# **ARUL SANJAI P**

DIGITAL MARKETER

# PROFESSIONAL SUMMARY

I'm a passionate and results-oriented Digital Marketing professional with hands-on experience in SEO, Google Ads, and social media marketing. I enjoy creating smart, data-driven campaigns that help brands grow their online presence and connect with the right audience. With a strong understanding of digital tools and analytics, I aim to turn insights into action and support meaningful business growth.

# INTERNSHIP & PROJECT EXPERIENCE

### **INTERNSHIP**

- A Study on Organizational Structure Nelsun Coir
  Pvt Ltd
- Researched the Production, Marketing, HR, and Finance departments to analyze structure, roles, and communication flow.
- Conducted employee interviews, reviewed organizational charts, and internal documentation.
- Identified strengths and improvement areas in organizational hierarchy and workflow.

#### **RESEARCH PROJECT**

- Indian Market Potential for LIMS Revol Process Solution
- Studied the LIMS adoption across industries such as pharma, diagnostics, and food testing.
- Analyzed digital maturity and market trends to develop effective marketing insights.

#### WEBSITE PROJECT

- Website Project: Amii's Homemade Brownies Website Creation & SEO
- Developed a responsive website using HTML and CSS to promote homemade brownies.
- Implemented On-page SEO techniques including keyword optimization, meta tags, and content structuring.

# CONTACT

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- Portfolio: arulsanjai.github.io/Portfolio

## **EDUCATION**

### MBA - Marketing & HR

Einstein College of Engineering, Tirunelveli 2023 – 2025 | Current CGPA: 74%

### **Bachelor of Computer Applications (BCA)**

St. Xavier's College, Tirunelveli 2020 – 2023 | Score: 75%

## **SKILLS**

- SEO: On-Page, Off-Page, Technical SEO
- Google Ads: Search, Display, Retargeting
- Keyword Research & Competitor Analysis
- Web Analytics: Google Analytics, Search Console
- · Content Optimization & Link Building
- Social Media Marketing: Meta Ads, Instagram, LinkedIn
- Tools: Google Keyword Planner, Google Search Console, Canva, Tally, MS Excel, SPSS, ChatGPT

# CERTIFICATIONS AND COURSES

- Digital Marketing Certification Besant Technologies (2025)
- Google Ads Fundamentals Great Learning
- AI in Digital Marketing Great Learning
- SEO Training On-Page, Off-Page, and Technical SEO
- Sales Management Course Practical Approach