

# ARTUR GRYGORIAN

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Remote, Germany

## SUMMARY

Experienced Machine Learning Engineer with over 6 years of hands-on experience in building and deploying AI solutions at scale. Proven track record in leading cross-functional teams, designing and implementing machine learning infrastructure, and optimizing model performance. Skilled in generative AI, LLMs, and cloud-based AI integrations, with a focus on responsible AI practices and open-source contributions. Seeking to leverage my expertise in AI and collaborative leadership to drive innovation in Firefox's Generative AI initiatives at Mozilla.

## WORK EXPERIENCE

**Sr. Manager Analytics (Global Fulfilment Speed)** Aug 2022 - Aug 2024  
*Wayfair* *Berlin, Germany*

- Led global analytics team across EU, UK, and USA, implementing machine learning solutions to improve delivery promise accuracy, resulting in 1500 bps boost in speed badging and USD 5M annual revenue increase.
- Designed and implemented A/B testing framework with ML engineers to measure conversion impact of faster delivery promises, guiding strategic initiatives and ROI estimation.
- Built and mentored a high-performing team of 5+ data scientists and analytics engineers, focusing on delivering quality AI solutions and analytics insights.

**Analytics Manager (EU Fulfilment Speed)** Jun 2021 - Aug 2022  
*Wayfair* *Berlin, Germany*

- Developed a machine learning model to estimate delivery time for the EU network, improving speed by 1.3 days and generating an additional EUR 10M in annual revenue.
- Established KPIs and designed dashboards to evaluate delivery network health, leading weekly and monthly business reviews with executive leadership.
- Orchestrated cross-functional collaboration for high-volume events, ensuring alignment and buy-in for AI-driven initiatives across the company.

**Analytics Manager (Delivery Speed)** Sep 2019 - Apr 2021  
*The Home Depot* *Atlanta, GA, USA*

- Created a machine learning model that improved delivery promise by 0.7 days without impacting reliability, resulting in more than USD 100M annual revenue increase through higher conversion.
- Developed data pipelines using SQL Server and Google BigQuery to integrate carrier, warehouse, and customer data for comprehensive network analysis.
- Established and led a data science team of 3 from inception, guiding them to become one of the most impactful teams in the organization, earning multiple company awards.

## EDUCATION

<b>Master's in Statistics</b> <i>Georgia Southern University</i> <ul style="list-style-type: none"><li>• Best Graduate Assistant Award</li><li>• GPA 4.0/4.0</li></ul>	2015 - 2017
<b>Master's in Economics</b> <i>Kyiv School of Economics</i> <ul style="list-style-type: none"><li>• Won KPMG Case Competition Ukraine</li><li>• Finalist of EY Case Competition Ukraine</li></ul>	2012 - 2014
<b>Master's in Mathematics</b> <i>Odesa National University</i>	2007 - 2013

## SKILLS

**Machine Learning and AI:** PyTorch, TensorFlow, Scikit-learn, AutoGluon, MLflow, RAG, LangChain, OpenAI API, Anthropic, Ollama

**Cloud and Infrastructure:** AWS, GCP, Docker, Distributed systems

**Programming and Data Analysis:** Python, SQL, R

**MLOps and Development Tools:** GitHub, MLflow, Makefile, Prometheus, Grafana

**Soft Skills:** Cross-functional collaboration, Technical leadership, Problem-solving, Communication

## CERTIFICATIONS & TRAINING

**Generative AI with Large Language Models** October 2023  
*Coursera, DeepLearning.AI*  
Comprehensive course on Generative AI and LLMs, covering model optimization, advanced techniques, and practical applications.  
**Technologies:** Generative AI fundamentals, transformer architecture, LLMs, model optimization, RLHF, chain-of-thought prompting

## LLM Bootcamp

Oct 2024

*DataTalks.Club*

Intensive bootcamp covering LLMs, RAG, and advanced AI techniques for production deployment.

**Technologies:** LLMs, RAG, OpenAI API, HuggingFace Hub, Ollama, vector databases, LangChain

**Project:** [RAG for Recipe Recommendation System](#) - Developed a RAG-based recipe recommendation system to demonstrate practical application of LLMs in information retrieval and personalization.

## MLOps Bootcamp

Sep 2024

*DataTalks.Club*

Comprehensive MLOps training covering experiment tracking, model deployment, and monitoring.

**Technologies:** MLflow, workflow orchestration, model deployment, Prometheus, Grafana

**Project:** [End to End ML Deployment Using AutoGluon and OpenFE](#) - Implemented an end-to-end ML deployment pipeline to showcase MLOps best practices and automate the ML lifecycle.

## PROJECTS

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### YouTube Transcript Analyzer

Oct 2024

Developed an AI-powered tool for analyzing YouTube video transcripts, demonstrating practical application of LLMs and API integration.

**Technologies:** YouTube Transcript API, LLM integration, Instructor library, CSV handling, token estimation, API cost calculation

### LLM Kaggle Winning Solution

Sep 2024

Created a winning solution for a Kaggle competition using advanced LLM techniques, showcasing expertise in AI problem-solving and optimization.

**Technologies:** Claude-3.5 Sonnet LLM, zero-shot chain of thought reasoning, LLM Python code generation, Instructor library, multithreading