

# ARTUR GRYGORIAN

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Remote, Germany

## SUMMARY

Results-driven Machine Learning Engineer with over 6 years of experience in building and deploying AI solutions, particularly in Generative AI and advanced analytics. Proven track record in leading cross-functional teams to design and implement machine learning infrastructure and tooling, optimizing model performance, and enhancing user experiences. Seeking to leverage expertise in LLMs and cloud-based solutions to contribute to innovative projects at Mozilla.

## WORK EXPERIENCE

### Sr. Manager Analytics (Global Fulfilment Speed)

Aug 2022 - Aug 2024

*Wayfair*

*Berlin, Germany*

- Led the Global Analytics Team responsible for the strategy of tech implementation to enhance delivery promise accuracy, directly aligning with product management and engineering teams.
- Designed and implemented A/B testing frameworks to measure the impact of delivery speed on conversion, ensuring robust validation of models and initiatives.
- Developed a causal inference framework to estimate the impact of delivery speed on conversion, guiding investments in faster delivery networks and optimizing model performance.

### Analytics Manager (EU Fulfilment Speed)

Jun 2021 - Aug 2022

*Wayfair*

*Berlin, Germany*

- Headed the EU analytics engineering team, focusing on delivery promise accuracy and collaborating with operations teams to build data pipelines and dashboards for data-driven decision-making.
- Developed machine learning models to estimate delivery times, significantly improving conversion rates and generating substantial revenue increases.
- Established KPIs and led business reviews, providing insights to executive leadership and ensuring alignment across teams.

### Analytics Manager (Delivery Speed)

Sep 2019 - Apr 2021

*The Home Depot*

*Atlanta, GA, USA*

- Created machine learning models that improved delivery promises, resulting in significant revenue growth and enhanced operational efficiency.
- Collaborated with operations teams to uncover insights through exploratory analytics, building comprehensive views of the delivery network using SQL and BigQuery.
- Established and led a data science team, mentoring members to achieve high-impact results and recognition within the organization.

### Senior Data Analyst (Inbound Network Optimization)

Aug 2017 - Sep 2019

*The Home Depot*

*Atlanta, GA, USA*

- Developed optimization models that resulted in substantial cost savings and improved planning processes, showcasing strong problem-solving skills.
- Migrated key reports to interactive dashboards, enhancing stakeholder engagement and insight discovery.
- Recognized for outstanding performance and rapid promotion, demonstrating effective communication and documentation skills.

## EDUCATION

### Master's in Statistics

2015 - 2017

*Georgia Southern University*

- Best Graduate Assistant Award
- GPA 4.0/4.0

### Master's in Economics

2012 - 2014

*Kyiv School of Economics*

- Won KPMG Case Competition Ukraine
- Finalist of EY Case Competition Ukraine

### Master's in Mathematics

2007 - 2013

*Odesa National University*

## CERTIFICATIONS & TRAINING

### Generative AI with Large Language Models

October 2023

*Coursera, DeepLearning.AI*

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<b>MLOps Bootcamp</b> <i>DataTalks.Club</i>	Sep 2024
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<b>LLM Bootcamp</b> <i>DataTalks.Club</i>	Oct 2024
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PROJECTS

<b>YouTube Transcript Analyzer</b>	Oct 2024
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<b>LLM Kaggle Winning Solution</b>	Sep 2024
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TECHNICAL SKILLS

<b>Programming Languages and Data Analysis:</b>	Python, R, SQL
<b>Data Storage and Retrieval:</b>	LanceDB, FAISS, ElasticSearch
<b>Data Visualization:</b>	Tableau, Data Studio, Looker, matplotlib, seaborn, plotly, streamlit, gradio
<b>Machine Learning and AI:</b>	PyTorch, TensorFlow, Scikit-learn, AutoGluon, LightAutoML, xgboost, lightgbm,
<b>Cloud Platforms:</b>	AWS, GCP
<b>Development Tools:</b>	GitHub, Docker, Makefile, VSCode, Copilot, Cursor