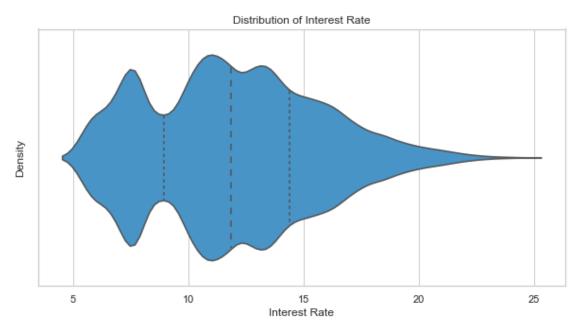
The bar plot reveals a notable pattern in the distribution of loan terms. Specifically, more than half of the loans in the dataset exhibit a term duration of 36 months, surpassing the count of loans with a 60-month term. This observation highlights a prevailing preference among borrowers for shorter-term commitments, suggesting that a significant proportion of individuals opt for a more accelerated repayment schedule. Understanding such trends in loan term preferences is valuable for strategic decision-making, allowing lenders to tailor their offerings to align with the predominant choices of their borrower base.

```
[242]: # Set a different color palette
sns.set_palette("viridis")

# Plotting the distribution of interest rates using a violin plot
plt.figure(figsize=(10, 5))
sns.violinplot(x=loan['int_rate'], color='#3498db', inner='quartile')
```

```
# Set labels and title
plt.xlabel('Interest Rate')
plt.ylabel('Density')
plt.title('Distribution of Interest Rate')

# Show the plot
plt.show()
```



The violin plot highlights interesting patterns in the distribution of interest rates. Specifically, there is a concentration of interest rates in two prominent ranges: 5-10 and 10-15. However, within this spectrum, there appears to be a dip in density around the 10-mark. This observation suggests that interest rates are more densely clustered in these specific ranges, with a discernible decrease around the 10% mark. Understanding these concentration points and variations in interest rates is essential for evaluating the overall cost structure for borrowers and can inform decision-making related to interest rate offerings.

```
[243]: # Set a different color palette
sns.set_palette("pastel")

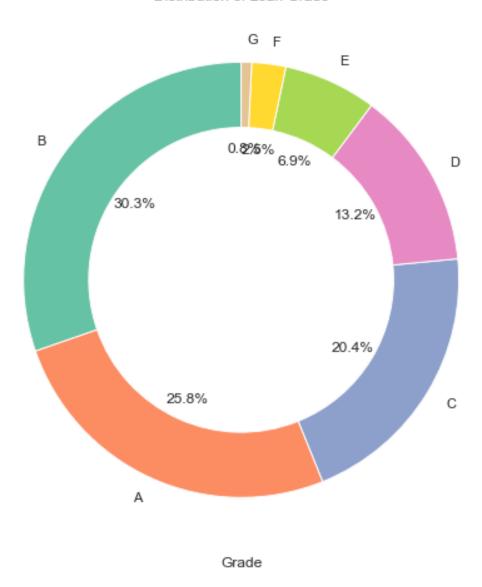
# Plotting the distribution of loan grades using a pie chart
plt.figure(figsize=(8, 8))
loan['grade'].value_counts().plot.pie(autopct='%1.1f%%', startangle=90,___
wedgeprops=dict(width=0.3), colors=sns.color_palette("Set2"))

# Set labels and title
plt.xlabel('Grade')
plt.ylabel('')
```

```
plt.title('Distribution of Loan Grade')

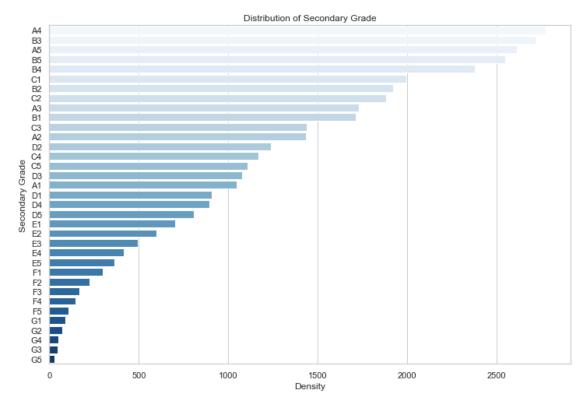
# Show the plot
plt.show()
```

Distribution of Loan Grade



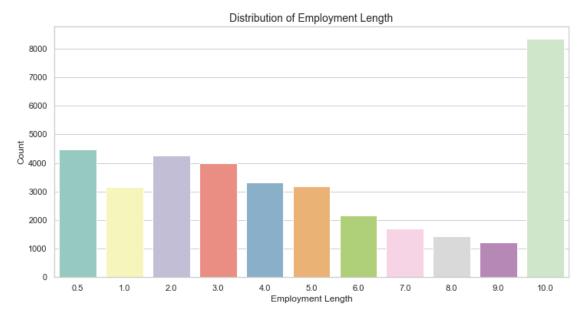
The pie chart vividly illustrates the distribution of loan grades, emphasizing that a substantial proportion of loans fall within the 'A' and 'B' grade categories. This observation suggests that a majority of the loans in the dataset are categorized as high-grade loans, reflecting a positive trend in the overall credit quality of borrowers. The prevalence of 'A' and 'B' grades indicates that a significant portion of the lending portfolio is associated with lower risk, showcasing the platform's emphasis on attracting and servicing borrowers with strong credit profiles. Understanding the

distribution of loan grades is pivotal for risk assessment and strategic decision-making in loan offerings.



The distribution of secondary grades further reinforces the observation made in the Grade distribution analysis. Notably, a significant number of loans with lower subgrades are concentrated

within the 'A' and 'B' primary grades. This consistency aligns with the understanding that most loans in the dataset are indeed high-grade loans. The prevalence of lower subgrades within the higher primary grades suggests that even among the top-tier loans, there exists a finer granularity in assessing credit risk, allowing for a more nuanced evaluation of borrower creditworthiness. Understanding this dual grading system provides valuable insights into the platform's meticulous approach to risk management within each primary grade category.



The bar plot provides a clear overview of the distribution of employment lengths among borrowers. Notably, a substantial portion of borrowers in the dataset possesses significant professional experience, with the majority having employment lengths exceeding 10 years. This observation suggests that the lending platform caters to a borrower demographic with established and relatively long-term work histories. Understanding the distribution of employment lengths is essential for as-

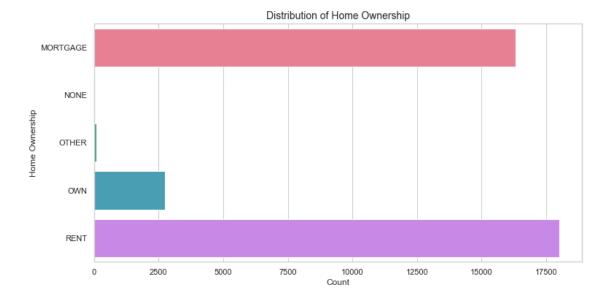
sessing the financial stability and repayment capacity of borrowers, enabling the lending institution to tailor its offerings to the characteristics of its target audience.

```
[252]: # Set a different color palette
sns.set_palette("husl")

# Plotting the distribution of home ownership using a horizontal bar plot
plt.figure(figsize=(12, 6))
sns.countplot(y=loan['home_ownership'], palette="husl")

# Set labels and title
plt.xlabel('Count')
plt.ylabel('Home Ownership')
plt.title('Distribution of Home Ownership', fontsize=14)

# Show the plot
plt.show()
```



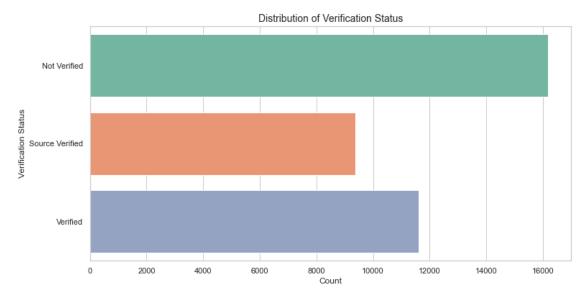
The horizontal bar plot provides a clear snapshot of the distribution of home ownership among borrowers. Notably, a significant majority of borrowers in the dataset do not possess property, with a predominant number either being on mortgage or renting their homes. This observation suggests that the lending platform serves a diverse demographic, including individuals who may not have entered the property ownership phase or prefer alternative housing arrangements. Understanding the distribution of home ownership is crucial for tailoring loan offerings to the specific financial situations and needs of borrowers in various housing situations.

```
[255]: # Set a different color palette sns.set_palette("Set2")
```

```
# Plotting the distribution of verification status using a horizontal bar plot
plt.figure(figsize=(12, 6))
sns.countplot(y=loan['verification_status'], palette="Set2")

# Set labels and title
plt.xlabel('Count')
plt.ylabel('Verification Status')
plt.title('Distribution of Verification Status', fontsize=14)

# Show the plot
plt.show()
```



The horizontal bar plot vividly illustrates the distribution of verification status among borrowers. Remarkably, close to 50% of the borrowers in the dataset fall into categories where verification is conducted either by the lending company or through external source verification. This observation suggests that a substantial portion of borrowers undergo a thorough verification process, enhancing the reliability of the borrower's financial information. Understanding the distribution of verification status is crucial for assessing the robustness of the verification mechanisms in place and ensuring the accuracy of the information used for loan evaluations.

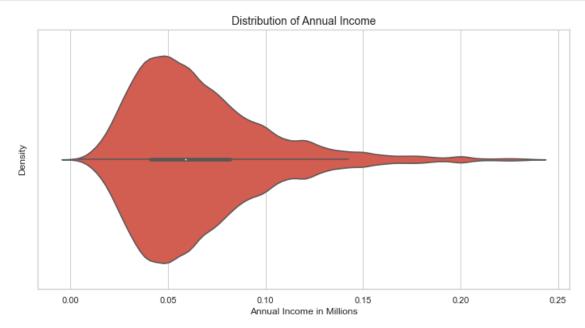
```
[259]: # Set a different color palette
sns.set_palette("Set3")

# Plotting the distribution of annual income using a violin plot
plt.figure(figsize=(12, 6))
sns.violinplot(x=loan['annual_inc'] / 1000000, color='#e74c3c')

# Set labels and title
plt.xlabel('Annual Income in Millions')
```

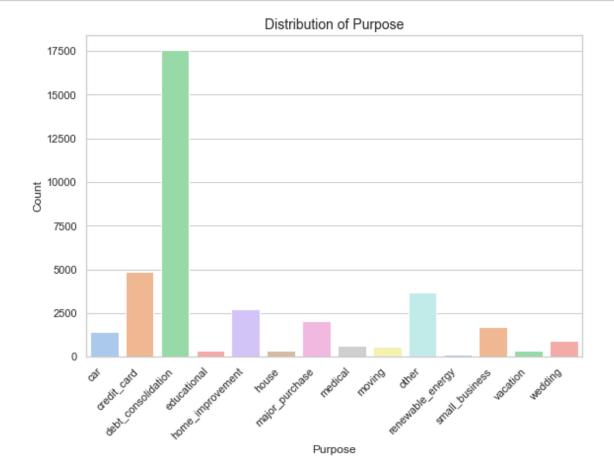
```
plt.ylabel('Density')
plt.title('Distribution of Annual Income', fontsize=14)

# Show the plot
plt.show()
```



The observed left-skewed distribution of annual income in the dataset indicates a prevalence of lower income levels among the majority of borrowers. This skewness suggests that a significant proportion of borrowers have relatively modest annual incomes compared to the broader distribution. The extended tail on the left side of the distribution implies a concentration of borrowers with lower income levels, while fewer borrowers exhibit exceptionally high annual incomes.





The vertical bar plot clearly illustrates the distribution of loan purposes, revealing that a substantial percentage of borrowers predominantly seek loans for debt consolidation purposes. Following closely, the second most common purpose for loans is credit card utilization. This observation underscores the prevalence of borrowers aiming to manage existing debts and streamline financial obligations through consolidation. Understanding the distribution of loan purposes is pivotal for tailoring financial products and services to align with the prevailing needs and motivations of the borrower demographic.

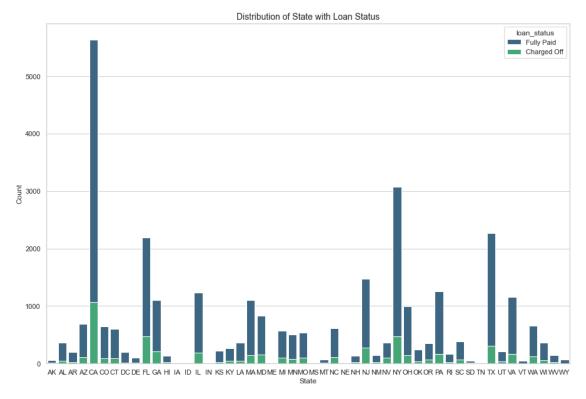
```
[271]: # Set a different color palette
sns.set_palette("viridis")

# Plotting the distribution of states with loan status using a stacked bar plot
plt.figure(figsize=(15, 10))
sns.countplot(x=loan['addr_state'], hue=loan['loan_status'], palette="viridis", undodge=False)

# Set labels and title
```

```
plt.xlabel('State')
plt.ylabel('Count')
plt.title('Distribution of State with Loan Status', fontsize=14)

# Show the plot
plt.show()
```



The stacked bar plot vividly illustrates the distribution of borrowers across different states and their respective loan statuses. It is evident that a significant majority of borrowers are concentrated in populous urban areas such as California, New York, Texas, and Florida. These states exhibit higher counts across both fully paid and charged off loan statuses, indicating a substantial presence of borrowers in these large urban centers. Understanding the geographical distribution of borrowers is crucial for tailoring lending strategies and products to meet the diverse financial needs and characteristics of individuals residing in these key metropolitan regions.

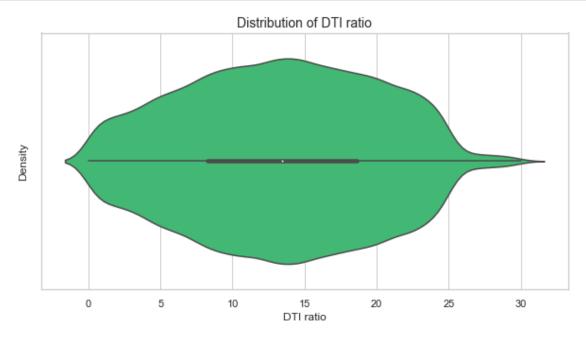
```
[274]: # Set a different color palette
sns.set_palette("YlGnBu")

# Plotting the distribution of Debt-to-Income Ratio (DTI) using a violin plot
plt.figure(figsize=(10, 5))
sns.violinplot(x=loan['dti'], color='#2ecc71')

# Set labels and title
```

```
plt.xlabel('DTI ratio')
plt.ylabel('Density')
plt.title('Distribution of DTI ratio', fontsize=14)

# Show the plot
plt.show()
```

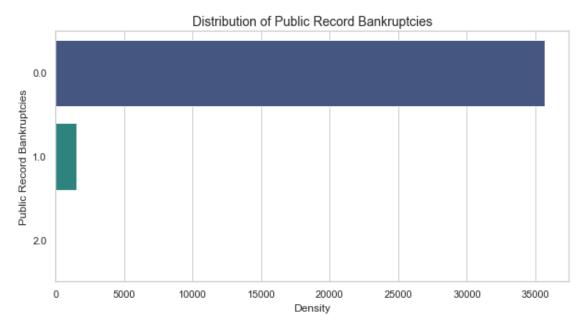


The violin plot illustrates a pronounced concentration of borrowers with a relatively high Debt-to-Income Ratio (DTI), primarily in the 10-15 DTI ratio range. This observation suggests that a significant majority of borrowers carry a substantial amount of debt in proportion to their reported income. Understanding this distribution is crucial for assessing the financial leverage of borrowers and tailoring lending strategies to accommodate individuals with higher DTI ratios.

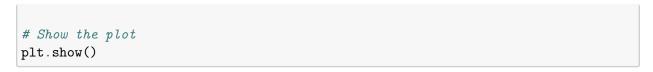
The prominence of the 10-15 DTI ratio range indicates that a considerable portion of borrowers may have a notable level of existing financial obligations in relation to their reported income. This insight aids in risk assessment and informs decision-making processes related to loan approvals and terms.

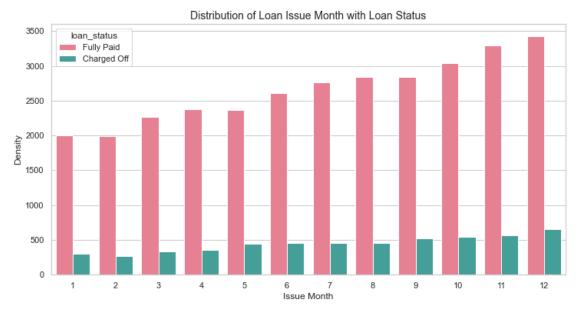
```
plt.xlabel('Density')
plt.ylabel('Public Record Bankruptcies')
plt.title('Distribution of Public Record Bankruptcies', fontsize=14)

# Show the plot
plt.show()
```



The horizontal bar plot effectively communicates that the majority of borrowers in the dataset exhibit no record of Public Recorded Bankruptcy. This observation highlights a prevalent characteristic among borrowers, suggesting that a substantial portion of individuals seeking loans have a clean record in terms of public bankruptcy. Understanding the distribution of public record bankruptcies is crucial for assessing the financial history and creditworthiness of borrowers, contributing valuable insights to risk assessment processes and loan approval decisions.





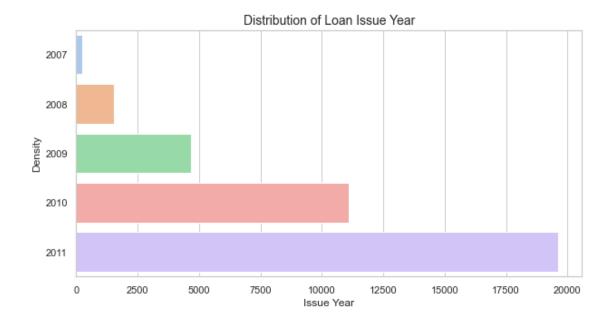
The bar plot vividly illustrates that the majority of loans are issued in the last quarter of the year. This observation suggests a notable trend, indicating a higher volume of loan activities during the final months of the calendar year. Understanding the distribution of loan issuance months is crucial for strategic planning and resource allocation, as it enables the identification of peak periods for loan demand. This insight can inform decision-making processes related to marketing efforts, staffing, and overall operational efficiency, aligning the lending institution's capacity with the observed patterns in borrower behavior.

```
[285]: # Set a different color palette
sns.set_palette("pastel")

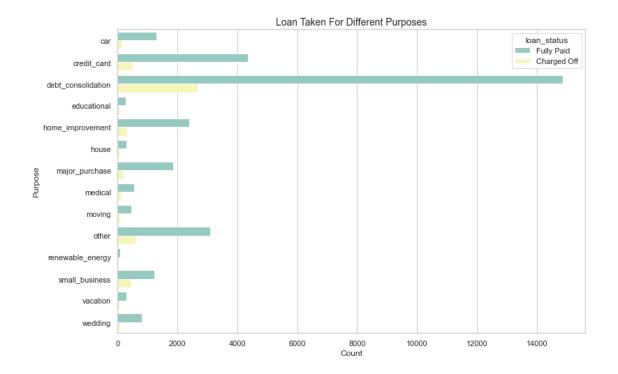
# Plotting the distribution of loan issue years using a bar plot
plt.figure(figsize=(10, 5))
sns.countplot(y=loan['issue_year'], palette="pastel")

# Set labels and title
plt.xlabel('Issue Year')
plt.ylabel('Density')
plt.title('Distribution of Loan Issue Year', fontsize=14)

# Show the plot
plt.show()
```



The analysis reveals a notable trend in loan approval rates over time. The number of approved loans exhibits a clear upward trajectory, demonstrating an exponential increase with the passage of time. This pattern suggests a positive correlation between the temporal factor and the likelihood of loan approvals. The observed trend implies a growing demand for loans or an enhanced efficiency in the loan approval process over the analyzed period. This insight is valuable for strategic decision-making, emphasizing the need for adaptive lending practices to accommodate the rising demand and optimize operational efficiency.



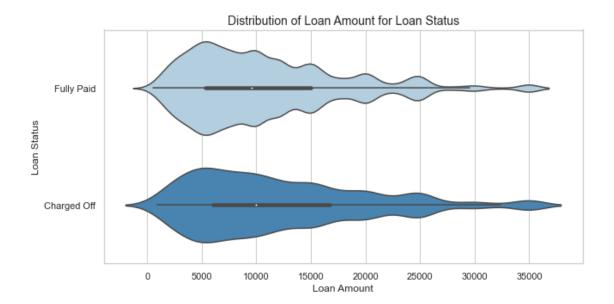
The horizontal bar plot clearly illustrates that "Debt Consolidation" is the most popular loan purpose, and it also exhibits the highest number of both fully paid and defaulted loans. This observation suggests that a significant proportion of borrowers opt for loans to consolidate their debts. The dual representation of fully paid and defaulted loans within this category underscores its prevalence among borrowers, showcasing the diverse outcomes associated with loans taken for debt consolidation. Understanding the distribution of loan purposes and their associated loan statuses is crucial for refining lending strategies and tailoring financial products to meet the varying needs of borrowers.

```
[289]: # Set a different color palette
sns.set_palette("Blues")

# Plotting the distribution of loan amounts based on loan status using a violing
plot
plt.figure(figsize=(10, 5))
sns.violinplot(data=loan, y='loan_status', x='loan_amnt', palette="Blues")

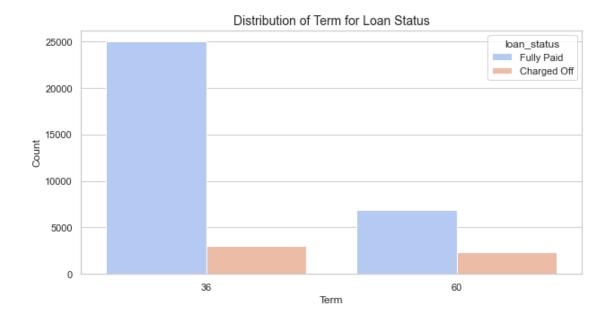
# Set labels and title
plt.xlabel('Loan Amount')
plt.ylabel('Loan Status')
plt.title('Distribution of Loan Amount for Loan Status', fontsize=14)

# Show the plot
plt.show()
```



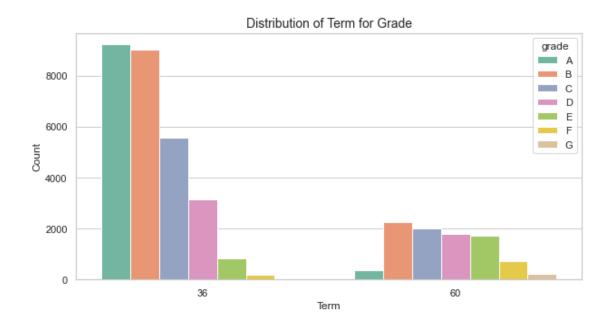
The violin plot reveals interesting insights into the distribution of loan amounts based on loan status. Notably, the mean and 25th percentile values are comparable between fully paid and defaulted loans. However, a notable distinction is observed in the 75th percentile, where defaulted loans exhibit a larger spread. This indicates that a significant proportion of defaulted loans involve larger loan amounts, suggesting that higher loan amounts may carry an elevated risk of default.

Understanding the distribution of loan amounts in relation to loan status is pivotal for risk assessment and decision-making processes. Lending institutions can utilize this information to refine their lending strategies, set appropriate loan limits, and implement risk mitigation measures for larger loan amounts to address the observed correlation with default rates.



The stacked bar plot provides a clear visualization of the relationship between loan terms and loan status. It is evident that the 60-month term has a higher proportion of defaulted loans compared to the 36-month term. Conversely, the 36-month term exhibits a higher proportion of fully paid loans.

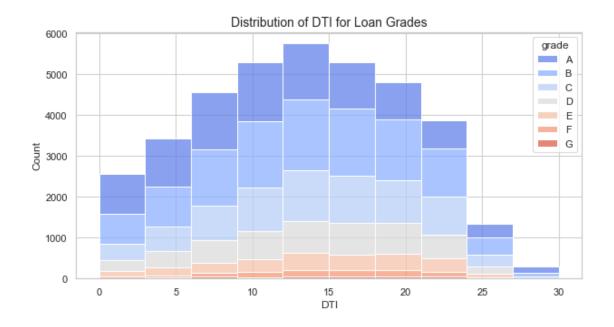
This observation suggests that there is a notable difference in the likelihood of default between the two loan terms. Lending institutions may use this insight to tailor their lending strategies, adjusting approval criteria or interest rates for longer-term loans to manage the increased risk associated with them. Understanding the correlation between loan terms and loan status is crucial for making informed decisions in risk assessment and portfolio management.



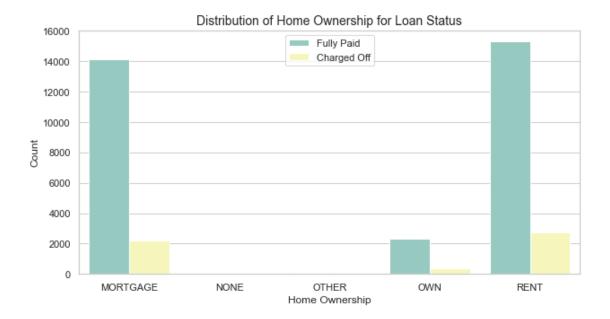
The grouped bar plot effectively illustrates the distribution of loan terms based on grades. It is evident that:

- The majority of loans with a 36-month term are concentrated in grade A and B.
- For the 60-month term, the distribution is more spread across grades B, C, and D.

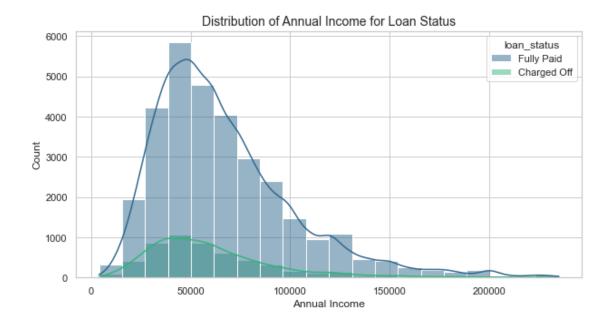
This observation suggests a pattern in the association between loan grades and terms. Borrowers with higher creditworthiness (grades A and B) may prefer shorter-term loans, while those with slightly lower creditworthiness (grades B, C, and D) may opt for longer-term loans. This insight is valuable for lenders in tailoring their loan offerings based on different risk profiles associated with loan grades and terms.



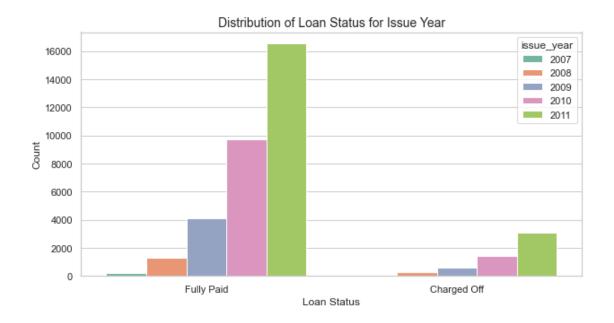
The stacked histogram reveals a correlation between Debt-to-Income Ratio (DTI) and loan status. Loans with DTI in the range of 10-15 exhibit a higher frequency of defaults, suggesting increased risk. Overall, higher DTI ratios are associated with a higher likelihood of default, emphasizing the importance of DTI in risk assessment and lending decisions.



The grouped bar plot clearly illustrates that borrowers who own their property have a lower occurrence of defaulted loans compared to those on mortgage or renting. This observation suggests a potential correlation between home ownership status and loan default rates. Lending institutions can leverage this insight to refine risk assessment strategies and tailor loan offerings based on the borrower's home ownership status



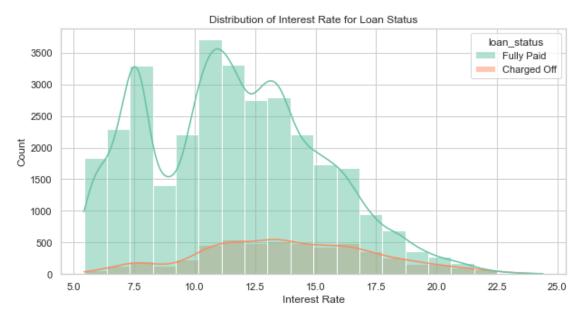
The histplot reveals a trend where borrowers with an annual income below \$50,000 are more prone to default, while those with higher incomes demonstrate a lower likelihood of default. This underscores the significance of annual income as a potential predictor for loan default risk. Lenders can use this insight to establish income-based risk thresholds and enhance risk assessment strategies.

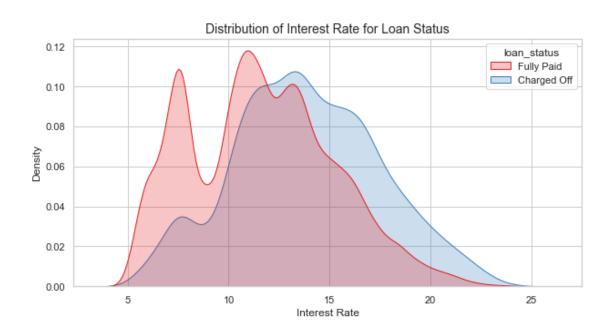


The bar plot vividly depicts an exponential increase in the count of fully paid loans over time, surpassing the count of defaulted loans. This trend suggests a positive trajectory in the number of successfully repaid loans compared to defaulted ones, showcasing the effectiveness of the lending system and potentially improving creditworthiness over the years. Lenders can leverage this information to gain insights into the evolving loan portfolio performance and make informed decisions for future lending practices.

```
[308]: # Distribution of Interest Rate Based on Loan Status
       plt.figure(figsize=(10, 5))
       sns.histplot(data=loan, x='int_rate', hue='loan_status', bins=20, kde=True)
       plt.xlabel('Interest Rate')
       plt.ylabel('Count')
       plt.title('Distribution of Interest Rate for Loan Status', fontsize=12)
       plt.show()
       # Set a different color palette
       sns.set_palette("Set1")
       # Plotting the distribution of interest rates based on loan status using a KDEL
        \rightarrow plot
       plt.figure(figsize=(10, 5))
       sns.kdeplot(data=loan, x='int_rate', hue='loan_status', fill=True,__
        ⇔common_norm=False, palette="Set1")
       # Set labels and title
       plt.xlabel('Interest Rate')
       plt.ylabel('Density')
```

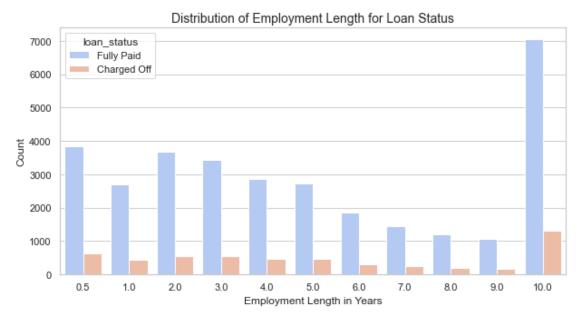
```
plt.title('Distribution of Interest Rate for Loan Status', fontsize=14)
# Show the plot
plt.show()
```





The KDE plot effectively illustrates a positive correlation between interest rates and the count of default loans, indicating that higher interest rates are associated with an increase in defaulted loan amounts. Interestingly, there appears to be a decline in default counts after reaching an interest

rate of approximately 17.5%. This observation suggests a potential threshold where extremely high-interest rates may contribute to a decrease in loan defaults. Lenders can use this insight to optimize interest rate structures and mitigate default risks for improved loan portfolio management.



The stacked bar plot vividly illustrates that employees with 10 or more years of experience are observed to have both a higher likelihood of defaulting and a higher chance of fully paying the loan. This interesting observation suggests that employment length alone may not be a straightforward predictor of loan outcomes. Lenders may need to consider additional factors or implement targeted risk assessment strategies for borrowers with extensive work experience.

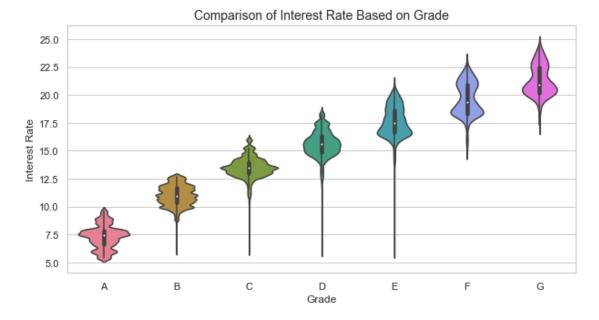
3.5.1 Bivariate Analysis

```
[312]: # Set a different color palette
sns.set_palette("husl")

# Plotting the comparison of interest rates based on grade using a violin plot
plt.figure(figsize=(10, 5))
sns.violinplot(data=loan, x='grade', y='int_rate', palette="husl")

# Set labels and title
plt.xlabel('Grade')
plt.ylabel('Interest Rate')
plt.title('Comparison of Interest Rate Based on Grade', fontsize=14)

# Show the plot
plt.show()
```



The violin plot effectively illustrates that interest rates exhibit an increasing trend with higher loan grades, which represent higher risk factors. This observation aligns with the common practice in lending where borrowers with higher risk profiles are assigned higher interest rates. The visualization confirms that the grading system is reflective of the associated risk, and lenders can use this information to make informed decisions regarding interest rate structures based on borrower risk assessments.

```
[314]: # Set a different color palette sns.set_palette("viridis")
```

```
# Plotting the comparison of DTI based on grade for loan status using a grouped_\( \to bar plot \)

plt.figure(figsize=(10, 5))

sns.barplot(data=loan, x='grade', y='dti', hue='loan_status', palette="viridis")

# Set labels and title

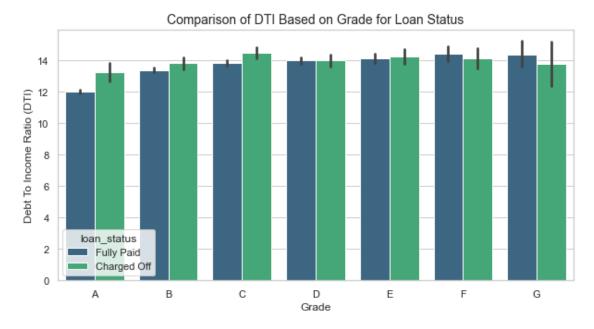
plt.xlabel('Grade')

plt.ylabel('Debt To Income Ratio (DTI)')

plt.title('Comparison of DTI Based on Grade for Loan Status', fontsize=14)

# Show the plot

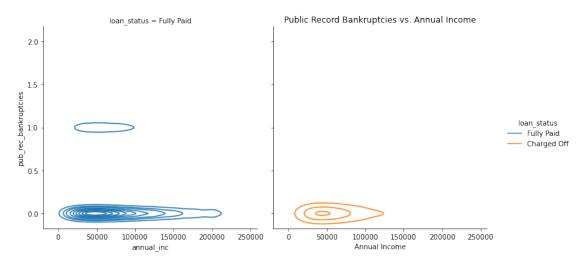
plt.show()
```



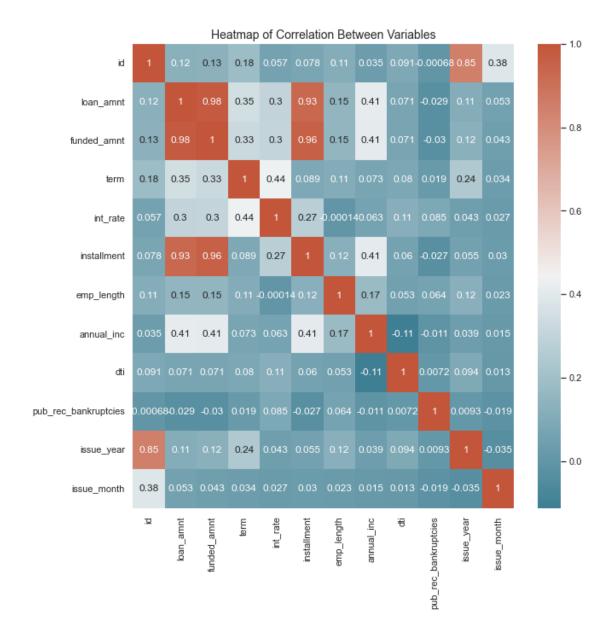
The grouped bar plot clearly demonstrates that Grade A, representing the lowest risk category, not only has the lowest Debt To Income Ratio (DTI) but also exhibits the lowest rate of default. This observation aligns with the common industry practice where higher-grade loans are associated with lower default rates, reinforcing the effectiveness of the grading system in assessing and managing risk. Lenders can leverage this insight to refine risk assessment strategies and make informed decisions when dealing with loans of different grades.

plt.show()

<Figure size 720x360 with 0 Axes>



The borrowers predominantly exhibit no record of Public Recorded Bankruptcy, indicating a favorable and safe choice for loan issuance. This observation suggests that borrowers with a clean bankruptcy history, coupled with a varied range of annual incomes, are generally considered reliable candidates for loan approval. Lenders can leverage this insight to prioritize such borrowers in their lending decisions for better risk management.



Insights:

1. Loan Status Comparison:

- The number of defaulted loans is significantly lower (7 times) than fully paid loans.
- Loans predominantly have a term of 36 months, as opposed to 60 months.
- Interest rates cluster around 5-10 and 10-15, with a slight dip near 10.
- Most loans are of high grade ('A' and 'B').
- The majority of borrowers have work experience exceeding 10 years.
- Many borrowers lack property ownership, relying on mortgage or rent.
- About 50% of borrowers are verified or source-verified by the company.
- Annual income distribution is left-skewed, indicating a prevalence of lower incomes.
- Debt consolidation is the primary loan purpose, followed by credit card usage.

- Borrowers mainly hail from large urban cities like California, New York, Texas, and Florida.
- Debt-to-Income ratio (DTI) is concentrated in the 10-15 range.
- Most borrowers have no record of public recorded bankruptcy.
- Loans are predominantly approved in the last quarter of the year.
- Loan approval rates exhibit an exponential increase over time.

2. Segmented Univariate Analysis:

- Debt consolidation is the most popular loan purpose, with both the highest fully paid and defaulted loans.
- Defaulted loans show a higher 75% value, indicating larger loan amounts are more likely to default.
- The 60-month term carries a higher default risk, while the 36-month term is associated with a higher chance of full repayment.
- Grade A and B loans primarily constitute the 36-month term, while grade B, C, and D loans dominate the 60-month term.
- Loan status varies with DTI ratio, with higher DTI showing a higher number of defaulted loans
- Property ownership correlates with lower default rates.
- Borrowers with annual income less than \$50,000 are more likely to default.
- Fully paid loans exhibit exponential growth over time, contrasting with defaulted loans.
- Defaulted loan amounts increase with interest rates, declining after 17.5%.
- Borrowers with 10+ years of experience are more likely to default but also more likely to fully pay the loan.

Bivariate Analysis:

1. Risk Factors:

- Grades represent risk, with higher grades associated with lower default rates.
- Lower DTI ratios are linked to higher-grade loans, indicating lower risk.
- Borrowers without a record of public recorded bankruptcy are considered safer choices for loan issuance.

Recommendations:

1. Predictive Factors for Default:

 Focus on DTI, grades, verification status, annual income, and public recorded bankruptcies

2. Additional Considerations for Defaults:

- Caution with borrowers outside large urban cities.
- Attention to borrowers with annual incomes between \$50,000 and \$100,000.
- Scrutiny of borrowers with public recorded bankruptcy, lower grades (E, F, G), and high Debt-to-Income values.
- Consideration of borrowers with 10+ years of work experience.